The Big Issues of the Economic Model of the Millionaire Real Estate Agent

1. 320 Closed Sales with an Average Sales Price of $250K
2. $2.4 Million in GCI
3. $700,000 Cost of Sales
   - $700,000 Operating Expenses
4. 27.72 Seller Listing Appointments per Month
   - 25.50 Buyer Listing Appointments per Month
5. 20.58 Seller Listings Taken per Month
   - 16.63 Buyer Listings Taken per Month
6. 13.33 Seller Listings Sold per Month
   - 13.33 Buyer Listings Sold per Month