

SALES CONTRACT (RESIDENTIAL IMPROVED PROPERTY)



	SELLER	BUYER:				
	SELLER	BUYER:				
		ADDRESS.				
	ADDRES	S: ADDRESS:				
1 2 3 4 5	FOLLOW "Property wall-to-w	CCEPTANCE OF THE OFFER OR COUNTEROFFER, SELLER has agreed to sell and BUYER has agreed to buy, UPON THE ING TERMS AND CONDITIONS, the real property hereafter legally described, and all existing fixtures and built-in appliances (the in), together with the following personal property: refrigerator(s), stove(s), dishwasher(s), microwave(s), washer(s), dryer(s), ceiling fan(s), all carpeting, rods, draperies, curtains, blinds, shades, decorative shutters, and other window treatments, storm shutters and panels, bor opener(s) and remote(s), security and other access devices (including to community property), and				
7 8		additional personal property, if any, listed on the attached inventory (all collectively the "Personal Property"). The following items are ly excluded from this Contract:				
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0		onal Property shall be free from liens and is deemed without value, left for the convenience of the parties, and transferred without tion, unless otherwise agreed to by the parties.				
2	The addr	ess of the Property is:				
3	LEGAL I	DESCRIPTION OF THE PROPERTY:				
5		ROPERTY IS A COOPERATIVE PARCEL, THE COOPERATIVE ADDENDUM TO SALES CONTRACT (RESIDENTIAL IMPROVED ITY) IS INCORPORATED HEREIN AND MADE AN INTEGRAL PART OF THIS CONTRACT.				
7	If applica	ble, SELLER shall convey SELLER's exclusive right to use the following: Parking Space(s) #,				
8	Garage(s) #, Cabana(s) #, Storage Locker(s) #, Boat Dock(s) or Slip(s) #, and other				
9	common	elements and common areas to which SELLER has an exclusive right of use and the right to convey.				
20	1. PUF	CHASE PRICE: The purchase price (U.S. currency), which is allocated to the Property				
21	only	unless otherwise stated, shall be payable as follows:\$				
22	A.	Initial Deposit to be held in escrow\$				
23		[SELECT ONE. IF NO SELECTION IS MADE, ACCOMPANIES OFFER SHALL APPLY.]				
24		□ accompanies offer □ is due on the Effective Date □ is due not later thandays after the Effective Date.				
25		Additional Deposit to be received in escrow not later than days after the				
26		Effective Date\$				
27	В.	Proceeds of mortgage, if any [See Paragraph 4.B.]\$				
28	C.	Proceeds of SELLER mortgage, if any [see Paragraph 4.C.]\$				
9	D.	Other:\$				
30 31	E.	Balance of the purchase price, payable from BUYER to the closing agent at closing, subject to adjustments and prorations, of approximately\$				
32 33		Closing funds and all deposit funds tendered to the closing agent within 15 days prior to closing shall be paid by wire transfer. All international funds shall be paid by wire transfer. All deposits are subject to collection.				

34	2. PERIOD OF OFFER AND COUNTER-OFFER; EFFECTIVE DATE: This offer is revoked if not accepted and the signed offer delivered to
35	offeror, by AM PM on {Insert Date}. Any counter-offer is revoked if not accepted
36	and the signed counter-offer delivered to counter-offeror not later than 2 days after delivery of the counter-offer.
37 38 39	The Effective Date of this Contract shall be the last date either SELLER or BUYER signs or initials this Contract. ALL CHANGES TO THE OFFER OR COUNTER-OFFER MUST BE INITIALED AND DATED. THE LATEST DATE SET FORTH ON THIS CONTRACT BY EITHER PARTY'S SIGNATURE OR INITIALS SHALL BE THE EFFECTIVE DATE.
40	3. CLOSING DATE; TIME OF THE ESSENCE; CLOSING LOCATION; CLOSING AGENT; POSSESSION: Closing shall occur on
41	[Insert Date] (the "Closing Date"). Time is of the essence as to the Closing Date. Closing shall
42	occur in the county where the Property is located, at an office designated by the closing agent, who shall be selected by BUYER. BUYER shall
43	be the legal owner of the Property as of the closing, and SELLER shall vacate and give possession of the Property at the closing. SELLER
44	shall leave the dwelling(s) on the Property in broom-clean condition and the entire Property free of debris.
45	4. METHOD OF PAYMENT [SELECT ONE. IF NO SELECTION IS MADE, A. SHALL APPLY]: A. CASH: BUYER will pay cash, or may
46	obtain a loan, for the purchase of the Property; however, there is no financing contingency; \square B. FINANCING CONTINGENCY: Subject to the
47	provisions of this paragraph, BUYER's obligation to purchase the Property is contingent upon BUYER obtaining a loan, unless waived by BUYER
48	as set forth below, in at least the amount shown in 1.B. above, to be secured by a mortgage on the Property at [SELECT ONE. IF NO
49	SELECTION IS MADE, (1) SHALL APPLY]: \square (1) an initial or \square (2) fixed rate of interest not exceeding% per year, for an
50	amortized term ofyears [30 years if left blank]. BUYER shall apply for the loan not later than days after the Effective Date [10
51	days if left blank], and shall make a continuing good faith and diligent effort to obtain said loan. If BUYER fails to waive this financing
52	contingency on or before{Insert Date} [45 days after the Effective Date if left blank], either SELLER or
53	BUYER may terminate this Contract at any time. BUYER's termination under this contingency must be accompanied by either (i) an Equal
54	Credit Opportunity Act statement of adverse credit action issued by an institutional lender confirming that mortgage financing on the terms set
55	forth in this Contract was denied on grounds that either the Property was unacceptable to the lender or the BUYER financially failed to qualify
56	for said financing terms, or (ii) other evidence from the lender that BUYER has complied with and completed the application process but has
57	received neither loan approval nor loan denial from the lender. SELLER's right to terminate shall cease to exist if BUYER waives this financing
58	contingency prior to SELLER giving BUYER notice of termination. If BUYER waives this contingency and is unable to close on the
59	Closing Date due to a delay caused solely by the lender, BUYER may extend the Closing Date up to 5 days to accommodate receipt
60	and execution of the loan package and loan funding. Delivery of documentation evidencing loan commitment or loan approval shall
61	not constitute a waiver of the financing contingency. BUYER acknowledges that once BUYER waives this financing contingency,
62	BUYER's deposit monies are no longer refundable under this Paragraph 4. \square C. SELLER FINANCING. The "Addendum to Sales
63	Contract Seller Financing" is attached hereto and made a part hereof.
64	5. CDD/MSTU SPECIAL TAX DISTRICTS: The Property \square is \square is not located within a Community Development District ("CDD") or
65	Municipal Service or Benefit Taxing Unit ("MSTU"). Buyer will at closing assume any outstanding capital assessment balance. If the Property
66	is located within a CDD or MSTU, and if there is any outstanding capital balance, BUYER should not execute this Contract until
67	BUYER has received and signed the "Addendum to Sales Contract CDD/MSTU Assessments Disclosure" or similar written
68	disclosure from SELLER setting forth the approximate outstanding capital assessment balance, which BUYER will assume at
69	closing.
70	6. INSPECTIONS; WAIVER [SELECT ONE. IF NO SELECTION IS MADE, A. SHALL APPLY]: A. INSPECTIONS: BUYER reserves
71	the right to conduct the inspections provided for in Standard D.2.a. and the rights and remedies provided for in Standard D.2.b. shall apply; OR
72	B. DUE DILIGENCE/INSPECTIONS: BUYER reserves the right to conduct the inspections provided for in the attached "Addendum"
73	to Sales Contract "As Is" Sale of Property/Due Diligence," OR 🗆 C. WAIVER: BUYER waives all inspection rights and remedies and
74	accepts the Property in its "as is" condition on the Effective Date, including the conditions disclosed in Standard D.1. and/or in Other Terms
75 76	and Conditions; however, BUYER retains the walk-through inspection rights set forth in Standard D.2.c (2), (3), and (4) and SELLER's obligation to maintain the Property in accordance with Standard D.2.d remains in effect
/ (1)	COMPANIO O DISTURBO DE FIODEUX DI SCLODISDICE WILL SISTOSIO D.Z. O. TEDISOS DI EDECI

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78 STANDARD A - TITLE; TITLING INSTRUCTIONS; ASSIGNMENT; TAX DEFERRED EXCHANGE.

- 1. MARKETABLE TITLE: Title to the Property shall be good and marketable according to the Uniform Title Standards promulgated by the Florida Bar, and have legal access, subject only to the following exceptions: (a) ad valorem and non ad valorem real property taxes for the year of closing and subsequent years; (b) zoning, building code and other use restrictions imposed by governmental authority; (c) outstanding oil, gas and mineral interests of record, if any; and (d) restrictions, reservations and easements common to the subdivision, provided that none of the foregoing shall prevent use of the Property for residential purposes.
- 2. TITLING INSTRUCTIONS FROM BUYER; ASSIGNMENT: Not later than 15 days prior to the Closing Date, BUYER shall deliver to SELLER the name(s), address, manner in which title will be taken, and a copy of any assignment executed by BUYER. No assignment shall release BUYER from the obligations of this Contract unless SELLER consents in writing to such release.
 - 3. TAX DEFERRED EXCHANGE: If either party intends to treat this transaction as a tax-deferred exchange under I.R.C. Section 1031, the other party shall cooperate in accomplishing the exchange, and consents to the assignment of this Contract to a qualified exchange intermediary for that purpose, provided there is no additional cost or delay in closing and the exchanger is not released from liability under this Contract.
- 90 STANDARD B - TITLE EVIDENCE; EXAMINATION; DEFECTS; LEGAL ACCESS; CLEARANCE. Not later than 10 days after the 92 Effective Date, SELLER shall furnish to BUYER a complete copy of SELLER's owners title insurance policy. If the Property is located in 93 Collier County and SELLER fails to furnish a copy of the policy within the above time period, SELLER shall give BUYER a \$150.00 credit at closing in lieu thereof. BUYER shall have 30 days after the Effective Date ("Examination Period") for examination of title and determination of legal access. BUYER's obligation to purchase is conditioned on the Property having legal access to and from a public 96 right of way sufficient for residential use. If title is found defective or legal access is found to be lacking, BUYER shall, within the 97 Examination Period, notify SELLER specifying the title defect(s) or lack of legal access, and furnish copies of the title evidence and instruments evidencing such title defect(s) or lack of legal access. If the title defect(s) render(s) title unmarketable, or if SELLER cannot deliver possession, or if there is no legal access, SELLER shall have 30 days after receipt of said notice and copies from BUYER 99 (the "Clearance Period") to clear or remove such title defect(s), deliver possession, and/or provide legal access, at SELLER's expense. 100 101 SELLER will use diligent effort to correct the title defect(s), deliver possession, and/or provide legal access within the Clearance Period, 102 including the bringing of necessary suits. If the Closing Date is prior to the expiration of the Clearance Period, then the Closing Date 103 shall be extended until the earlier of (i) 5 days after Seller corrects the title defect(s), delivers possession, and/or provides legal access 104 or (ii) 5 days after the expiration of the Clearance Period. SELLER shall not be liable to BUYER for damages if SELLER cannot render 105 title marketable, deliver possession and/or provide legal access. If SELLER does not clear or remove the title defect(s), deliver 106 possession or provide legal access within the Clearance Period, BUYER may elect either to accept such title, possession, and/or access as SELLER can provide or to terminate this Contract by giving Seller notification of such election not later than one business day 107 108 after expiration of the Clearance Period. If BUYER makes no such election, BUYER shall be deemed to have accepted such title, 109 possession and access as SELLER can provide and close within the later of (i) 5 days after expiration of the Clearance Period or (ii) the Closing Date. A monetary lien upon the Property shall not constitute a title defect if said lien can be paid and satisfied from SELLER's 110 111 proceeds at closing.

