

## The Five Must-Haves

1. What are the top five things your home needs to have?

(Note: You will also write these down in their buyer's guide and use them during the showing process.)



- 2. Beyond those five things, what is something else you really want to have?
- 3. If you could have something else, what would that be?
- 4. If you could have one last thing to make this your dream home, what would that be?