

This Month's Random Fun Picks!

- 12th** LoCo Friday Night at 8 Chains North Vineyard
- 12th** The Kennedys musical performance at The Old Stone School
- 13th** Capital Celtic at Hunter's Run Winery
- 12th-14th** 5th Annual My Funny Valentine at Notaviva Vineyards
- 14th** Beer My Valentine at Old Ox Brewery
- 19th** Tasting Night at Grandale Restaurant
- 20th & 27th** Winter Talks in Honor of Black History Month at Oatlands Plantation (more info at <http://www.oatlands.org/oatlands-events/>)

More details on all events listed above can be found at www.visitloudoun.org/events.

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Spotlight On... Lovettsville!

This community is one of the most northern towns in Loudoun County. Situated just two miles south of the Potomac River and the Maryland state line, Lovettsville is a small town with lots to offer. Settled in the 1730's by German settlers, it has been nicknamed "The German Settlement." And true to its roots, the town hosts an annual Oktoberfest. Families and local businesses are the two largest populations that make up this quaint town. But don't let its "small town" charm fool you it is just minutes from all that Loudoun County has to offer.

Property of the Month 12020 Morningstar Place, Lovettsville

\$489,900

Spacious updated colonial within minutes to MARC train in scenic Lovettsville. Open gourmet kitchen with gas cook top & new appliances, morning room with cathedral ceiling, family room with stone fireplace & wired for surround sound. Refinished hardwoods, freshly painted. Spacious bedrooms, fully finished basement, home theatre, deck, invisible fence, 20K chairlift. One acre! LEASE TO OWN OPTION AVAILABLE.



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To see all of our new listings visit our website:

www.RealEstateAngel.net/



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Located in Ashburn, just off of
Loudoun County Parkway and
Rt. 7.

We know Loudoun!

The Market Snapshot

Sales and inventory for December remained fairly stable. A slight increase in home sales were noted due to the document change "Know before you owe" disclosures that shifted closings to the end of the year. January saw a slight decrease in interest rates. Currently Freddie Mac reports the following figures: 30-year fixed rate, 3.81%; 15-year fixed rate, 3.10%; 5/1-year adjustable rate, 2.91%. Home prices in December increased 7.6% from last year, a 1.9% increase from November.

Sneaky Ways to Make Your Kitchen Look Expensive

According to Tamika Ellsworth at www.Realtor.com, there are just three things you have to do to make your kitchen the envy of the neighborhood. First, declutter and clean, *really* clean. Get rid of the papers hanging and embrace your junk drawer. Second, replace the hardware on cabinets and drawers. Keep in mind if it is a knob or handle and replace with the same type so you won't have to drill holes. Third, "fix your fixtures". Replacing dated lighting fixtures goes a long way to updating your kitchen.

3 Weekend Landscaping Projects

With the Winter deciding to come in one entire weekend, many of us are looking forward to the warmers months around the corner. Start planning now to get these easy projects done as soon as we all thaw out!

1. Install rigid flowerbed edging. The metal variety lends a professional look, clean lines, and eases mowing.
2. Build a raised-bed wall. Stacked flagstone gives an "old-world look", and you don't have to have stonemason skills to install it.
3. Add a brick tree surround. It gives a more polished look and eases mowing.

For how-to's and more weekend ideas visit <http://www.houselogic.com/home-advice/landscaping-gardening/easy-landscaping-projects/>.

Did you know?

OUR TEAM OFFERS TRANSFORMATION MANAGEMENT

We have on staff a transformation manager. She will help you through the process of transforming your home, whether you are getting ready for the market or need an update, she knows all the latest trends and where you can get them for your home. Need to move before you get on the market? She can help oversee the contractors you hire to ensure everything goes as planned and on time.

WE ARE IN A CONTEST

We are reaching out to everyone we know to help us win! We are trying to be the team with the most referrals from our past clients, friends and families. Please think if you know of ANYONE who might be looking to buy or sell a home. Co-worker? Hairdresser? Brother-in-law? Send us their name and contact info (or pass ours on) and we will do the rest!

WE CAN HELP YOU EVEN AFTER YOU BUY YOUR HOME



We help people with their homes. It's our job and we love it! When you need to find someone for a repair, home improvement project, landscaping or other home-related issues give us a call! We know some of the best people in the business and can get you the right person for the job.