

Inside

- KW #1 in North America
- Grand Opening Celebrations!
- 4th Quarter Events
- Stats
- KW Culture
- Market Centre News
- KW Events
- KW Canada Goals

Congratulations Keller Williams Realty!

WE are

#1

GOAL...

#1

in the WORLD!

#1

In the US
Feb. 2013

In North America
Sept. 2013

You are Invited!

Grand Opening of
Keller Williams Capital Realty

Thursday September 26th 2013
4:00-8:00pm Ribbon Cutting at 6:45pm
711A Woodstock Road,
Fredericton, New Brunswick

RSVP janet@kwfredericton.ca



In recent months, Keller Williams Realty has shattered its monthly records for listings taken, contracts written, commissions earned, owner profit and profit share:

- Year over year, units are up 8 percent, closed volume is up 17 percent and gross commission income is up 18 percent.
- Ninety-five percent of the company's offices are profitable year to date – a figure that far outpaces the standard for franchise businesses.
- In the past 12 months, the company has distributed \$58 million in profit share to associates, a 33 percent increase over the previous year.

The strong growth, productivity and profitability gains follow a year of milestones for the company. We are proud to be with the largest real estate franchise in North America.



KW Cares Silent Auction

It is time to Plan for the Best Silent Auction ever! kw | Canada is hosting a Silent Auction for KW Cares at this year's Canadian Cultural & Leadership Summit ..
Continued on page 17...

phoenix az feb 15-19 2014

1kw FAMILY REUNION

Don't miss out. Register TODAY!

www.familyreunion.kw.com



Bienvenue / Welcome to the Keller Williams Family!

KW URBAIN GRAND OUVERTURE/GRAND OPENING Août/August 26.2013



"I am proud to be part of the esteemed team launching the very first Keller Williams in Quebec where we are surely destined to experience explosive growth. We're talking about a company founded on integrity and trust where it's people first. Open books, a learning- based culture, proven models and more..." *Anne St Dennis, OP.*



KW Canada Director, Diane Mitchell & OP Anne St Dennis cutting the grand opening's red ribbon.



Welcome to the Keller Williams Family!

Grand Opening Celebration !

MC 936 BURNABY -KW Black Diamond Realty



"I am so excited to bring Keller Williams to Burnaby, BC Canada and to be apart of an amazing real estate company! Keller Williams brings outstanding training and coaching, cutting edge technology, culture and wealth building opportunities to our agents. This is a place for agents, at any level, that want to grow their business or to take their business to the next level. There is no better place to be than with Keller Williams." *Juliana Vallee , Operating Principal*



BOLD

EXPERIENCE



BUSINESS OBJECTIVE: A Life By Design

BOLD is different.

During BOLD, you condition yourself to adopt the mindset and the activities that allow you to cut through the clutter and head straight for your dreams. You will stop living a life by default and step up to a life by design.

BOLD coming to a city near you!



Coach: Rob Daniel

HALIFAX

Date: October 21, 2013 **Time:** 8:30 AM - 3:30 PM

Location: Keller Williams Select Realty, Halifax 222 Waterfront Drive Unit 106, Bedford, NS

Registration Form: <http://grni.info/bold/boldregistration.pdf>



Coach: Pat Mancuso

GTA

Date: October 21, 2013 **Time:** 8:30 AM - 3:30 PM

Location: Paramount Conference & Venue Centre, 222 Rowtree Dairy Road, Taylor Room

Registration Form: <http://grni.info/bold/boldregistration.pdf>



Coach: Hank Avink

CAMBRIDGE

Date: October 22, 2013 **Time:** 8:30 AM - 3:30 PM

Location: Holiday Inn 200 Holiday Inn Drive, Cambridge, Courtyard Room

Registration Form: <http://grni.info/bold/boldregistration.pdf>

A BOLD Success!

Reed Allen, a sales representative with Keller Williams Solid Rock Realty, has only been in the business for about 8 months now and has continued to focus on lead generation. He had a hard, and difficult start to the year, however he did not get discouraged and remained focused on lead generation.

