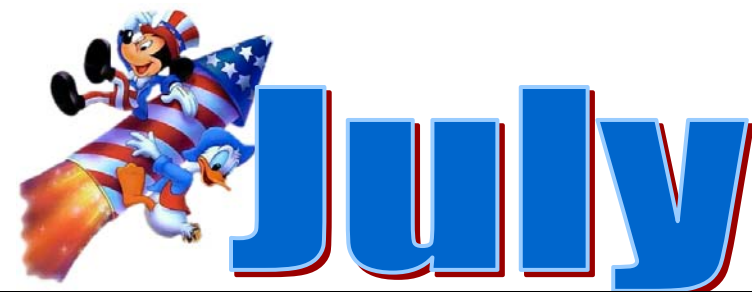


Office Meetings
Classes & Breakouts
Panel Discussions
FREE CE
KWCP Social Events
CBR Events



July

<i>Monday</i>	<i>Tuesday</i>	<i>Wednesday</i>	<i>Thursday</i>	<i>Friday</i>
	1	2	3 PR Committee 12:00 - 1:00	4 Office Closed! Happy 4th of July!
7 Growth & Retention Committee 10:00 - 11:00 Magic of the MREA - 11:00-12:00 Model 4 - Your Organization Model (pg158-164)	8 Capital Partners Moving Committee -10:00-11:00 Training Room	9 Social Committee - 12:00 - 1:00	10 Business Partner Alliance Com. 9:30 - 11:00 Break Through To Mastery Seller Staging Strategies. 11:00 - 12:00 Finance Committee - 11:30 - 12:30	11 Camp 4:4:3 9:00 - 3:00 Taste Of Worthington 5:30 - 10:30 350 W. Wilson Bridge Rd. parking lot
14 Recruiting by the Book - Holly Perry Regional Event 9:00 - 4:00 Capital Partners Training Room	15 Capital Partners Cares Committee 10:00-11:00 Agent Mountain: 12 Tactics for a Tough Market 11:00-12:00	16 Agent Mountain: 12 Tactics for a Tough Market 11:00-12:00 ALC Meeting 1:30 - 2:30	17 Agent Mountain: 12 Tactics for a Tough Market 11:00-2:00	18 Camp 4:4:3 9:00 - 3:00 Visual Tour Deadline
21 Office Meeting 11:00-12:00 Sponsor - Fisher Homes Visual Tour Following Meeting	22 Education Committee Meeting 10:30 - 11:30 Endless Referrals 1:00 - 2:00	23 Free CE 9:00 12:00 Managing Risks in Today's Market Place Garths Auctions & Appraisals Open House Preview 6:00 - 8:00	24 Thirsty Thursday - Amanos 5:00 Sponsored by MI HOMES	25 Camp 4:4:3 9:00 - 3:00
28 Buyers Agent Mastermind - 10:00-11:00 Magic of the MREA 11:00 -12:00 The Millionaire Real Estate Agent Models (p172-177)	29	30 Admin Master Mind 11:00 - 12:00	31  Don't Forget!!! Sunday July 20th is our City Wide Open House!	

Happy July Birthday's!

Jessica Sherman 7/5
 Joan Fitzharris 7/6
 Donna Ames 7/12
 Terryann Hartig 7/12
 Jeanne O'Keefe 7/18
 Keith Morrison 7/29
 Troy Marsh 7/31