112 STANDARD C - SURVEY; COASTAL CONSTRUCTION CONTROL LINE.

- 113 SURVEY AND SURVEY OBJECTIONS: Unless the Property is a condominium or cooperative unit, SELLER shall furnish to 114 BUYER, not later than 10 days after the Effective Date, a complete copy of any survey of the Property which has been certified to 115 SELLER, if available (together with flood elevation certificate, if applicable). If to SELLER's knowledge there are no improvements or 116 encroachments currently located upon the Property other than as shown on the SELLER's survey, SELLER shall execute an affidavit of 117 "no change" affirming same to BUYER. BUYER may, at BUYER's expense, have the Property surveyed not later than 5 days prior to 118 the Closing Date ("Survey Period"). If the survey, as certified by a registered Florida surveyor, correctly shows: (a) an encroachment 119 onto the Property; (b) that an improvement located on the Property projects onto lands of others; (c) an improvement on the Property 120 violates a zoning, building or other governmental use restriction; (d) an improvement on the Property violates any recorded covenant or restriction, or any covenant of this Contract; or (e) lack of legal access (collectively "Survey Objections"), BUYER may, within the Survey 121 122 Period, notify SELLER of the Survey Objections and shall furnish a copy of the survey. The Survey Objections shall be treated as a title 123 defect(s). If BUYER fails to obtain a survey within the Survey Period, BUYER waives any right to object to any matters which might have 124 been shown on a survey. If BUYER fails to make any Survey Objections within the Survey Period, BUYER waives any Survey 125 Objections.
- 2. COASTAL CONSTRUCTION CONTROL LINE: (a) If any portion of the Property lies seaward of the Coastal Construction Control Line, Florida law requires the following disclosure: The property being purchased may be subject to coastal erosion and to federal, state or local regulations that govern coastal property, including the delineation of the coastal construction control line, rigid coastal protection structures, beach nourishment, and the protection of marine turtles. Additional information can be obtained from the Florida Department of Environmental Protection, including whether there are significant erosion conditions associated with the shoreline of the property being purchased. (b) If any portion of the Property lies seaward of the Coastal Construction Control Line, BUYER waives the right to receive a survey or affidavit from SELLER delineating said line upon the Property.

STANDARD D - DISCLOSURES; INSPECTIONS AND REMEDIES; ELECTION AND RESPONSE; WALK-THROUGH INSPECTION; RISK OF LOSS.

1. DISCLOSURES:

- a. **GENERAL:** SELLER knows of no facts or conditions materially affecting the value of the Property, except those which are readily observable by BUYER, or which have been disclosed to and acknowledged by BUYER prior to BUYER's execution of any offer (or counter-offer, as applicable).
- **b. WETLANDS**; **SUITABILITY**: Except as disclosed to BUYER in the manner set forth in Standard D.1.a., SELLER does not know of any portion of the Property that has been determined to be wetlands, or of any other condition or circumstance adversely affecting the Property which might impair its suitability for residential use or construction.
- c. RADON GAS: Florida law required disclosure: Radon is a naturally occurring radioactive gas that, when it has accumulated in a building in sufficient quantities, may present health risks to persons who are exposed to it over time. Levels of radon that exceed federal and state guidelines have been found in buildings in Florida. Additional information regarding radon and radon testing may be obtained from your county health department.
- d. **ENERGY EFFICIENCY:** BUYER acknowledges receipt of the Department of Community Affairs brochure on the Florida Building Energy Efficiency Rating System.
- e. LEAD BASED PAINT/PAINT HAZARDS: If construction of the residence on the Property was commenced prior to 1978, SELLER is required to complete, and SELLER and BUYER are required to sign and attach to this Contract, the Addendum entitled "Lead-Based Paint and/or Lead-Based Paint Hazards: Disclosure of Information and Acknowledgement."
- f. **MOLD**: In Florida, mold is commonly found both indoors and outdoors. Interior infestation by certain mold may cause property damage and health problems for some persons.
- g. INSURANCE: Prior to signing this Contract, BUYER is advised to consult with insurance professionals to ascertain the availability and cost of casualty, wind, and/or flood insurance, and further that insurance may be required if BUYER is financing the purchase. Except as previously disclosed to BUYER, Seller represents that SELLER is unaware of any past insurance claims on the Property which would increase the cost or restrict the availability of insurance coverage for the Property.
- h. FIRE SPRINKLER/SAFETY SYSTEM RETROFIT: If the Property is located in a condominium or cooperative building greater than 75 feet in height requiring retrofit for fire sprinklers or other life safety systems as shown on the list created by the local district fire marshal, BUYER may terminate this Contract within the statutory rescission period set forth in Standard I.
- i. **PERMITS AND VIOLATIONS:** SELLER does not know of any improvements to the Property which were made without proper permit(s) or certificate(s) of occupancy/substantial completion (where required), of any existing violations of local ordinances or codes, or of any pending code enforcement violations or proceedings affecting the Property. If the Property is located in unincorporated Collier County, SELLER and BUYER acknowledge receipt of the Collier County Code Compliance Residential Program brochure.
- j. PROPERTY TAX DISCLOSURE: Florida law required disclosure: BUYER should not rely on the SELLER's current property taxes as the amount of property taxes that BUYER may be obligated to pay in the year subsequent to purchase. A change of ownership or property improvements triggers reassessments of the property that could result in higher property taxes. If you have any questions concerning valuation, contact the county property appraiser's office for information.
- k. **ZONING:** SELLER has not commenced any proceedings to change the current zoning classification of the Property, nor will SELLER initiate any such proceedings. SELLER has not received notice from any third party(ies) of any proceedings which would affect the current zoning classification of the Property. Should SELLER receive any such notice, SELLER will promptly notify BUYER of same, and if the proposed zoning would prevent the current use of the Property, BUYER may terminate this Contract not later than 5 days after receipt of said notice.
- I. COMMUNITY INVESTIGATION. BUYER is advised that any condominium, cooperative and/or homeowners' documents received by BUYER may not include important information about the community(ies) where the Property is located, including without limitation pending foreclosures, types and amounts of insurance coverage, current budget and reserve amounts, and status of delinquent assessments; ownership, financial and membership status of private clubs, golf course(s), marina(s), and other amenities; the status of the developer(s) if the community or any portion thereof is developer-controlled; and facts about the surrounding community(ies), school districts and public and government infrastructure plans. SELLER by signing this Contract designates BUYER as SELLER's representative for purposes of obtaining said information.
- m. **SQUARE FOOTAGE.** BUYER is aware that any reference to the square footage and size of the Property and improvements thereon is approximate and is not warranted, and should be independently verified by BUYER prior to execution of this Contract.

2. INSPECTIONS:

a. INSPECTION PERIOD; INSPECTION ITEMS: BUYER shall have 15 days after the Effective Date (the "Inspection Period") to have the Property and improvements thereon inspected at BUYER's expense as follows: (1) all major appliances and equipment; fire sprinkler, irrigation, well, septic, heating, cooling, electrical, plumbing and security systems; major mechanical components; roof (including fascia and soffits); ceilings; walls; windows and doors (including overhead door(s)); foundation; swimming pool, spa and pool/spa deck(s), and pool/lanai enclosure(s); seawall; dock(s); boat lifts/davits and related electrical and mechanical components, if any (collectively "Systems and Equipment"), by an appropriately Florida licensed inspection company and/or licensed contractor who holds a Florida license to repair and maintain the items inspected, and/or (2) radon gas, by a Florida certified radon measurement technician or specialist, and/or (3) lead-based paint or lead-based paint hazards, by an EPA-certified lead exposure risk assessor, and/or (4) termites or other wood-destroying organisms, by a certified pest control operator, and/or (5) air sampling, surface sampling and/or dust sampling performed by a qualified indoor air quality inspector for the presence of toxic and pathogenic molds, and/or (6) the existence of any open building permits, non-conforming structures, unpermitted improvements, or existing violations of local ordinances or codes, by an appropriately Florida licensed inspection company, licensed contractor or attorney (collectively the "Inspection Items").

All inspections shall be non-invasive and shall not entail any perforation or removal of structural material unless approved in advance by SELLER. Upon reasonable notice, SELLER shall provide access and utilities service to the Property to facilitate the inspections. BUYER shall repair any and all damage to the Property resulting from or caused by the inspections and shall otherwise return the Property to its condition prior to the inspections. BUYER will indemnify and hold SELLER harmless from and against all losses, damages, costs, claims and expenses of any nature, including attorneys fees (collectively "Losses"), and from and against any liability to any person arising from, out of or in connection with the inspections, except as to Losses resulting from negligence or intentional acts or omissions of SELLER.

