

# Marketwatch Report

## Q3-2013

Bucks County Association of REALTORS®  
Burlington Camden County Association of REALTORS®  
Gloucester / Salem Counties Board of REALTORS®  
Greater Philadelphia Association of REALTORS®  
Kent County Association of REALTORS®  
Mercer County Association of REALTORS®  
Montgomery County Association of REALTORS®  
New Castle County Board of REALTORS®  
Reading-Berks Association of REALTORS®  
Suburban West REALTORS® Association



## Counties

(Click any county name to jump to that page)

All Counties Overview	2
Berks County, PA	3
Bucks County, PA	6
Burlington County, NJ	9
Camden County, NJ	11
Chester County, PA	13
Cumberland County, NJ	16
Delaware County, PA	18
Gloucester County, NJ	21
Kent County, DE	23
Mercer County, NJ	25
Montgomery County, PA	27
New Castle County, DE	31
Philadelphia County, PA	34
Salem County, NJ	37

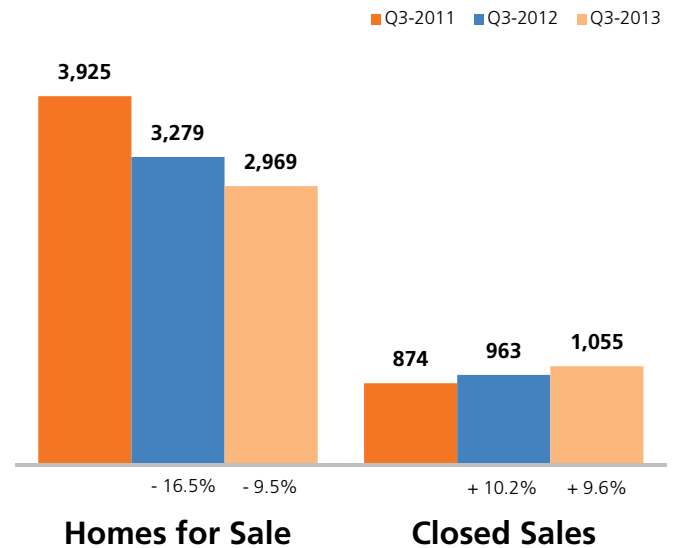
## All Counties Overview

	Median Sales Price		Pct. of Orig. Price Rec'd.		Average Prop. Mktg. Period		Closed Sales	
	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg
Berks	\$154,750	↑ + 3.2%	92.1%	↑ + 1.3%	100	↓ - 21.1%	1,055	↑ + 9.6%
Bucks	\$285,000	↑ + 5.6%	94.7%	↑ + 2.7%	81	↓ - 23.5%	2,079	↑ + 28.3%
Burlington	\$226,000	↑ + 7.6%	92.7%	↑ + 2.5%	105	↓ - 22.6%	1,448	↑ + 18.5%
Camden	\$175,000	↑ + 6.1%	91.8%	↑ + 2.4%	113	↓ - 18.3%	1,269	↑ + 17.0%
Chester	\$310,000	↑ + 1.6%	95.2%	↑ + 2.1%	71	↓ - 27.4%	1,806	↑ + 18.3%
Cumberland	\$144,000	↑ + 2.1%	89.6%	↓ - 0.3%	145	↑ + 13.6%	146	↑ + 27.0%
Delaware	\$220,000	↑ + 4.8%	91.5%	↑ + 0.7%	95	↓ - 8.2%	1,582	↑ + 12.9%
Gloucester	\$189,450	↓ - 0.8%	93.1%	↑ + 2.0%	115	↓ - 14.9%	791	↑ + 18.2%
Kent	\$183,500	↑ + 1.9%	94.8%	↑ + 2.0%	112	↓ - 11.0%	408	↑ + 12.4%
Mercer	\$270,000	↑ + 2.7%	94.2%	↑ + 3.0%	85	↓ - 29.9%	1,103	↑ + 15.7%
Montgomery	\$269,000	↑ + 3.7%	94.5%	↑ + 2.7%	74	↓ - 28.1%	2,786	↑ + 18.7%
New Castle	\$207,000	↑ + 6.2%	94.2%	↑ + 2.5%	82	↓ - 17.9%	1,575	↑ + 10.9%
Philadelphia	\$153,000	↑ + 2.3%	92.3%	↑ + 1.7%	84	↓ - 19.4%	3,279	↑ + 15.5%
Salem	\$166,500	↑ + 4.2%	89.2%	↑ + 1.5%	171	↑ + 2.9%	124	↑ + 8.8%

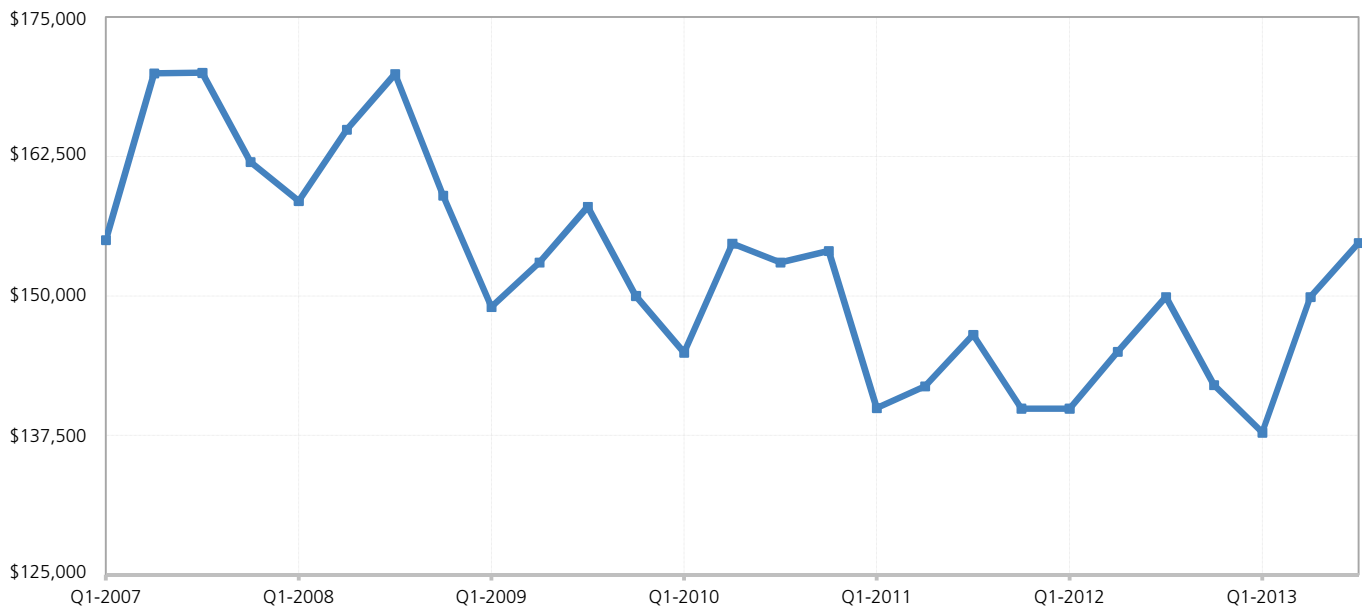
## Berks County, PA

Key Metrics	Q3-2013	1-Yr Chg
Median Sales Price	\$154,750	+ 3.2%
Average Sales Price	\$168,013	+ 3.1%
Pct. of Orig. Price Received	92.1%	+ 1.3%
Homes for Sale	2,969	- 9.5%
Closed Sales	1,055	+ 9.6%
Months Supply	9.3	- 17.0%
Avg. Prop. Mktg. Period	100	- 21.1%

## Market Activity



## Historical Median Sales Price for Berks County, PA



# Marketwatch Report

## Q3-2013



### Berks County, PA ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg
17026	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
17067	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
17087	\$142,000	--	94.7%	--	91	--	1	--
17569	\$181,315	↑ + 3.0%	86.0%	↓ - 12.0%	50	↑ + 67.8%	4	↑ + 100.0%
18011	\$197,817	↑ + 36.4%	89.1%	↓ - 7.8%	78	↑ + 9.2%	6	↑ + 500.0%
18056	\$0	--	0.0%	--	0	--	0	--
18062	\$825,000	↑ + 182.5%	97.1%	↑ + 1.4%	61	↓ - 19.7%	1	↓ - 50.0%
18070	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
18092	\$0	--	0.0%	--	0	--	0	--
19503	\$135,000	↑ + 2.1%	94.7%	↑ + 5.8%	98	↓ - 22.0%	6	↑ + 200.0%
19504	\$352,500	↑ + 41.0%	94.1%	↓ - 1.9%	142	↑ + 37.0%	9	↑ + 12.5%
19505	\$196,500	↑ + 77.0%	91.3%	↑ + 1.9%	146	↓ - 34.8%	11	↑ + 57.1%
19506	\$239,000	↑ + 29.2%	96.5%	↑ + 5.7%	101	↓ - 10.1%	19	→ 0.0%
19507	\$120,950	↓ - 26.3%	89.0%	--	161	--	8	--
19508	\$155,000	↓ - 10.4%	94.4%	↑ + 3.6%	79	↓ - 11.1%	44	↓ - 4.3%
19510	\$193,250	↑ + 10.1%	95.6%	↑ + 0.4%	78	↓ - 48.6%	28	↑ + 40.0%
19511	\$0	--	0.0%	--	0	--	0	--
19512	\$158,000	↓ - 11.2%	96.6%	↑ + 6.9%	58	↓ - 56.7%	43	↑ + 38.7%
19516	\$0	--	0.0%	--	0	--	0	--
19518	\$222,000	↑ + 0.9%	93.6%	↑ + 0.6%	104	↓ - 34.7%	36	↑ + 2.9%
19519	\$0	--	0.0%	--	0	--	0	--
19520	\$321,450	↑ + 18.6%	99.0%	↑ + 31.9%	11	↓ - 96.8%	2	↑ + 100.0%
19522	\$170,000	↓ - 5.6%	94.5%	↑ + 6.0%	59	↓ - 44.6%	30	↓ - 9.1%
19523	\$0	--	0.0%	--	0	--	0	--
19526	\$136,250	↓ - 14.0%	87.3%	↓ - 2.9%	109	↓ - 26.5%	28	↑ + 27.3%
19529	\$204,900	↓ - 26.5%	94.0%	↑ + 0.6%	48	↑ + 43.3%	5	↑ + 150.0%
19530	\$180,000	↑ + 25.7%	94.0%	↑ + 2.7%	47	↓ - 9.0%	14	↑ + 16.7%
19533	\$185,000	↓ - 9.7%	93.3%	↓ - 2.0%	80	↓ - 5.5%	22	↓ - 8.3%
19534	\$243,500	↑ + 27.4%	93.3%	↓ - 2.8%	115	↓ - 16.1%	4	↑ + 100.0%
19535	\$0	--	0.0%	--	0	--	0	--
19536	\$149,900	--	96.8%	--	197	--	1	--
19538	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
19539	\$128,600	↓ - 49.1%	97.3%	↑ + 5.3%	65	↓ - 61.7%	3	↓ - 62.5%
19540	\$226,250	↑ + 38.0%	90.3%	↑ + 2.1%	138	↓ - 15.0%	28	↑ + 12.0%
19541	\$178,000	↓ - 5.0%	92.1%	↓ - 5.2%	141	↓ - 21.4%	9	↑ + 12.5%
19542	\$0	--	0.0%	--	0	--	0	--
19543	\$249,553	↑ + 8.9%	95.7%	↑ + 10.1%	70	↓ - 51.4%	15	↓ - 6.3%
19544	\$0	--	0.0%	--	0	--	0	--
19545	\$0	--	0.0%	--	0	--	0	--
19547	\$178,000	↓ - 19.1%	96.4%	↑ + 12.2%	77	↓ - 56.6%	11	↑ + 266.7%
19548	\$0	--	0.0%	--	0	--	0	--
19550	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
19551	\$195,000	↑ + 13.0%	90.2%	↓ - 5.9%	103	↑ + 102.5%	13	↑ + 8.3%

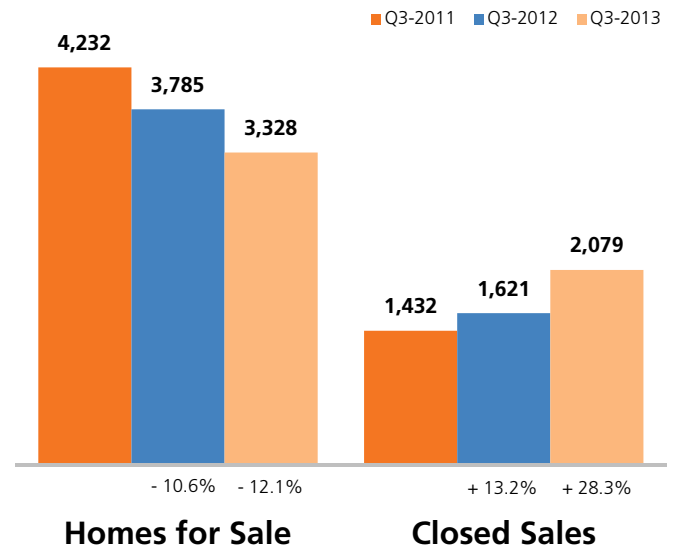
### Berks County, PA ZIP Codes Cont.

	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg
19554	\$107,500	→ 0.0%	97.6%	→ 0.0%	112	→ 0.0%	2	→ 0.0%
19555	\$117,400	↓ -36.5%	91.7%	↓ -4.9%	136	↑ +9.8%	6	↑ +100.0%
19559	\$0	↓ -100.0%	0.0%	↓ -100.0%	0	↓ -100.0%	0	↓ -100.0%
19560	\$129,900	↑ +4.0%	90.2%	↓ -3.3%	102	↓ -22.3%	32	↑ +6.7%
19562	\$166,000	↑ +56.6%	100.2%	↑ +24.0%	31	↓ -73.6%	4	↑ +33.3%
19564	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19565	\$177,000	↑ +0.6%	93.0%	↓ -0.8%	137	↓ -9.8%	33	↑ +32.0%
19567	\$162,500	↑ +22.2%	94.2%	↑ +3.2%	126	↓ -8.3%	19	↑ +90.0%
19601	\$36,000	↓ -20.0%	86.7%	↓ -0.5%	124	↓ -8.4%	36	↓ -16.3%
19602	\$18,750	↓ -20.2%	80.1%	↑ +3.6%	100	↓ -36.6%	24	↑ +33.3%
19603	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19604	\$24,350	↓ -39.1%	86.7%	↑ +2.3%	90	↓ -17.9%	51	↑ +6.3%
19605	\$145,000	↑ +11.6%	92.8%	↑ +1.2%	111	↓ -19.3%	64	↓ -22.0%
19606	\$120,000	↓ -14.2%	91.2%	↑ +0.8%	119	↓ -2.9%	116	↑ +13.7%
19607	\$130,000	↓ -0.7%	92.7%	↑ +1.9%	97	↓ -29.8%	65	↑ +1.6%
19608	\$222,000	↓ -0.2%	92.7%	↓ -2.3%	102	↓ -8.3%	73	↑ +4.3%
19609	\$159,000	↑ +9.7%	93.0%	↑ +2.0%	81	↓ -3.3%	31	↓ -6.1%
19610	\$219,900	↑ +15.7%	93.7%	↑ +2.3%	99	↑ +4.8%	75	↑ +41.5%
19611	\$80,000	↓ -13.5%	89.3%	↑ +2.4%	95	↓ -58.0%	23	↓ -4.2%
19612	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%

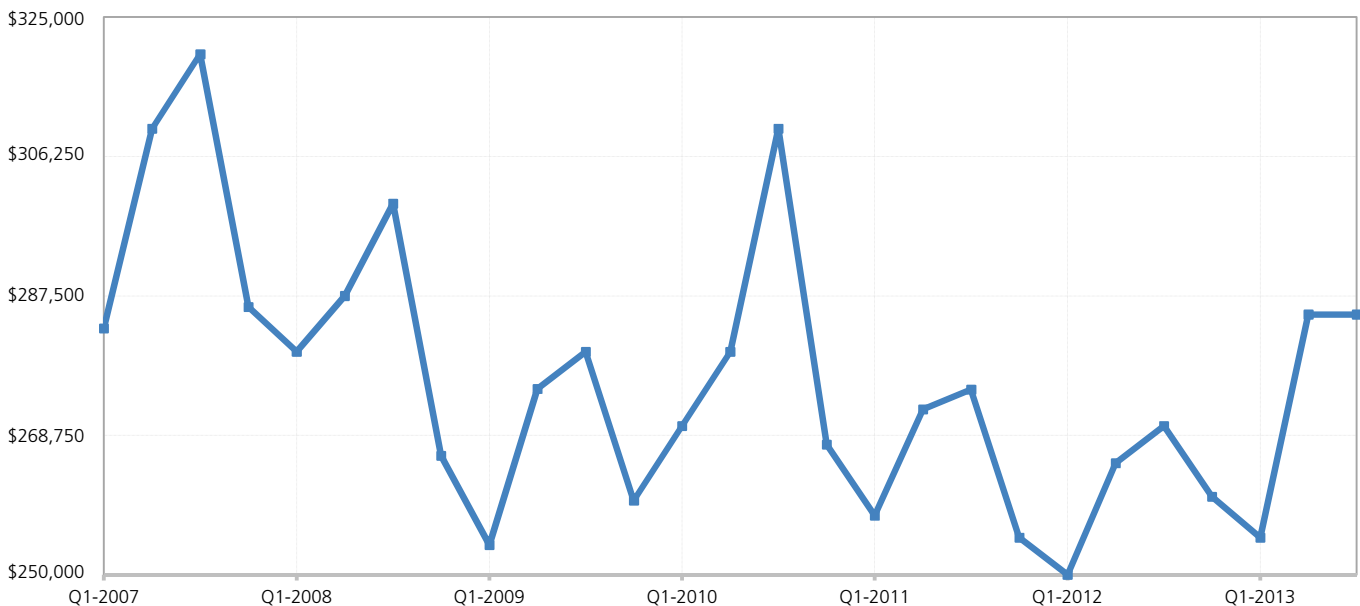
## Bucks County, PA

Key Metrics	Q3-2013	1-Yr Chg
Median Sales Price	\$285,000	+ 5.6%
Average Sales Price	\$333,582	+ 1.9%
Pct. of Orig. Price Received	94.7%	+ 2.7%
Homes for Sale	3,328	- 12.1%
Closed Sales	2,079	+ 28.3%
Months Supply	6.0	- 26.4%
Avg. Prop. Mktg. Period	81	- 23.5%