His focus has really paid off! A few weeks ago he wrote 5 contracts in 5 days and is really on the fast track to success. He attributes much of his success to **BOLD** as he took it brand new in the business, and it helped him lay the ground work for a fabulous career launch.

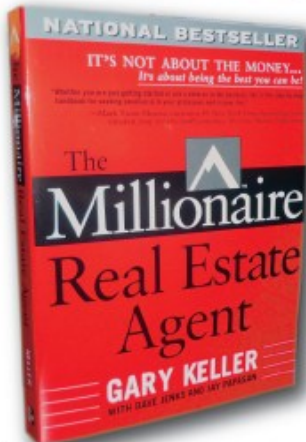


Reed Allen

Meet and Exceed Your Career Goals

with

kw  workshops



BUSINESS PLANNING CLINIC

Coming this October to a City near **YOU**

Ottawa Oct. 3rd Calgary Oct. 7th Toronto Oct. 8th
Halifax Oct. 4th Cambridge Oct. 7th Vancouver Oct. 8th

The **MREA Business Planning Clinic** is designed to help you implement powerful models and systems to set up your business for significant success. You will learn how to focus your efforts on the key activities that will make a significant difference in your growth.

Business Planning Clinics Based on Business Models in **THE MILLIONAIRE REAL ESTATE AGENT**

1 Mega Recruit Select

For Agents

Partner with the Best & the Brightest

If you want to build your business by hiring talent, this clinic will help you find and choose the best candidates.

Change your life
and the trajectory of your business!

Finding and Hiring Talent



Toronto Sept. 25th
London Sept. 26th
Kitchener Sept. 27th
Winnipeg Oct. 3rd
Halifax Nov. 6th

Register TODAY

Open to ALL Agents visit www.MillionaireSystems.ca

Canadian Cultural & Leadership Summit

November 18-22, 2013

Where Our Beliefs are Fostered in a Positive and Powerful Way!

Visit www.KWCanadaEvents.ca

Each year KW leadership from across Canada gather in exchange of ideas and information while also developing leadership skills and building the culture in the company.

2013 Agenda

November 18th Keeping Agents First with Bev Steiner



Keeping Agents First develops the skills you need to help agents break through to the next level of achievement by making sure they have their PERCs, Production, Engagement, Recognition and Culture!

November 19th Leadership Summit with John Furber & Diane Mitchell

KW Canada presents the State of the Company with KW Leadership from across Canada followed by breakout sessions and closing the afternoon with a General session of the Consulting & Language of Real Estate Clinic with Mike Bastian.



November 20th Market Centre Financials with Mike Bastian

Market Centre Financials will teach you to use the balance sheet, income statement, Vital Signs, WinMORE and to complete a 2014 Forecast and Goals Model to guide your Market Centre to maximum profitability.

November 21th Inspirational Breakfast

Live entertainment and truly amazing inspirational stories from 2013 that will surely Inspire and Motivate You!



November 22th DRIVE with Patrick McCowan

In this course you will actively implement the practical tools, resources and scripts you need to build wealth in your market centre and rise to leadership as a market centre administrator.



Market Centre Administrators (MCAs) Coast to Coast

Thank You for all that you do!



Profitable, Productive & Growing Strong!

While others are slowing ... Keller Williams Realty is Productive & Growing!

Profit Share in the Millions!

\$1,808,140

KW Canada Market Centres **PROFIT SHARED** millions to our Associates, Leaders & Growth Partners in 2013!

YTD 8.31.13

KW Canada is GROWING!

