Home Enhancement

Checklist

When selling, it's important to look at your home from a different perspective...

the buyer's perspective. This Checklist provides you with insight and direction on how to get the most money and quickest sale for your home by making minor changes and repairs.

TIDY UP!

When a home appears cluttered, buyers can't "see" the home or its potential. By storing items you don't need or use, your home will feel more inviting to potential buyers. When selling a home, less is more!

PATCH UP!

Minor repairs often become major stumbling blocks for potential buyers. Take away those distractions by fixing minor issues before they become major.

CLEAN UP!

A clean home gives the impression that it has been well cared for. Strive to make your home visually and aromatically appealing. Remember: Paint in the can is worth \$20, but it's worth \$1000 on the wall!

THE FINISHING TOUCH!

The little "extras" make a home feel special. Remember, your home is competing with others in your neighborhood. Make your home stand out!

THE EXTERIOR

Tidy up!

- Mow the lawn and trim trees and shrubs away from the house
- Rake leaves, pull weeds and dispose of dead plants, flowers and shrubs
- Store tools and other equipment neatly in the garage

Patch up!

- Repair doors and windows
- Repair major cracks in sidewalks and/or driveways
- Repair roof shingles, shutters, gutters, windows, siding and fencing
- Clean up the front/back yards with new sod, plants, flowers and mulch if needed

Clean up!

- Wash windows, inside and out
- Sweep all sidewalks and driveways

The finishing touch!

- Add a doormat at the entrance
- Add a potted or hanging plant
- Add new house numbers

THE KITCHEN

Tidy up!

- Clear extra gadgets from all kitchen countertops
- Remove all messages, pictures and magnets from the refrigerator
- Clear away any papers, mail or newspaper that may have accumulated on countertops
- Clear sink, stove and countertops of all dishes, pots and pans

Patch up!

- Repair any faucet/sink leaks
- Repair any broken appliances
- Repair any non-working kitchen cabinets and drawers
- Patch and paint walls and ceilings, if necessary

Clean up!

- Clean cabinets & polish sinks
- Clean all appliances, inside and out
- Wash kitchen floors
- Air out garbage area with a deodorizer and/or freshener

The finishing touch!

- Add a plant and
- Add green apples

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THE BATHROOMS

Tidy up!

Remove any unnecessary items from the countertops Organize linen closets,

medicine cabinets, etc.

Patch up!

Repair any faucet, sink and/or toilet leaks

Caulk and grout tile, if needed

Patch and paint walls and ceilings, if necessary

Clean up!

Clean sinks, toilets, bathtubs and showers, and make sure they are mold-free

Polish mirrors and bathroom fixtures

Wash bathroom floor

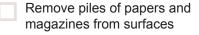
The finishing touch!

Add coordinated towels and accessories

Add a new shower curtain

THE LIVING AREAS

Tidy up!



Rearrange furniture; discard worn furniture and store "extra" pieces

Patch up!

Patch and paint walls and ceilings, if necessary

Clean up!

Clean carpet / wash all floors

Wipe down lighting fixtures, making sure all light bulbs are working

Wash window treatments

Clean fireplace, if applicable

The finishing touch!

Add fresh flowers (one color)

Rearrange pictures to highlight specific areas (not too high)

Add lamps if room is dark

THE BEDROOMS

Tidy up!

Purge, store and donate toys. Keep a few for display.
Remove extra furniture and rearrange to define areas
Free up closet space. Hang neatly, no clothes should be lying around the room
Patch up!
Patch and paint walls and ceilings, if necessary

Clean up!

Clean carpet / wash all floors

Wash window treatments

Wipe down lighting fixtures, making sure all light bulbs are working

The finishing touch!

Add decorative pillows to beds

Add head board or large piece of art over bed

THE BASEMENT & GARAGE

Tidy up!

Organize all areas: laundry area, family area, workshop, garden equipment, etc.

Box up and store or dispose of any unnecessary items

Patch up!

Make sure furnace, A/C and hot water heater are in working order

Clean up!

Sweep and clean floors

Wash windows, inside and out

Here comes a buyer...

Before each showing, be sure to complete these last minute touches to make your home standout and look great!

EXTERIOR

- Pick up after pets
- Pick up lawn tools, toys, etc. lying around the yard
- Clear driveways and walk areas

INTERIOR

Open curtains for daytime showings and close curtains for evening showings

- Open windows to "freshen up" your home
- Do a quick tidy up
- No strong smelling food please