### Market Activity



### Historical Median Sales Price for Bucks County, PA



# Marketwatch Report

## Q3-2013



## Bucks County, PA ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg
18036	\$255,000	↓ -31.1%	98.1%	↑ +7.2%	107	↓ -2.3%	5	↑ +150.0%
18039	\$0	--	0.0%	--	0	--	0	--
18041	\$249,500	↑ +6.2%	98.3%	↑ +10.8%	12	↓ -91.2%	1	→ 0.0%
18054	\$407,500	→ 0.0%	89.2%	→ 0.0%	37	→ 0.0%	2	→ 0.0%
18055	\$438,900	↑ +85.2%	99.8%	↑ +38.9%	42	↓ -91.8%	1	→ 0.0%
18073	\$435,000	↑ +46.2%	92.6%	↑ +8.9%	55	↓ -52.6%	1	→ 0.0%
18077	\$250,000	↑ +10.6%	88.9%	↓ -0.4%	77	↓ -62.6%	7	↓ -41.7%
18081	\$238,000	--	99.2%	--	17	--	1	--
18901	\$379,000	↑ +6.2%	96.2%	↑ +4.3%	77	↓ -37.6%	118	↑ +45.7%
18902	\$456,054	↓ -0.9%	98.8%	↑ +4.9%	62	↓ -44.9%	92	↑ +21.1%
18910	\$710,000	--	94.7%	--	150	--	1	--
18911	\$0	--	0.0%	--	0	--	0	--
18912	\$0	--	0.0%	--	0	--	0	--
18913	\$2,000,000	--	100.0%	--	201	--	1	--
18914	\$350,000	↑ +27.3%	96.2%	↑ +4.6%	64	↓ -34.4%	78	↑ +66.0%
18916	\$0	--	0.0%	--	0	--	0	--
18917	\$226,000	↑ +22.2%	89.8%	↓ -2.8%	108	↓ -34.3%	3	↓ -40.0%
18920	\$0	--	0.0%	--	0	--	0	--
18921	\$0	--	0.0%	--	0	--	0	--
18922	\$0	--	0.0%	--	0	--	0	--
18923	\$318,000	↓ -14.1%	95.2%	↓ -0.3%	146	↑ +98.9%	9	↑ +80.0%
18925	\$400,250	↓ -15.7%	95.4%	↑ +5.4%	81	↓ -44.1%	32	↑ +18.5%
18926	\$0	--	0.0%	--	0	--	0	--
18927	\$434,000	--	96.5%	--	13	--	1	--
18928	\$0	--	0.0%	--	0	--	0	--
18929	\$360,000	↓ -15.3%	93.4%	↓ -1.0%	73	↓ -40.8%	30	↑ +7.1%
18930	\$453,600	↑ +38.5%	92.0%	↓ -4.2%	113	↓ -40.9%	7	↑ +250.0%
18931	\$0	--	0.0%	--	0	--	0	--
18932	\$0	↓ -100.0%	0.0%	↓ -100.0%	0	↓ -100.0%	0	↓ -100.0%
18933	\$625,000	--	88.1%	--	413	--	3	--
18934	\$430,000	↓ -64.2%	78.2%	↓ -8.0%	0	↓ -100.0%	1	↓ -66.7%
18935	\$0	--	0.0%	--	0	--	0	--
18938	\$560,000	↓ -3.2%	94.3%	↑ +3.9%	98	↓ -39.4%	91	↑ +97.8%
18940	\$377,450	↓ -9.5%	96.0%	↑ +4.5%	60	↓ -34.7%	152	↑ +52.0%
18942	\$326,500	↓ -1.8%	85.6%	↓ -9.6%	222	↑ +367.5%	6	↓ -25.0%
18943	\$220,000	--	67.7%	--	582	--	1	--
18944	\$275,000	↑ +10.0%	94.8%	↑ +4.1%	111	↓ -5.3%	91	↑ +54.2%
18946	\$0	--	0.0%	--	0	--	0	--
18947	\$414,050	↑ +59.7%	95.1%	↑ +6.4%	90	↓ -30.6%	20	↑ +66.7%
18949	\$0	--	0.0%	--	0	--	0	--
18950	\$0	--	0.0%	--	0	--	0	--
18951	\$180,000	↓ -6.7%	92.9%	↑ +2.6%	97	↓ -24.9%	109	↑ +17.2%
18953	\$0	--	0.0%	--	0	--	0	--

### Bucks County, PA ZIP Codes Cont.

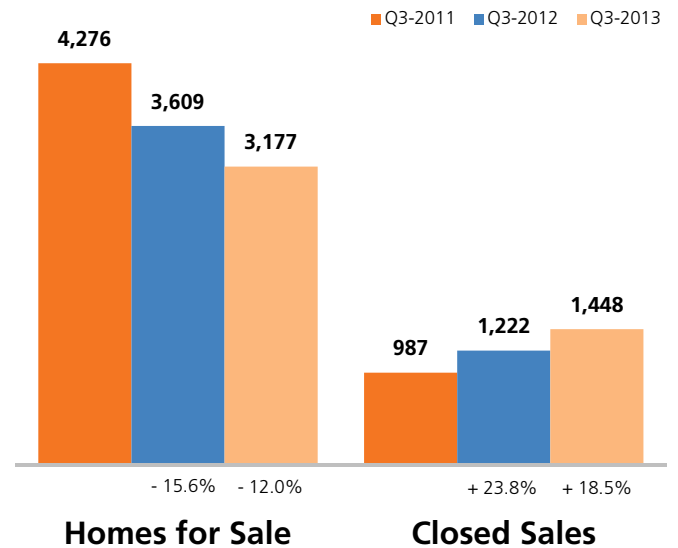
	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg
18954	\$500,000	↑ + 25.0%	95.6%	↓ - 0.9%	68	↑ + 32.6%	27	↓ - 6.9%
18955	\$152,500	↑ + 3.1%	90.0%	↑ + 6.9%	125	↓ - 48.8%	4	↓ - 50.0%
18956	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
18960	\$263,851	↑ + 17.3%	95.2%	↑ + 2.9%	129	↑ + 12.4%	50	↑ + 19.0%
18962	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
18963	\$550,000	↓ - 35.3%	91.8%	↑ + 2.5%	250	↑ + 54.3%	1	→ 0.0%
18964	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
18966	\$290,000	↑ + 1.8%	95.6%	↑ + 2.6%	51	↓ - 36.4%	137	↑ + 39.8%
18968	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
18969	\$195,000	↓ - 16.3%	93.4%	↑ + 2.2%	83	↓ - 27.7%	19	↑ + 111.1%
18970	\$225,000	→ 0.0%	100.0%	→ 0.0%	16	→ 0.0%	1	→ 0.0%
18972	\$313,750	↓ - 62.4%	88.5%	↓ - 6.2%	184	↑ + 221.9%	10	↑ + 150.0%
18974	\$280,000	↑ + 12.4%	96.1%	↑ + 3.4%	76	↓ - 16.9%	113	↑ + 0.9%
18976	\$375,000	↑ + 27.4%	98.8%	↑ + 6.5%	57	↓ - 38.6%	75	↑ + 13.6%
18977	\$470,500	↓ - 12.1%	92.6%	↑ + 0.1%	103	↑ + 10.1%	22	↑ + 15.8%
18980	\$176,500	→ 0.0%	64.9%	→ 0.0%	355	→ 0.0%	2	→ 0.0%
18981	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
18991	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19006	\$375,000	↑ + 41.5%	82.0%	↓ - 6.9%	261	↑ + 252.7%	4	↓ - 20.0%
19007	\$133,000	↓ - 1.5%	87.7%	↑ + 3.4%	123	↑ + 7.7%	48	↑ + 45.5%
19020	\$200,000	↓ - 14.9%	92.2%	↓ - 1.2%	89	↑ + 12.8%	123	↑ + 59.7%
19021	\$135,000	↓ - 10.0%	93.1%	↓ - 0.1%	32	↓ - 68.3%	16	↓ - 20.0%
19030	\$207,000	↑ + 0.5%	92.3%	↓ - 0.4%	99	↑ + 61.3%	40	↑ + 81.8%
19040	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19047	\$300,000	↓ - 7.7%	95.2%	↑ + 2.0%	57	↓ - 39.1%	102	↑ + 22.9%
19048	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19049	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19053	\$240,000	↓ - 2.4%	93.2%	↑ + 1.7%	83	↓ - 35.8%	57	↓ - 14.9%
19054	\$204,000	↑ + 0.7%	93.9%	↑ + 1.2%	74	↓ - 14.1%	55	↑ + 52.8%
19055	\$162,400	↑ + 10.1%	92.5%	↑ + 2.8%	76	↓ - 41.2%	40	↑ + 25.0%
19056	\$234,900	↑ + 1.3%	96.6%	↑ + 3.4%	72	↓ - 5.9%	45	↑ + 28.6%
19057	\$167,450	↑ + 11.6%	93.5%	↑ + 2.1%	70	↓ - 38.4%	56	↑ + 30.2%
19058	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19067	\$330,000	↑ + 9.3%	94.6%	↑ + 2.3%	72	↓ - 27.5%	165	↑ + 2.5%
19440	\$512,500	↑ + 17.8%	93.1%	↑ + 7.9%	185	↑ + 150.5%	3	↓ - 57.1%
19454	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%



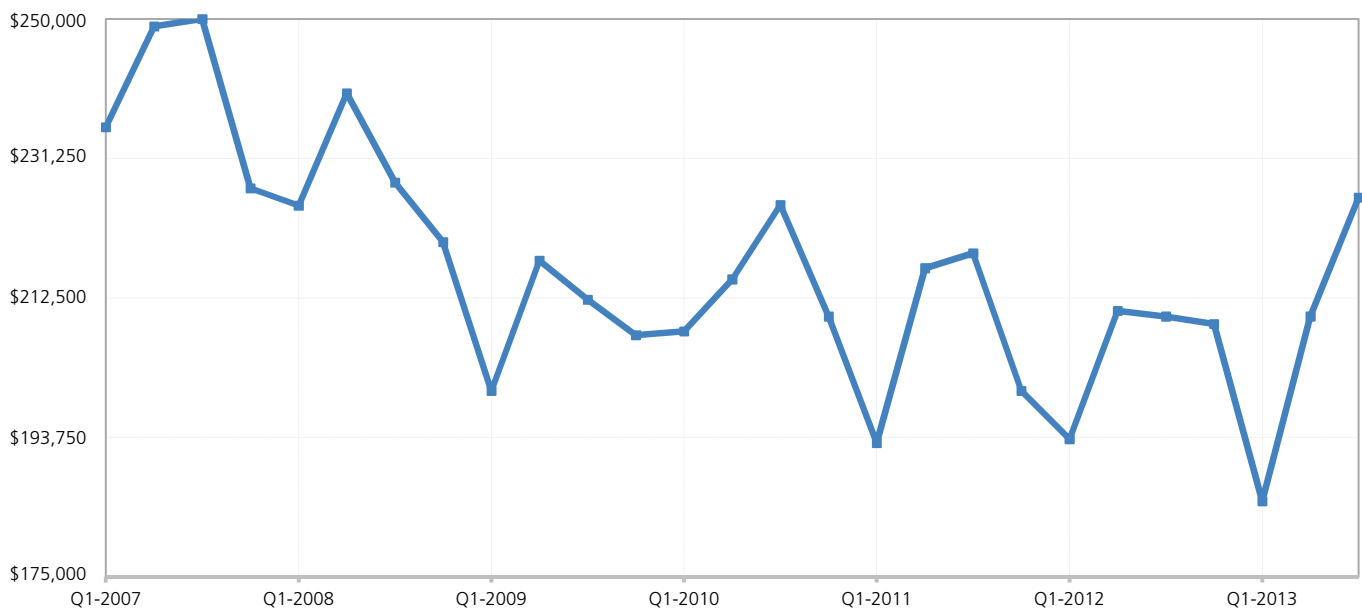
## Burlington County, NJ

Key Metrics	Q3-2013	1-Yr Chg
Median Sales Price	\$226,000	+ 7.6%
Average Sales Price	\$253,574	+ 3.5%
Pct. of Orig. Price Received	92.7%	+ 2.5%
Homes for Sale	3,177	- 12.0%
Closed Sales	1,448	+ 18.5%
Months Supply	7.9	- 25.0%
Avg. Prop. Mktg. Period	105	- 22.6%

### Market Activity



### Historical Median Sales Price for Burlington County, NJ



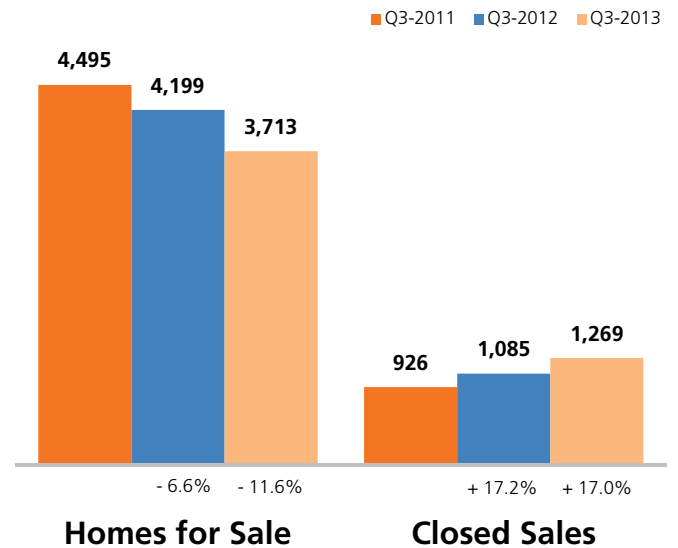
### Burlington County, NJ ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg
08010	\$135,750	↑ + 19.6%	89.8%	↑ + 3.0%	132	↑ + 1.1%	22	↓ - 15.4%
08011	\$0	--	0.0%	--	0	--	0	--
08015	\$140,000	↑ + 7.7%	90.8%	↓ - 1.2%	151	↑ + 54.3%	41	↑ + 28.1%
08016	\$190,000	↓ - 12.4%	92.1%	↑ + 1.5%	113	↓ - 6.8%	78	↑ + 5.4%
08019	\$269,500	↓ - 14.4%	92.6%	↓ - 1.2%	110	↑ + 8.1%	4	→ 0.0%
08022	\$250,000	↑ + 15.2%	92.5%	↓ - 0.2%	150	↑ + 3.3%	42	↑ + 20.0%
08036	\$340,000	↑ + 4.3%	93.2%	↑ + 5.2%	124	↓ - 33.6%	18	↑ + 38.5%
08041	\$335,000	↓ - 16.3%	93.5%	↑ + 0.5%	96	↑ + 9.1%	3	↑ + 200.0%
08042	\$0	--	0.0%	--	0	--	0	--
08046	\$99,500	↓ - 0.8%	87.4%	↑ + 0.2%	129	↑ + 15.2%	87	↑ + 8.8%
08048	\$355,000	↑ + 6.0%	94.5%	↑ + 2.7%	75	↓ - 15.2%	35	↑ + 25.0%
08052	\$127,200	↓ - 15.2%	88.9%	↑ + 2.8%	146	↓ - 17.4%	60	↑ + 76.5%
08053	\$249,950	↓ - 1.6%	95.3%	↑ + 2.4%	80	↓ - 38.8%	172	↑ + 44.5%
08054	\$238,750	↑ + 24.0%	94.5%	--	75	--	210	--
08055	\$325,000	↓ - 4.1%	94.9%	↑ + 2.1%	94	↓ - 14.9%	118	↑ + 9.3%
08057	\$424,900	→ - 0.0%	93.5%	↑ + 5.7%	95	↓ - 41.7%	79	→ 0.0%
08060	\$200,500	↑ + 2.8%	91.0%	↑ + 1.9%	98	↓ - 41.6%	62	↑ + 3.3%
08064	\$0	--	0.0%	--	0	--	0	--
08065	\$151,500	↑ + 12.2%	86.8%	↑ + 3.1%	157	↓ - 1.3%	21	→ 0.0%
08068	\$229,950	↑ + 27.8%	95.4%	↑ + 6.7%	232	↑ + 4.9%	12	↓ - 36.8%
08073	\$300,000	--	85.7%	--	339	--	1	--
08075	\$205,000	→ 0.0%	90.6%	↓ - 0.4%	132	↑ + 17.7%	82	↑ + 7.9%
08076	\$0	--	0.0%	--	0	--	0	--
08077	\$245,000	↑ + 8.9%	93.7%	↑ + 3.4%	93	↓ - 29.5%	67	↑ + 31.4%
08087	\$0	--	0.0%	--	0	--	0	--
08088	\$191,000	↓ - 2.0%	93.2%	↑ + 5.8%	96	↓ - 37.3%	100	↑ + 23.5%
08215	\$0	--	0.0%	--	0	--	0	--
08224	\$0	--	0.0%	--	0	--	0	--
08501	\$281,000	↓ - 34.7%	100.4%	↑ + 14.4%	8	↓ - 90.6%	1	→ 0.0%
08505	\$238,500	↓ - 1.4%	94.2%	↑ + 1.8%	96	↓ - 18.2%	53	↑ + 39.5%
08511	\$112,500	↓ - 37.5%	73.7%	↑ + 14.5%	124	↓ - 69.4%	2	↑ + 100.0%
08515	\$429,000	↑ + 2.0%	95.2%	↓ - 1.4%	89	↓ - 20.1%	29	↑ + 70.6%
08518	\$162,450	↓ - 10.7%	87.3%	↓ - 3.7%	113	↓ - 25.5%	22	↑ + 100.0%
08554	\$182,450	↑ + 21.6%	88.2%	↑ + 1.2%	113	↓ - 51.8%	8	↓ - 38.5%
08562	\$262,500	↓ - 2.8%	87.5%	↓ - 2.4%	327	↑ + 53.3%	8	↑ + 166.7%
08620	\$280,000	↓ - 3.4%	97.1%	↑ + 10.4%	58	↓ - 52.9%	8	↑ + 700.0%
08640	\$0	--	0.0%	--	0	--	0	--
08641	\$0	--	0.0%	--	0	--	0	--