DEFECTIVE INSPECTION ITEMS; BUYER'S ELECTION AND SELLER'S RESPONSE: Except as to any Defective Inspection Items disclosed to and acknowledged by BUYER prior to BUYER's execution of any offer (or counter-offer, as applicable), if any inspection conducted during the Inspection Period reveals: (1) that any Systems and Equipment are not in Working Condition, and/or (2) the presence of radon gas at a level at or above EPA action levels (4.0 picocuries per litre of air), and/or (3) the presence of lead-based paint or lead-based paint hazards requiring abatement under HUD/EPA protocols, and/or (4) the existence of active infestation by termites or other wood-destroying organisms and/or visible damage caused by active or past infestation; and/or (5) the presence of toxic or pathogenic molds within the interior of the dwelling(s) exceeding the levels of such molds measured upon the exterior of the dwelling. Penicillium aspergillus and other allergenic molds shall not be deemed toxic or pathogenic molds for purposes of this Contract, and/or (6) any open building permits, non-conforming structures, unpermitted improvements, or existing violations of local ordinances or codes (collectively the "Defective Inspection Items"), BUYER shall, not later than 5 days after expiration of the Inspection Period: (a) notify SELLER of any Defective Inspection Items, and (b) furnish to SELLER a copy of the inspection report(s) documenting the Defective Inspection Items, and (c) notify SELLER of BUYER's election either to: (i) receive a credit from SELLER at closing in lieu of any repairs, replacements, treatment, mitigation or other remedial action necessary to bring the Defective Inspection Items into compliance with the relevant standards set forth above (the "Remedial Action"). If BUYER elects to receive a credit, the amount of the credit shall be stated at the time of BUYER's election, and be equivalent to the estimated costs of the Remedial Action, or (ii) have SELLER take Remedial Action at SELLER's expense, or (iii) a combination of (i) and (ii). If BUYER makes no election, BUYER shall be deemed to have accepted the Property in the condition it existed on the Effective Date, subject to the provisions of Standard D.2.c. (2), (3), and (4).

Not later than 10 days after receipt of the written notice and inspection report(s) from BUYER ("SELLER's Response Deadline"), SELLER shall notify BUYER whether SELLER agrees to BUYER's request ("SELLER's Response"). If SELLER refuses BUYER's request by the SELLER's Response Deadline, then BUYER may terminate this Contract not later than 5 days after receipt of SELLER's Response. If BUYER does not elect to terminate this Contract, BUYER is deemed to have accepted the Property in the condition it existed on the Effective Date, except that BUYER retains the walk-through inspection rights set forth in Standard D.2.c.(2),(3), and (4) below. If SELLER fails to respond by the SELLER's Response Deadline, SELLER shall be deemed to have refused BUYER's request, and BUYER may terminate this Contract not later than 5 days after the SELLER's Response Deadline.

If any Remedial Action requested by BUYER requires the approval of any community association governing the Property, and SELLER fails to furnish BUYER with written documentation of said association's approval not later than 5 days prior to the Closing Date, BUYER may terminate this Contract.

If BUYER does not have the Inspection Items inspected, or fails to do so within the Inspection Period, or fails to timely report any Defective Inspection Items to SELLER, BUYER shall be deemed to have accepted the Property in the condition it existed on the Effective Date, except that BUYER retains the rights set forth in Standard D.2.c.(2), (3), and (4) below.

Remedial Action shall be deemed to have been properly performed when (1) the Systems and Equipment are placed in Working Condition, (2) radon gas within the residence on the Property is reduced to below EPA action levels, (3) lead-based paint and paint hazards on the Property are removed or contained in accordance with HUD/EPA guidelines, (4) any active infestation of termites or other wood-destroying organisms is exterminated or treated, and all visible damage caused by active or past infestation is repaired or replaced; and (5) toxic or pathogenic molds are no longer present within the dwelling(s) at levels exceeding those measured upon the exterior of the dwelling, and (6) written documentation is provided from the appropriate government authority evidencing that all open permits have been closed out and/or all structures lawfully exist on the Property and/or all unpermitted improvements to the Property have now been properly permitted and said permits closed out and all violations of local ordinances and codes are corrected. SELLER shall make a diligent effort to perform and complete all Remedial Action prior to the Closing Date, failing which a sum equivalent to 200% of the estimated costs of completing the Remedial Action shall be paid by SELLER into escrow at closing pending completion.

Systems and Equipment shall be deemed to be in Working Condition if operating in the manner designed to operate. The roof, ceiling, interior and exterior walls, foundation, swimming pool, spa and pool/spa deck(s) shall be in Working Condition if structurally sound and watertight. Seawalls, docks, and pool/lanai enclosure(s) shall be in Working Condition if structurally sound. SELLER shall not be obligated to take Remedial Action or grant a credit in lieu of Remedial Action with regard to any Cosmetic Condition, which is defined as an aesthetic imperfection which does not affect the Working Condition of the item, including corrosion; tears; worn spots; discoloration of floor covering or wallpaper or window treatments; missing or torn screens; nail holes; scratches; dents; chips; caulking; pitted pool surfaces; minor cracks in windows, driveways, sidewalks, pool/spa decks and garage, tile, lanai and patio floors; and cracked roof tiles, curling or worn shingles and limited roof life, so long as there is no evidence of structural damage or leakage.

No cost to repair or replace any Systems and Equipment item shall exceed the fair market value of that item if it were in Working Condition.

c. WALK-THROUGH INSPECTION: BUYER (or a designated representative) may conduct a walk-through inspection of the Property prior to closing or possession, whichever is earlier, to confirm: (1) completion of any Remedial Action agreed to by SELLER in Standard D.2.b. above, (2) that the Personal Property being conveyed as part of this Contract remains on the Property, (3) that the personal property items which are not being conveyed as part of this Contract have been removed from the Property, and (4) that SELLER has maintained the Property and Personal Property as required in Standard D.2.d. below. Upon reasonable notice, SELLER shall provide access and utilities service to the Property to facilitate the walk-through inspection.

If SELLER fails to maintain the Property or Personal Property as required in this Standard, or if the Property or Personal Property suffers any loss or damage prior to the Closing Date, SELLER shall, at BUYER's request, either perform Remedial Action with respect to the Property and/or restore the Personal Property to the condition required by this Standard prior to the Closing Date, or provide a credit acceptable to BUYER at closing equivalent to the estimated cost of the Remedial Action and the repairs and/or replacements required to restore the Personal Property to the condition required by this Standard, failing which, SELLER shall escrow at closing a sum equivalent to 200% of the estimated costs for payment to appropriately licensed contractor(s) performing the Remedial Action and repairs to and/or replacements of the Personal Property.

Notwithstanding the foregoing, if any casualty loss or damage occurring after the Effective Date of this Contract renders the Property at closing either: (a) uninsurable under the residential underwriting standards of the Citizens Property Insurance Corporation, or (b) unfit for habitation under state or local building codes, either BUYER or SELLER may terminate this Contract.

d. MAINTENANCE OF PROPERTY; RISK OF LOSS: SELLER shall maintain the Property, including without limitation the lawn, shrubbery, and landscaping and the Personal Property, in the condition existing on the Effective Date until the Closing Date or date of possession, whichever is earlier, except for ordinary wear and tear and any Remedial Action agreed to by SELLER under Standard D.2.b. above. Any future loss and/or damage to the Property or Personal Property between the Effective Date of this Contract and the Closing Date or date of possession, whichever is earlier, shall be at SELLER's sole risk and expense. SELLER shall maintain all existing casualty insurance until disbursement.

STANDARD E - SELLER'S INSTRUMENTS AND EXPENSES. SELLER shall pay for and provide, when applicable: (1) the title evidence or credit specified in Standard B; (2) if the Property is located in Lee or Charlotte County, the premium for the owners title insurance policy issued by the closing agent selected by BUYER, and the charges for title search and title continuation through the date of deed recording; (3) preparation of statutory warranty deed (or special warranty deed if SELLER is a fiduciary), bill of sale with warranties of ownership and freedom from encumbrances, condominium/homeowner association estoppel letter(s), broker compensation verifications: tenant estoppel letter(s), copies and assignment(s) of lease(s), and an affidavit regarding liens, possession, and withholding under FIRPTA, in a form sufficient to allow "gap" coverage by title insurance; (4) mortgage payoff letter from existing lender(s); (5) documentary stamps on deed; (6) real estate broker's compensation contractually agreed to by SELLER (to be disbursed by closing agent at closing); (7) utility services to the Closing Date; (8) the full amount of condominium/homeowner association special assessments and governmentally imposed liens or special assessments (other than CDD/MSTU assessments which are addressed in Paragraph 5), which are a lien or a special assessment that is certain as to the identity of the lienor or assessor, the property subject to the lien or special assessment, and the amount of the lien or special assessment, on or before the Effective Date; (9) SELLER's attorney fees, (10) if SELLER is subject to withholding under FIRPTA, reasonable charges associated with withholding, escrowing and/or remitting funds, and/or preparing the withholding certificate application and/or tax return related thereto; (11) reimbursement of prepaid estoppel fees and other costs advanced on behalf of Seller; and (12) wire fees associated with transfer(s) of SELLER proceeds and payoffs.

291 STANDARD F - BUYER'S INSTRUMENTS AND EXPENSES. BUYER shall pay for and provide, when applicable, including any sales 292 tax due thereon: (1) recording fee for deed; (2) all costs of any institutional loan secured by BUYER; (3) the premium for lender title 293 insurance policy, and if the property is located in Collier County, the premium for the owners title insurance policy issued by the closing 294 agent selected by BUYER and the charges for title search, and title continuation through the date of deed recording; (4) recording membership 295 approval: (5) survey charges; (6) condominium/homeowner association membership transfer 296 (7) condominium/homeowner association resale transfer fee/capital contribution; (8) pending liens or special assessments (liens or 297 special assessments other than those described in Standard E(8). If it is determined that there are pending liens or special assessments 298 which do not fall under Standard E(8) above, which were not disclosed in writing to BUYER by SELLER prior to or concurrent with the 299 execution of this Contract, and which exceed a sum equivalent to 1% of the purchase price, BUYER may terminate this Contract, unless 300 SELLER agrees in writing to pay the portion of such pending liens or special assessments in excess of 1% of the purchase price, and 301 SELLER agrees to pay into escrow at closing a reasonable sum to insure that the excess will be paid; (9) real estate brokerage 302 compensation contractually agreed to by BUYER (to be disbursed by closing agent at closing); (10) BUYER's attorneys fees; 303 (11) BUYER shall promptly pay and indemnify and hold SELLER harmless against any claims or liens upon the Property for surveyor or 304 other services furnished to the Property at the request of BUYER; (12) code enforcement lien search fees, and (13) reimbursement of 305 prepaid application fees and other costs advanced on behalf of BUYER.

