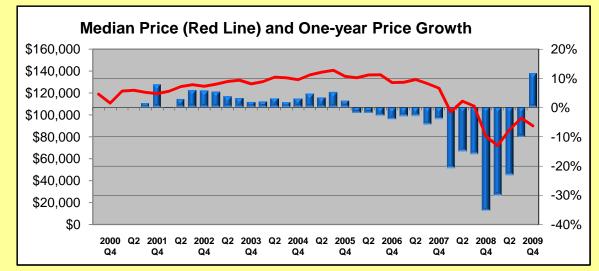
#### Grand Rapids Area Local Market Report, Fourth Quarter 2009



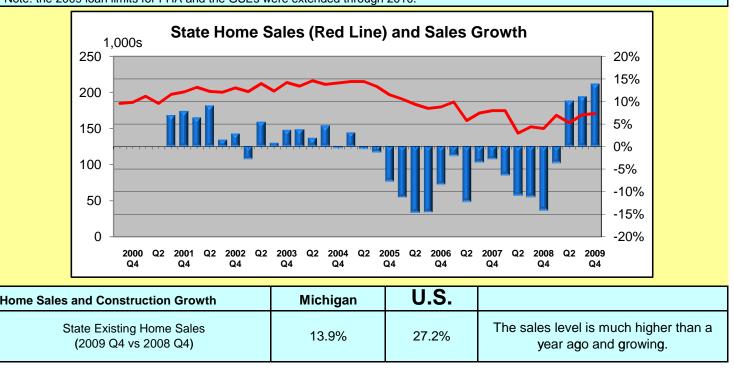
### Today's Market...



	Grand Rapids	U.S.	Local Trend	
Price Activity				
Current Median Home Price (2009 Q4)	\$89,900	\$173,500		
1-year Appreciation (2009 Q4)	11.7%	-4.0%	Prices are above the level from 12 months ago and growing	
3-year Appreciation (2009 Q4)	-30.6%	-5.2%		
3-year (12-quarter) Housing Equity Gain	-\$39,600	-\$9,600	The price slump wiped out all of the equity gained during the housing boom	
7-year (28 quarters) Housing Equity Gain	-\$36,200	-\$47,600		
9-year (36 quarters) Housing Equity Gain	-\$20,900	-\$4,767		
Conforming Loan Limit*	\$417,000	\$729,250	Most buyers in this market have access	
	<b>22</b> 2		to government backed finaging	

 Local Median to Conforming Limit Ratio
 22%
 not comparable
 to government-backed finacing

 \*Note: the 2009 loan limits for FHA and the GSEs were extended through 2010.



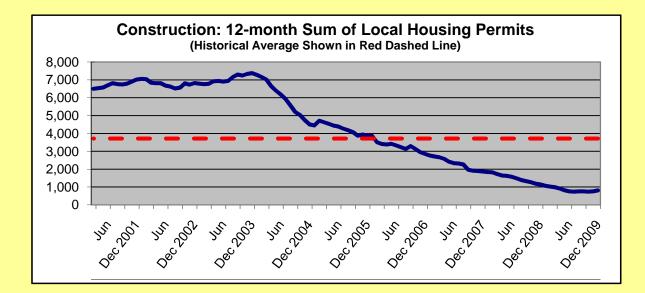


# **Drivers of Local Supply and Demand...**

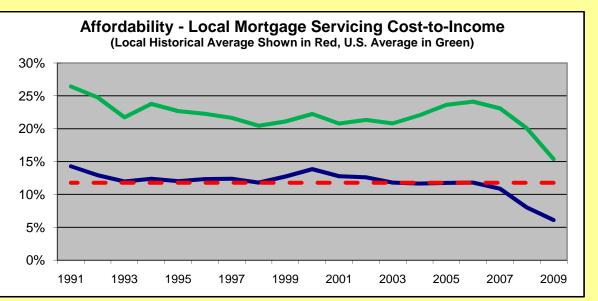
Local Economic Outlook	Grand Rapids	U.S.	
1-year Job Change (Dec)	-12,100	Not Comparable	Job losses are a problem and will weigh on demand, but layoffs are declining which could help buyer confidence
1-year Job Change (Nov)	-12,800	Not Comparable	
3-year Job Change (Dec)	-25,500	Not Comparable	Grand Rapids's unemployment situation is worse than the national average and weighs on confidence
Current Unemployment Rate (Dec)	12.2%	10.0%	
Year-ago Unemployment Rate	9.0%	7.4%	
1-year (12 month) Job Growth Rate	-3.2%	-4.3%	Weak, but better than most markets

State Economic Activity Index	Michigan	U.S.	
12-month change (2009 - Dec)	-10.4%	-2.2%	The economy of Michigan is weaker than the rest of the nation, but improved
36-month change (2009 - Dec)	-20.2%	-1.3%	modestly from last month

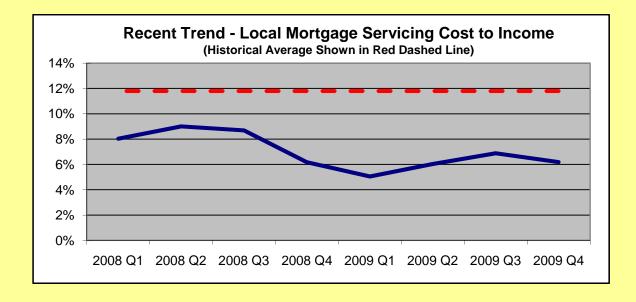
Local Fundamentals	Grand Rapids	U.S.	
12-month Sum of 1-unit Building Permits through Dec 2009	784	not comparable	The current level of construction is 78.9% below the long-term average
Long-term average for 12-month Sum of 1-Unit Building Permits	3,712	not comparable	Excess supply reduction could result in price escalation over the longer-term if, in the future, there is rapid and robust increase in demand
Single-Family Housing Permits (Dec 2009) 12-month sum vs. a year ago	-22.1%	-23.7%	Construction is down from last year, but appears to have bottomed.