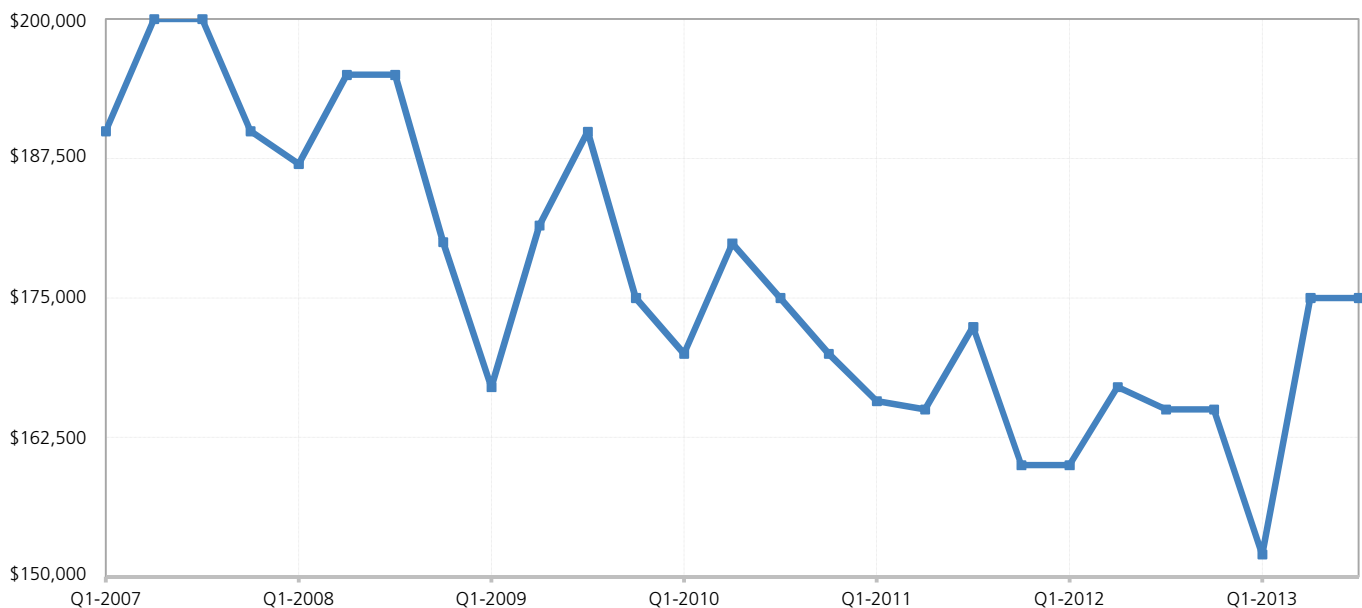
## Camden County, NJ

Key Metrics	Q3-2013	1-Yr Chg
Median Sales Price	\$175,000	+ 6.1%
Average Sales Price	\$200,418	+ 3.9%
Pct. of Orig. Price Received	91.8%	+ 2.4%
Homes for Sale	3,713	- 11.6%
Closed Sales	1,269	+ 17.0%
Months Supply	10.1	- 24.3%
Avg. Prop. Mktg. Period	113	- 18.3%

### Market Activity



### Historical Median Sales Price for Camden County, NJ



# Marketwatch Report

## Q3-2013



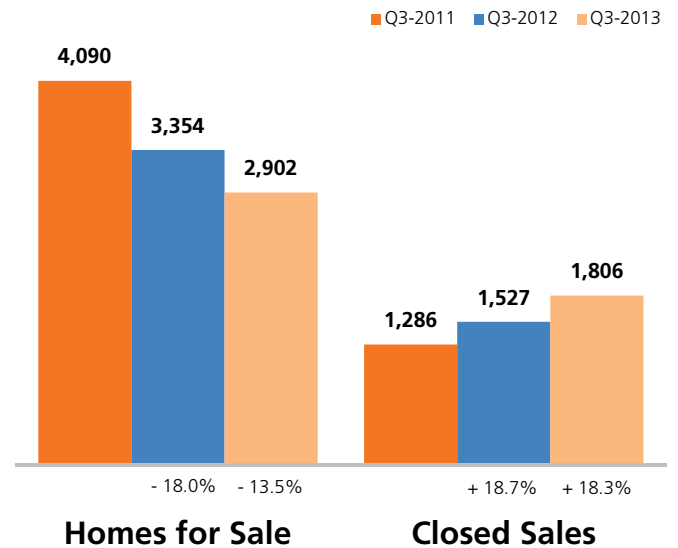
### Camden County, NJ ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg
08002	\$191,450	↑ + 14.7%	90.1%	↑ + 3.1%	124	↓ - 24.2%	72	↑ + 33.3%
08003	\$270,000	↑ + 0.7%	94.1%	↑ + 1.6%	80	↓ - 24.9%	127	↑ + 22.1%
08004	\$173,700	↑ + 18.6%	96.1%	↑ + 5.6%	122	↓ - 19.2%	20	↓ - 23.1%
08007	\$182,500	↑ + 27.2%	91.2%	↑ + 6.9%	112	↓ - 23.1%	5	↓ - 54.5%
08009	\$225,000	↑ + 3.2%	94.0%	↑ + 3.9%	135	↑ + 10.5%	35	→ 0.0%
08012	\$150,000	↓ - 11.7%	90.4%	↓ - 0.8%	182	↑ + 16.4%	49	→ 0.0%
08018	\$0	--	0.0%	--	0	--	0	--
08021	\$113,000	↑ + 21.5%	89.5%	↑ + 0.6%	134	↓ - 15.4%	81	↑ + 11.0%
08026	\$195,000	↑ + 15.8%	91.5%	↑ + 5.3%	135	↓ - 55.7%	8	→ 0.0%
08029	\$117,500	↓ - 14.5%	89.1%	↑ + 1.9%	139	↑ + 40.6%	13	↑ + 8.3%
08030	\$81,200	↓ - 4.5%	90.7%	↑ + 11.1%	99	↓ - 43.1%	27	↑ + 58.8%
08031	\$134,900	↑ + 2.6%	87.6%	↓ - 1.6%	143	↓ - 4.5%	20	↓ - 25.9%
08033	\$412,500	↑ + 6.9%	94.7%	↑ + 3.9%	86	↓ - 29.7%	88	↑ + 20.5%
08034	\$205,000	↑ + 8.5%	93.4%	--	86	--	79	--
08035	\$237,000	↑ + 2.4%	94.4%	→ + 0.1%	108	↑ + 49.7%	23	↑ + 4.5%
08037	\$189,900	↑ + 18.7%	89.5%	↓ - 0.5%	247	↑ + 30.3%	15	↑ + 87.5%
08043	\$266,500	↑ + 7.7%	93.2%	↑ + 4.6%	83	↓ - 41.5%	100	↑ + 28.2%
08045	\$131,500	↑ + 81.4%	90.3%	↑ + 11.8%	170	↑ + 72.1%	5	↓ - 28.6%
08049	\$135,000	↑ + 1.9%	92.2%	↓ - 0.9%	189	↓ - 43.2%	15	↑ + 150.0%
08059	\$132,900	↑ + 1.8%	92.9%	↑ + 3.2%	88	↓ - 51.0%	17	→ 0.0%
08078	\$124,000	↓ - 8.1%	89.0%	↑ + 3.3%	127	↑ + 8.0%	22	↑ + 69.2%
08081	\$164,750	↑ + 9.1%	91.1%	↑ + 2.0%	120	↓ - 14.6%	116	↓ - 13.4%
08083	\$147,950	↓ - 2.7%	89.4%	↓ - 3.7%	97	↑ + 28.4%	25	↑ + 31.6%
08084	\$179,000	↑ + 19.3%	92.9%	↑ + 10.8%	112	↓ - 59.4%	13	↑ + 18.2%
08089	\$140,000	↑ + 15.7%	87.3%	↓ - 2.1%	238	↑ + 98.4%	7	↑ + 16.7%
08091	\$166,000	↓ - 2.4%	92.1%	↓ - 3.4%	139	↓ - 17.8%	21	↑ + 50.0%
08095	\$0	--	0.0%	--	0	--	0	--
08099	\$0	--	0.0%	--	0	--	0	--
08101	\$0	--	0.0%	--	0	--	0	--
08102	\$11,250	↓ - 76.3%	55.3%	↓ - 17.4%	63	↑ + 160.4%	2	→ 0.0%
08103	\$27,000	↓ - 6.1%	78.1%	↓ - 13.9%	104	↑ + 16.7%	9	↓ - 10.0%
08104	\$28,000	↓ - 3.4%	87.7%	↑ + 3.6%	84	↓ - 4.7%	33	↑ + 73.7%
08105	\$40,000	↓ - 35.5%	91.4%	↑ + 3.4%	93	↓ - 9.9%	19	↑ + 72.7%
08106	\$165,000	↓ - 3.5%	89.5%	↓ - 0.6%	167	↑ + 26.4%	26	↑ + 4.0%
08107	\$157,000	↑ + 12.5%	91.3%	↑ + 6.3%	99	↓ - 36.2%	37	↑ + 32.1%
08108	\$189,900	↓ - 7.4%	94.1%	↑ + 4.6%	76	↓ - 8.8%	63	↑ + 28.6%
08109	\$149,000	↓ - 0.7%	90.0%	↓ - 3.0%	125	↓ - 6.2%	40	↓ - 7.0%
08110	\$113,250	↑ + 33.5%	89.9%	↑ + 8.7%	154	↓ - 28.7%	36	↑ + 63.6%

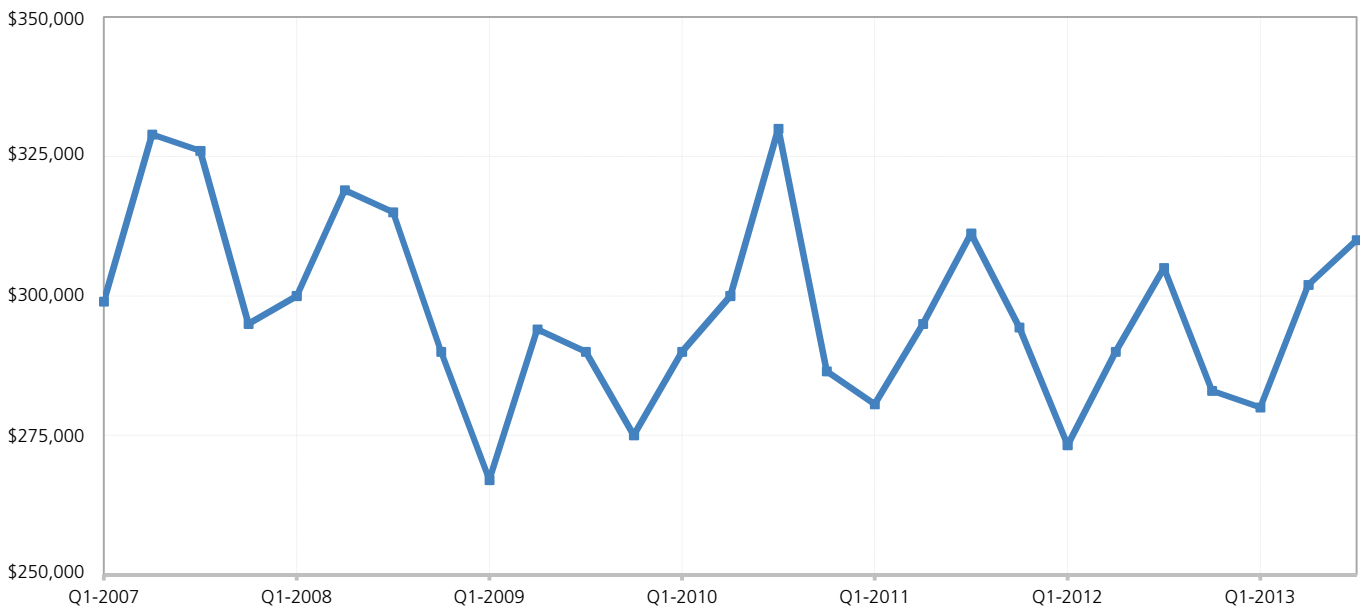
## Chester County, PA

Key Metrics	Q3-2013	1-Yr Chg
Median Sales Price	\$310,000	+ 1.6%
Average Sales Price	\$361,708	+ 4.1%
Pct. of Orig. Price Received	95.2%	+ 2.1%
Homes for Sale	2,902	- 13.5%
Closed Sales	1,806	+ 18.3%
Months Supply	5.7	- 23.7%
Avg. Prop. Mktg. Period	71	- 27.4%

