



KELLER WILLIAMS® REALTY

Membership Has Its Privileges!

Pamela Temple



Pamela Temple KW Luxury Homes

Director of KW Luxury Homes International KWU Approved Trainer KW MAPS Coach



Tell Keller Williams University what you think! Simply enter

www.evalfr.com

into any mobile device to complete your evaluation for this session.





SUCCESS

Because you too can own this face of pure accomplishment

Leadership:

Attract, Recruit, Retain

Members:

Educate, Empower



LUXURY + PASSION + ENERGY =

PROFIT



For Agents and Market Centers





EXCLUSIVITY

Elegant properties with price points representing the top 10% of their local market, but never less than \$500,000.

Experienced agents who typically do business in the top 10% of their local market representing either sellers or buyers. Agents who have completed two or more transactions in the last year at or above the luxury basis for your market.

Agents who have a drive and a desire to continually extend their educational basis with world class training.

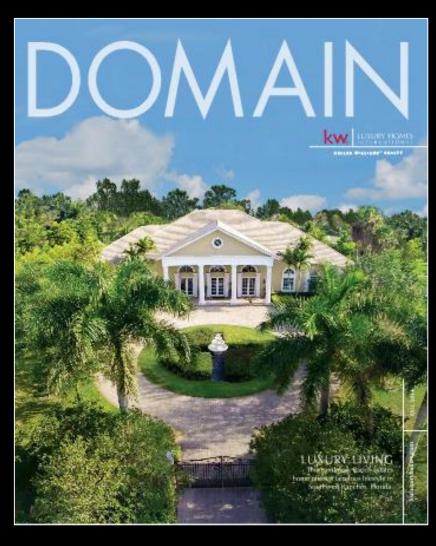
CELLER WILLIAMS® REALTY

The Art of NETWORKING

Events, Facebook, Member Roster, Newsletter





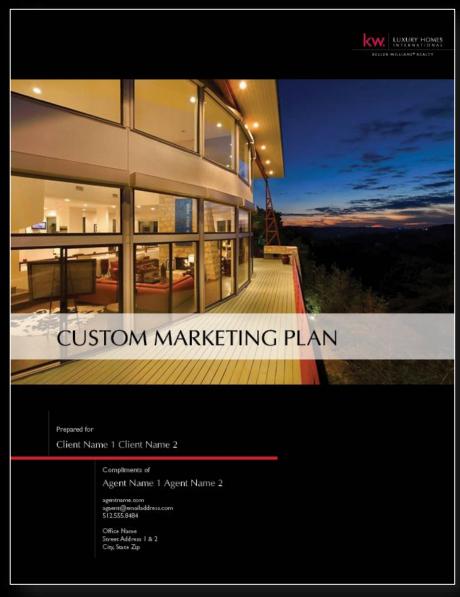


DOMAIN Magazine: Multimedia Marketing Plan

- 17,000 Copies in Print, Distributed Nationally
- Full-page Advertisers Receive 25 Copies, PLUS They
 Will Mail Out 100 Copies to Your Provided List of Names and Addresses
- 500,000 Users Online, Reaching More Than 75 Countries
- Domain Digital Edition
- Unique Homes Digital Edition Distributed to More than 100,000 High-End Individuals Worldwide

.....

***Domain Magazine \$625/page vs. Unique Homes Magazine \$2650/page ... Savings of \$2000 per page!

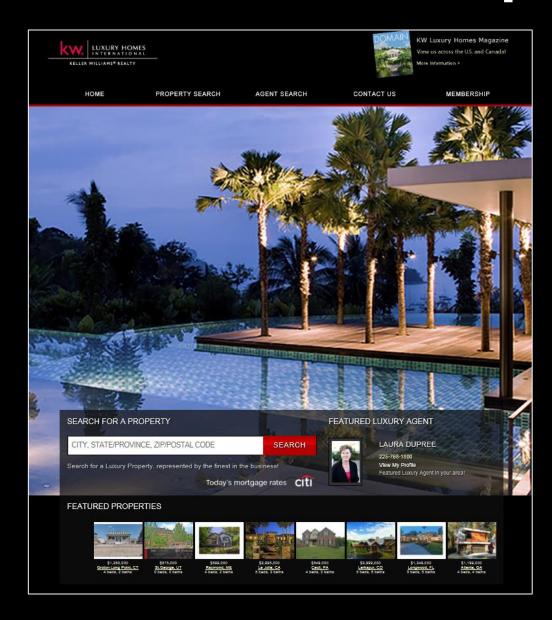


Exclusive Training and Masterminding withKW Luxury Webinars

Member Intranet: Marketing Solutions and Campaigns

Exclusive, Professionally Designed Branding
Listing/Buying Presentations
8 x 8 Campaigns
Press Releases
Luxury Website
Luxury Email Address

