

REAL ESTATE
Sales Associates

**Are they all
alike?**

Here are the reasons
you should choose

The Nevius Team

Meet **The Nevius Team**

Get the Team Advantage today

- **Full-time licensed team members that are top producing sales associates**
 - **Support Staff**
 - **8 – 5 Monday – Friday**
 - **After hours answering service**
- **Among the Top Keller Williams teams in Oklahoma Region**
- **Close between 60 and 100 homes annually**
- **Helping Buyers and Sellers in Edmond and Oklahoma City since 1976**
- **Involved in the local community**
- **Up-to-date latest technology used - our latest is the use of e-signatures**
- **Excellent follow-up and communication**



**Dennis
Nevius**



**Matt
Nevius**



**Judy
Nevius**

Why are we different?

We work as a team and what that means to you is...

- you get the individual attention that you deserve.
- proper pricing for your home
- you get your calls returned quickly.
- you know that every detail is taken care of – giving you a worry free sale.
- you will ultimately net more money because of our experience and expertise in the market.

3 THINGS YOU NEED TO KNOW:

1. Prospective Buyers for your home are very rarely told that we are not available to show them your home or that we will have to call them back. They get a team member when they call during office hours that know about your property rather than an answering service or secretary that handles calls for 30 to 50 other agents. After hours, we are paged directly. We give more personal service.
2. Individual agents can only spread themselves just so thin. When it comes to working with buyers and sellers and working files, setting up signs, lock boxes, pictures and websites, there is no end to the list of to-do's to get your home on the market and The Nevius Team does it better than anyone else. Once your home is under contract, calls need to be made to lenders and closers, inspectors, insurance companies etc. to follow up closely to ensure a timely closing and how can all this be done by just one person. You would never entrust your health to a doctor that took all the phone calls, set up all the appointments, handled the files and insurance claims, ordered supplies and did the surgery, so why would you entrust one of your largest financial investments to one individual who attempts to do it all?
3. Also, we are all human and need to take time off now and then, and when we work as a team, we are able to do just that. We take time off and there are still Nevius Team members here to carry on our day to day business in the same fashion we would if we were here ourselves. We come back refreshed and eager to work even harder for you! We love selling real estate and we have fun doing it.



The Nevius Team
Your Real Estate Resource!
405/330-2626 www.NeviusTeam.com

THE NEVIUS TEAM, Keller Williams Realty, 10 E. Campbell, Edmond, OK 73034 405/330-2626

What we offer:

- Full time licensed sales associates who stay current in the market with continuous education.
- Full time team assistant (we call her our Transaction Manager) who manages all our files and paperwork to free team members up to see that our clients individual needs are met during the buying and selling process.
- Access to our Preferred Vendors list with superior rated track records.
- Websites that attract visitors around the world (24/7). Maximum exposure
 - www.NeviusTeam.com
 - www.Realtor.com
 - www.VisualToursOnline.com
 - www.KW.com

- Systems in place that prevent mistakes in processing your files
- MLS listing of your home – exposing your home to over 3000 sales associates with various companies
- Keller Williams Realty tour and pricing opinion by over 170 associates
- FREE moving truck for our clients and charitable organizations to use (ask for details)
- Assistance in staging your home to enhance appeal
- Marketing plans in place to start the day your home hits the market
- Home will be fully photographed
- Full color brochures created for brochure box on signage in yard
- 360° Visual Tours on all listings
- Cross marketing for your home on the back of all our listings brochures (This gives your home exposure to buyers at all our listings – not just yours!)
- All top local sales associates notified of your listing either by phone, mail or email (not just our company associates but city wide)
- Direct mail to neighbors announcing your listing
- Search our cross-match database for buyers for your home
- Log all showings and feedback into our Client Service Center for your review
- Replenish flyers as needed
- Perform 10–showing/30 day marketing reviews
- Assist with price or condition adjustments indicated by showing feedback
- Available for you and return your calls quickly
- Available to guide you through the maze of legal paperwork, inspections, financing and inevitable hitches to complete the sale of your home!
- Representation during the sale – you need to be sure you are being represented in the sale of your home. Just because someone lists your home does not mean they represent you. Ask if you are unsure.
- Our GUARANTEE to you of complete satisfaction with our service and release of listing if you are unhappy with our service at any time.

Bottom line is that we want you to be happy with our service and if you are not, then we want to be the first to hear about it so that we can correct the problem to your satisfaction.

If you decide to list your home with someone other than

The Nevius Team

then we want you to be aware of the following:

- You may or may not be able to reach your representative in a timely manner
- You may or may not get your home listed on MLS right away with additional pictures to highlight your home
- You may or may not get your home listed on multiple websites that upload to national search engines
- You may or may not get a visual tour posted to the websites of your home
- You may or may not have access to a FREE moving truck for your use before and after closing
- You may or may not get professional color brochures highlighting your home
- You may or may not be able to get a release of listing if you are unhappy with their service
- You may or may not get representation – ask – be sure they represent you and are not acting as a transaction broker (Some companies have a policy whereby they require their associates to represent neither the buyer or seller!)
- You may or may not get a complete marketing plan with comprehensive advertising and marketing to the public
- You may or may not get the best price for your home
- You may or may not get access to all buyers that are in the market

So therefore,

All Real Estate Associates

are NOT all alike!

You owe it to yourself to be informed and know who represents you.

The Nevius Team

really is different and they really do give you more, so you owe it to yourself to take a look at them before you list your home!

Testimonials

From our Past Clients

- Our home in Edmond was on the market 6 months with another prominent realtor, with little action and no contracts. Because of a recommendation – we call THE NEVIUS TEAM. What a difference! The activity level went up dramatically right away and we sold the house within 30 days! High touch and High results! We really wish we had called The Nevius Team FIRST!
...Mr. and Mrs. Ward
- "The Nevius Team really gave selling our home all their focus! They went the extra mile. We really missed their help buying a house in our new city!" ...Eric and Trisha
- We appreciate the TEAM'S knowledge of the market! We give THE NEVIUS TEAM an Excellent +++ in the area of concern for our needs. ...Gary & Tammy B.
- Your team has outstanding support! The Nevius Team Transaction Manager is the TEAM life-saver! She was able to assist/answer all of my questions – Job well done! If you send me some of your business cards, I'll make sure I give them to the young lieutenants heading for Tinker AFB and the Oklahoma City/Edmond area!
...Robert