### Market Activity



### Historical Median Sales Price for Chester County, PA



# Marketwatch Report

## Q3-2013



### Chester County, PA ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg
17527	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
19073	\$313,045	↓ - 9.3%	94.8%	↑ + 4.1%	76	↓ - 21.9%	8	↓ - 46.7%
19087	\$374,000	↓ - 0.3%	97.1%	↑ + 3.6%	29	↓ - 64.4%	88	↑ + 25.7%
19301	\$312,500	↓ - 2.7%	96.2%	↑ + 2.9%	63	↓ - 5.7%	30	↑ + 15.4%
19310	\$217,450	↑ + 24.3%	96.7%	↓ - 3.3%	72	↑ + 3.6%	4	↑ + 33.3%
19311	\$330,000	↑ + 1.9%	95.8%	↑ + 2.7%	81	↓ - 9.2%	35	↑ + 45.8%
19312	\$475,000	↓ - 4.5%	94.8%	↑ + 2.3%	44	↓ - 46.9%	53	↑ + 15.2%
19316	\$2,800,000	↑ + 987.4%	93.3%	↓ - 0.3%	51	↓ - 7.3%	1	→ 0.0%
19317	\$437,500	↓ - 0.6%	92.6%	↑ + 1.7%	90	↓ - 17.5%	24	↑ + 26.3%
19318	\$0	--	0.0%	--	0	--	0	--
19319	\$330,250	→ 0.0%	103.8%	→ 0.0%	14	→ 0.0%	2	→ 0.0%
19320	\$195,000	↑ + 5.4%	92.8%	↑ + 1.6%	93	↓ - 14.7%	166	↑ + 18.6%
19330	\$290,000	↑ + 7.3%	87.5%	↓ - 6.0%	149	↑ + 28.2%	15	↑ + 15.4%
19333	\$396,250	↓ - 1.2%	94.9%	--	58	--	26	--
19335	\$295,000	↓ - 4.2%	96.5%	↑ + 1.2%	60	↓ - 47.9%	195	↑ + 29.1%
19341	\$325,000	↑ + 16.1%	95.5%	↑ + 1.8%	58	↓ - 22.9%	49	↑ + 40.0%
19342	\$773,000	↑ + 2.4%	96.7%	↓ - 2.6%	48	↓ - 47.8%	1	→ 0.0%
19343	\$403,650	↑ + 6.8%	95.7%	↑ + 1.7%	103	→ - 0.1%	31	↑ + 47.6%
19344	\$210,000	↓ - 10.0%	96.4%	↑ + 3.3%	173	↑ + 82.2%	15	↓ - 11.8%
19345	\$0	--	0.0%	--	0	--	0	--
19346	\$0	--	0.0%	--	0	--	0	--
19347	\$0	--	0.0%	--	0	--	0	--
19348	\$345,000	↑ + 0.9%	96.9%	↑ + 4.5%	68	↓ - 42.9%	79	→ 0.0%
19350	\$347,500	↓ - 9.2%	93.4%	↑ + 2.1%	94	↓ - 8.5%	34	↑ + 13.3%
19351	\$163,250	--	83.8%	--	218	--	2	--
19352	\$338,500	↑ + 18.0%	95.8%	↑ + 6.1%	133	↑ + 38.9%	25	↑ + 108.3%
19353	\$0	--	0.0%	--	0	--	0	--
19354	\$0	--	0.0%	--	0	--	0	--
19355	\$494,450	↑ + 11.4%	94.8%	↓ - 0.4%	60	↓ - 27.9%	101	↑ + 4.1%
19357	\$0	--	0.0%	--	0	--	0	--
19358	\$0	--	0.0%	--	0	--	0	--
19360	\$0	--	0.0%	--	0	--	0	--
19362	\$219,000	↑ + 8.2%	90.5%	↑ + 3.5%	67	↓ - 38.5%	8	↑ + 33.3%
19363	\$234,900	↓ - 0.4%	92.9%	↑ + 1.2%	114	↓ - 23.1%	25	↓ - 16.7%
19365	\$187,750	↑ + 41.7%	94.7%	↑ + 8.9%	80	↓ - 42.0%	30	↑ + 87.5%
19366	\$0	--	0.0%	--	0	--	0	--
19367	\$0	--	0.0%	--	0	--	0	--
19369	\$0	--	0.0%	--	0	--	0	--
19371	\$0	--	0.0%	--	0	--	0	--
19372	\$238,750	↑ + 8.0%	89.6%	↓ - 7.5%	112	↑ + 61.4%	12	↑ + 140.0%
19374	\$190,000	--	92.7%	--	37	--	1	--
19375	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
19376	\$0	--	0.0%	--	0	--	0	--

### Chester County, PA ZIP Codes Cont.

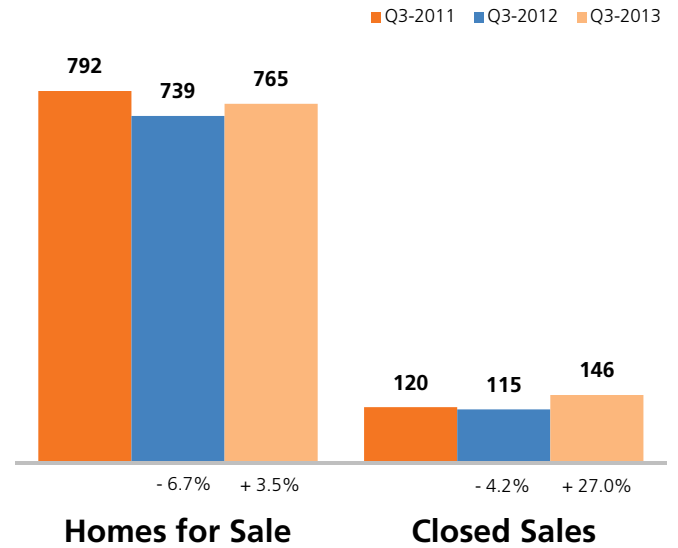
	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg
19380	\$345,000	↑ + 8.8%	95.5%	↑ + 2.3%	60	↓ - 31.3%	187	↑ + 12.0%
19381	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19382	\$341,500	↓ - 2.4%	95.1%	↑ + 2.4%	70	↓ - 20.4%	204	↑ + 31.6%
19383	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19388	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19390	\$270,000	↓ - 3.6%	95.9%	↑ + 2.4%	75	↓ - 23.9%	43	↓ - 4.4%
19395	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19397	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19398	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19399	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19421	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19425	\$420,000	↑ + 9.7%	95.5%	↑ + 1.6%	68	↓ - 48.0%	77	↑ + 32.8%
19432	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19442	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19457	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19460	\$240,000	↑ + 5.3%	95.5%	↑ + 1.5%	59	↓ - 31.1%	131	↑ + 4.0%
19465	\$231,000	↓ - 1.7%	95.2%	↑ + 4.2%	90	↑ + 0.5%	53	↑ + 29.3%
19470	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19475	\$247,500	↓ - 10.0%	93.9%	↑ + 6.3%	63	↓ - 45.4%	26	↑ + 4.0%
19480	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19481	\$339,900	↓ - 32.0%	100.0%	→ - 0.0%	12	↑ + 71.4%	1	→ 0.0%
19482	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19493	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19494	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19495	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19496	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19520	\$270,000	↓ - 1.8%	96.2%	↑ + 5.6%	101	↓ - 45.2%	22	↑ + 29.4%
19543	\$285,322	↓ - 2.9%	100.2%	↓ - 3.8%	8	↑ + 275.0%	2	↓ - 66.7%

## Cumberland County, NJ

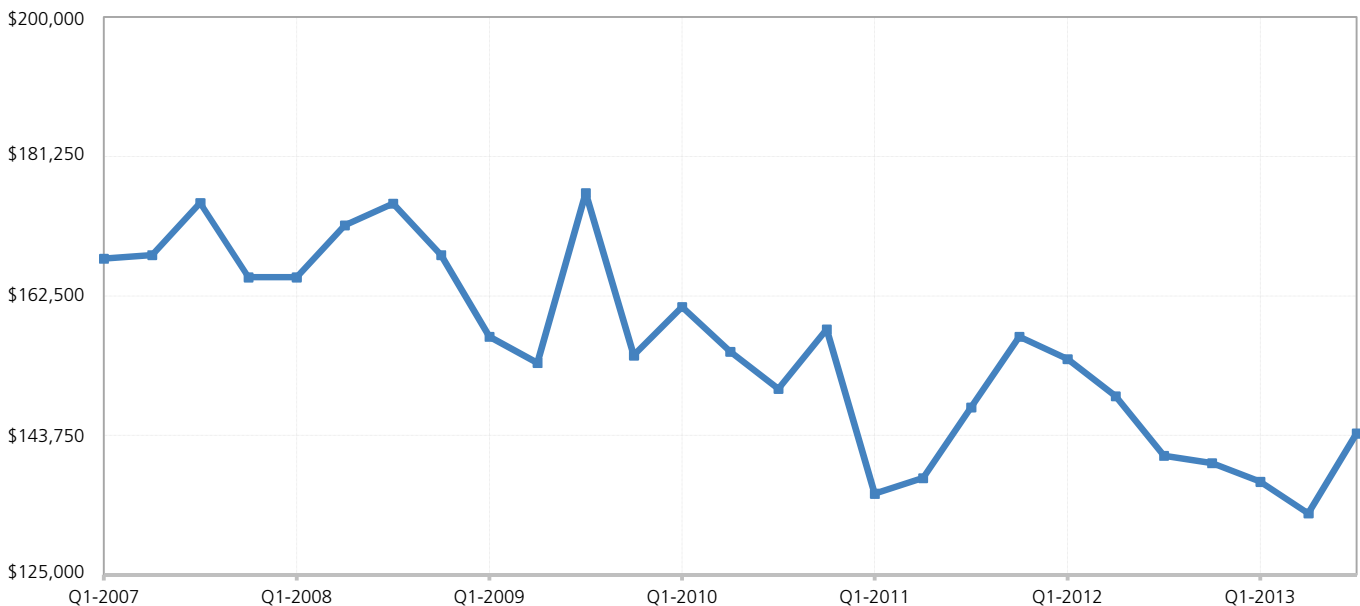
### Key Metrics

	Q3-2013	1-Yr Chg
Median Sales Price	\$144,000	+ 2.1%
Average Sales Price	\$143,953	+ 4.6%
Pct. of Orig. Price Received	89.6%	- 0.3%
Homes for Sale	765	+ 3.5%
Closed Sales	146	+ 27.0%
Months Supply	17.3	- 10.2%
Avg. Prop. Mktg. Period	145	+ 13.6%

### Market Activity



### Historical Median Sales Price for Cumberland County, NJ





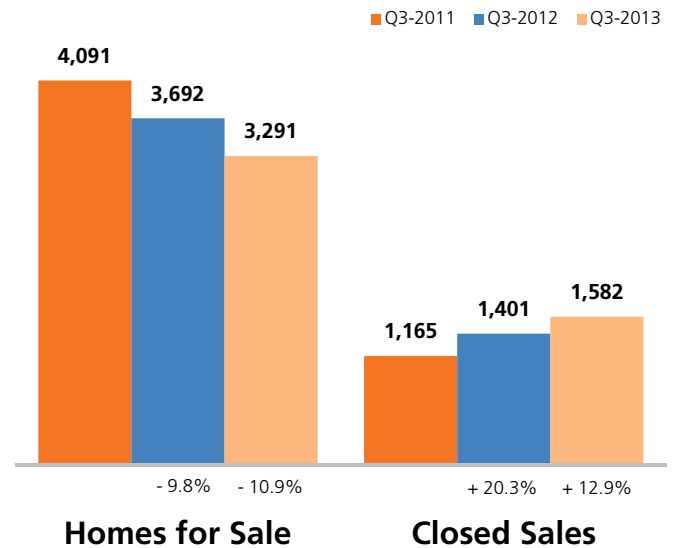
## Cumberland County, NJ ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg
08302	\$120,000	↓ - 14.6%	87.9%	↓ - 1.6%	175	↑ + 45.1%	40	↑ + 53.8%
08311	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
08313	\$0	--	0.0%	--	0	--	0	--
08314	\$0	--	0.0%	--	0	--	0	--
08315	\$0	--	0.0%	--	0	--	0	--
08316	\$0	--	0.0%	--	0	--	0	--
08320	\$0	--	0.0%	--	0	--	0	--
08321	\$115,000	--	0.0%	--	647	--	1	--
08323	\$0	--	0.0%	--	0	--	0	--
08324	\$55,900	--	50.8%	--	128	--	1	--
08327	\$0	--	0.0%	--	0	--	0	--
08329	\$0	--	0.0%	--	0	--	0	--
08332	\$145,500	↑ + 14.2%	88.5%	↓ - 4.7%	134	↑ + 21.8%	39	↑ + 50.0%
08344	\$0	↓ - 100.0%	0.0%	--	0	--	0	--
08345	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
08348	\$147,000	--	91.9%	--	368	--	1	--
08349	\$85,000	--	70.4%	--	188	--	4	--
08352	\$0	--	0.0%	--	0	--	0	--
08353	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
08360	\$145,000	↑ + 4.3%	93.6%	↑ + 5.6%	127	↓ - 26.7%	31	→ 0.0%
08361	\$171,250	↓ - 5.6%	92.5%	↑ + 3.8%	110	↑ + 7.5%	29	↑ + 31.8%
08362	\$0	--	0.0%	--	0	--	0	--

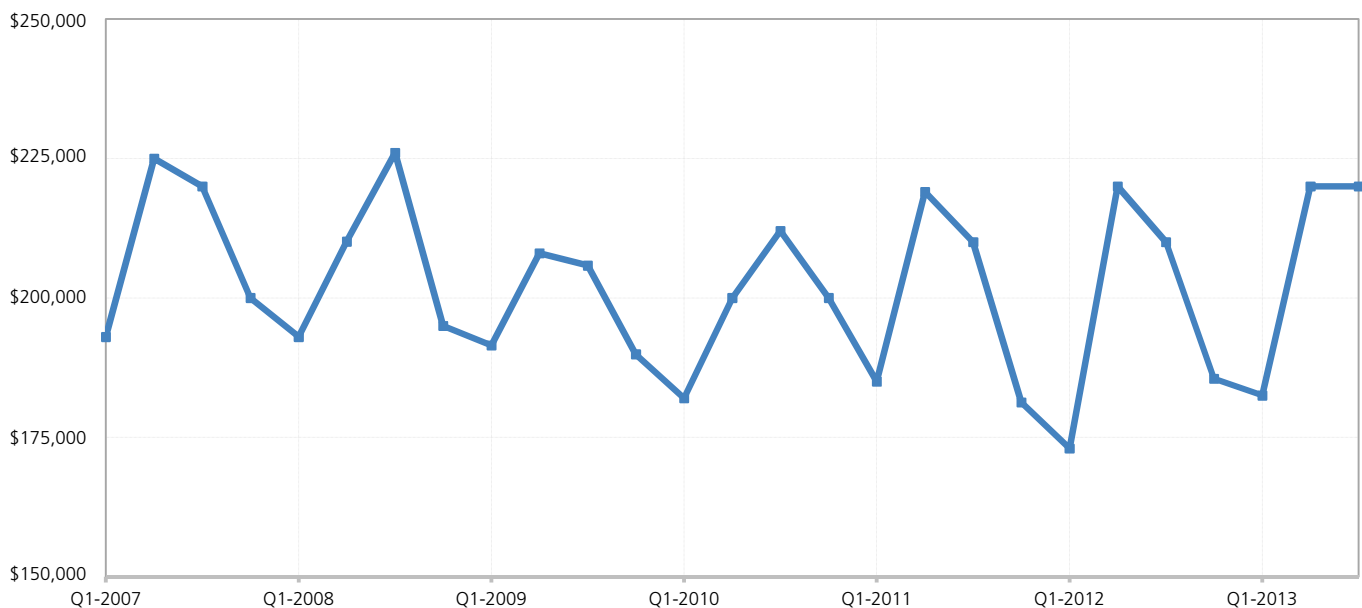
## Delaware County, PA

Key Metrics	Q3-2013	1-Yr Chg
Median Sales Price	\$220,000	+ 4.8%
Average Sales Price	\$268,876	+ 1.2%
Pct. of Orig. Price Received	91.5%	+ 0.7%
Homes for Sale	3,291	- 10.9%
Closed Sales	1,582	+ 12.9%
Months Supply	7.2	- 20.7%
Avg. Prop. Mktg. Period	95	- 8.2%

### Market Activity



### Historical Median Sales Price for Delaware County, PA



## Delaware County, PA ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg
19003	\$253,500	↓ - 6.5%	92.6%	↑ + 1.7%	103	↓ - 1.7%	26	→ 0.0%
19008	\$290,000	↑ + 0.4%	94.7%	↑ + 4.1%	54	↓ - 38.3%	65	↑ + 16.1%
19010	\$434,500	↑ + 4.7%	92.5%	↑ + 0.6%	103	↑ + 0.9%	54	↑ + 38.5%
19013	\$28,000	↑ + 5.7%	85.4%	↓ - 2.5%	82	↓ - 13.5%	33	↓ - 5.7%
19014	\$185,900	↓ - 11.4%	91.2%	↑ + 0.7%	106	↑ + 32.1%	74	↑ + 45.1%
19015	\$112,250	↑ + 2.0%	88.7%	↑ + 0.6%	106	↓ - 10.5%	50	↑ + 35.1%
19016	\$0	--	0.0%	--	0	--	0	--
19017	\$428,500	--	95.2%	--	13	--	1	--
19018	\$116,450	↓ - 14.7%	88.2%	↓ - 3.7%	131	↑ + 14.9%	50	→ 0.0%
19022	\$50,000	→ 0.0%	77.9%	↓ - 14.5%	74	↓ - 50.5%	7	↑ + 40.0%
19023	\$44,250	↑ + 5.4%	84.6%	↓ - 7.8%	116	↑ + 15.6%	41	↑ + 10.8%
19026	\$162,000	↑ + 14.1%	89.8%	↑ + 0.3%	120	↑ + 14.8%	92	↑ + 26.0%
19028	\$0	--	0.0%	--	0	--	0	--
19029	\$106,900	↑ + 18.8%	83.5%	--	138	--	10	--
19032	\$67,900	↑ + 37.9%	88.8%	↑ + 13.4%	111	↑ + 14.5%	23	↑ + 91.7%
19033	\$175,000	↑ + 6.1%	91.4%	↓ - 0.6%	129	↑ + 63.5%	17	↓ - 19.0%
19036	\$115,000	↓ - 9.3%	86.0%	↓ - 5.2%	108	↓ - 4.8%	37	↑ + 42.3%
19037	\$0	--	0.0%	--	0	--	0	--
19039	\$0	--	0.0%	--	0	--	0	--
19041	\$895,000	↑ + 24.3%	93.3%	↑ + 7.5%	76	↓ - 61.9%	9	↓ - 30.8%
19043	\$91,500	↓ - 31.2%	82.2%	↓ - 11.3%	38	↓ - 48.2%	2	↓ - 33.3%
19050	\$123,250	↑ + 13.1%	88.7%	→ + 0.1%	130	↓ - 0.6%	57	↓ - 12.3%
19052	\$0	--	0.0%	--	0	--	0	--
19060	\$426,000	↓ - 0.2%	96.9%	↑ + 3.0%	90	↓ - 18.2%	24	↑ + 50.0%
19061	\$217,450	↑ + 1.9%	92.1%	↑ + 1.8%	111	↓ - 8.2%	76	↓ - 32.7%
19063	\$334,950	↑ + 10.9%	93.6%	↑ + 1.4%	89	↓ - 15.2%	116	↑ + 13.7%
19064	\$252,000	↑ + 1.4%	94.2%	↑ + 1.6%	91	↑ + 10.1%	84	↑ + 5.0%
19065	\$0	--	0.0%	--	0	--	0	--
19070	\$168,000	↓ - 9.2%	88.8%	↑ + 0.6%	97	↓ - 33.8%	14	↓ - 6.7%
19073	\$312,500	↓ - 17.5%	93.9%	↑ + 2.6%	75	↓ - 30.3%	76	↑ + 49.0%
19074	\$149,900	↑ + 21.4%	94.1%	↑ + 8.2%	37	↓ - 72.3%	13	↑ + 30.0%
19076	\$145,000	↓ - 10.7%	90.2%	↓ - 2.1%	85	↑ + 50.9%	16	↑ + 14.3%
19078	\$135,500	↓ - 15.3%	87.7%	↓ - 5.3%	144	↑ + 153.6%	25	↑ + 8.7%
19079	\$85,000	↑ + 2.4%	81.8%	↓ - 6.4%	145	↓ - 15.7%	14	↓ - 17.6%
19080	\$0	--	0.0%	--	0	--	0	--
19081	\$211,000	↑ + 8.2%	90.4%	↓ - 1.6%	111	↑ + 73.8%	36	↓ - 2.7%
19082	\$73,750	↑ + 22.9%	89.0%	↑ + 2.6%	126	↑ + 1.0%	86	↑ + 28.4%
19083	\$273,000	↑ + 5.0%	93.5%	↑ + 0.3%	64	↓ - 9.3%	131	↑ + 32.3%
19085	\$795,000	↑ + 7.1%	92.2%	↑ + 1.5%	106	↑ + 36.9%	23	↑ + 91.7%
19086	\$293,900	↑ + 12.2%	92.9%	↑ + 3.6%	81	↓ - 27.9%	53	↑ + 39.5%
19087	\$653,000	↑ + 15.1%	95.2%	↑ + 4.9%	49	↓ - 49.1%	38	↓ - 5.0%
19088	\$0	--	0.0%	--	0	--	0	--
19089	\$0	--	0.0%	--	0	--	0	--