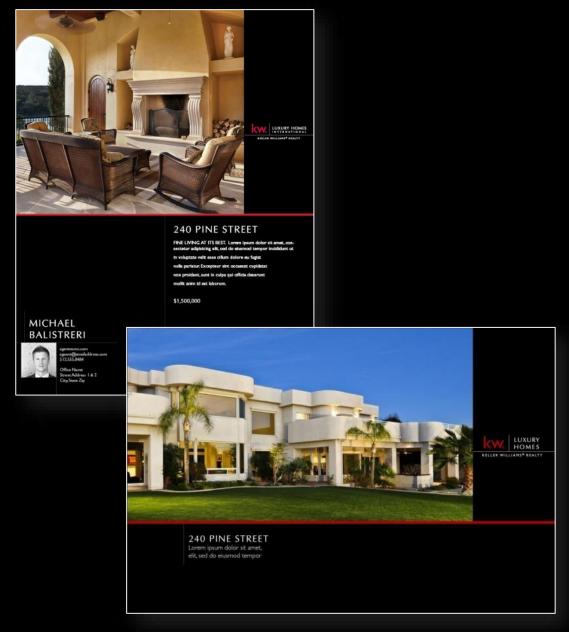




KWLuxuryHomes.com

- Professionally Branded
- Luxury Members Recognized as Premiere Status
- Links to Members Website and Social Media Sites
- International Presence in United States and Canada
- Detailed and Convenient
- Referrals





Exclusive Marketing Partnership with

Professional Printing and Design

- Property Brochures
- Postcards
- Business Cards
- Stationery
- Name badges
- Promo Items and LOTS More



KELLER WILLIAMS REALIT



JUST ANNOUNCED ... KW Luxury Members Mobile App

- Exclusive Branding for Luxury Agents
- Luxury Banner for ALL Luxury Listings
- Premium UPGRADE of All Luxury Agents