306 STANDARD G - PRORATIONS; CREDITS. These items will be prorated as of the Closing Date, with BUYER charged with and entitled 307 to the Closing Date, or the possession date, whichever is earlier: (1) real and personal property taxes based on the current year, if 308 available. If not available, the taxes shall be based on the TRIM "Your Taxes This Year if PROPOSED Budget is Adopted" amount and 309 current year non-ad valorem amount(s), if available; otherwise the prior year non-ad valorem amounts. If neither the current year tax or 310 TRIM amounts are available, the taxes shall be based on the prior year's bill (without discount or exemptions no longer available in the 311 year of closing). If completed improvements exist on the Property for which a certificate of occupancy was issued as of January 1st of 312 the year of closing, which did not exist on January 1st of the prior year, taxes shall be estimated for proration by applying the current year millage rate to the current year taxable value of the Property. If the current year millage rate is not fixed, the prior year millage rate 313 314 shall be applied. If the current year taxable value is not fixed, the taxes shall be estimated for proration by applying the most current 315 fixed millage rate to a sum equivalent to 80% of the purchase price. A tax proration based upon any estimated tax shall, at the request 316 of either party, be re-prorated based on the actual tax bill amount with maximum discount; (2) interest on any assumed indebtedness; 317 (3) rents; (4) condominium/homeowner association assessments and CDD/MSTU operating and maintenance assessments; (5) county 318 waste assessments; (6) appliance service contracts assumed by BUYER; and (7) propane gas. BUYER shall receive from SELLER at 319 closing a credit equivalent to the amount of any security deposit and prepaid rents held by SELLER, and any accrued interest thereon, 320 or alternatively, ownership or an assignment of the account in which the deposits and prepaid rents, and any accrued interest thereon, 321 are held.

322 **STANDARD H - HOMEOWNERS' ASSOCIATION DISCLOSURE.** If the Property is located within and governed by any mandatory homeowners' association, the following provisions are incorporated into this Contract:

IF THE DISCLOSURE SUMMARY REQUIRED BY SECTION 720.401, FLORIDA STATUTES, HAS NOT BEEN PROVIDED TO THE
PROSPECTIVE PURCHASER BEFORE EXECUTING THIS CONTRACT FOR SALE, THIS CONTRACT IS VOIDABLE BY BUYER
BY DELIVERING TO SELLER OR SELLER'S AGENT OR REPRESENTATIVE WRITTEN NOTICE OF THE BUYER'S INTENTION
TO CANCEL WITHIN 3 DAYS AFTER RECEIPT OF THE DISCLOSURE SUMMARY OR PRIOR TO CLOSING, WHICHEVER
OCCURS FIRST. ANY PURPORTED WAIVER OF THIS VOIDABILITY RIGHT HAS NO EFFECT. BUYER'S RIGHT TO VOID THIS
CONTRACT SHALL TERMINATE AT CLOSING.

330 BUYER SHOULD NOT EXECUTE THIS CONTRACT UNTIL BUYER HAS RECEIVED AND READ THE "HOMEOWNERS' 331 ASSOCIATION DISCLOSURE SUMMARY," WHICH IS ATTACHED TO AND MADE A PART OF THIS CONTRACT.

332 STANDARD I - CONDOMINIUM RESALE DISCLOSURE: VOIDABILITY RIGHTS. If the Property is a condominium unit(s), the 333 following provisions are incorporated into this Contract: THIS AGREEMENT IS VOIDABLE BY BUYER BY DELIVERING WRITTEN NOTICE OF THE BUYER'S INTENTION TO CANCEL WITHIN 3 DAYS, EXCLUDING SATURDAYS, SUNDAYS AND LEGAL 335 HOLIDAYS, AFTER THE DATE OF EXECUTION OF THIS AGREEMENT BY THE BUYER AND RECEIPT BY BUYER OF A CURRENT COPY OF THE DECLARATION OF CONDOMINIUM, ARTICLES OF INCORPORATION, BYLAWS, AND RULES OF THE 336 337 ASSOCIATION, AND A COPY OF THE MOST RECENT YEAR-END FINANCIAL INFORMATION AND FREQUENTLY ASKED 338 QUESTIONS AND ANSWERS DOCUMENT IF SO REQUESTED IN WRITING. ANY PURPORTED WAIVER OF THESE 339 VOIDABILITY RIGHTS SHALL BE OF NO EFFECT. BUYER MAY EXTEND THE TIME FOR CLOSING FOR A PERIOD OF NOT MORE THAN 3 DAYS, EXCLUDING SATURDAYS, SUNDAYS AND LEGAL HOLIDAYS, AFTER THE BUYER RECEIVES THE 340 341 DECLARATION, ARTICLES OF INCORPORATION, BYLAWS, AND RULES OF THE ASSOCIATION, AND A COPY OF THE MOST RECENT YEAR-END FINANCIAL INFORMATION AND FREQUENTLY ASKED QUESTIONS AND ANSWERS DOCUMENT IF REQUESTED IN WRITING. BUYER'S RIGHT TO VOID THIS AGREEMENT SHALL TERMINATE AT CLOSING. BUYER shall also be 344 entitled to receive a copy of the governance form required by Florida Statutes, and the above stated right of BUYER to cancel this 345 Contract shall apply to BUYER's receipt of said governance form in the same manner as applies to the other above-referenced 346 condominium documents. BUYER, by its execution of this Contract, hereby requests a current copy of the above referenced 347 condominium documents and governance form.

STANDARD J – CONDOMINIUM/HOMEOWNER ASSOCIATION PROVISIONS; MEMBERSHIP APPROVAL.

Any condominium/homeowner association reserve account(s) is included in the purchase price. If association membership approval is required, BUYER shall, not later than 10 days after the Effective Date, make application for same in the name(s) in which title will be

taken, and shall comply with all governing requirements of the association and be responsible for securing membership approval. If no

approval has been obtained prior to closing, either BUYER or SELLER may terminate this Contract. SELLER shall obtain a letter(s) from

the association(s) which sets forth the amounts, periods and payment status of assessments and transfer fees and resale capital assessments and deliver same to the BUYER not later than 15 days prior to the Closing Date. Some condominiums exist upon a

leasehold estate or have associated recreational leases which may require the payment of rents, taxes, maintenance, replacement and

356 repair. BUYER takes title subject to any such lease. If the condominium exists solely upon a leasehold estate, SELLER will assign its

357 sublease to BUYER at closing.

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358 **STANDARD K – MORTGAGE LENDER POLICIES.** If BUYER elected to obtain institutional mortgage financing under Paragraph 4.B., the policies of the lending institution shall prevail as to the procedures for closing and disbursement of mortgage loan proceeds.

360 STANDARD L - ESCROW: ESCROW AGENT(S). The escrow agent who accepts in escrow the deposit(s) paid under this Contract 361 (the "Escrow Agent") shall hold the deposit(s) within the State of Florida in escrow until the earlier of: (1) delivery to another Escrow 362 Agent for closing, who by acceptance agrees to these terms and becomes the Escrow Agent (the Escrow Agent holding the deposit(s) is 363 authorized to so transfer the funds and is relieved of all liability for the funds delivered); (2) delivery of the deed, with payment of the 364 deposit(s) as part of the purchase price of the Property; (3) such time as BUYER may be entitled to return of the deposit(s); or 365 (4) delivery pursuant to written direction of the parties, at which time the Escrow Agent shall pay all of the deposit(s) to the party(ies) 366 entitled thereto. The Escrow Agent shall not be liable for the payment of any interest, damages, attorneys fees or court costs in any 367 action brought to recover the deposit(s) held in escrow, or any part thereof, unless the Escrow Agent shall fail or refuse to pay over any 368 such deposit(s) pursuant to a judgment, order or decree that shall be final beyond possibility of appeal. In any proceeding which litigates 369 the disposition of the deposit(s), the Escrow Agent shall be entitled to be paid reasonable attorneys fees and court costs, which shall be 370 paid by the non-prevailing party. The Escrow Agent has no duty to collect or attempt to collect any deposit or check given as a deposit, 371 but shall give the parties written notice of: (a) any deposit that is not received not later than 5 days after its due date, and (b) any deposit 372 check that is not paid on presentation, not later than 5 days of learning of its dishonor. If the Escrow Agent is a licensed real estate 373 broker, the Escrow Agent shall comply with the requirements of Chapter 475, Florida Statutes.

STANDARD M - FOREIGN INVESTMENT IN REAL PROPERTY TAX ACT (FIRPTA) WITHHOLDING. A SELLER who is a U.S. citizen or resident alien and who furnishes BUYER with an affidavit attesting to same, is exempt from FIRPTA withholding. If SELLER is a foreign person or entity, BUYER shall deduct and withhold from the purchase price, or collect from SELLER if the net proceeds are insufficient, 10% of the purchase price (the "FIRPTA Funds"), and remit same to the Internal Revenue Service (the "IRS") within 10 days after the Closing Date, unless: (1) the purchase price is not more than \$300,000.00 and BUYER executes a certificate establishing that BUYER's acquisition of the Property is for use as BUYER's residence in accordance with the Internal Revenue Code and all applicable regulations related to that exemption; or (2) SELLER furnishes to BUYER, not later than the Closing Date, proof of submittal to the IRS of an application for withholding certificate, in which event the closing agent (or other third party mutually designated by SELLER and BUYER) shall hold the FIRPTA Funds in escrow pending receipt of the withholding certificate, and shall remit the sum reflected in the withholding certificate to the IRS within 10 days of receipt of the withholding certificate, and shall promptly refund any remaining balance to SELLER. SELLER shall hold BUYER harmless and indemnify BUYER for not withholding or collecting the FIRPTA Funds or for withholding and remitting only such reduced amount reflected in the withholding certificate. BUYER shall provide to SELLER evidence of remittance of all or any portion of the FIRPTA Funds to the IRS. The failure of either party to comply or to allow compliance with the requirements of FIRPTA and related regulations shall constitute a breach of this Contract.

