



Salesperson/Broker Program

You might be surprised to discover how convenient it can be to get your Texas real estate license and become a licensed Texas Real Estate Agent. The friendly and highly-experienced counselors at The Texas Institute of Real Estate are here to walk you through each step of the process and help you get a real estate license Texas trusts.

After September 1, 2012 you will need to provide the Texas Real Estate Commission with verification of 180 clock hours (6-30 hour classes) to obtain your real estate salesperson's license. All six courses are mandatory and include:

- Principles 1 (#0111)
- Principles 2 (#0112)
- Law of Agency (#1111)
- Law of Contracts (#1200)
- Promulgated Contracts Forms (#0322)
- Real Estate Finance (#0411)

Any application submitted to the Texas Real Estate Commission after August 31, 2012 (Friday) will need to be submitted with six certificates in the above listed subjects.

Four Steps to Your Texas Real Estate License

1. Take your Courses

For each Texas real estate course we offer, you can choose from correspondence and online courses. We have a course schedule to fit your schedule!

2. File your Real Estate Application

Once you have completed all of your required courses, you will need to submit the real estate application, an unofficial copy of your college transcript (if you have one), copies of class certificates obtained at the completion of each course, and the required fees to the Texas Real Estate Commission.

Filing the application out online will speed up the application considerably. Once your application has been received, processed and accepted, you will receive notification that you may obtain a copy of the Candidate Information Brochure (CIB) to register for the exam. A copy of the CIB can be downloaded from the web site at <http://www.psiexams.com>. Please **DO NOT** attempt to register for the exam without first receiving notification from **TREC**. Once you have received notification, you will call the PSI Testing Center nearest you and set an appointment to take your State examination.

3. Prepare for the Licensing Exam

The Prep Course is one of the most important courses you will take. We use a systematic approach, refined through years of research to condense the material you learned in the six required courses into all of the pertinent data you need to know for the Texas State Licensing Exam. Terminology, concepts, sample questions, math formulas and test-taking techniques are thoroughly covered in the comprehensive two day course to ensure the best chances of successfully obtaining your Texas real estate license.

WE HIGHLY RECOMMEND YOU TAKE THIS COURSE. IT'S GUARANTEED TO HELP YOU PASS THE STATE EXAM.*

4. Take the State Licensing Exam

The State Exam is divided into two parts: a theory portion (based on national practices) and a Texas-specific portion. Once you have successfully passed the State examination, if you elected to be an active agent, your broker will receive your Texas real estate license and you can start selling real estate.

