



AREA ONE: CREATIVE THINGS SELLERS CAN DO TO SELL THEIR HOUSE

1. Seller Contributions
2. Seller-Funded Permanent Buydown
3. Seller-Funded Temporary Buydown
4. Owner Financing
5. Contract for Deed
6. Seller Second
7. Lease Option and Lease Purchase
8. Wraparound and Assumable Mortgage

FIGURE 5I Get together with your financing team and get familiar with these creative financing solutions for sellers.