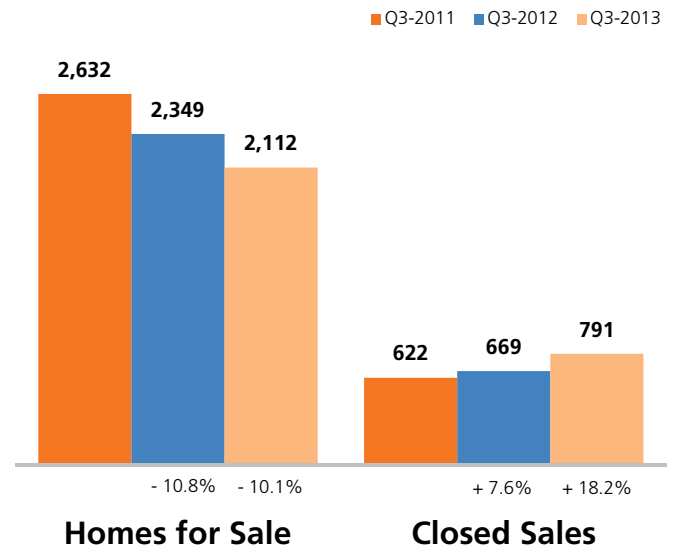
## Delaware County, PA ZIP Codes Cont.

	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg
19091	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19094	\$101,000	↓ -27.9%	90.3%	↓ -7.3%	46	↑ +24.8%	7	↑ +40.0%
19096	\$387,500	↑ +3.6%	98.4%	↑ +3.8%	17	↓ -62.7%	3	↑ +50.0%
19098	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19113	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19317	\$300,000	↑ +22.4%	95.0%	↑ +2.1%	80	↓ -29.4%	14	↓ -12.5%
19319	\$0	↓ -100.0%	0.0%	↓ -100.0%	0	↓ -100.0%	0	↓ -100.0%
19331	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19339	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19340	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19342	\$295,000	↓ -23.3%	95.1%	↑ +1.4%	66	↓ -45.9%	73	↓ -1.4%
19373	\$545,750	↑ +44.0%	95.1%	↑ +5.7%	57	↓ -58.5%	8	↑ +33.3%

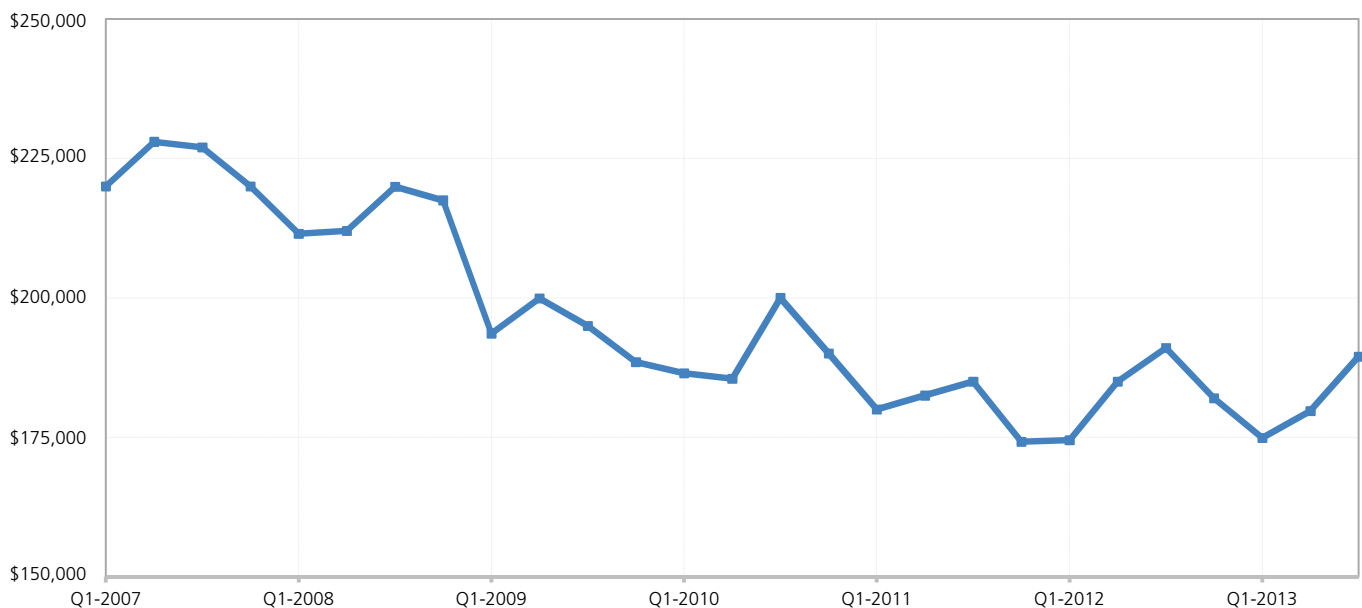
## Gloucester County, NJ

Key Metrics	Q3-2013	1-Yr Chg
Median Sales Price	\$189,450	- 0.8%
Average Sales Price	\$202,323	- 1.5%
Pct. of Orig. Price Received	93.1%	+ 2.0%
Homes for Sale	2,112	- 10.1%
Closed Sales	791	+ 18.2%
Months Supply	9.4	- 20.4%
Avg. Prop. Mktg. Period	115	- 14.9%

### Market Activity



### Historical Median Sales Price for Gloucester County, NJ



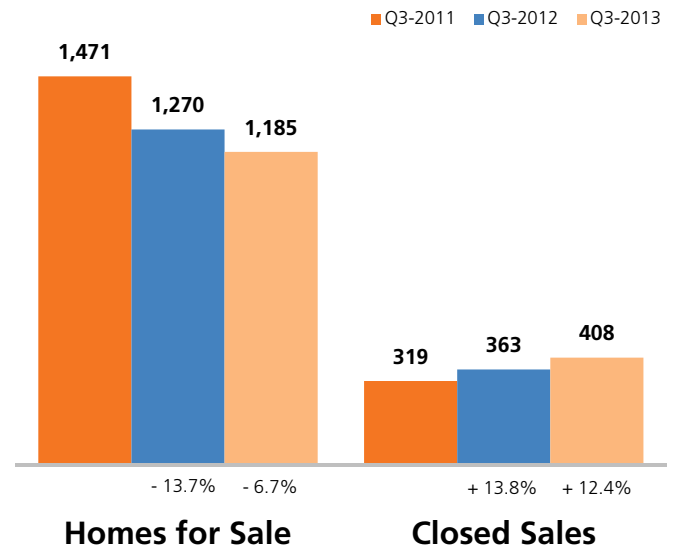
### Gloucester County, NJ ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg
08012	\$174,400	↓ - 5.6%	93.8%	↑ + 2.9%	48	↓ - 63.0%	38	↓ - 9.5%
08014	\$155,000	↓ - 22.5%	86.2%	↓ - 3.1%	36	↑ + 3500.0%	1	→ 0.0%
08020	\$257,700	↑ + 6.3%	95.5%	↑ + 5.9%	80	↓ - 33.7%	5	→ 0.0%
08025	\$0	--	0.0%	--	0	--	0	--
08027	\$160,000	↓ - 6.7%	93.8%	↑ + 7.6%	147	↑ + 2.1%	9	↓ - 25.0%
08028	\$170,500	↑ + 3.6%	95.9%	↑ + 6.0%	113	↓ - 10.9%	50	↑ + 42.9%
08032	\$100,000	↓ - 33.8%	100.0%	↑ + 12.4%	26	↓ - 85.2%	1	↓ - 50.0%
08039	\$0	--	0.0%	--	0	--	0	--
08051	\$177,500	↑ + 26.8%	94.1%	↑ + 5.0%	149	↓ - 32.9%	30	↓ - 25.0%
08056	\$285,725	↓ - 14.7%	95.2%	↑ + 0.4%	91	↑ + 2.6%	20	↑ + 17.6%
08061	\$278,500	↑ + 39.3%	101.8%	↑ + 10.4%	82	↑ + 26.2%	11	↑ + 120.0%
08062	\$297,500	↓ - 22.9%	95.4%	↑ + 0.7%	132	↓ - 18.3%	54	↑ + 58.8%
08063	\$95,250	↑ + 23.1%	83.0%	↑ + 6.9%	275	↑ + 61.3%	6	↓ - 14.3%
08066	\$73,450	↓ - 29.2%	84.3%	--	186	--	12	--
08071	\$169,500	↓ - 2.0%	89.2%	↓ - 2.0%	138	↓ - 5.9%	29	↑ + 70.6%
08074	\$0	--	0.0%	--	0	--	0	--
08080	\$229,250	↑ + 2.3%	94.2%	→ + 0.1%	114	↑ + 14.5%	102	↓ - 2.9%
08081	\$252,500	↑ + 11.0%	92.1%	↑ + 8.5%	42	↓ - 84.2%	4	↓ - 50.0%
08085	\$272,181	↑ + 6.7%	94.7%	↑ + 1.9%	113	↓ - 20.9%	66	↓ - 4.3%
08086	\$145,000	↓ - 23.3%	90.0%	↓ - 1.2%	117	↓ - 10.0%	19	↓ - 17.4%
08090	\$165,900	↑ + 7.0%	92.7%	↑ + 4.6%	89	↓ - 46.8%	15	↓ - 44.4%
08093	\$115,000	↑ + 21.1%	88.4%	↑ + 9.5%	154	↓ - 29.4%	29	↑ + 123.1%
08094	\$179,000	↑ + 5.0%	94.4%	↑ + 4.0%	120	↑ + 33.1%	100	↑ + 44.9%
08096	\$174,999	↑ + 12.5%	90.9%	↓ - 0.6%	96	↓ - 23.7%	89	↑ + 8.5%
08097	\$210,000	↑ + 17.6%	93.8%	↑ + 4.7%	100	↑ + 15.8%	10	↑ + 66.7%
08312	\$150,000	↓ - 4.7%	91.9%	↓ - 2.3%	120	↑ + 12.2%	33	↑ + 175.0%
08322	\$197,500	↑ + 9.7%	91.6%	↑ + 2.4%	89	↓ - 50.6%	36	↑ + 111.8%
08328	\$160,000	↑ + 48.8%	95.3%	↑ + 3.0%	10	↓ - 97.4%	1	↓ - 50.0%
08343	\$220,825	↑ + 35.7%	94.1%	↑ + 11.0%	112	↓ - 27.6%	8	↑ + 100.0%
08344	\$140,000	↓ - 30.0%	87.5%	↓ - 0.5%	119	↓ - 17.9%	9	↑ + 80.0%
08360	\$196,700	↑ + 21.0%	89.1%	↑ + 3.3%	330	↓ - 1.0%	4	↑ + 33.3%

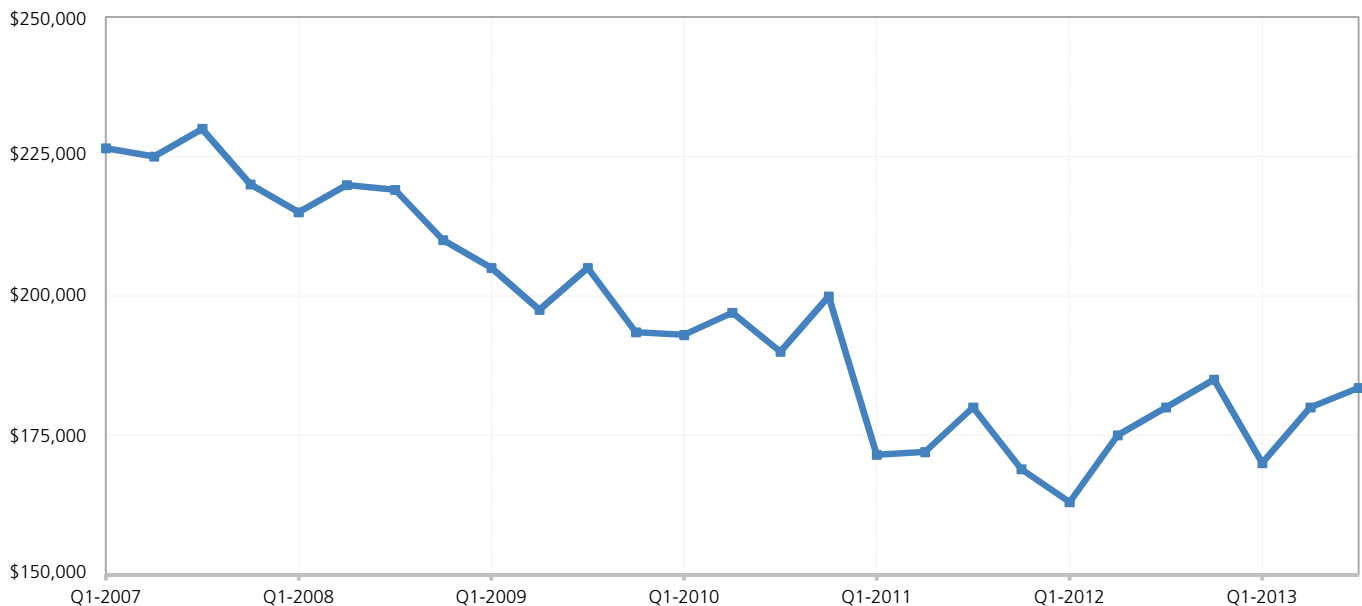
## Kent County, DE

Key Metrics	Q3-2013	1-Yr Chg
Median Sales Price	\$183,500	+ 1.9%
Average Sales Price	\$190,292	+ 2.4%
Pct. of Orig. Price Received	94.8%	+ 2.0%
Homes for Sale	1,185	- 6.7%
Closed Sales	408	+ 12.4%
Months Supply	9.7	- 7.8%
Avg. Prop. Mktg. Period	112	- 11.0%

