



Lanier Partners

Clark Howard's #1 Mistake in Real Estate

“For sellers, I find the number one mistake they make is in selecting an agent.

If you're interviewing agents, don't list with the agent who says they'll get you the most money for your home (property).

The danger here is if you overprice your home, (property) it takes longer to sell and ultimately sells at a lower price than if you were more realistically priced upfront.”

Clark Howard

Posted: on www.ClarkHoward.com Tuesday, Feb. 26, 2013

P.S. - You should follow



on



Realtors® *different by design* - ***Let us do the “POLKing” around to find your new home or property!!***