## TOP AGENT MAGAZINE

Daniela Maragos



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"My service does not end at the closing contract," says Daniela Maragos. "I constantly ask myself what options I can provide to keep my clients happy, because I want to make sure they can think of me as a friend," she adds. Indeed for Daniela, who works with first time home buyers, has a stronghold in the luxury market, and works with international investors; clients receive a full suite of real estate services. "Whether clients need help with a flood six months after they've moved in, or an investor needs a property management company to handle their rental property, I am here to help," she says.

Her ability to provide all-inclusive services, stems in large part to her own experience in building residential properties and renovating commercial properties. "After I got married, we bought a commercial property for my husband's business," she recalls. It just never crossed her mind to hire someone to handle the revamping of the property. As a first generation born to Italian parents, Daniela says, "My father was a concrete foreman, so construction has always been in my ear."

From there Daniela decided to general contract the building of her own home. "We had two acres. I was the general contractor. I handled hiring of the trades, blueprints, variances, sewers. From drawing to structure I did it all," she says. More importantly, she loved it, and earning her real estate license to help others was just the "next natural step," she says.



## Keller Williams Realty

Daniela hit the ground running with Keller Williams, and hasn't stopped since. "I networked with high-end moguls and investors, and initially branded myself as a luxury specialist. However, I realized that I loved helping young people with their first investments too, and have since found that working with first time home buyers is incredibly gratifying," she says. Moreover, she's added foreclosures, and short-sales to her repertoire, and is happy to offer sellers home staging services. "I help people to move up, or to downsize based on their needs," she adds.

She also has a large international client base, who are looking to invest in properties to flip, or as investment rental properties. Her fluent Italian, and conversational Greek and Spanish, obviously come in handy. She laughs when recalling that "I didn't speak English until kindergarten."

Today, every home Daniela lists receives luxury marketing. "I use all high gloss. I use QR codes. I also have the opportunity to list homes on a local television program and in regional magazines," she says. Of course, that's in addition to the more than 200 websites that all properties are listed on.

Her nearly overnight success in real estate is leading Daniela to grow her team. In addition to her office assistant, and buyer's agent she plans to grow a team of like-minded agents who share her passion, and her commitment to providing "Selling real estate is what I enjoy. Helping dreams come true is a true passion of mine. I e investors, buyers and sellers in all aspects of their tran and making njoy assisting sactions".



A-Z service for clients locally and internationally. Moreover, it is important to her, that her team is also committed to giving back to the local community.

For her part, Daniela is actively involved in fundraising for St. Jude's Hospital. As a mother to three children, the cause is near to her heart. "Every second year, I run the campaign to raise money," she says. She is also and heavily involved in coordinating Red Day events in the community which assists local veterans with maintaining their lawns.

As for the future, Daniela is nothing but positive. "Selling real estate is what I enjoy. Helping and making dreams come true is a true passion of mine. I enjoy assisting investors, buyers and sellers in all aspects of their transactions," she says.

For more information about Daniela visit www.DanielaMaragos.com, call (440) 292-5656 or email therealestatedesignteam@gmail.com