### Market Activity



### Historical Median Sales Price for Kent County, DE



## Kent County, DE ZIP Codes

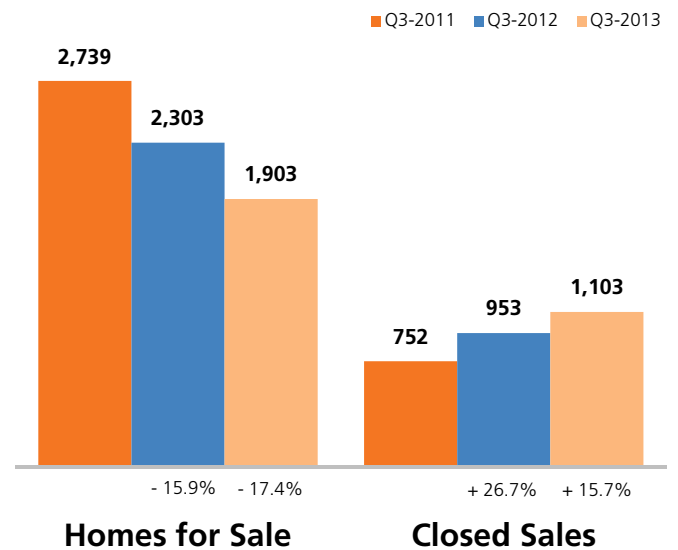
	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg
19901	\$173,000	↑ + 3.0%	95.2%	↑ + 5.0%	105	↓ - 23.3%	62	↓ - 1.6%
19902	\$0	--	0.0%	--	0	--	0	--
19903	\$0	--	0.0%	--	0	--	0	--
19904	\$169,000	↑ + 9.0%	94.5%	↑ + 1.1%	106	↓ - 5.0%	100	↑ + 44.9%
19905	\$0	--	0.0%	--	0	--	0	--
19906	\$0	--	0.0%	--	0	--	0	--
19934	\$200,000	↓ - 1.7%	95.5%	↑ + 2.8%	137	↑ + 21.5%	35	↓ - 7.9%
19936	\$325,000	↑ + 563.3%	69.9%	↑ + 17.0%	239	↑ + 210.4%	1	→ 0.0%
19938	\$199,000	↓ - 9.5%	94.3%	↓ - 0.2%	110	↑ + 13.2%	33	↑ + 57.1%
19943	\$197,000	↑ + 23.1%	94.6%	↑ + 4.5%	141	↓ - 13.1%	27	↑ + 8.0%
19946	\$179,900	↓ - 6.5%	95.0%	↑ + 2.3%	87	↓ - 46.3%	13	↓ - 7.1%
19950	\$236,750	↓ - 7.2%	92.1%	↓ - 3.9%	145	↓ - 54.3%	4	↑ + 100.0%
19952	\$152,950	↓ - 0.4%	93.4%	↑ + 5.4%	134	↑ + 8.0%	16	↓ - 30.4%
19953	\$222,000	↑ + 30.6%	95.5%	--	96	--	5	--
19954	\$70,000	↓ - 55.8%	95.3%	↓ - 0.9%	391	↑ + 295.6%	3	↓ - 25.0%
19955	\$0	--	0.0%	--	0	--	0	--
19961	\$0	--	0.0%	--	0	--	0	--
19962	\$242,000	↑ + 4.3%	99.2%	↑ + 1.7%	75	↓ - 40.2%	23	↓ - 34.3%
19963	\$176,000	↑ + 12.5%	92.3%	↓ - 0.5%	140	↑ + 22.7%	19	↑ + 90.0%
19964	\$127,500	↓ - 33.6%	86.0%	↑ + 3.3%	413	↑ + 185.3%	2	↓ - 50.0%
19977	\$195,000	↓ - 9.3%	95.0%	↑ + 0.4%	85	↓ - 37.3%	63	↑ + 31.3%
19979	\$225,000	↑ + 21.6%	90.0%	↓ - 10.0%	40	↑ + 700.0%	1	→ 0.0%
19980	\$0	--	0.0%	--	0	--	0	--



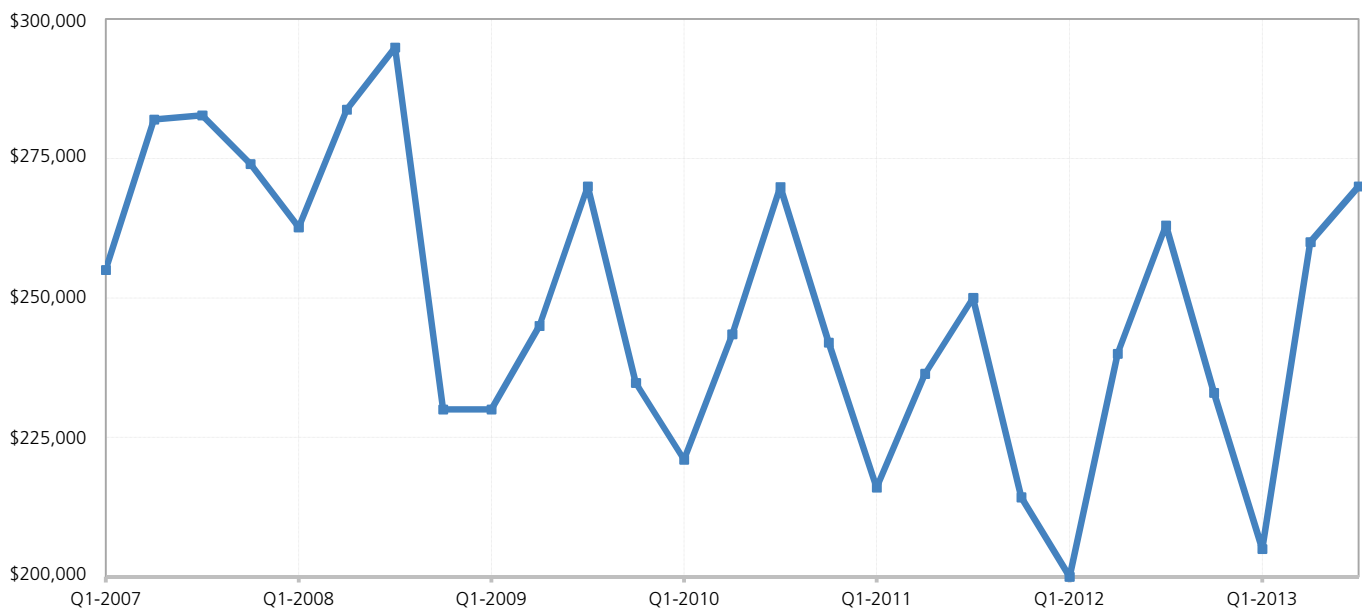
## Mercer County, NJ

Key Metrics	Q3-2013	1-Yr Chg
Median Sales Price	\$270,000	+ 2.7%
Average Sales Price	\$363,089	+ 1.7%
Pct. of Orig. Price Received	94.2%	+ 3.0%
Homes for Sale	1,903	- 17.4%
Closed Sales	1,103	+ 15.7%
Months Supply	6.8	- 26.0%
Avg. Prop. Mktg. Period	85	- 29.9%

## Market Activity



## Historical Median Sales Price for Mercer County, NJ



# Marketwatch Report

## Q3-2013



### Mercer County, NJ ZIP Codes

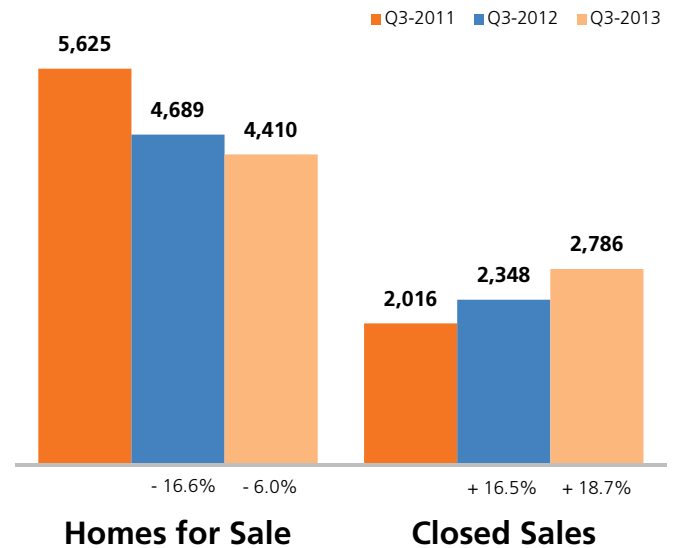
	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg
08501	\$309,000	↑ + 13.8%	61.9%	↓ - 32.6%	108	↑ + 42.1%	1	↓ - 50.0%
08512	\$395,000	↑ + 29.7%	96.5%	↑ + 7.4%	64	↓ - 69.4%	18	↑ + 50.0%
08520	\$202,000	↓ - 2.7%	93.9%	↑ + 2.8%	118	↓ - 21.8%	100	↑ + 29.9%
08525	\$520,000	↑ + 45.5%	95.0%	↑ + 4.2%	68	↓ - 47.7%	13	↑ + 18.2%
08530	\$390,000	--	94.6%	--	169	--	2	--
08534	\$394,000	↓ - 8.9%	94.8%	↑ + 2.1%	69	↓ - 35.6%	69	↓ - 6.8%
08535	\$0	--	0.0%	--	0	--	0	--
08540	\$744,000	↑ + 10.2%	97.4%	↑ + 4.4%	52	↓ - 40.2%	141	↑ + 10.2%
08541	\$0	--	0.0%	--	0	--	0	--
08542	\$444,500	↑ + 3.4%	93.2%	↓ - 1.8%	110	↑ + 8.5%	10	↑ + 11.1%
08543	\$0	--	0.0%	--	0	--	0	--
08544	\$0	--	0.0%	--	0	--	0	--
08550	\$595,000	↑ + 6.3%	97.9%	↑ + 3.2%	53	↓ - 38.6%	99	↑ + 7.6%
08560	\$430,000	↑ + 22.7%	93.0%	--	152	--	17	--
08561	\$101,910	↓ - 52.1%	100.0%	↓ - 6.0%	14	↑ + 1300.0%	1	→ 0.0%
08601	\$0	--	0.0%	--	0	--	0	--
08602	\$0	--	0.0%	--	0	--	0	--
08603	\$0	--	0.0%	--	0	--	0	--
08604	\$0	--	0.0%	--	0	--	0	--
08605	\$0	--	0.0%	--	0	--	0	--
08606	\$0	--	0.0%	--	0	--	0	--
08607	\$0	--	0.0%	--	0	--	0	--
08608	\$0	--	0.0%	--	0	--	0	--
08609	\$26,000	↓ - 38.5%	76.6%	↓ - 13.1%	201	↑ + 80.4%	8	↑ + 14.3%
08610	\$154,500	↑ + 3.7%	93.6%	↑ + 8.3%	86	↓ - 39.2%	77	↑ + 26.2%
08611	\$34,450	↓ - 13.9%	89.0%	↑ + 7.4%	101	↓ - 16.1%	40	↑ + 11.1%
08618	\$135,000	↑ + 22.7%	92.2%	↑ + 3.7%	141	↓ - 15.2%	48	↑ + 23.1%
08619	\$190,000	↓ - 10.6%	94.7%	↑ + 4.0%	81	↓ - 33.4%	65	↑ + 1.6%
08620	\$225,000	↓ - 4.3%	95.2%	↑ + 2.3%	85	↓ - 37.6%	42	↑ + 68.0%
08625	\$0	--	0.0%	--	0	--	0	--
08628	\$161,500	↓ - 7.7%	86.8%	↓ - 2.8%	158	↓ - 19.5%	26	↓ - 7.1%
08629	\$69,000	↑ + 6.2%	88.0%	↑ + 2.6%	137	↑ + 38.7%	18	↑ + 5.9%
08638	\$136,000	↓ - 7.5%	88.5%	↓ - 1.7%	70	↓ - 50.5%	53	↑ + 43.2%
08645	\$0	--	0.0%	--	0	--	0	--
08646	\$0	--	0.0%	--	0	--	0	--
08647	\$0	--	0.0%	--	0	--	0	--
08648	\$238,000	↓ - 5.7%	94.4%	↑ + 4.1%	78	↓ - 36.2%	97	↑ + 38.6%
08650	\$0	--	0.0%	--	0	--	0	--
08666	\$0	--	0.0%	--	0	--	0	--
08690	\$250,750	↑ + 6.7%	93.9%	↑ + 0.5%	81	↓ - 28.6%	70	↓ - 12.5%
08691	\$342,500	↓ - 7.4%	96.4%	↑ + 3.6%	84	↓ - 39.5%	86	↑ + 30.3%
08695	\$0	--	0.0%	--	0	--	0	--

## Montgomery County, PA

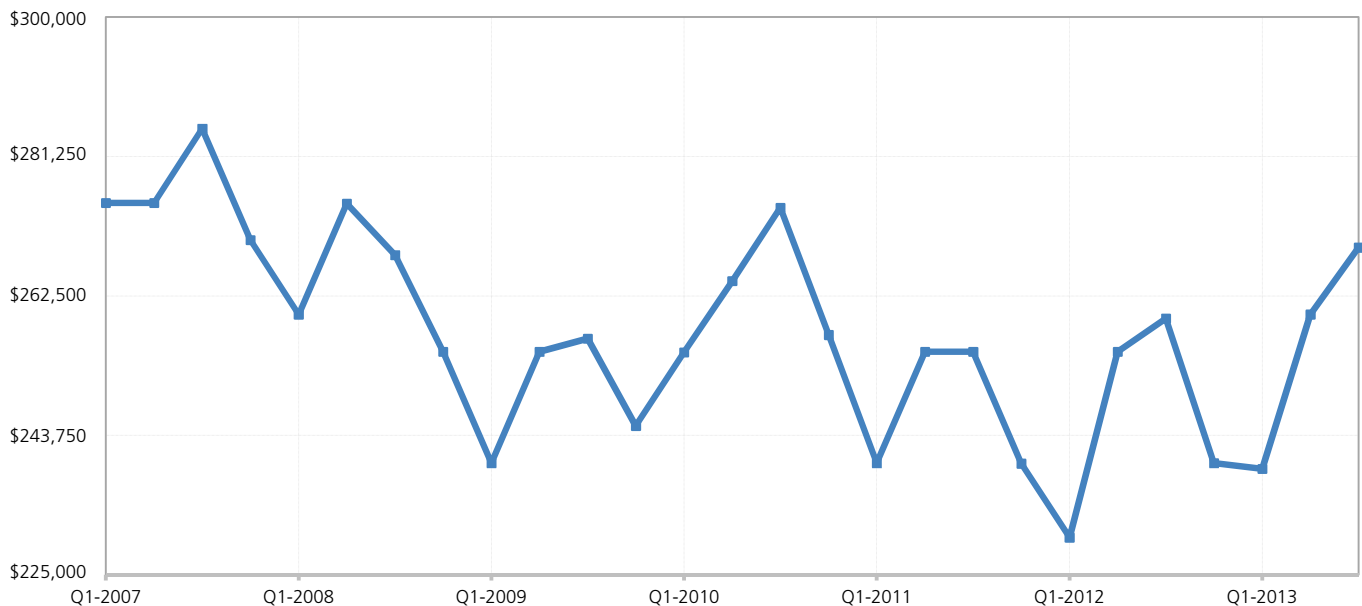
### Key Metrics

	Q3-2013	1-Yr Chg
Median Sales Price	\$269,000	+ 3.7%
Average Sales Price	\$317,842	+ 0.7%
Pct. of Orig. Price Received	94.5%	+ 2.7%
Homes for Sale	4,410	- 6.0%
Closed Sales	2,786	+ 18.7%
Months Supply	5.9	- 16.2%
Avg. Prop. Mktg. Period	74	- 28.1%