388 STANDARD N - QUICK CLOSING; INSURABILITY; CLOSING DATE EXTENSION. Except with respect to the Clearance Period in 389 Standard B, if the Closing Date does not allow sufficient time for performances by SELLER and BUYER within the time frames and by 390 the deadlines set forth in this Contract, the parties agree to undertake and complete all performances, inspections, surveys, 391 examinations, delivery of documents, notices, satisfaction of contingencies and all other actions required of or allowed to either party 392 prior to the Closing Date, except that the statutory time period set forth in Standards H and I shall not be affected by this provision. If 393 BUYER is unable to obtain hazard, flood, wind or homeowners insurance at a reasonable rate due to extreme weather conditions, 394 BUYER may delay the Closing Date up to 5 days after such coverage becomes available. If such coverage does not become available 395 for a period of 30 continuous days, either SELLER or BUYER may terminate this Contract.

STANDARD O - DEFAULT AND REMEDIES. If BUYER does not perform BUYER's obligations hereunder (except as excused by SELLER's default) all deposits made shall be paid to SELLER as liquidated damages, which shall be SELLER's exclusive remedy. If SELLER does not perform SELLER's obligations hereunder (except as excused by BUYER's default), BUYER may enforce this

399 Contract by a suit for specific performance, damages, or may terminate this Contract.

STANDARD P – LITIGATION; ATTORNEYS FEES AND COSTS. In connection with any litigation concerning this Contract, venue shall be in the county where the Property is located, and the prevailing party shall be entitled to recover reasonable attorneys fees and court costs, including on any appeals, from the non-prevailing party. The term "prevailing party" shall include SELLER, BUYER, and any broker acting in an agency or non-agency relationship recognized under Chapter 475, Florida Statutes. For purposes of this Standard, any such broker shall be an intended third party beneficiary.

STANDARD Q – NOTICES, DISCLOSURES, AND DOCUMENTS. All notices and disclosures must be in writing. Unless a party is required by law to deliver notices, disclosures, or documents directly to the other party, all notices and disclosures required or permitted under this Contract shall be effective when given by a party or that party's broker or attorney to the other party or said other party's broker or attorney. Delivery of homeowners' or condominium documents required under Standards H and I respectively to BUYER's broker or attorney shall not constitute delivery to the BUYER.

410 STANDARD R - MISCELLANEOUS. (1) The parties have agreed to deal in good faith with respect to all provisions of this Contract. 411 (2) The singular case or tense shall include the plural case or tense. (3) This Contract may only be modified in writing signed by the 412 parties. (4) Except as otherwise specifically provided, all references to days shall mean calendar days. (5) Except as otherwise 413 specifically provided, all deadlines shall expire at 11:59 p.m. Eastern Time. Except as otherwise expressly provided by law, if any 414 deadline falls on a Saturday, Sunday, or federal legal holiday, said deadline shall be extended to the following business day. (6) As 415 used herein, the terms "real estate broker" or "broker" shall include all real estate brokers, brokerage corporations or business entities, 416 and their respective licensees involved in this transaction. (7) All title evidence, condominium documents and other documents provided 417 to BUYER by or on behalf of SELLER are the property of SELLER until closing and shall be immediately returned to SELLER if this 418 Contract is terminated. (8) If either SELLER or BUYER is permitted to terminate this Contract, said party shall do so by giving notice of 419 said termination to the other party, whereupon all deposits made by BUYER shall be promptly returned to BUYER, this Contract shall be 420 of no further force and effect, and the parties shall have no further liability to one another hereunder except as set forth herein. (9) The 421 headings used in this Contract are for convenience of reference only and shall not be used for interpreting the meaning of any 422 provisions of this Contract. (10) All provisions of this Contract which by their nature or context require performance or provide rights after 423 the Closing Date, including without limitation the provisions of Standard P, shall survive closing. (11) Signatures and initials 424 communicated by electronic or facsimile transmission shall be binding. (12) A facsimile or electronic (including "pdf") copy of this 425 Contract and any signatures hereon shall be considered for all purposes as an original. This Contract may be executed by use of 426 electronic signatures, as determined by Florida's Electronic Signature Act and other applicable laws. (13) This Contract and any 427 addenda and amendments hereto may be signed in counterparts, and said counterparts shall collectively constitute the entire 428 agreement of the parties. (14) Upon reasonable notice, SELLER shall provide access to the Property to appraiser(s) and surveyor(s) 429 retained by BUYER.

STANDARD S - NEGOTIATED TERMS; REPRESENTATIONS. Any and all terms negotiated between the parties must be written into this Contract. BUYER's decision to buy was based upon BUYER's own investigations of the Property. BUYER holds the broker(s) harmless from all liability or loss caused by SELLER's failure to disclose material facts in accordance with this Contract, or SELLER's representations regarding the Property's condition, or from broker's referral, recommendation, or retention of any vendor. The parties agree that assistance to a party by a broker does not, and will not, make the broker responsible for performance.

435 STANDARD T - BINDING CONTRACT; LEGAL COUNSEL. THE PARTIES ARE NOT REQUIRED TO USE ANY PARTICULAR 436 FORM OF CONTRACT. TERMS AND CONDITIONS SHOULD BE NEGOTIATED BASED UPON THE RESPECTIVE INTERESTS, OBJECTIVES AND BARGAINING POSITIONS OF THE PARTIES. APPROVAL OF THIS FORM BY THE COLLIER COUNTY BAR 437 438 ASSOCIATION AND ASSOCIATIONS OF REALTORS DOES NOT CONSTITUTE AN OPINION THAT ANY OF THE TERMS AND 439 CONDITIONS IN THIS CONTRACT SHOULD BE ACCEPTED BY A PARTY IN A PARTICULAR TRANSACTION. THIS IS A LEGALLY 440 BINDING CONTRACT FORM. EACH PARTY ACKNOWLEDGES THAT PRIOR TO SIGNING THE CONTRACT, THE CLOSING 441 EXPENSES HAVE BEEN EXPLAINED, REAL ESTATE TRANSACTION STANDARDS A THROUGH T HAVE BEEN RECEIVED AND 442 REVIEWED, AND THAT PARTY HAS BEEN ADVISED BY THE REAL ESTATE BROKER TO SEEK LEGAL COUNSEL AND TITLE INSURANCE TO PROTECT THAT PARTY'S INTEREST IN CONNECTION WITH THE TITLE STATUS AND CLOSING OF THIS 443 444 TRANSACTION. BUYER AND SELLER ARE ADVISED TO CONSULT AN APPROPRIATE PROFESSIONAL FOR LEGAL, TAX, 445 PROPERTY CONDITION, ENVIRONMENTAL, AND OTHER SPECIALIZED ADVICE. THIS CONTRACT SHALL BE BINDING UPON 446 AND INURE TO THE BENEFIT OF THE PARTIES HERETO, THEIR HEIRS, ADMINISTRATORS, PERSONAL REPRESENTATIVES,

OTHER TERMS AND CONDITIONS:			
ADDENDUM: The following Addend	um/Addenda is/are attached he	ereto and incorporated into this Contract:	
To the extent such Addendum/Adde	nda terms conflict with the term	ns of this Contract, the Addendum/Addenda ter	ms shall control.
		E REVISED OR MODIFIED EXCEPT IN THE	OTHER TERMS AND
CONDITIONS AND/OR ADDENDUM/AD	DENDA.		
(Seller's Signature)	(Date)	(Buyer's Signature)	(Da
		_	
(Seller's Printed Name)		(Buyer's Printed Name)	
(Seller's Signature)	(Date)	(Buyer's Signature)	(Da
(Seller's Printed Name)		(Buyer's Printed Name)	
	REJECTION	OE OEEED	
SELLER rejects BUYER'S offer on		{Insert Date}.	
<u> </u>			
(Seller's Signatu	re)	(Seller's Signature	3)
	IDENTIFICATION OF BRO	OKERS AND LICENSEES	
Listing Broker:	(Selling Broker:	
-		Selling Licensee:	
Escrow Agent Address:			
Escrow Agent Telephone:	Fav:	Email:	