CREA — VS — KW Canada

+ 2%



Membership Growth

+ 17%



Membership Growth

Source: Canadian Real Estate Association 2013, Year over Year - July 2012 to July 2013

KW Canada Productivity ↑ in Q2*

CREA — VS — KW Canada

- 2%



Units per Agent

+ 8%



Units per Agent

Source: Canadian Real Estate Association 2013, Comparison of Sales in Q2 (April, May & June 2012 to 2013, *Units Per Agent

KW Mobile App

YOUR App, Listings, YOUR Leads

Individually-branded with your name and contact information

Completely localized listing information

Fully integrated with your kw | Technology tools including IDX*

Advanced lead capture capabilities:

Leads from all MLS listings directly to you

Quicker response time at your fingertips via call, text, or email

Extensive search capabilities including photo gallery



Mobile Checklist

- ✓ Maximize your mobile profile by updating your white pages profile
- ✓ Give your listings maximum exposure by signing up for Wolfnet IDX
- ✓ Never miss a lead when you set up your lead notification alerts in eEdge for immediate notification
- ✓ Optimize your listings with great photos, descriptive text and virtual tours.

www.kw.com/kw/mobile_real_estate_search.html

KW Canada Current Rankings

Top Canadian Market Centres - KWRI

YTD 8.31.13

Market Centres - Ranked by Owner Profit

KW Ottawa Realty, Ottawa	16
KW Advantage Realty, Toronto	26
KW Select Realty, Halifax	66
KW Referred Realty, Toronto	72
KW Golden Triangle Realty, Kitchener	76

Market Centres - Ranked by Profit Share

KW Ottawa Realty, Ottawa	16
KW Advantage Realty, Toronto	26
KW Select Realty, Halifax	66
KW Referred Realty, Toronto	72
KW Golden Triangle Realty, Kitchener	74

Market Centres - Ranked by Closed Volume

KW Ottawa Realty, Ottawa	3
KW Energy Realty, Whitby/Oshawa	40
KW Advantage Realty, Toronto	76
KW Realty Centres, Newmarket/Aurora	81
KW Elite Realty, Port Coquitlam, BC	102

Market Centres - Ranked by Closed Units

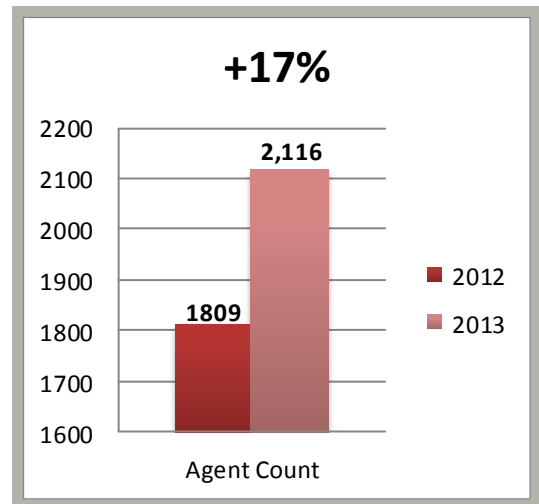
KW Ottawa Realty, Ottawa	8
KW Energy Realty, Whitby/Oshawa	73
KW Select Realty, Halifax	111
KW Golden Triangle Realty, Kitchener	174
KW Advantage Realty, Toronto	216

Market Centres - Ranked by Closed GCI

KW Ottawa Realty, Ottawa	6
KW Energy Realty, Whitby/Oshawa	62
KW Advantage Realty, Toronto	92
KW Referred Realty, Toronto	143
KW Golden Triangle Realty, Kitchener	169

