

My Expectations

| What I Expect From All of My Clients | Done |
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| Be honest in all things. | |
| Be available to look at homes. | |
| Let me know when you're out of town. | |
| If your wants, needs, or financial situation change, let me know. | |
| If you want to see new construction, call me before you go into models, as there is a good chance that I have either worked with the builder/developer before and have toured or sold their homes before. | |
| If you see a FSBO, call me first with the street name and telephone number, as there's a good chance I have already toured the home. | |
| If you see an ad, sign, or information on the Internet, call me so I can provide you with a CMA. | |
| Let me know if you plan to go to open houses so I can help you if you see anything that you like. | |
| Be as loyal to me as I am to you. | |
| Refer me to your friends, family, or colleagues. Give me their names and telephone numbers. | |