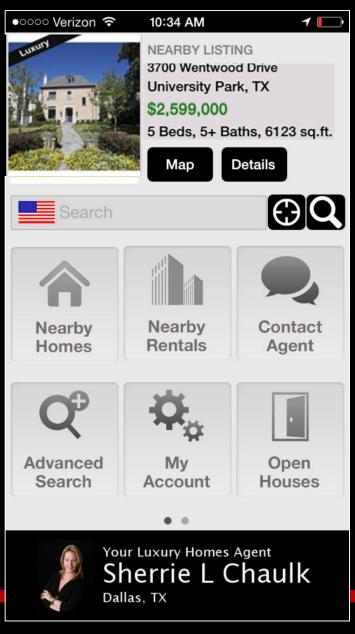


Luxury Agent and Listings Branding

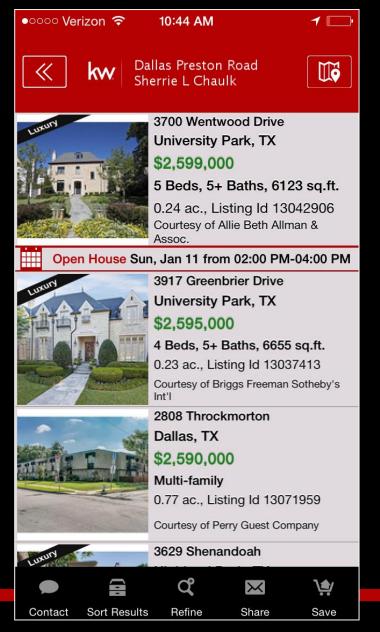
Splash Screen



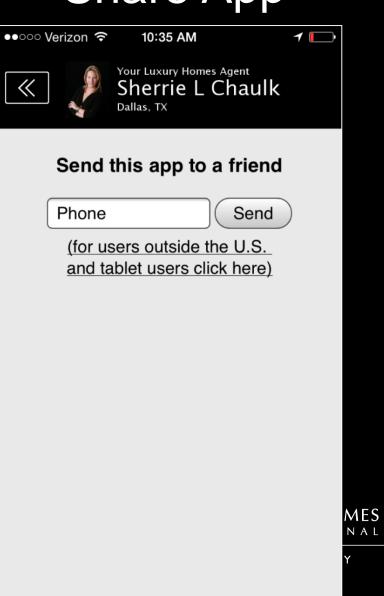
Main Screen



Properties List



Share App



Download and Brand Your App

- Download the "Keller Williams Real Estate" app from the Apple App or Google Play stores.
- Within the app, tap "Agent Search" and search for yourself.
- On your Profile Screen, tap "Make This My Agent."

Congratulations! You're ready to share YOUR app!

RELLER WILLIAMS

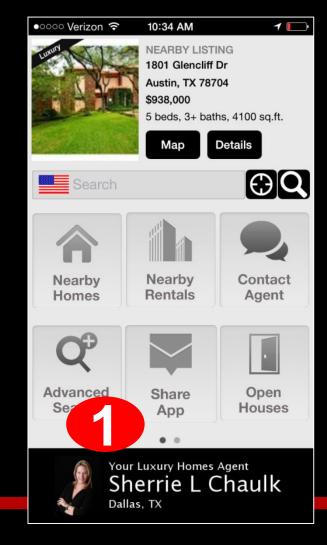
Share Your Branded App

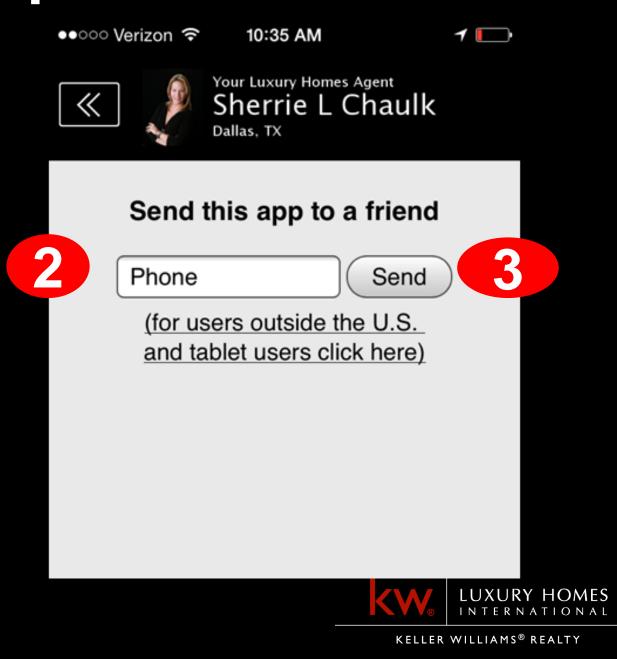
1. Tap the "Share App" button.