BUYER BROKER EXCLUSIVE AGREEMENT



THIS BUYER BROKER EXCLUSIVE AGREEMENT (this "Agreement") is made and entered into between: ("BUYER") and ("BROKER") 1. BROKER'S ROLE. BROKER is hereby retained to assist BUYER in acquiring an interest in, or right to use, certain property. BROKER will: (A) consult with BUYER to discuss property requirements, financing alternatives, possession time schedules, financial capabilities, and acquisition and negotiation strategies, (B) assist in obtaining available information of material nature relative to desired properties, (C) make BROKER's best efforts to identify and locate properties suitable to purchase, (D) assist BUYER in presenting and negotiating contract offers on desired properties, and (E) monitor contract and closing deadlines. BUYER understands that other potential buyers may consider, make offers on, or purchase through BROKER the same or similar properties as BUYER is seeking to acquire. 2. BROKERAGE RELATIONSHIP. BROKER, or selling licensee of BROKER, has informed and disclosed to BUYER the brokerage relationship between BROKER and BUYER. "BROKER" shall include all real estate brokers, selling licensees, brokerage corporations, or business entities involved in this transaction. BROKER's required disclosure notices have been provided to BUYER and the brokerage relationship is (If left blank, transaction broker relationship shall apply.) 3. BUYER'S ROLE. BUYER agrees to: (A) work exclusively with BROKER during the term of this Agreement and be available to evaluate and/or view properties exclusively with BROKER and not any other broker, selling licensee, owner, builder, etc., (B) refer to BROKER all inquiries in any form from any source regarding any potential properties for sale or lease, (C) provide reliable information including financial information necessary for the performance of this Agreement, (D) provide to BROKER general information regarding location, price range, amenities, and any other information needed to help identify desired properties, and (E) on all occasions to notify other brokers and third parties of the existence of this Agreement and BROKER's exclusive brokerage relationship with BUYER. 4. TERM OF AGREEMENT. BUYER engages and grants BROKER the exclusive right and authority to negotiate for the purchase, lease, or other acquisition of a legal or equitable interest in or right to use the real property identified during the term of this Agreement, which shall commence on ("Commencement Date") and ("Termination Date"). The Commencement Date shall be the date shall terminate on this Agreement is signed by BUYER if no Commencement Date is inserted. The Termination Date shall be 180 calendar days from the Commencement Date in the event no Termination Date is inserted. If BUYER enters into a contract to purchase or lease any property prior to the Termination Date, this Agreement shall automatically be extended until the closing or termination of said contract for sale or lease. If during the the Termination Date, BUYER enters into a contract to purchase or lease any property identified to BUYER during the term of this Agreement, then BUYER will pay BROKER's Compensation, and this Agreement shall automatically be extended until the closing or termination of said contract for sale or lease. 5. BROKER'S COMPENSATION. BROKER shall receive compensation in the amount of [FILL IN THE APPROPRIATE % of the purchase price \square and \$ % AND/OR AMOUNT] □ OR a flat fee of for each property purchased by BUYER, and/or a leasing compensation in the amount of \$ % of all gross rents and \$ OR \square a flat fee of \$ lease entered into by BUYER as tenant ("BROKER's Compensation"). BROKER's Compensation shall be paid on any real property purchased, placed under contract, leased or optioned by BUYER, or by any person, entity, assignee, successor in interest or nominee of BUYER acting on behalf of BUYER, irrespective of whether BROKER actually showed, located, introduced or wrote any offer or agreement with respect to any such property or properties under the terms of this Agreement. BROKER's Compensation shall be deemed earned and fully payable upon the closing of

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title, or BUYER's right to occupy and/or control the property, or upon the event of BUYER's default under any agreement to purchase or rent the subject property, whichever comes first. If BROKER's Compensation is not paid in

full by the seller's

or landlord's broker under terms of any REALTOR® MLS offer of compensation, BUYER will assist in ensuring that BROKER's Compensation is collected from the seller/landlord or otherwise paid to BROKER from the proceeds of the transaction at the closing or consummation thereof. If any compensation paid by seller and/or landlord exceeds the amount of BROKER's compensation set forth herein, BROKER shall be entitled to accept any such excess compensation.

- **6. DEFAULT.** If BUYER fails to pay BROKER's Compensation, BUYER hereby grants to BROKER a lien upon any property or properties purchased or acquired or the rents or income accruing from any such property or properties subject to this Agreement, which lien can be foreclosed in the same manner as a mortgage or security agreement placed upon said real property, and which lien shall survive termination of this Agreement.
- 7. HOLD HARMLESS. BUYER acknowledges and agrees that BROKER is not an expert in matters including, but not limited to law, taxation, surveying, structural conditions, engineering, financing, hazardous materials, etc. BUYER acknowledges that BUYER has been advised to seek professional expert assistance and advice in these and other areas of professional expertise. If BROKER provides to BUYER names or sources for such advice and assistance, BUYER acknowledges and agrees that BROKER does not warrant or guarantee the services and/or products. BUYER also agrees to hold BROKER harmless from liability resulting from incomplete and/or inaccurate information provided by BUYER to BROKER. BUYER agrees to indemnify BROKER against all claims, damages, losses, expenses, or liability arising from the handling of earnest money by anyone other than BROKER.
- **8. FAIR HOUSING/EQUAL OPPORTUNITY.** BROKER shall provide the above services and make properties available to BUYER without regard to race, color, national origin, religion, sex, handicap, sexual orientation, or familial status as well as any other classes protected under the laws of the United States, State of Florida and applicable local jurisdictions.
- 9. ATTORNEY'S FEES AND COSTS. In connection with any litigation concerning this Agreement, the prevailing party shall be entitled to recover reasonable attorneys fees and court costs from the non-prevailing party, at all trial and appellate levels.
- **10. SURVIVABILITY.** All provisions of this Agreement which by their nature or context require performance or provide rights after the Termination Date of this Agreement shall survive this Agreement.
- 11. COOPERATING BROKER DISCLOSURE. As required by the National Association of REALTORS®, BROKER's policy is to cooperate with other real estate brokers in the marketplace to the fullest extent possible, regardless of their brokerage relationship, provided that such cooperation is in accordance with the instructions from BUYER.

12. OTHER TERMS AND CONDITIONS.					
(Buyer's Signature)	(Date)		(Buyer's Signature)	(Date)	
(Buyer's Printed Name)			(Buyer's Printed Name)		
Buyer's Mailing Address:					
Buyer's Contact: (Home)	(Office)		(Cell)	(Fax) <u> </u>	
Email Address:			Property Telephone:		
(Authorized Broker's Signature)		(Date)	_		
Selling Brokerage:			Selling Licensee's Printed Name	i,	





713 Bald Eagle Drive, Marco Island, FL 34145 239-227-2735

AFFILIATED BUSINESS ARRANGEMENT DISCLOSURE NOTICE

Date:		
Property A	Address:	
То:		Buyer(s)/Mortgagor(s)
To:		Seller(s)/Owner(s)
Collier Colling Sunshine	ounty, LLC is a joint venture owned by Title Abstract Com	relationship with Title Alliance of Collier County, LLC. Title Alliance of upany of PA, a Pennsylvania Corporation (31% ownership), Marco Islanunshine Realty, LLC, d/b/a Keller Williams Realty which may include you our real estate agent a financial or other benefit.
County, I OTHER S	LLC as a condition for settlement of your loan on or purchase	ment services listed. You are NOT required to use Title Alliance of Collie e, sale or refinance of the subject property. THERE ARE FREQUENTLY SIMILAR SERVICES. YOU ARE FREE TO SHOP AROUND TO NOTHE BEST RATE <i>FOR</i> THESE SERVICES.
S	Settlement Service	Charge or Range of Charges
T T	Fitle Search Fee Fitle Insurance (Owner Policy)	\$75 - \$175; then \$5.75 per \$1,000 up to \$100,000; then \$5.00 per \$1,000 up to \$1,000,000; then \$2.50 per \$1,000 up to \$5,000,000; then \$2.25 per \$1,000 up to \$10,000,000; then \$2.00 per \$1,000 over \$10,000,000
I S C V C F C F	Statutory Surcharge Lender Title Policy, simultaneous issue, no endorsement Settlement / Closing Fee Copies Wire Fee Closing Fee (if out of office or after business hours) Electronic Doc Fee Overnight Fees Recording Fees and Services Deed: State Documentary Stamps: Mortgage: State Documentary Stamps:	\$3.28 \$25 - 550 \$150 - 750 \$30 - 75 \$20 per wire \$150 - 750 \$35 per package \$15.50 per package \$15.50 per package \$10.00 for first page; \$8.50 for each additional page Deed \$18.50 - \$35.50, estimate Mortgage \$129.00 - \$256.50, estimate \$.70 per each \$100 or fraction thereof \$.35 for each \$100 or fraction thereof & Intangible Tax required \$.20 for each \$100
	ACKNOWI	LEDGEMENT
		may refer me/us to purchase the above-described settlement service(s) and
y:		

By:



BROKERAGE RELATIONSHIP DISCLOSURE FORM TRANSACTION BROKER NOTICE



This form does not establish the terms of any agency or brokerage relationship agreement between the broker and buyer or seller.

A۹	s a transaction broker,			and its Licensees
		(Name of E	Brokerage)	
pr	ovides to you a limited form of repres	sentation tha	t includes the following d	uties:
1.	Dealing honestly and fairly;			
2.	Accounting for all funds;			
3.	Using skill, care and diligence in the	e transaction	,	
4.	Disclosing all known facts that ma readily observable to the buyer;	terially affec	t the value of residential	real property and are not
5.	Presenting all offers and counter-o the licensee otherwise in writing;	ffers in a tim	ely manner, unless a pa	rty has previously directed
6.	Limited confidentiality, unless waived disclosure that the seller will accept pay a price greater than the price selling or buying property, that a offered, or any other information re-	ot a price les submitted in seller or buy	s than the asking or listen a written offer, of the rever will agree to financing	d price, that the buyer will notivation of any party for ng terms other than those
7.	Any additional duties that are entere	ed into by thi	s or by separate written a	agreement.
Ad lin bu	mited representation means that a dditionally, parties are giving up theinited representation allows a licenselyer and the seller, but a licensee warty when acting as a transaction bro	r rights to the ee to facilita ill not work t	e undivided loyalty of the a real estate transace o represent one party to	e licensee. This aspect of tion by assisting both the
<u>⊢</u> (Տ	ignature)	(Date)	(Signature)	(Date)



