

# First-Time Home Buyers Speak Out for Vickie Nagy

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Realty

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When you work with me you will discover that I do not have a **“cookie-cutter”** approach for my **clients. We’ll talk** about where you are and where you want to be.

**I’ll find a way to get you there!**  
Vickie Nagy

## Why I Firmly Believe in **“Getting You Where You Need to Be!”**



*Alice Kidd, ecstatic that she had just closed escrow to move into her brand new home obligingly points at her new home so I can get a quick snapshot of home and home owner!*

**I just don’t think you could find a Realtor®** more committed to helping you find the home you want and need!

Raised in rural Kentucky where honesty, fairness, respect for fellow man and hard work were daily core values impacts my life and work ethic to this very day.

The biggest gift my parents ever gave me, one that benefits me to this day, is that I was **taught...and still firmly believe... that** hard work and determination brings results!

Putting myself through college, working full time while maintaining an excellent GPA further reinforced the concept that hard work pays off. After starting my family I made the decision to transition my efforts into helping

others.

After a good run with other small businesses, in 1993 I went to work full-time to help grow a business that was transitioning from office supplies to school supplies. Our goal was to be a deep discount mail order superstore, delivering educational supplies that teachers needed...and that they could afford! It was a very meaningful reason to work hard. The team was focused on helping teachers deliver a quality education in a fun and innovative classroom.

After a successful run, the company was purchased and I got my first taste of working for a large corporation. My hard work and contributions led to a six-figure income. All good things come to an end if you are not in complete control. Massive integration left me with my well-compensated position, but with no job satisfaction.

I will gladly apply my diligence and determination to you to get into your new home. I have helped many people find the new **home they want and need. I’d love to put forth my efforts in helping you “Get Where You Need to Be” in California real estate.**

*Please read what my first time home buyers have to say about my services and their satisfaction with their new homes, then call me! I can’t wait to find YOUR new home & get you moved!*

Vickie Nagy

## Vickie Nagy Helped US Find OUR 1st Home!

**“Vickie made the home buying process** incredibly easy for us. We were completely new to the whole process and she really fought for what we wanted. The house that we wanted was sold to another couple, but Vickie

kept on top of it. When she heard that the other couple backed out at the last minute, she stepped in and made sure that we got the house that we wanted. She really listened to what we were looking for **in a home and didn’t try to**

show us anything that we **weren’t looking for. We are** sure that she is a good choice for anyone looking **for their first home.”**

— Brett & Liz Meeks

8435 105h St

# First-Time Home Buyers Speak Out for Vickie Nagy, Realtor

## Vickie Nagy Helped US Find OUR 1st Home!

When we started looking for a house last November, Vickie was one of the Realtors we called in response to an advertisement in "Homes." Because of her positive telephone personality and her very prompt and knowledgeable response to our calls, we decided to work with her exclusively.

Vickie went way beyond the call of duty as a Realtor, even showing us a house on Christmas Eve. As our advocate she guided us all during the buying process and gave us

peace of mind over all the traumatic details that are so troublesome to a first time home buyer. Her expertise with the various computer databases and programs allowed us to effortlessly receive and review a multitude of properties we would not have been aware of. She coordinated all the home buying activities and followed through on the details. Her always pleasant personality, openness, honesty and enthusiasm, complimented her thorough knowledge of the local real estate

market and processes.

**Vickie's excellent service** continued after the sale. We needed information from the previous owner long after closing. Vickie immediately responded to our call for help, contacted the seller, got the information we needed, faxed it, and then called to let us know the matter had been resolved.

We feel she did an outstanding job — not just "selling" but looking out for our needs

and requirements, adjusting to our time schedule. We know she really cared and had our interests at heart and that working together **wasn't all about the last dollar**, but helping use find a home. We wish her the best of luck and give her our sincere "thanks."

— William Kelly & Marian Smith,  
61 Alicante Road



The Thoreen's at Closing

## Vickie Nagy Helped US Find OUR 1st Home!

*"I guarantee you, if Vickie Nagy was able to find us a home that we loved within our limited financial budget, she is the best agent for anyone looking for a home"*

**"We were extremely high maintenance** home buyers--so much so that we had to actually shop for an agent that could tolerate our many demands coupled with our limited budget. Vickie Nagy not only met our demands, but surpassed our expectations and reminded us that there are actually people out there that care for real and are not just

interested in the sale. I guarantee you, if Vickie Nagy was able to find us a home that we loved within our limited financial budget, she is the best agent for anyone looking for a home, and of this, I **am absolutely certain."**

— Rick & Heydy Thoreen,  
745 Whitewood Drive

## Vickie Nagy Helped US Find OUR 1st Home!

"Thanks for your participation. Everything was done impressively quick and easy. Hope you will help me with properties later again."

— Roman Balagula, 950 Bird Bay Court

**Vickie Nagy's comments:** Roman hailed from Uzbekistan, where it wasn't possible for him to own property. Buying his first home in the United States was a very important step forward and emotional experience for him.

Another unforgettable experience was helping the Macias-Pena family purchase their first home in America. They still owned a property in Columbia and just could not get it sold! Finding the home they wanted in their price range and acquiring financing were large hurdles. The entire family attended the closing, parents & children, and I think they all cried from sheer joy!



Lender, Michael Carvalho of 1st Continental Mortgage & I are on hand to help the Macias-Pena family move in!

