

# Home Enhancement

## Checklist

**When selling, it's important to look at your home from a different perspective...**

the buyer's perspective. This Checklist provides you with insight and direction on how to get the most money and quickest sale for your home by making minor changes and repairs.

### **TIDY UP!**

When a home appears cluttered, buyers can't "see" the home or its potential. By storing items you don't need or use, your home will feel more inviting to potential buyers. When selling a home, less is more!

### **PATCH UP!**

Minor repairs often become major stumbling blocks for potential buyers. Take away those distractions by fixing minor issues before they become major.

### **CLEAN UP!**

A clean home gives the impression that it has been well cared for. Strive to make your home visually and aromatically appealing. Remember: Paint in the can is worth \$20, but it's worth \$1000 on the wall!

### **THE FINISHING TOUCH!**

The little "extras" make a home feel special. Remember, your home is competing with others in your neighborhood. Make your home stand out!

### **THE EXTERIOR**

#### **Tidy up!**

- ☐ Mow the lawn and trim trees and shrubs away from the house
- ☐ Rake leaves, pull weeds and dispose of dead plants, flowers and shrubs
- ☐ Store tools and other equipment neatly in the garage

#### **Patch up!**

- ☐ Repair doors and windows
- ☐ Repair major cracks in sidewalks and/or driveways
- ☐ Repair roof shingles, shutters, gutters, windows, siding and fencing
- ☐ Clean up the front/back yards with new sod, plants, flowers and mulch if needed

#### **Clean up!**

- ☐ Wash windows, inside and out
- ☐ Sweep all sidewalks and driveways

#### **The finishing touch!**

- ☐ Add a doormat at the entrance
- ☐ Add a potted or hanging plant
- ☐ Add new house numbers

### **THE KITCHEN**

#### **Tidy up!**

- ☐ Clear extra gadgets from all kitchen countertops
- ☐ Remove all messages, pictures and magnets from the refrigerator
- ☐ Clear away any papers, mail or newspaper that may have accumulated on countertops
- ☐ Clear sink, stove and countertops of all dishes, pots and pans

#### **Patch up!**

- ☐ Repair any faucet/sink leaks
- ☐ Repair any broken appliances
- ☐ Repair any non-working kitchen cabinets and drawers
- ☐ Patch and paint walls and ceilings, if necessary

#### **Clean up!**

- ☐ Clean cabinets & polish sinks
- ☐ Clean all appliances, inside and out
- ☐ Wash kitchen floors
- ☐ Air out garbage area with a deodorizer and/or freshener

#### **The finishing touch!**

- ☐ Add a plant and
- ☐ Add green apples

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## THE BATHROOMS

### Tidy up!

- ☐ Remove any unnecessary items from the countertops
- ☐ Organize linen closets, medicine cabinets, etc.

### Patch up!

- ☐ Repair any faucet, sink and/or toilet leaks
- ☐ Caulk and grout tile, if needed
- ☐ Patch and paint walls and ceilings, if necessary

### Clean up!

- ☐ Clean sinks, toilets, bathtubs and showers, and make sure they are mold-free
- ☐ Polish mirrors and bathroom fixtures
- ☐ Wash bathroom floor

### The finishing touch!

- ☐ Add coordinated towels and accessories
- ☐ Add a new shower curtain

## THE LIVING AREAS

### Tidy up!

- ☐ Remove piles of papers and magazines from surfaces
- ☐ Rearrange furniture; discard worn furniture and store "extra" pieces

### Patch up!

- ☐ Patch and paint walls and ceilings, if necessary

### Clean up!

- ☐ Clean carpet / wash all floors
- ☐ Wipe down lighting fixtures, making sure all light bulbs are working
- ☐ Wash window treatments
- ☐ Clean fireplace, if applicable

### The finishing touch!

- ☐ Add fresh flowers (one color)
- ☐ Rearrange pictures to highlight specific areas (not too high)
- ☐ Add lamps if room is dark

## THE BEDROOMS

### Tidy up!

- ☐ Purge, store and donate toys. Keep a few for display.
- ☐ Remove extra furniture and rearrange to define areas
- ☐ Free up closet space. Hang neatly, no clothes should be lying around the room

### Patch up!

- ☐ Patch and paint walls and ceilings, if necessary

### Clean up!

- ☐ Clean carpet / wash all floors
- ☐ Wash window treatments
- ☐ Wipe down lighting fixtures, making sure all light bulbs are working

### The finishing touch!

- ☐ Add decorative pillows to beds
- ☐ Add head board or large piece of art over bed

## THE BASEMENT & GARAGE

### Tidy up!

- ☐ Organize all areas: laundry area, family area, workshop, garden equipment, etc.
- ☐ Box up and store or dispose of any unnecessary items

### Patch up!

- ☐ Make sure furnace, A/C and hot water heater are in working order

### Clean up!

- ☐ Sweep and clean floors
- ☐ Wash windows, inside and out

## Here comes a buyer...

Before each showing, be sure to complete these last minute touches to make your home standout and look great!

### EXTERIOR

- ☐ Pick up after pets
- ☐ Pick up lawn tools, toys, etc. lying around the yard
- ☐ Clear driveways and walk areas

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### INTERIOR

- ☐ Open curtains for daytime showings and close curtains for evening showings
- ☐ Open windows to "freshen up" your home
- ☐ Do a quick tidy up
- ☐ No strong smelling food please

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