ESCROW DEPOSIT RECEIPT VERIFICATION



☐ Initial Deposit \$		_ Request Date:		
Additional Deposit \$				
To:				
(Escrow Agent)	(Conta	act Person)	(Phone)	
Email:		Fax:		
(E	Escrow Agent)		(Escrow Agent)	
From:	lling Droker	:		
(56	iling broker)		(Selling Licensee)	
Email:(\$	Calling Draker	Fax:	(Selling Broker)	
			(Seiling Broker)	
buyer:				
Seller:				
	Florida Administrative Code, red date of the deposit. Escrow Age			
PART 2: ESCROW DE	POSIT RECEIPT VERIFICATION)N		
CHECK ONE				
The Initial \$		Additional \$		Depo
was received by Escrow	Agent on	,	20 , subject to	clearanc
_				
(Signature: Escro	w Agent's Authorized Represen	tative)])	Date)
(Print Name: Escr	ow Agent's Authorized Represe	entative)		
DADT OF NOTIFICATIO	N TO LISTING BROKER OR S	ELLED OF FOODO	W DEPOSIT RECEIPT VER	IFICATIO
PART 3: NOTIFICATIO	IN TO LIGHTING BROKER OR C	SELLER OF ESCRO		
		Seller if no Listing Bro	oker)	
То:	(Listing Broker or S	Seller if no Listing Bro		
То:		Seller if no Listing Bro	oker) er or Seller if no Listing Brol	ker)
To: Email: (Listing Brok	(Listing Broker or Ser or Seller if no Listing Broker)	Seller if no Listing Bro Fax: (Listing Brok		ker)
To: Email: (Listing Broker From: Selling Broker CHECK ONE	(Listing Broker or Ser or Seller if no Listing Broker) Date:	Seller if no Listing Bro Fax: (Listing Brok	er or Seller if no Listing Brol	ker)
To: Email: (Listing Broker From: Selling Broker CHECK ONE Copy of written Escre	(Listing Broker or Seller if no Listing Broker) Date: Deposit Receipt Verification	Seller if no Listing Bro Fax:(Listing Brok	er or Seller if no Listing Brol	ker)
To: Email: (Listing Broker From: Selling Broker CHECK ONE Copy of written Escre	(Listing Broker or Seller if no Listing Broker) Date: Dw Deposit Receipt Verification red no written Escrow Deposit Receipt	Seller if no Listing Bro Fax: (Listing Brok for your records.	er or Seller if no Listing Brol	<u> </u>
To: Email: (Listing Broker From: Selling Broker CHECK ONE Copy of written Escre Selling Broker receiv Rule 61J2-14.008, F	(Listing Broker or Seller if no Listing Broker) Date: Deposit Receipt Verification	Seller if no Listing Brown Fax: (Listing Brown For your records.) Receipt Verification frouires that this notifical	ter or Seller if no Listing Broker or Seller if no Listing Broker or Seller if no Listing Broke	r (or



INSPECTION NOTICE BUYER'S ELECTION AND SELLER'S RESPONSE



BUYER	÷			
SELLEF	₹:			
PROPE	RTY:			
PART	1. NOTICE TO SELLER: BUYER	has attac	hed to this Notice:	
	List of Systems and Equipment not in items that are not in Working Condition as hereto.			
	Radon Gas or Lead-Based Paint Inspect based paint is present in pre-1978 housing air).			
	Wood-Destroying Organisms Report: T and/or visible damage caused by said organisms		a certified pest control operator,	documents active infestation by
	Toxic or Pathogenic Molds: The report, pathogenic molds within the interior of the the Property.			-
	Unpermitted Improvements; Non-Conf Florida licensed contractor, inspector conforming structures, open permits, or co	or attorney	documents the existence of un	
	Other Defective Inspection Item Reports	Specify:		
PART	2. BUYER'S ELECTION: BUYER	R elects tha	at SELLER [SELECT ON	Ε]:
	A. Credit at Closing: Give a credit to BU is equivalent to the estimated costs of Ren		<u></u>	pection Items. OR
	B. Remedial Action: Perform and comple	ete Remedial	Action for the above noted Defec	tive Inspection Items. OR
	C. Combination:			
	-			
(Ruver'	s Signature)	(Date)	(Buyer's Signature)	(Date)
(Duyer	3 Olghature)	(Date)	(Dayer 3 digitatore)	(Date)
	3. SELLER'S RESPONSE: SELL SELLER elects B or C, BUYER may termin Deadline.		-	-
	A. Acceptance of Buyer's Election: SEI	LER accepts	and agrees to BUYER's Election	in Part II above. OR
	B. Rejection of Buyer's Election: SELLI	ER rejects BU	YER's Election. OR	
	C. Other:			
(Seller'	s Signature)	(Date)	(Seller's Signature)	(Date)

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FLEXPLAN AT A GLANCE

plans and packages is right for you.

Use this chart to determine which combination of

You will pay a Trade Service Call Fee for each service contractor of a different trade requested.2

Optional Protection

ITEM Heating Add Geothermal/Water Source Heat Pumps, Registers, Grills and Heat Lamps Air Conditioning Add Geothermal/Water Source Heat Pumps, Registers, Grills and Electric Non-Ducted Wall A/C Units Ductwork Increase limit to \$1,000 for ductwork located in concrete Plumbing Add Pressure Regulators, Faucets', Shower Heads and Shower Arms, Hose Bibs, Toilets of Like Quality (\$600 per occurrence) and Sewage Ejector Pumps Increase limit to \$1,000 for plumbing located in concrete Plumbing Stoppages Water Heaters Electrical Exhaust/Vent/Attic Fans **Built-in Microwaves** Add Door Glass and Racks Dishwashers **Garbage Disposals** Ranges/Ovens/Cooktops Add Rotisseries, Racks, Handles, Knobs and Dials **Trash Compactors 13 SEER** Sediment **Rust and Corrosion Insufficiently Maintained Equipment** Ceiling Fans **Garage Door Openers Telephone Wiring Built-In Food Centers** Doorbells Instant Hot/Cold Water Dispensers Central Vacuums **Smoke Detectors** Refrigerant Recapture, Reclaim and Disposal Removal of Defective Equipment Permits (\$250 per occurrence) Code Violations (\$250 per contract term) **Undetectable Pre-Existing Conditions** Improper Installations, Repairs or Modifications Mismatched Systems

ADDITIONAL BUYER OPTIONS.

COMBO PLAN

BEST VALUE

Something else you want to cover? Check out these additional options.

- D Washer/Drver/ Refrigerator w/Ice Maker and Dispenser"
- Kitchen Refrigerator w/Ice Maker and Dispenser
- Additional Refrigerator w/Ice Maker and Dispenser"
- Washer and Dryer
- Free Standing Ice Maker
- Swimming Pool*

Note:

Other options may be available depending on your state

PREVENTATIVE MAINTENANCE PLAN

Buyers, want to help prevent unanticipated maintenance? Purchase our Preventative Maintenance Plan in addition to your AHS Home Protection Plan by calling 800 735 4663.

¹Core Coverage Plan must be purchased in conjunction with these packages. ²Additional charges may apply to certain repairs and replacements.

*Chrome builder's standard used when replacement is necessary.

**Refrigerator must be located in the

Kitchen unless Kitchen Refrigerator option is purchased.

***Kitchen Refrigerator option must be purchased.

†Not available for Condo/Townhome/ Mobile Home.

Information for Enrollment

Online www.ahshome.com **Phone** 800 735 4663 Español: 800 250 2025

Fax 800 329 2478

Mail with Payment AHS, P.O. Box 2803 Memphis, TN 38101

Mail without Payment AHS, P.O. Box 849

Carroll, IA 51401



APPLICATION

INFORMATION **PROPERTY**

The sections that are bold must be supplied in order to complete the home protection plan order

litv	State	ZIP
ontract Number (Provided when AHS rece	ives your applic	ation)
SELLER'S INFORMATION		
iret Nama	Last Namo	
Phone Number	email Addı	-¢<<
Mailing Address		
Titv	Chaho	7ID
Peal Estate Company		
Agent Name		
Agent email Address		
Main Office Phone Number		
		_
BUYER'S INFORMATION	Last Name	
BUYER'S INFORMATION First Name	Part Nama email Δdda	
BUYER'S INFORMATION First Name Phone Number		
BUYER'S INFORMATION First Name Phone Number Mailing Address		
BUYER'S INFORMATION First Name Phone Number Maillion Address	email Add	/PC<
BUYER'S INFORMATION First Name Phone Number Mailing Address City Real Estate Company	email Add	/PC<
BUYER'S INFORMATION First Name Phone Number Mailing Address City Real Estate Company Agent Name	email Add	/PC<
BUYER'S INFORMATION First Name Phone Number Mailing Address City Real Estate Company Agent Name Agent email Address Main Office Phone Number	email Add	/PC<
BUYER'S INFORMATION First Name Phone Number Mailing Address City Real Estate Company Agent Name Agent email Address Main Office Phone Number CLOSING COMPANY	email Add	/PC<
BUYER'S INFORMATION First Name Phone Number Mailing Address City Real Estate Company Agent Name Agent email Address Main Office Phone Number	email Add	/PC<
BUYER'S INFORMATION First Name Phone Number Mailion Address City Real Estate Company Agent Name Agent email Address Main Office Phone Number CLOSING COMPANY Closing Company Name	email Add	7ID
BUYER'S INFORMATION First Name Phone Number Mailing Address City Real Estate Company Agent Name Agent email Address Main Office Phone Number CLOSING COMPANY Closing Company Name Phone Number	email Addi	7ID
BUYER'S INFORMATION First Name Phone Number Mailing Address City Real Estate Company Agent Name Agent email Address Main Office Phone Number CLOSING COMPANY	State Fax Numb	7ID

- * Refrigerator must be located in the Kitchen unless Kitchen Refrigerator option is purchased.
- ** Kitchen Refrigerator option must be purchased.
- *** Not available for Condo/Townhome/Mobile Home.
- †Price includes \$60 Seller's listing fee.
- ^{††}Price includes \$75 Seller's listing fee.

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HOME PROTECTION PLAN COVERAGE

A. CORE COVERAGE PLAN® D Single Family Home (SFH) D Condo/Townhome/Mobile Home D New Construction SFH (yrs. 2-5)	Seller & Buyer \$465 ⁺ \$425 ⁺ N/A	Buyer \$405 \$365 \$642
New Construction Condo (yrs. 2–5)	N/A	\$552
OPTIONAL PACKAGES (may be added	to Core Coverage Plan	*)
▶ ServicePlus Package®	\$80	\$80
CoveragePlus Package®	\$55	\$55
B.FLEXPLAN COMBO® (Includes Core Coverage Plan, CoveragePlus Packar	ge & ServicePlus Packaç	ge)
▶ Single Family Home (SFH)▶ Condo/Townhome/Mobile Home	\$560 ⁺⁺ \$520 ⁺⁺	\$485 \$ 44 5
▶ New Construction SFH (yrs. 2-5)▶ New Construction Condo (yrs. 2-5)	N/A N/A	\$722 \$632
Note: For Duplex, Triplex and Fourplex 5,000 sq. ft. and 10,000 sq. ft. and hor		

HOME PROTECTION PLAN BUYER OPTIONS

▶ Washer/Dryer/Refrigerator w/Ice Maker & Dispenser*	\$110
▶ Kitchen Refrigerator w/Ice Maker & Dispenser	\$45
▶ Additional Refrigerator w/Ice Maker & Dispenser*	\$25
	\$80
▶ Free Standing Ice Maker	\$50
Swimming Pool [™]	\$165

PREVENTATIVE MAINTENANCE PLAN (Buyer only)

For Pricing Call 800 735 4663

TOTAL & SIGN

call **800 735 4663** for a quote.

