

A BUYERS' MARKET IS A TRADING UP MARKET!

If home prices dropped by 5%, here's what it could look like if you decided to trade up:



The smaller loss at sale will be compensated by greater savings at purchase, resulting in a significant net gain.

FIGURE 48 Falling home prices are a great opportunity for a savvy homeowner looking to move up. Even though your home sale price may be lowe, the smaller loss at sale can be compensated by greater savings at purchase.

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