

INVENTORY VS. DEMAND

Total active residential listings _____

Total sold year to date _____

#sold divided by _____ YTD months = _____

_____ average sales per month YTD _____

_____ listings divided by _____ avg. sales = _____

_____ months worth of inventory right now _____

**If no more homes come on the market, from today on,
there are enough homes for sale to last _____ months.**