# Affordability



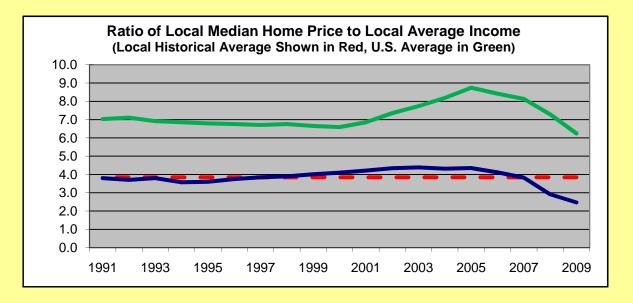
Monthly Mortgage Payment to Income	Grand Rapids	U.S.	
Ratio for 2008	6.1%	15.4%	Historically strong and an improvement
Ratio for 2009 Q4	6.2%	14.8%	over the third quarter of this year
Historical Average	11.8%	22.6%	More affordable than most markets



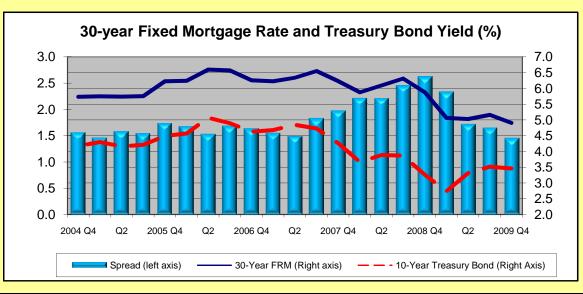




Median Home Price to Income	Grand Rapids	U.S.	
Ratio for 2009	2.5	6.2	Local affordability has improved and is
Ratio for 2009 Q4	2.5	6.1	below the historical average
Historical Average	3.8	7.2	Affordable compared to most markets



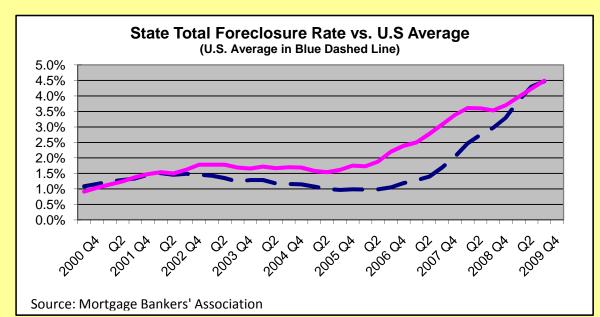
### **The Mortgage Market**



The spread between the 30-year fixed rate mortgage and the 10-year Treasury is now at comfortable, pre-crisis levels. However, the Federal Reserve and Treasury will stop buying mortgage backed securities (MBS) on March 31st. The agencies had been buying MBS to keep mortgage rates low. Consequently, the end of the program has some market observers concerned about a possible increase in rates. However, the Fed has slashed its purchases of MBS in recent weeks and the private sector has scooped up any remaining MBS. With yields on other investments low, the returns on the MBS, even at 5%, are desirable. The Fed has promised that it stands ready to intervene in the market, presumably by resuming purchases, in case there is a sudden increase in mortgage rates. Low mortgage rates have been critical to the improved home sales that are at the core of the housing market and economic recovery.



## Looking Deeper....



Monthly Market Data - November 2009	Grand Rapids	U.S.		
Market Share: <u>Prime (blue) vs.</u> Subprime + Alt-A	8.2%	11.7 % 88.3 %	The Grand Rapids market has a lower share of subprime loans than the average market, but rising prime foreclosures are becoming a problem	
PRIME:	1.7 %	2.1% 2.6%	There was a substantial increase versus October of this year	
Foreclosure + REO Rate	Oct-09 Nov-09	Oct-09 Nov-09	Compared to the national average, today's local rate is low	
SUBPRIME:	157 - 180	%	The local foreclosure rate has fallen relative to last month	
Foreclosure + REO Rate	Oct-09 Nov-09	Oct-09 Nov-09	Locally, today's foreclosure rate is low relative to the national average	
ALT-A:	11.1	14.0	Relatively little local change versus October of this year	
Foreclosure + REO Rate	Oct-09 Nov-09	Oct-09 Nov-09	The November rate for Grand Rapids is low compared to the national average	
The "foreclosure + REO rate" is the number of mortgages, by metro area, that are either in the foreclosure process or have completed the foreclosure process and are owned by banks divided by the total number of mortgages for that area.				

Source: First American CoreLogic, LoanPerformance data