Home Protection Plan Coverage Total Home Protection Plan Buyer Options Total Grand Total

American Home Shield may provide compensation to real estate brokers and their related companies for services provided in connection with its home protection plan program. In connection with the program, a broker may provide information regarding you and your home to AHS. This information will be used by AHS only in connection with its home protection plan program and will not be shared with any third party. By submitting this application, you authorize the broker to share such information with AHS and authorize AHS to use such information in connection with its program. You are not required to buy a home protection plan and, if you want one, you are not required to buy it through a broker or sales associate.

DI accept the benefits of the AHS Home Protection Plan coverage. I received a copy of the AHS Home Protection Plan contract and understand the key terms, coverage, limitations and exclusions, and had the opportunity to ask questions regarding such coverage.

DI decline the opportunity to purchase the	AHS Home
Protection Plan coverage.	
	= 1
Signature	Date

Personal Property Sale Contract

This Personal Property Sales Contra	act entered into between, Seller,
and	, Buyer, relating to personal property located at the
following described real property:	
Legal:	
Address:	
WHEREAS, the parties have entere property herein "real property";	ed into a contract for the purchase of the above described real
WHEREAS, the mortgage does not property, herein "personal property"	hold a secured interest in the following described personal

WHEREAS, the buyer has agreed to pay Seller <u>\$</u> ______ for personal property in the form of a bank check at closing of the real property located at the above address. Furthermore, this Contract for purchase of the personal property is contingent upon; 1. Closing on the real property; 2. (a) Seller delivering to Buyer, not later than five (5) days after the Effective Date of the Contract (if said personal property is not described above or inventory is not attached hereto), a written inventory of the personal property items to be conveyed by Seller to Buyer at closing, and (b) Buyer's approval of said inventory. Buyer may terminate this Contract: (a) not later than ten (10) days after the Effective Date if Seller fails to deliver the inventory s required herein, or (b) not later than five (5) days after Buyer's receipt of the inventory if the contents of the inventory are not satisfactory to Buyer.

The parties further hereby agree that the price offered by Buyer and accepted by Seller in the Contract in intended by each party to reflect only the value of the personal property to each party, and the Purchase Price set forth in the Sales Contract (Residential Improved or Vacant land) is allocated to the said real property exclusively.

SELLER'S SIGNATURE	DATE	BUYER'S SIGNATURE	DATE
SELLER'S SIGNATURE	DATE	BUYER'S SIGNATURE	DATE

Any and all other items of personal property left in the real property are deemed without value to either party and if left by Seller in the real property then such is only for the convenience of the

parties, and hence into be transferred by Seller to Buyer without any consideration.

Thinking About Buying a Home?

Get An EnergyGauge® Rating!



Congratulations on your decision to purchase a home.

As you know, there are a lot of factors to consider before signing on the dotted line. By now, you've probably checked out the location of the home you like the best. You know how much the seller wants, how many bedrooms there are, whether your dining room table will fit, where you'll park your car and lots of other important things.

But wait, there's still one more important thing you really ought to do.

You wouldn't buy a car without asking how many miles-per-gallon it gets, would you? So why would you even think of buying a house without knowing how much the power bills will be? That's why now is the perfect time to get an EnergyGauge® rating on the house.

Since 1994, there has been a voluntary, statewide energy-efficiency rating system for homes in Florida. Prospective homeowners just like you, all around the state, are getting their homes rated before they make their purchase.

There are several very important reasons why:

- ▲ Energy ratings give homebuyers a market-place yardstick that measures the benefits of energy-efficiency improvements. You get detailed estimates of how much your energy use will cost.
- ▲ Energy ratings give you clear and specific information that lets you compare similar homes on their energy use. Two homes might look similar, but one may be efficient and comfortable, and the other an energy-guzzler with a very uncomfortable interior.
- ▲ Maybe most important of all, the national Home Energy Rating System (HERS) Index on the energy rating can

Consider the Benefits:

- ▲ More Home for Less Money
- ▲ Tested Quality Construction
- ▲ Enhanced Indoor Comfort
- ▲ Superior Energy Efficiency
- ▲ More Environmental Sustainability
- ▲ Improved Mortgage Options
- ▲ Greater Resale Value

qualify you for a number of special mortgage programs that offer lower interest rates, lower closing costs, and other benefits. More and more lenders are coming into Florida with money-saving packages for buyers of energy-efficient homes.

Before buying your next home, hire a Certified Energy Rater to do a rating.

Your builder or Realtor can help you find a Certified Rater in your area. After the rating, you'll get an easy-to-understand Energy Guide that estimates how much it will cost to pay for energy used in that home; it will allow you to look at a number of separate areas of energy use throughout the house.

For many years, buyers have had home inspectors look over a home before making their purchase. This is a great way to find out about potential house problems before you make your purchase. Smart homebuyers around the country are now also asking for a home energy rating to look specifically at the energy-users in a home and determine their efficiency. Because energy costs can often equal house payments, the relatively small cost of a home energy rating can easily be offset by many years of lower energy payments.

You're already familiar with the miles-per-gallon stickers on new automobiles, and the yellow Energy Guide labels on home appliances. Shoppers use this information to figure out how much that car or appliance is really going to cost them. This information gives the buyer



a good estimate of what it will cost to operate that car or use that appliance, over and above the purchase price. A car or product that is cheaper to buy can often be more expensive to operate, so this information can be very important to assure that you make the best purchase decision.

Here's how the Florida EnergyGauge® program works.

After the rating, you'll get an easyto read form like the one on the next page. The Rating Guide has a scale that allows you to compare the specific home you're looking at with the most efficient and the least efficient homes of the same size, with the same number of bedrooms available in your part of the state today. In addition to this overall estimate of energy use and comparisons, you get a detailed breakdown on the energy costs of the home's air conditioning, space heating, water heating, refrigerator, clothes dryer, cooking costs, lighting, pool pumping and other miscellaneous equipment.

One of the keys to the success of this program is the uniformity of ratings, made possible by the use of the EnergyGauge® software developed by the Florida Solar Energy Center®. It has been specially designed to let Raters input the key data on the home and obtain accurate information for comparison purposes. A unique optimization feature even lets Raters determine what energy-efficiency features can be added to the home to maximize cost-savings and comfort-improvement.

So how can a home energy rating help you reduce your energy use and save money?

That's easy. While the design and con-struction of your home, and the efficiency of its appliances and equipment, control the most significant



portion of its energy use, occupant lifestyle will still have a big effect on exactly how much energy gets used. Your comfort preferences and personal habits - the level at which you set the thermostat, whether or not you turn off lights and fans when leaving a room, how much natural ventilation you use, and other factors - will all affect your home's actual monthly energy use.

Florida's program parallels national activities.

The Residential Energy Services
Network (RESNET) sets the national
standards for Home Energy Rating
System (HERS), and Florida's system
meets these standards. The Florida
Building Energy Rating Guide provides
a HERS Index for the home. This
national score enables homes to qualify
for national mortgage financing options
requiring a HERS Index. This index is
computed in accordance with national
guidelines, considering the heating,
cooling, water heating, lighting, appliance, and photovoltaic energy uses.
HERS awards stars to the rating.

Tell your Realtor or builder that you want to get the home rated before you buy it.

They can give you the names of Raters in your area. Additional information on the program is available from the Energy Gauge Program Office at 321-638-1715, or visit our Web site at www.floridaenergycenter.org.

Who does Energy Ratings?

It is important to note that only Florida State Certified Raters are allowed to perform ratings. These Raters have undergone rigorous training programs and have passed the RESNET National Core exam and the required challenge exams. They are also required to undergo continuing education classes and additional exams to keep

FORM FRBER-2006 Effective Date: **Projected Rating Based on Plans** Field Confirmation Required **Energy Gauge** Design: Orlando, FL Anyplace Title: Miami TaxCredit TMY: ORLANDO_INTL_ARPT, FL Miami FI CZ1 - New home tax credit qualification example **BUILDING ENERG** RATING GUIDE Reference \$0 \$1237 43.4 MBtu 0 MBtu 56 MBtu Cost Basis: Proposed Home EnergyGauge Default Electric Rate: \$0.083 \$0.682 /Therm EnergyGauge Default Statewide Prices Gas Rate: Oil: \$1.50/gal LP Gas: \$1.75/gal Savings = \$296 This Home may Qualify for EPA's Energy Star Label 1 This Home Qualifies for an Energy Efficient Mortgage (EEM) \$146 Cooling \$44 \$199 Hot Wate \$23 Dishwash \$9 \$74 Drve **Robert Certified** 000000 \$102 Certified Rater I.D. Number Misc. Pumps Signature \$37 This Rating Guide is provided to you by a Home Energy Rate. Refrig. who is trained and certified to perform Ratings in accorda with the RESNET standard. Questions or complaints reg this Rating may be directed to: EnergyGauge Program Office HERS Index²: 68 1679 Clearlake Road Cocoa, FL 32922-5703 (321)638-1492 engauge@fsec.ucf.edu The home builder must have signed a Memorandum of Understanding with EPA as an Energy Star Homes partner ²HERS Index calculated in accordance with 2006 RESNET standard, Section 303.2 (Reference home = 100, Zero energy use = 0). 10/9/2008 10:13:48 AM EnergyGauge® / USRRIB v2.8 Page 1/1

their certifications current. An on-going quality control program also watches over their Ratings and their work. All their Ratings are submitted to a central registry that checks them for accuracy and compiles generic building data.

Energy Ratings in Florida

The Florida Building Energy-Efficiency Rating Act (Florida Statute 553.990) was passed by the State Legislature in 1993 and amended in 1994. It established a voluntary statewide energy-efficiency rating system for homes. The Rating System has been adopted by DCA Rule 9B-60.



The Florida EnergyGauge® Program Florida's Building Energy Rating System

1679 Clearlake Road Cocoa, Florida 32922-5703 Phone: 321-638-1715

Fax: 321-638-1010 E-Mail: info@energygauge.com www.floridaenergycenter.org

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