2. Enter a client's phone number.

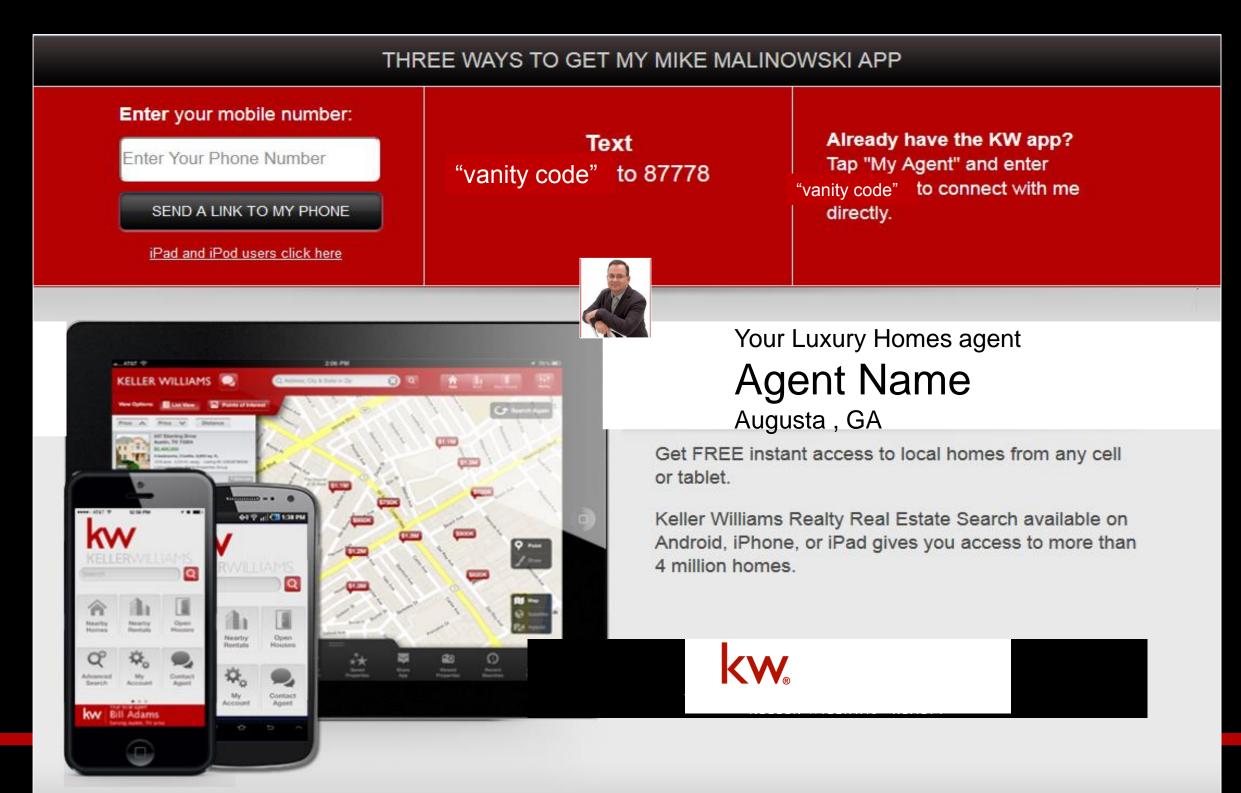
3. Tap "Send."

That's it!





App Downloader Web Page – Desktop & Mobile









Already have the KW app? Select the "My Agent" menu option in the app and enter W. Cavin Weber code KW<vanity code>

ÉiOS

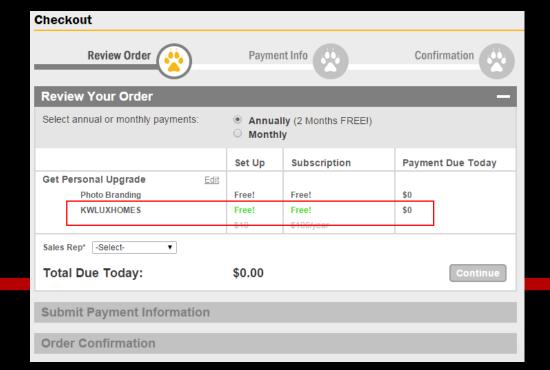


Mobile App Premium Upgrade



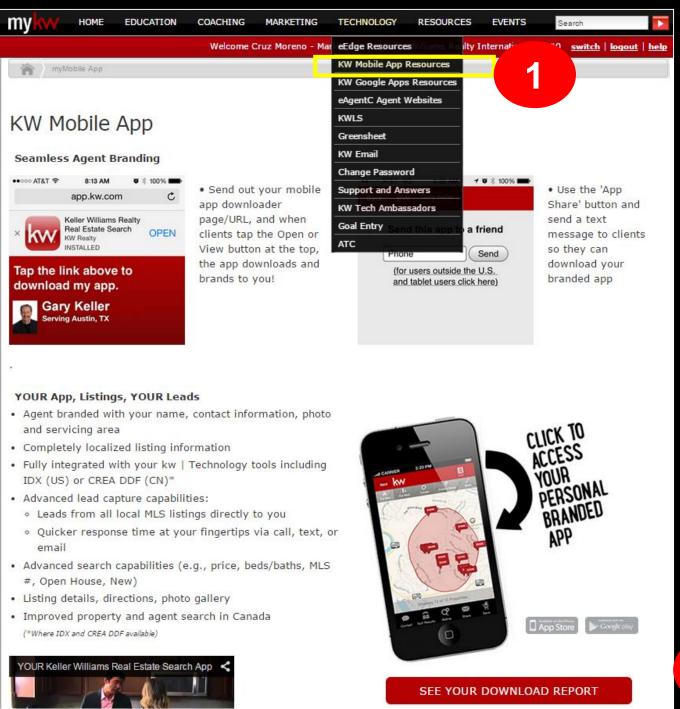
- INCLUDED with Luxury Membership Regular price is \$10/month
- Two Key Benefits:
 - 1. Agent photo on every screen within the app
 - 2. One free 'Vanity' mobile code (additional vanity codes regular price)

