





Keller Williams Real Estate March 2011 Productivity Calendar

2003 S Easton Rd, Doylestown, PA 18901 - Phone 215.340.5700 Fax 215.340.6699



Sun	Mon	Tue	Wed	Thu	Fri	Sat
FOR MORE INFORMATION: Team Leader ~ Liz Schaefer liz@lizesells.com Direct: 267.337.2629 March Production Madness Contest!!		1 12:00 Brokers' Opens 1:00 2-10 Home Warranty w/Stacey	2 11:00 Family Reunion panel discussion 12:00 Brokers' Open 1:00 "What's It All About" E edge overview w/Liz	3 2:00 Setup Your E edge Account w/Liz 6:30 Rising Stars with Liz	4 12:00 FIRST FRIDAY LUNCHEON	5 10:00 Surviving to Thriving in 90 Days: Contract to Close Camp 4-4-3 1:00 "What's It All About" E edge w/Liz
6 Are you hosting an Open House?	7 11:00 Capper Club w/Jeri & Liz 12:00 6 Personal Perspectives w/Mike McCarthy	8 9:00 ALC Meeting 12:00 Brokers' Opens	9 11:00 eEdge Setup w/Liz 12:00 Brokers' Open	10 11:00 Leads for E edge w/ Vicki 6:30 Rising Stars w/Liz	11 12:00 Lunch & Learn Agreement of Sale (Part 6) 6:00 State Street Players	12 10:00 Camp 4-4-3 1:00 eEdge Setup w/ Liz
13  Daylight Savings	14 11:00 Capper Club w/ Jeri & Liz 1:00 Contacts for E edge w/ Vicki	15 9:30 Sales Meeting @ TOLL BROTHERS 2010 AWARDS PRESENTATION 12:00 Brokers' Opens	16 11:00 eEdge Leads w/ Liz 12:00 Brokers' Opens	17 12:00 Lunch & Learn: Right Side Up Short Sale Service 6:30 Rising Stars w/Liz 	18 12:00 Lunch & Learn Agreement of Sale (Part 7)	19 10:00 Camp 4-4-3 1:00 eEdge Contacts w/ Gary
20 Paint The Town Red!	21 11:00 Capper Club w/Jeri & Liz 1:00 Get Your Geek On Using Social Media In Your Business—Guest Speaker Melanie Banks	22 12:00 Brokers' Opens 1:00 Contacts for eEdge w/Gary	23 11:00 Wealth Building w/Paul 12:00 Brokers' Opens 7:00 Career Night	24 11:00 Helping Sellers "Price It Right" w/Jeff 6:30 Rising Stars w/Liz	25 12:00 Lunch & Learn Asking for Business w/Pam (Pam will provide lunch—*sign up at front desk)	26 10:00 Camp 4-4-3 1:00 eEdge Marketing
27 Are you hosting an Open House?	28 11:00 Capper Club w/Jeri & Liz 1:00 eEdge Marketing w/ Liz	29 11:00 Luxury Homes w/ Jeff 12:00 Brokers' Opens	30 12:00 Brokers' Opens	31 6:30 Rising Stars w/Liz	Quote Succeed through people not around them. Take them with you. ~Gary Keller (Family Reunion 2011)	

Reach Out Committee

Needs...

Prom Dresses & Dress for Success Clothes



March Birthdays

Jan Sutton 3/8 Mike Tasch 3/9 Jorge Alfonseca 3/10
 Liz Schaefer 3/11 Greg Taber 3/12 Todd Thomas 3/13
 Mike Olinger 3/17 Christine Calcavecchia 3/18
 Gail Vasquez 3/22 Missy Wasserman 3/25 Pam Fehling 3/31

