1Q 2009 Quarterly Metro Market Profile

Provided By Hernandez Group of Keller Williams Realty Consultants

Single Family Detached Residences – 36 FMLS Areas FIRST QUARTER NUMBERS

- The number of sales in all segments of the Atlanta home market were mostly lower in 1Q 2009
- The least impact came in the <\$200K price range, which was slightly higher for Resale properties, likely due to the larger portion of foreclosure sales in that price range
- Overall, sales of higherpriced properties fell somewhat more than lower-priced and New more than Resales

1Q 2009 Sales

	<\$200K	\$200- \$299K	\$300- 499K	\$500- \$749K	\$750- \$999K	\$1.0M+	Total
NEW	183	230	182	90	21	30	736
	(-14%)	(-49%)	(-49%)	(-32%)	(-63%)	(-52%)	(-42%)
RESALE	3,631	784	583	167	42	21	5,228
	(+2%)	(-37%)	(-37%)	(-46%)	(-54%)	(-74%)	(-16%)
TOTAL	3,814	1,014	765	257	63	51	5,964
	(+1%)	(-40%)	(-40%)	(-42%)	(-57%)	(-65%)	(-20%)
Comparison to 10 2008:							

Comparison to 1Q 2008:

Better Same Worse

FMLS Data for single family detached residence sales. Data is believed to be accurate, but is not warranted. ChartMaster Services, LLC