### Market Activity



### Historical Median Sales Price for Montgomery County, PA



### Montgomery County, PA ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg
18041	\$247,500	↑ + 12.5%	96.7%	↑ + 2.0%	117	↑ + 81.2%	14	↓ - 17.6%
18054	\$202,500	↓ - 19.0%	93.5%	↑ + 5.4%	62	↓ - 60.7%	12	↓ - 20.0%
18070	\$202,500	↓ - 30.2%	100.0%	↑ + 3.4%	5	↓ - 82.1%	2	↑ + 100.0%
18073	\$234,900	↑ + 10.5%	93.7%	↑ + 2.7%	84	↓ - 16.8%	27	↓ - 15.6%
18074	\$185,500	↓ - 38.2%	94.1%	↑ + 8.3%	79	↓ - 38.8%	12	↓ - 7.7%
18076	\$182,100	↑ + 20.2%	90.0%	↓ - 4.9%	135	↑ + 127.2%	10	↑ + 25.0%
18084	\$0	--	0.0%	--	0	--	0	--
18915	\$276,500	↓ - 19.6%	94.9%	↓ - 2.1%	129	↑ + 656.9%	6	↑ + 50.0%
18918	\$0	--	0.0%	--	0	--	0	--
18924	\$0	--	0.0%	--	0	--	0	--
18932	\$0	⇒ 0.0%	0.0%	⇒ 0.0%	0	⇒ 0.0%	0	⇒ 0.0%
18936	\$219,000	↓ - 3.1%	95.6%	↑ + 1.5%	100	↓ - 6.5%	1	⇒ 0.0%
18957	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
18958	\$0	--	0.0%	--	0	--	0	--
18964	\$243,000	↓ - 13.2%	94.3%	↑ + 4.2%	87	↓ - 39.2%	35	↑ + 66.7%
18969	\$261,116	↓ - 1.8%	99.5%	↑ + 1.6%	81	↓ - 4.1%	56	↑ + 24.4%
18971	\$0	--	0.0%	--	0	--	0	--
18979	\$0	--	0.0%	--	0	--	0	--
19001	\$240,000	↑ + 14.4%	97.0%	↑ + 7.3%	47	↓ - 56.3%	48	↑ + 2.1%
19002	\$385,000	↑ + 2.7%	94.5%	↑ + 1.8%	71	↓ - 12.3%	126	↑ + 20.0%
19003	\$300,000	↓ - 8.3%	93.3%	↓ - 1.5%	49	↑ + 15.5%	29	↑ + 93.3%
19004	\$474,500	↑ + 21.0%	92.8%	↑ + 3.0%	50	↓ - 57.1%	44	↓ - 10.2%
19006	\$345,000	↓ - 2.5%	94.2%	↑ + 4.5%	52	↓ - 65.0%	71	↑ + 47.9%
19009	\$0	--	0.0%	--	0	--	0	--
19010	\$620,000	↓ - 14.5%	92.9%	↑ + 0.9%	63	↓ - 34.4%	25	↓ - 3.8%
19012	\$209,000	↓ - 5.7%	89.9%	↓ - 1.1%	73	↓ - 54.6%	26	↑ + 13.0%
19025	\$339,900	↓ - 0.8%	91.2%	↓ - 1.5%	146	↑ + 56.9%	23	↑ + 43.8%
19027	\$192,450	↓ - 3.8%	89.7%	↑ + 2.7%	88	↓ - 27.1%	64	↑ + 18.5%
19031	\$359,950	↑ + 7.2%	88.7%	↓ - 7.1%	100	↑ + 98.1%	14	↓ - 17.6%
19034	\$445,000	↑ + 12.7%	95.9%	↑ + 3.6%	26	↓ - 64.0%	22	↑ + 57.1%
19035	\$1,042,750	↑ + 8.6%	91.2%	↑ + 4.0%	157	↑ + 2.9%	12	↓ - 45.5%
19038	\$242,400	↑ + 1.8%	94.9%	↑ + 3.6%	62	↓ - 17.8%	96	↑ + 2.1%
19040	\$240,000	↑ + 7.7%	94.5%	↑ + 0.3%	65	↓ - 31.1%	68	↑ + 44.7%
19041	\$405,000	↓ - 47.4%	90.8%	↑ + 2.0%	105	↑ + 31.0%	14	↓ - 17.6%
19044	\$213,500	↓ - 11.4%	92.7%	↑ + 0.6%	54	↓ - 44.6%	42	↑ + 31.3%
19046	\$323,000	↑ + 5.7%	92.3%	↑ + 5.9%	81	↓ - 33.9%	57	↑ + 3.6%
19066	\$510,000	↓ - 2.9%	96.2%	↑ + 5.7%	31	↓ - 61.3%	21	↑ + 50.0%
19072	\$417,500	↓ - 10.7%	93.7%	↑ + 2.5%	63	↓ - 41.7%	44	↓ - 4.3%
19075	\$259,000	↓ - 6.8%	94.7%	↑ + 1.7%	38	↓ - 40.0%	29	↑ + 52.6%
19085	\$753,000	↓ - 27.1%	94.5%	↑ + 11.2%	170	↓ - 0.7%	14	⇒ 0.0%
19087	\$530,500	↑ + 16.7%	93.2%	↓ - 2.0%	72	↓ - 13.1%	16	↑ + 45.5%
19090	\$229,900	⇒ - 0.0%	95.4%	↑ + 3.2%	78	↓ - 2.9%	52	↓ - 20.0%
19095	\$220,000	↓ - 12.9%	94.3%	↑ + 13.3%	81	↓ - 66.3%	23	↑ + 91.7%

### Montgomery County, PA ZIP Codes Cont.

	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg
19096	\$469,500	↑ + 1.8%	94.4%	↑ + 0.5%	82	↑ + 13.2%	63	↑ + 21.2%
19401	\$124,900	↓ - 11.3%	90.2%	↑ + 0.6%	114	↓ - 19.2%	85	↓ - 19.8%
19403	\$222,000	↑ + 3.3%	93.5%	↑ + 2.0%	98	↓ - 14.1%	143	↑ + 16.3%
19404	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19405	\$148,000	↓ - 7.5%	88.4%	↓ - 1.0%	97	↓ - 34.1%	10	↓ - 23.1%
19406	\$275,000	↑ + 7.2%	95.5%	↑ + 3.7%	41	↓ - 37.9%	63	↑ + 23.5%
19407	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19408	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19409	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19415	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19420	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19422	\$365,000	↓ - 7.6%	95.2%	↑ + 1.0%	52	↓ - 40.6%	79	↑ + 16.2%
19423	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19424	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19426	\$324,500	↑ + 24.8%	96.2%	↑ + 2.6%	64	↓ - 31.5%	146	↑ + 44.6%
19428	\$315,000	↑ + 14.8%	96.2%	↑ + 1.7%	44	↓ - 34.4%	78	↑ + 30.0%
19429	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19430	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19435	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19436	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19437	\$728,000	↑ + 25.5%	85.8%	↓ - 8.3%	164	↓ - 45.0%	5	↑ + 400.0%
19438	\$289,500	↑ + 5.5%	95.9%	↑ + 2.3%	82	↓ - 35.0%	79	↑ + 58.0%
19440	\$236,350	↓ - 9.1%	93.8%	↓ - 1.0%	82	↓ - 10.2%	48	↓ - 2.0%
19441	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19443	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19444	\$355,000	↑ + 0.3%	96.5%	↑ + 2.8%	34	↓ - 40.6%	44	↑ + 100.0%
19446	\$274,438	↑ + 2.6%	96.2%	↑ + 2.8%	66	↓ - 24.5%	209	↑ + 29.0%
19450	\$270,000	→ 0.0%	90.0%	→ 0.0%	204	→ 0.0%	1	→ 0.0%
19451	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19453	\$166,000	↑ + 67.7%	94.4%	↓ - 4.6%	102	↑ + 351.4%	7	↑ + 250.0%
19454	\$289,000	↑ + 5.1%	95.8%	↑ + 3.1%	69	↓ - 27.7%	110	↑ + 18.3%
19455	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19456	\$475,000	↑ + 8.0%	96.9%	↑ + 3.3%	27	↓ - 68.6%	1	→ 0.0%
19460	\$290,000	↓ - 0.7%	93.3%	↓ - 4.4%	94	↑ + 35.9%	23	↑ + 9.5%
19462	\$324,000	↑ + 6.8%	95.0%	↑ + 2.6%	60	↓ - 40.9%	60	↑ + 50.0%
19464	\$143,000	↑ + 6.5%	91.7%	↑ + 4.9%	109	↓ - 26.6%	158	↑ + 16.2%
19468	\$225,000	↓ - 4.3%	96.9%	↑ + 3.7%	75	↓ - 43.5%	95	↑ + 28.4%
19472	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19473	\$247,500	↓ - 21.2%	98.6%	↑ + 4.4%	65	↓ - 37.4%	61	↑ + 27.1%
19474	\$221,000	↑ + 7.8%	92.3%	→ + 0.0%	62	↓ - 8.8%	4	↑ + 33.3%
19477	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
19478	\$117,000	→ 0.0%	75.5%	→ 0.0%	104	→ 0.0%	1	→ 0.0%
19484	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%

## Montgomery County, PA ZIP Codes Cont.

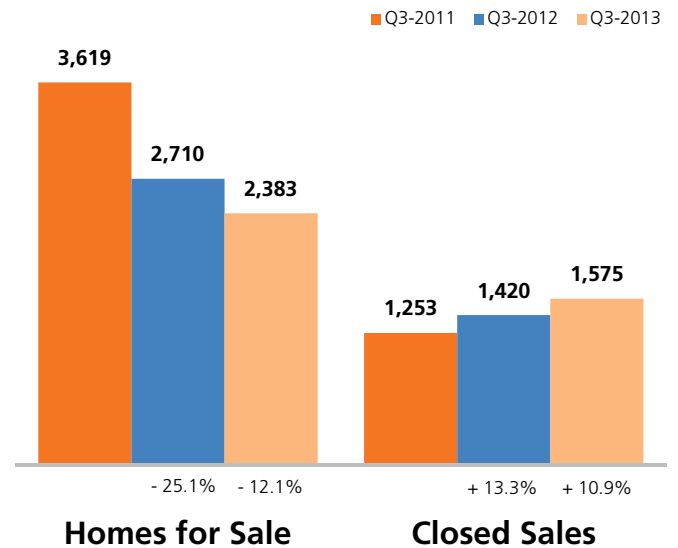
	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg
19485	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19486	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19490	\$739,862	↑ +90.2%	100.0%	↑ +11.7%	1	↓ -99.3%	1	↓ -66.7%
19492	\$228,150	↓ -11.2%	95.0%	↓ -3.9%	79	↑ +130.9%	2	↑ +100.0%
19504	\$235,000	↑ +3.5%	96.9%	↑ +4.3%	36	↑ +14.5%	5	→ 0.0%
19505	\$219,900	→ 0.0%	100.0%	→ 0.0%	8	→ 0.0%	1	→ 0.0%
19512	\$189,000	↑ +5.0%	97.3%	↑ +5.4%	50	↑ +148.3%	3	↑ +200.0%
19525	\$267,500	↑ +0.9%	96.7%	→ +0.1%	63	↓ -1.9%	44	↑ +18.9%

## New Castle County, DE

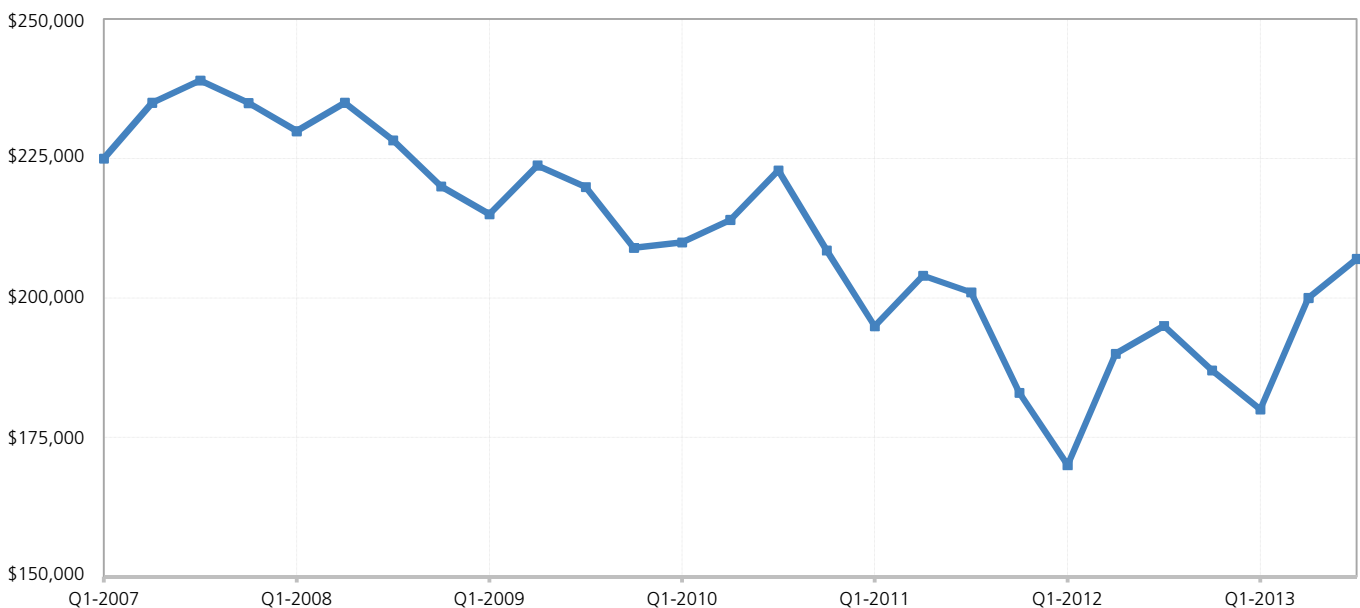
### Key Metrics

	Q3-2013	1-Yr Chg
Median Sales Price	\$207,000	+ 6.2%
Average Sales Price	\$230,548	+ 3.1%
Pct. of Orig. Price Received	94.2%	+ 2.5%
Homes for Sale	2,383	- 12.1%
Closed Sales	1,575	+ 10.9%
Months Supply	5.2	- 14.1%
Avg. Prop. Mktg. Period	82	- 17.9%

### Market Activity



### Historical Median Sales Price for New Castle County, DE



## New Castle County, DE ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg
19701	\$234,525	↑ + 15.5%	95.7%	↑ + 2.1%	78	↑ + 10.2%	120	↑ + 10.1%
19702	\$190,000	↑ + 5.6%	94.5%	↑ + 4.3%	90	↓ - 8.1%	147	↑ + 21.5%
19703	\$180,000	↑ + 25.4%	93.5%	↑ + 7.3%	90	↓ - 9.8%	39	↑ + 25.8%
19706	\$142,500	↓ - 9.2%	105.3%	↑ + 10.4%	150	↑ + 20.0%	3	→ 0.0%
19707	\$364,950	→ - 0.0%	97.6%	↑ + 2.9%	44	↓ - 30.7%	60	↑ + 33.3%
19708	\$0	--	0.0%	--	0	--	0	--
19709	\$315,000	↑ + 10.5%	97.1%	↑ + 4.6%	84	↓ - 33.3%	138	↑ + 15.0%
19710	\$0	--	0.0%	--	0	--	0	--
19711	\$229,000	↓ - 4.4%	94.9%	↑ + 1.1%	69	↓ - 24.0%	115	↑ + 12.7%
19712	\$0	--	0.0%	--	0	--	0	--
19713	\$164,000	↓ - 0.6%	95.3%	↑ + 3.3%	83	↓ - 12.6%	75	↑ + 2.7%
19714	\$0	--	0.0%	--	0	--	0	--
19715	\$0	--	0.0%	--	0	--	0	--
19716	\$0	--	0.0%	--	0	--	0	--
19717	\$0	--	0.0%	--	0	--	0	--
19718	\$0	--	0.0%	--	0	--	0	--
19720	\$133,650	↓ - 0.9%	94.6%	↑ + 5.1%	107	↓ - 0.8%	153	↓ - 3.2%
19721	\$0	--	0.0%	--	0	--	0	--
19725	\$0	--	0.0%	--	0	--	0	--
19726	\$0	--	0.0%	--	0	--	0	--
19730	\$245,050	↑ + 2.7%	92.9%	↓ - 2.9%	71	↓ - 71.4%	3	↑ + 50.0%
19731	\$0	--	0.0%	--	0	--	0	--
19732	\$530,000	↓ - 22.3%	96.4%	↑ + 2.1%	72	↓ - 49.7%	1	↓ - 50.0%
19733	\$159,000	--	99.4%	--	7	--	1	--
19734	\$275,000	↑ + 1.9%	94.3%	↓ - 0.6%	121	↓ - 23.8%	29	→ 0.0%
19735	\$0	--	0.0%	--	0	--	0	--
19736	\$0	--	0.0%	--	0	--	0	--
19801	\$65,500	↑ + 62.7%	87.2%	↓ - 4.4%	71	↓ - 29.9%	38	↑ + 58.3%
19802	\$72,500	↑ + 4.5%	88.8%	↑ + 1.8%	104	↓ - 26.0%	75	↑ + 41.5%
19803	\$296,250	↓ - 6.0%	95.8%	↑ + 2.0%	61	↓ - 17.8%	82	↓ - 1.2%
19804	\$150,000	↑ + 1.0%	93.5%	↑ + 4.3%	52	↓ - 49.5%	60	↑ + 7.1%
19805	\$114,500	↑ + 14.5%	90.8%	↑ + 0.9%	91	↓ - 17.3%	119	↑ + 14.4%
19806	\$284,102	↑ + 38.6%	92.3%	↑ + 4.0%	53	↓ - 60.8%	43	↓ - 18.9%
19807	\$625,000	↓ - 9.4%	92.6%	↑ + 2.0%	100	↓ - 25.4%	27	↓ - 12.9%
19808	\$224,950	↑ + 3.8%	95.3%	→ + 0.0%	59	↓ - 21.3%	106	↓ - 8.6%
19809	\$212,750	↑ + 13.8%	92.3%	↑ + 2.9%	120	↑ + 40.4%	72	↑ + 50.0%
19810	\$300,500	↑ + 2.9%	95.2%	↑ + 1.3%	70	↓ - 20.9%	64	↑ + 23.1%
19850	\$0	--	0.0%	--	0	--	0	--
19880	\$0	--	0.0%	--	0	--	0	--
19884	\$0	--	0.0%	--	0	--	0	--
19885	\$0	--	0.0%	--	0	--	0	--
19886	\$0	--	0.0%	--	0	--	0	--
19890	\$0	--	0.0%	--	0	--	0	--