Note: Agent must have an active WolfNet IDX account





Mobile App Resources on myKW



1 View Mobile App Resources

View your number of Branded Apps from this report

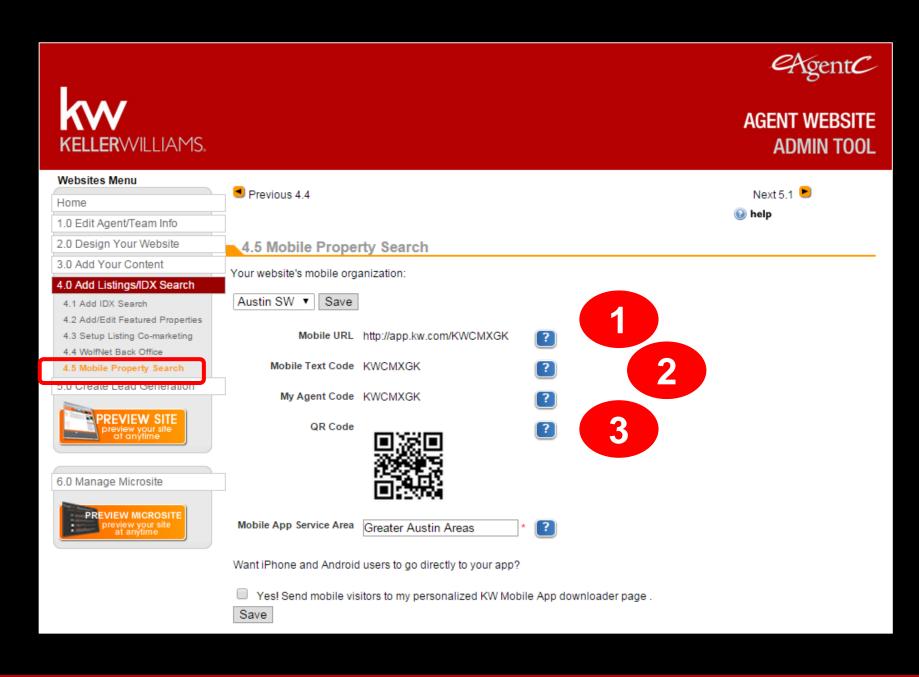


App Marketing Made Easy

Your app download link for Email & Online Marketing

Personal Text
Code for Yard
Signs, etc

QR Code for Print
Marketing



Available at:
myKW >
eAgentC
Website Admin
Tool
Section 4.5

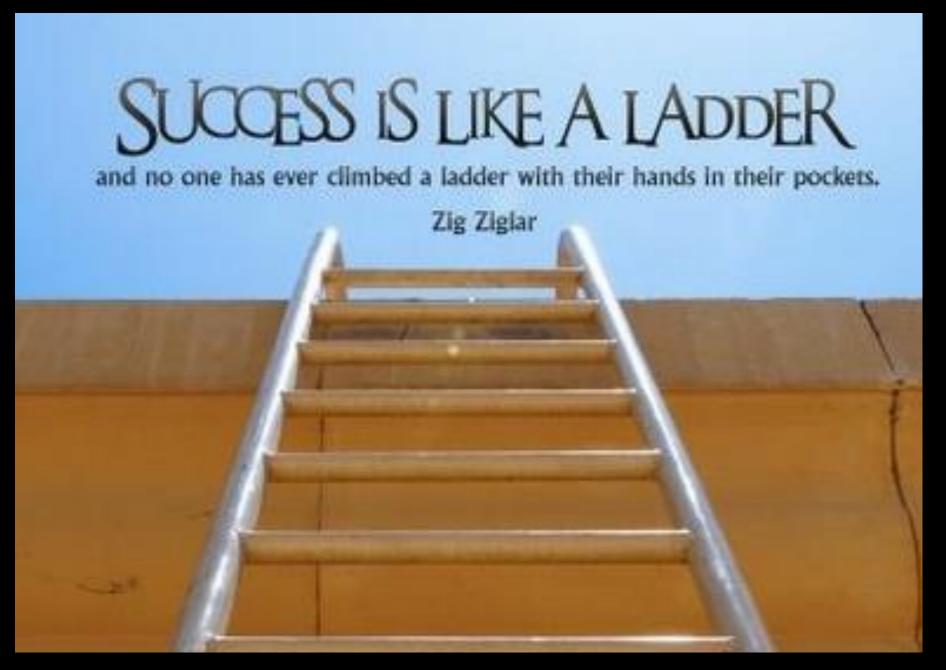


JUST ANNOUNCED ... KW Luxury Members Will Receive a Standard Membership in ProxioPro!



- International MLS
- Post Your Listing and Your Agent Profile Around the World







Exclusive Partnership Offerings

- Exclusive discounts and promotions on business & personal gifts ordered within their websites
- Easily order your gifts, shipped directly to your clients, friends and family with a custom message









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KW MAPS Coaching for Luxury Members

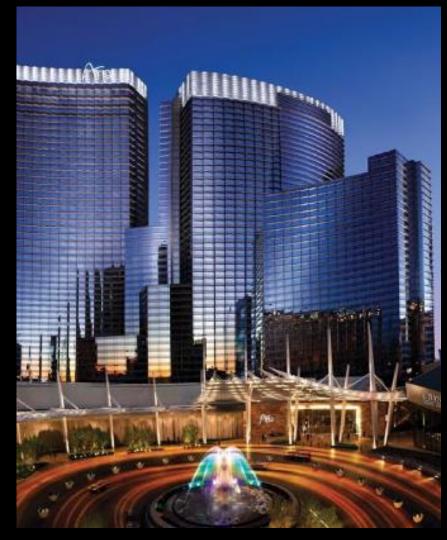
Are You Running a Business as a Luxury Real Estate Agent?





Allows you to see what you don't want to see, so you will do what you don't want to do, so you get what you said you wanted.





KW LUXURY HOMES INTERNATIONAL ANNUAL RETREAT

April 10-12, 2016 Aria Resort & Casino Las Vegas, NV

- Learn with Educational Opportunities
- World-Renowned Speakers
- Talented Agent Presentations
- Network and Have FUN
- Focusing on High-End Agents, Clientele, and Their Homes