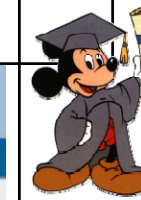


Agents On Call for July

1. Sue Lusk-Gleich	419-3100
2. Sue Hanson	208-6006
3. Mary Allen	419-3239
4. Joe Jackson	431-1220
5. Kathy Faust	206-4881
6. Don Faust	402-4107
7. Erin LaBuda	316-2294
8. Dia McDermott-Hall	327-1390
9. Eric Ransom	402-8335
10. Dan Miller	506-0066
11. Ron Hobelman	596-9456
12. Jason Trippier	778-5946
13. Bill Benninghofen	778-4724
14. Joan Fitzharris	507-6555
15. Georgia Hart	(740)272-0442
16. JoAnne LaBuda	264-8906
17. Sherry Segna	496-0681
18. Ron Hobelman	596-9456
19. Keith Poss	975-5930
20. Lynn Nadler	431-9447
21. Traci Klinger	579-4447
22. L Christiansen	431-9118
23. Matt Long	374-9127
24. Patrick Florence	431-0907
25. Darla Luebbe	395-1516
26. Team Waldron	(740) 363-7333
27. Jeff Jonas	989-9968
28. Newt Jones	286-0761
29. Paula Linehan	395-0423
30. Brian Kemp	402-0900
31. Joe Boetsch	266-7312

CBR July Calendar

Jul 2008						
Sun	Mon	Tue	Wed	Thu	Fri	Sat
		1	2	3	4 CBR Closed	5
6	7	8 COCE - Intro Member Services Cmte Realist Class RS Stand Forms	9 CBRTempo I MLS Cmte Equal Opp Cmte	10 FF Fundraising Cmte CORPAC Sales Advisory Cmte	11 Affil Liaison Cmte Affordable Hsg Cmte Habitat for Humanity Workday Project	12
13	14 BRAC Communication Cmte	15 Land Development Palm OS Treo Basics Tempo Wireless Basics	16 CBRTempo III Short Sales	17 CBRTempo II Mentoring Session Advanced COCE CDX	18	19
20	21	22 Officers Mtg Tech Users Forum	23 CBRTempo I Directors Mtg	24 CBRTempo III Ethics	25	26
27	28	29 CBRTempo II CI Steering Cmte CI Membership Cmte	30 CBRTempo II C/I Lunch: Commercial Lending	31 C/I Ed Cmte CBRTempo III		



July Class Details

July 7th - Magic of the MREA continues as we cover Your Organization Model on pages 158—164.

July 10th—Breakthrough to Mastery - Seller Staging Strategies. We will continue the break through to mastery courses which are new from KWU this year. Learn how to make your listings Stand Out From The Competition.

July 11th - Camp 4:4:3 begins. This class is a beginner boot camp into real estate. If you are new to the market center or new to the real estate industry this is a must take class. If you want a refresher course on re-launching your career please feel free to join us as well The course cost is \$95.00 for materials

July 14th - Keller Williams International Trainer, Holly Perry will be in our market center for a new course called "Recruiting by the Book." Learn how to use the MREA to introduce Keller Williams to other agents.

July 15th - We will begin watching Gary Keller's videos that introduce us to the 12 Tactics agents are using in a tough market. You will hear from agents across the country as they tell you what they are doing to make their business thrive.

July 16th—12 Tactics continues.

July 17th—12 Tactics continues.

July 18th— Camp 4:4:3 continues.

July 22nd - Endless referrals will give you the strategies you need to build your referral base and in turn build your business. This class is being taught from the book Endless Referrals.

July 23rd— HMS Home Warranty is sponsoring 3 hours of FREE CE credit. The class is called Managing Risks in Today's Market Place, and is an elective course.

July 23rd - Join us at Garth's Auction House on US 23 N in Delaware for a meet and greet/open house with our new partners at GARTHS! Be on the look out for flyer's and email and the date approaches.

July 25th - Camp 4:4:3 continues.

July 28th - Buyer's Agent Mastermind will be held in the training room. Join other Buyer's agents as they discuss ways to become more successful.

July 28th - Magic of the MREA continues. We will continue our journey through the MREA with "The Millionaire Real Estate Agent Models" on pages 172-177

July 30th - The Admin Mastermind will be held in the large conference room. Join other admins at KWCP as we discuss the issues facing you today.

Have a Happy and Safe
4th of July!



Thirsty Thursday

Join us on July 24th at Amano's for good friends and cool drinks! Hope to see you there! Sponsored by MI Homes.