## New Castle County, DE ZIP Codes Cont.

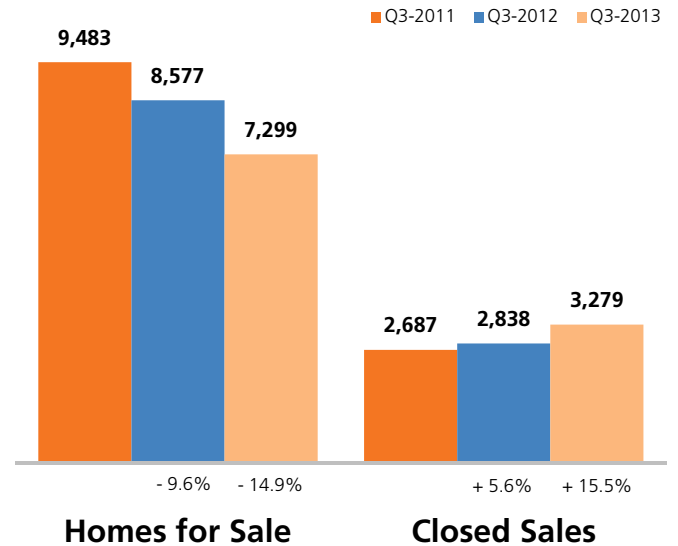
	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg
19891	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19892	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19893	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19894	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19895	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19896	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19897	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19898	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19899	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
19938	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
19977	\$292,000	↑ + 32.5%	89.9%	↓ - 7.3%	128	↑ + 21.7%	5	↑ + 150.0%

## Philadelphia County, PA

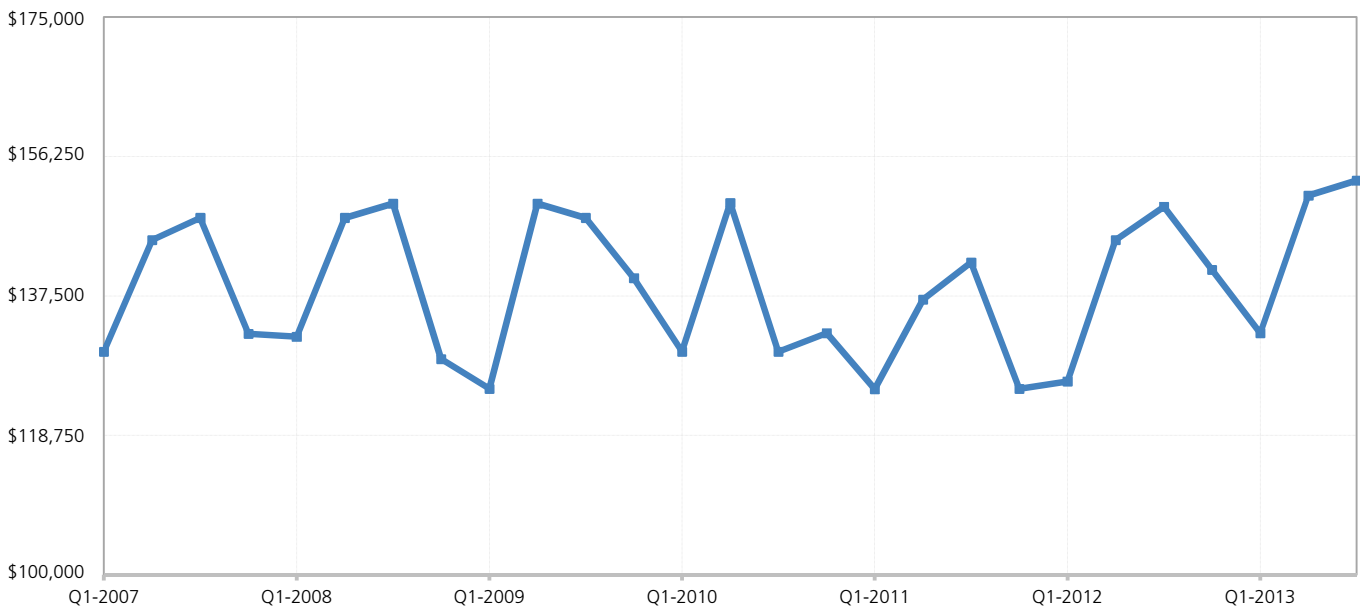
### Key Metrics

	Q3-2013	1-Yr Chg
Median Sales Price	\$153,000	+ 2.3%
Average Sales Price	\$209,001	+ 4.8%
Pct. of Orig. Price Received	92.3%	+ 1.7%
Homes for Sale	7,299	- 14.9%
Closed Sales	3,279	+ 15.5%
Months Supply	7.0	- 27.6%
Avg. Prop. Mktg. Period	84	- 19.4%

### Market Activity



### Historical Median Sales Price for Philadelphia County, PA



# Marketwatch Report

## Q3-2013



### Philadelphia County, PA ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg
19019	\$0	--	0.0%	--	0	--	0	--
19092	\$0	--	0.0%	--	0	--	0	--
19093	\$0	--	0.0%	--	0	--	0	--
19099	\$0	--	0.0%	--	0	--	0	--
19101	\$0	--	0.0%	--	0	--	0	--
19102	\$390,000	↓ -1.0%	96.7%	↑ +4.2%	60	↓ -42.6%	27	↑ +35.0%
19103	\$465,000	↑ +16.3%	93.5%	↑ +0.1%	113	↓ -3.1%	92	↑ +27.8%
19104	\$135,000	↑ +5.1%	92.1%	↑ +3.4%	101	↓ -9.9%	37	↑ +15.6%
19105	\$0	--	0.0%	--	0	--	0	--
19106	\$342,000	↓ -12.9%	92.7%	↑ +4.3%	105	↓ -31.0%	54	↓ -12.9%
19107	\$252,500	↓ -25.7%	95.0%	↑ +2.9%	89	↓ -38.9%	40	↑ +90.5%
19108	\$0	--	0.0%	--	0	--	0	--
19109	\$0	--	0.0%	--	0	--	0	--
19110	\$0	--	0.0%	--	0	--	0	--
19111	\$140,000	↓ -3.4%	92.8%	↑ +1.0%	80	↓ -16.7%	160	↑ +36.8%
19112	\$0	--	0.0%	--	0	--	0	--
19114	\$153,000	↑ +2.0%	91.1%	↑ +2.3%	87	↓ -29.4%	78	↑ +27.9%
19115	\$195,000	↑ +2.5%	92.1%	↑ +1.1%	83	↓ -24.9%	67	↓ -22.1%
19116	\$220,000	↑ +9.7%	93.1%	↑ +3.8%	71	↓ -25.3%	66	↓ -10.8%
19118	\$515,000	↑ +28.8%	95.7%	↑ +6.1%	44	↓ -60.8%	31	↑ +34.8%
19119	\$250,500	↑ +4.4%	92.8%	↓ -2.2%	70	↓ -24.3%	88	↑ +11.4%
19120	\$66,599	↓ -14.6%	90.4%	→ +0.0%	95	↓ -10.8%	80	↑ +5.3%
19121	\$57,000	↑ +43.7%	86.1%	↑ +3.8%	114	↓ -9.1%	31	↓ -3.1%
19122	\$160,000	↑ +15.7%	91.6%	↓ -4.1%	114	↑ +23.2%	29	↑ +16.0%
19123	\$347,500	↑ +0.3%	95.2%	↑ +2.7%	168	↑ +15.8%	62	↑ +31.9%
19124	\$57,250	↓ -6.3%	88.3%	↓ -1.4%	70	↓ -13.1%	107	↑ +2.9%
19125	\$206,000	↑ +15.1%	95.0%	↑ +1.2%	87	↓ -16.3%	147	↑ +69.0%
19126	\$134,900	↑ +4.7%	94.0%	↑ +2.3%	101	↓ -29.8%	19	→ 0.0%
19127	\$232,000	↑ +10.2%	92.9%	↓ -1.5%	108	↑ +4.5%	19	↓ -13.6%
19128	\$220,000	↑ +2.3%	93.8%	↑ +1.2%	94	↓ -21.1%	130	↑ +6.6%
19129	\$232,000	↑ +34.9%	96.0%	↑ +11.4%	78	↓ -34.1%	43	↑ +72.0%
19130	\$342,500	↑ +10.5%	95.0%	↑ +1.6%	61	↓ -25.3%	122	↑ +24.5%
19131	\$115,000	↑ +30.0%	93.9%	↑ +3.9%	68	↓ -49.2%	56	↑ +19.1%
19132	\$21,000	↑ +16.7%	83.6%	↓ -5.2%	101	↑ +50.7%	36	↑ +38.5%
19133	\$33,000	↑ +32.0%	86.3%	↑ +31.7%	197	↑ +110.0%	7	↑ +16.7%
19134	\$34,500	↓ -36.1%	91.4%	↑ +4.5%	85	↓ -25.8%	101	↑ +21.7%
19135	\$72,000	↓ -15.3%	87.3%	↓ -0.5%	103	↓ -5.5%	87	↑ +14.5%
19136	\$118,750	↑ +3.7%	90.3%	↓ -0.5%	101	↑ +15.2%	85	↑ +25.0%
19137	\$127,750	↑ +1.4%	89.5%	↑ +1.2%	119	↑ +5.1%	22	↓ -15.4%
19138	\$73,450	↓ -9.3%	89.7%	↓ -2.3%	79	↓ -3.7%	43	↑ +19.4%
19139	\$35,000	↑ +4.0%	85.9%	↓ -3.1%	77	↑ +0.4%	45	↓ -11.8%
19140	\$24,200	↑ +5.2%	88.7%	↑ +4.5%	134	↑ +99.0%	35	↑ +29.6%
19141	\$49,123	↓ -40.5%	90.5%	↓ -3.8%	79	↓ -10.8%	28	↑ +12.0%

## Philadelphia County, PA ZIP Codes Cont.

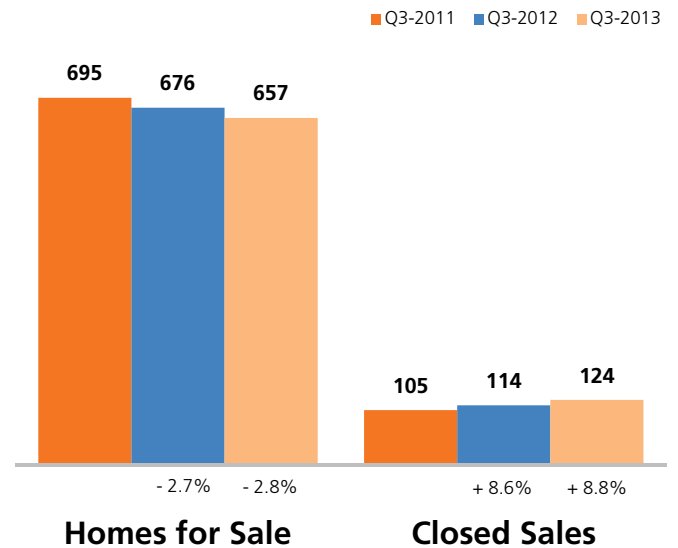
	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg
19142	\$30,000	↓ - 35.8%	91.4%	↑ + 6.7%	86	↓ - 24.1%	43	↑ + 7.5%
19143	\$69,950	↑ + 27.4%	91.7%	↑ + 1.6%	76	↓ - 25.1%	91	↑ + 46.8%
19144	\$77,500	↓ - 14.8%	88.4%	↓ - 1.2%	91	↓ - 23.7%	51	↑ + 6.3%
19145	\$125,000	↓ - 3.8%	90.1%	↑ + 2.4%	98	↓ - 17.8%	100	↓ - 17.4%
19146	\$278,000	↓ - 8.7%	94.0%	↑ + 0.5%	56	↓ - 36.9%	231	↑ + 26.9%
19147	\$325,000	↑ + 1.6%	95.2%	↑ + 1.6%	69	↓ - 34.8%	154	↑ + 10.8%
19148	\$145,000	↑ + 7.6%	91.3%	↑ + 1.6%	81	↓ - 18.8%	141	↑ + 6.8%
19149	\$107,400	↓ - 1.4%	93.1%	↑ + 4.8%	64	↓ - 26.4%	143	↑ + 21.2%
19150	\$118,950	↓ - 4.8%	93.6%	↑ + 3.4%	96	↓ - 13.7%	32	↑ + 3.2%
19151	\$120,000	↑ + 10.1%	91.7%	↑ + 2.1%	100	↓ - 11.5%	56	↑ + 69.7%
19152	\$165,000	→ 0.0%	93.7%	↑ + 1.7%	62	↓ - 35.4%	70	↑ + 18.6%
19153	\$133,000	↑ + 41.5%	95.7%	↑ + 8.0%	104	↓ - 17.7%	21	↑ + 5.0%
19154	\$171,900	↓ - 2.7%	93.9%	↑ + 2.3%	85	↓ - 26.1%	72	↓ - 7.7%

## Salem County, NJ

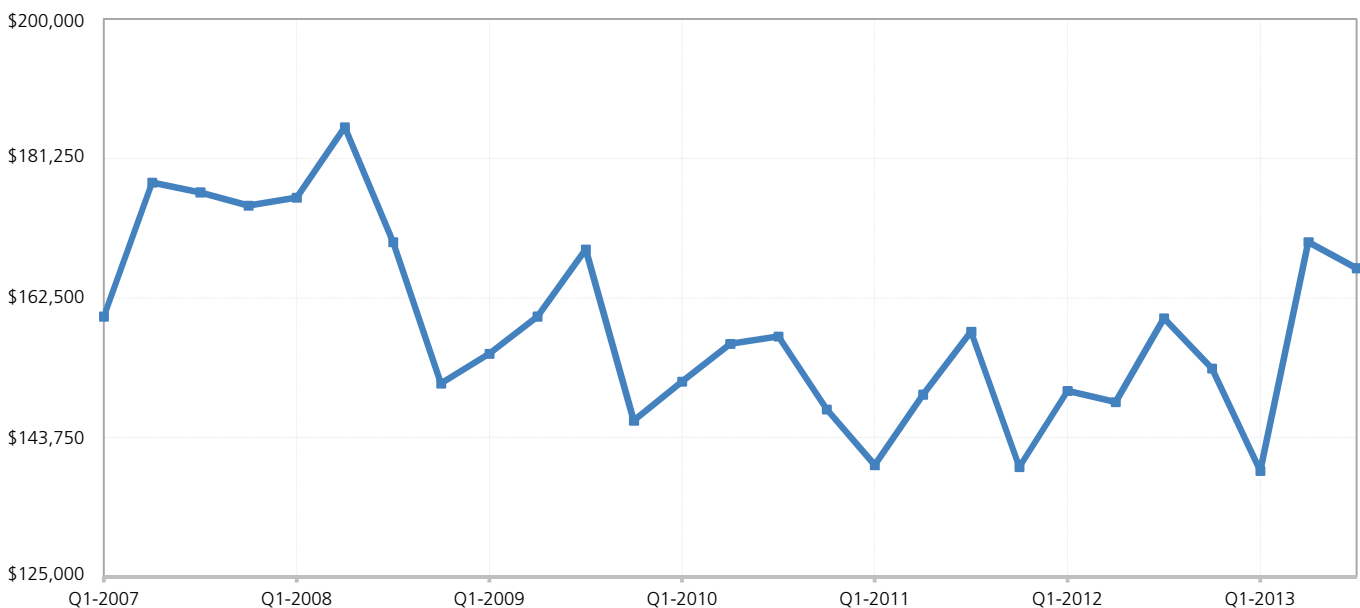
### Key Metrics

	Q3-2013	1-Yr Chg
Median Sales Price	\$166,500	+ 4.2%
Average Sales Price	\$170,352	+ 0.6%
Pct. of Orig. Price Received	89.2%	+ 1.5%
Homes for Sale	657	- 2.8%
Closed Sales	124	+ 8.8%
Months Supply	17.8	- 18.1%
Avg. Prop. Mktg. Period	171	+ 2.9%

### Market Activity



### Historical Median Sales Price for Salem County, NJ



## Salem County, NJ ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg	Q3-2013	1-Yr Chg
08001	\$254,000	↓ - 2.9%	87.5%	↓ - 1.6%	130	↓ - 35.6%	3	↑ + 50.0%
08023	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
08038	\$0	--	0.0%	--	0	--	0	--
08067	\$139,900	↓ - 26.6%	88.0%	↓ - 6.8%	144	↑ + 6.0%	5	↑ + 66.7%
08069	\$118,500	↓ - 8.8%	86.2%	↑ + 2.0%	206	↓ - 9.7%	25	↑ + 19.0%
08070	\$120,450	↓ - 14.0%	88.8%	↓ - 1.3%	156	↑ + 50.1%	28	↑ + 7.7%
08072	\$0	--	0.0%	--	0	--	0	--
08079	\$183,000	↑ + 21.2%	88.1%	↑ + 4.5%	153	↓ - 17.5%	13	↓ - 7.1%
08098	\$233,500	↓ - 1.2%	89.2%	→ - 0.0%	223	↑ + 2.2%	16	↓ - 15.8%
08302	\$239,000	↑ + 3.9%	96.2%	↑ + 9.0%	103	↑ + 28.9%	6	↑ + 200.0%
08318	\$180,000	↓ - 7.2%	91.1%	↑ + 1.7%	147	↑ + 4.2%	27	↑ + 17.4%
08343	\$335,000	↑ + 32.9%	93.1%	↑ + 1.9%	432	↑ + 508.5%	1	↓ - 50.0%
08344	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
08347	\$0	--	0.0%	--	0	--	0	--