"The core of true success is love. And that includes loving yourself enough to take care of yourself." – Zig Ziglar

KW WELLNESS

Don't let the lack of wellness be your productivity thief!

This Month I'm Tracking:

- Flexibility
- Meditation
- Nutrition
- Steps/Cardio
- Sleep
- Strength
- Water Intake



Let's ALL Have a Life Worth Living!

Individual Membership

• \$1,299 per year

Team Membership (2 producing agents acting as one entity)

• \$1,948 per year, and both associates must qualify

Group Membership (3 or more producing agents under one rainmaker)

- \$1,299 per year for the group leader/rainmaker
- \$649 per year for each qualified agent added

NOTE: Quarterly payment option available for agents, if paid with credit card

Team Leader/Market Center Membership (for recruiting efforts in the designated Market Center)

\$300 per year for Market Centers to use all luxury branding and attend networking events

Ready to join the CLUB?

Simply visit <u>www.kwluxuryhomes.com</u> and the "Membership" tab, then click "Membership Information."

"If you don't drive your business, you will be driven out of your business."

- B. C. Forbes, Founder of Forbes Magazine ky



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Questions?



Thank You!

Please complete an **evaluation** for this session. Use any mobile device!

www.evalfr.com

To download a free copy of this presentation: www.familyreunion.kw.com/downloads

