

## Buyer('s)

Last Name \_\_\_\_\_  
 First Name \_\_\_\_\_  
 Ph # (w) \_\_\_\_\_ (h) \_\_\_\_\_  
 Co-Buyer (if applicable)  
 Last Name \_\_\_\_\_  
 First Name \_\_\_\_\_  
 Ph # (w) \_\_\_\_\_ (h) \_\_\_\_\_  
 Home Address \_\_\_\_\_  
 City \_\_\_\_\_  
 State \_\_\_\_\_ Zip \_\_\_\_\_  
 Email Address \_\_\_\_\_

## Type of Home (✓ all types of interest)

- |  |                                       |
|--|---------------------------------------|
| <input type="checkbox"/> Single Family | <input type="checkbox"/> Ranch        |
| <input type="checkbox"/> Multi Family  | <input type="checkbox"/> Raised Ranch |
| <input type="checkbox"/> Tri-Level     | <input type="checkbox"/> 1½ Story     |
| <input type="checkbox"/> Split Entry   | <input type="checkbox"/> 2 Story      |
| <input type="checkbox"/> Cape Cod      | <input type="checkbox"/> Contemporary |
| <input type="checkbox"/> Build New     | <input type="checkbox"/> Victorian    |
| <input type="checkbox"/> Buy New       |                                       |
| Other _____                            |                                       |

## Location (✓ all areas of interest)


- |                                     |                                       |
|-------------------------------------|---------------------------------------|
| <input type="checkbox"/> Hampton    | <input type="checkbox"/> Newport News |
| <input type="checkbox"/> Yorktown   | <input type="checkbox"/> Williamsburg |
| <input type="checkbox"/> Poquoson   | <input type="checkbox"/> Gloucester   |
| <input type="checkbox"/> Smithfield |                                       |
| Other _____                         |                                       |

## Price Range

- |  |  |
|--|--|
| <input type="checkbox"/> Less than \$100,000   | <input type="checkbox"/> \$300,000 - \$350,000 |
| <input type="checkbox"/> \$100,000 - \$150,000 | <input type="checkbox"/> \$350,000 - \$400,000 |
| <input type="checkbox"/> \$150,000 - \$200,000 | <input type="checkbox"/> \$400,000 - \$450,000 |
| <input type="checkbox"/> \$200,000 - \$250,000 | <input type="checkbox"/> \$450,000 - \$500,000 |
| <input type="checkbox"/> \$250,000 - \$300,000 | <input type="checkbox"/> \$500,000+            |

## Garage

- Attached     Detached     Carport  
 Number of Cars \_\_\_\_\_



**Gene Efirm**  
 Hampton Roads Real Estate

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## Features (✓ those that are important)

- Number of Bedrooms \_\_\_\_\_  
 Number of Bathrooms \_\_\_\_\_
- |  |  |
|--|--|
| <input type="checkbox"/> Formal Dining Room        | <input type="checkbox"/> Office/Den      |
| <input type="checkbox"/> Entertainment Area        | <input type="checkbox"/> Fireplace       |
| <input type="checkbox"/> Pool/Spa                  | <input type="checkbox"/> BBQ area        |
| <input type="checkbox"/> Large Yard                | <input type="checkbox"/> Low Maint. Yard |
| <input type="checkbox"/> Walkout Basement          | <input type="checkbox"/> Deck            |
| <input type="checkbox"/> Updated Kitchen           | <input type="checkbox"/> Closet space    |
| <input type="checkbox"/> Utility Room              | <input type="checkbox"/> Rec. Room       |
| <input type="checkbox"/> Basement (fin. or unfin.) | <input type="checkbox"/> Landscaping     |

## Wants vs. Needs

Please rate the importance of each feature from 1 – 5.  
*1 being nice to have, 5 being "we need that"*

- |                            |                            |
|----------------------------|----------------------------|
| Fireplace..... 1 ♦ 3 ♦ 5   | Closet Space.... 1 ♦ 3 ♦ 5 |
| Entert. Area.... 1 ♦ 3 ♦ 5 | Office/Den..... 1 ♦ 3 ♦ 5  |
| Family Room... 1 ♦ 3 ♦ 5   | Mod. Kitchen... 1 ♦ 3 ♦ 5  |
| Hardwood Flr... 1 ♦ 3 ♦ 5  | Pool/Spa..... 1 ♦ 3 ♦ 5    |
| Large Yard..... 1 ♦ 3 ♦ 5  | Low Maint. Yd 1 ♦ 3 ♦ 5    |
| BBQ area..... 1 ♦ 3 ♦ 5    | Privacy ..... 1 ♦ 3 ♦ 5    |
| Deck..... 1 ♦ 3 ♦ 5        | Front Porch..... 1 ♦ 3 ♦ 5 |
| Dining Room... 1 ♦ 3 ♦ 5   | Family Room... 1 ♦ 3 ♦ 5   |
| Close to Work.. 1 ♦ 3 ♦ 5  | Close to School 1 ♦ 3 ♦ 5  |
| Close to Church 1 ♦ 3 ♦ 5  | Close to Parks 1 ♦ 3 ♦ 5   |
| Freeway access 1 ♦ 3 ♦ 5   | Near Stores..... 1 ♦ 3 ♦ 5 |
| Basement..... 1 ♦ 3 ♦ 5    | Fin. Basement.. 1 ♦ 3 ♦ 5  |
| Garage ..... 1 ♦ 3 ♦ 5     | Shop Area..... 1 ♦ 3 ♦ 5   |

Please list any other special features not mentioned that are important to you in your new home. \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

## Time Frame

How soon do you want to move? \_\_\_\_\_  
 Have you met with & been pre-approved with a mortgage professional?     Yes     No  
 Who? \_\_\_\_\_ Ph# \_\_\_\_\_