## Vickie Nagy Helped US Find OUR 1st Home!



*The Daley Family's First Home*



*Complete with Pool & Hot Tub*

Dear Vickie,

**With sincere gratitude I'm writing you this quick note to thank you for time, effort, and tenacity. If it wasn't for your persistence my family would never have had the home of our dreams. You aren't just a realtor, I've had realtors and none of them ever put forth the energy towards my family as you have. In a relative short time you have become not just a realtor to me but a consoler, financial assistant, social worker, and most important a friend. Who knew you would wear so many hats?**

To anyone else who reads this please know and understand that Vickie Nagy is more than a professional, or friend, she becomes a part of the family. She **looks for things you wouldn't and asks the questions you don't**. Always keeping your best interest at heart, I've spoken to her at 6:30 in the morning as well as 11 at night. She was my partner through everything. One can't ask for anything more.

I can't put into mere words how much you have done for me and my family. We all thank you and looking for your help when I go to purchase again. If there anything I can do for you please don't hesitate to ask.

Sincerely,

— Roger Daley & Family, 1922 Dupont Court

**"This is to attest to the courteous, competent, and complete professional service received from Vickie Nagy in completion of my real estate transaction in the fall of 2006. This began with Vickie professionally determining what kind of properties we were interested in and picking us up to show us several listings. During this time she also gave an excellent guided tour of the area. Rather than just closing the sale on the property we chose, she pointed out all of the pros and cons and waited patiently for our decision. There was never a feeling of being pushed or rushed, which was greatly appreciated. During the negotiation she provided strong professional guidance, being sure that we were getting what we thought was an excellent buy. We felt like she was a true partner! After the contract, she nurtured the deal through some difficulties and was the main force in holding things together when things appeared to be doomed at the 11<sup>th</sup> hour. We found Vickie to be not only the epitome of professional competence in the business of realty, but also outstanding in the personal relations of leading neophytes through that maze. From alpha to omega, each different area appeared to be her strength, I am pleased to give Vickie the highest recommendation there is!"** — Michael Senzig, 6725 Alemendra



## Vickie Nagy Helped US Find OUR 1st Home!

— Peter & Jasmine Schmalz,  
144 Woodcrest



## Vickie Nagy Helped US Find OUR 1st Home!

**"Vickie went above and beyond in arranging for viewings, finding us a home to our strict specifications and budget, making phone calls to ensure our offer would be accepted, being available at our convenience for paperwork, and in the transaction process. From our understanding, short sales hardly ever run this smoothly. We couldn't have done this as first time home buyers without her assistance."**

— Matthew & Cheryl Chin, 4283 Fitzwilliam

**Vickie Nagy's comments: The Chin's have a real cook in the family & they LOVE their new kitchen!**



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Vickie Nagy — Realtor  
ABR, CRS, GRI, e-PRO, SRES



SPECIALIZING IN

**"GETTING YOU WHERE YOU NEED TO BE!"**

Visit Me on the Web!  
[BestTriValleyHomes.com](http://BestTriValleyHomes.com)

Licensed in CA since January 2003

## What YOU Should Know About Vickie Nagy

November 2007 — Empire Realty Associates welcomes Realtor® Vickie Nagy to their Danville office. Vickie brings with her over 20 years of professional experience including a ten year stint as Vice President of Marketing and Merchandising for a large public corporation. She prides herself on providing the highest level of service mixed with a strong skill dynamic overlaying a strong technology background. Through her past corporate positions, she moved numerous times and learned first-hand the skill disparity between Realtors. Her focus is on delivering a high level of service customized to meet and exceed the specific needs of each client. As an expert in her previous field, she developed a passion for professional development to be the very best she could be. Moving forward, within her first year of becoming a Realtor®, she achieved the prestigious National Association of Realtors designations of GRI and CRS. **Less than 5% of Realtors in the country have both these designations, and very few achieve that within their first year of business.**

**"Vickie's understanding that smart people want to work with an agent who has a keen knowledge of the real estate business,"** Empire Realty Associates CEO, Hank Perry said, **"coupled with her highly motivated, diligent and dedicated attitude, are exactly the kind of agent we are proud to call ours."**

Vickie spent the first half of her life in farm and horse country in Kentucky. She and her family became residents of San Ramon in 2000. Following a recent hiatus in **South Florida they have returned for good. "The San Ramon Valley is home",** said Vickie. Her children attended school here and one of the main reasons she came back to this area was because of the school systems in the Diablo and Tri-Valley areas. **Vickie says, "People want to live in this area because of our fantastic school systems."**

## My Initiative, Skills & Training = YOUR Successful Real Estate Transaction



*Your new home, somewhere in the Tri-Valley awaits you.  
I WILL find it for you!*

Vickie Nagy, ABR®

The Accredited Buyer Representative designation is the benchmark of excellence in buyer representation. This coveted designation is awarded to real estate practitioners by the Real Estate BUYER'S AGENT Council (REBAC) of the National Association of REALTORS® who meet the specified educational and practical experience criteria.

Vickie Nagy, GRI®

GRI's are nationally recognized as top performers in the real estate industry. They have dedicated their time and money on real estate education to bring you quality service. Graduate REALTOR® Institute designees have made the commitment to provide a high level of professional services to their clients. The GRI curriculum incorporates a common body of knowledge for progressive real estate professionals comprised of 90 specialty classroom hours and passing three written exams. A GRI® can make a difference.

When you see the letters "GRI" after an agent's name, you can count on receiving the knowledge and guidance you need to make your transaction go smoothly. In short, you can count on getting the best service available from a real estate professional.

Vickie Nagy, CRS®

I am a REALTOR who has the appropriate education, expertise and professionalism to get you where you need to be. I will care about your needs as much as you do. I am one of the nearly 39,000 CRS Designees located throughout the country. (There's over a MILLION Realtors). More important, a CRS is pre-qualified for you. As a CRS Designee, I have completed advanced training in residential real estate and have a proven track record of sales transactions required to earn the CRS® Designation. Less than 4% of agents in the nation have earned the valued CRS® Designation.