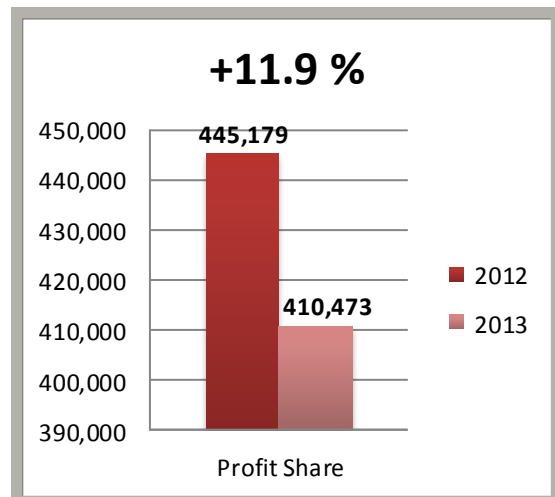
Agent Count KW Canada

MOM 8.31.13



Profit Share KW Canada

MOM 8.31.13



KW Canada Top 25 Producers GCI

All numbers reflect YTD production 8.31.2013

Individual

Associate	Market Centre	Associate	Market Centre		
1	Mark Loeffler	MC 904 Burlington	15	Guy Cooley	MC 269 Calgary
2	Stewart Madden	MC 848 Newmarket/Aurora	16	Michael Tough	MC 848 Newmarket/Aurora
3	Trent Gustus	MC 269 Calgary	17	Karina Sunderji	MC 269 Calgary
4	Sean Maas	MC 571 Kitchener	18	Fernando Perri	MC 403 Toronto
5	Lauren June Haw	MC 930 Toronto	19	Jenna Swinwood	MC 425 Ottawa
6	Lillian Adamakis	MC 777 Toronto	20	Trevor Street	MC 833 Port Coquitlam
7	Brenda Kielbratowski	MC 873 Halifax	21	Martin Elder	MC 237 Ottawa
8	Chris Scott	MC 392 Ottawa	22	John Carser	MC 848 Newmarket/Aurora
9	Angela Parks	MC 777 Toronto	23	Paul Allan	MC 571 Kitchener
10	Alex Brott	MC 930 Toronto	24	David Lyon	MC 237 Ottawa
11	Marvin Alexander	MC 848 Newmarket/Aurora	25	Winston Penny	MC 237 Ottawa
12	Lee Lander	MC 848 Newmarket/Aurora			
13	Larry Allen	MC 873 Halifax			
14	Campbell Osler	MC 237 Ottawa			

Team (2 Producing Associates)

Associate	Market Centre	Associate	Market Centre		
1	Weir Team	MC 777 Toronto			
2	The Shulman Team	MC 403 Toronto	15	Mako Britz Real Estate Team	MC 706 Abbotsford
3	Hasyj and Flanagan	MC 571 Kitchener	16	Property Friends	MC 237 Ottawa
4	The Lee Team	MC 837 Toronto	17	SuperMario	MC 237 Ottawa
5	The Benson Team	MC 237 Ottawa	18	The Property Professionals	MC 890 London
6	Ottawa Dream House	MC 237 Ottawa	19	Penny MacKenzie	MC 904 Burlington
7	Jason VanStiphout Team	MC 838 Whitby/Oshawa	20	Josh and Richelle West	MC 392 Ottawa
8	Papineau/Eyking	MC 237 Ottawa	21	The Josh Bath Team	MC 833 Port Coquitlam
9	The Malec & Moore Team	MC 904 Burlington	22	Carol Clarke-Rose Team	MC 656 Mississauga
10	The Smart Move Team	MC 392 Ottawa	23	Sheila Morrison Team	MC 269 Calgary
11	The Bilinski Team	MC 237 Ottawa	24	The Mike McDougall Team	MC 838 Whitby/Oshawa
12	Hanlon Team	MC 929 Mississauga	25	The Tripudio's Team	MC 237 Ottawa
13	The Marcus Team	MC 237 Ottawa			
14	Ken and Lisa	MC 237 Ottawa			

Group (3 or more Producing Associates)

Associate	Market Centre	Associate	Market Centre		
1	The Pilon & Hamilton Team	MC 237 Ottawa	14	The Peroff Team	MC 848 Newmarket/Aurora
2	The Peggy Hill Team	MC 926 Barrie	15	J & A Murphy Team	MC 873 Halifax
3	The Lisa Fayle Team	MC 838 Whitby/Oshawa	16	Provencher Team	MC 777 Toronto
4	Kevin Larose Team	MC 929 Mississauga	17	Team Bourgon Boulerville	MC 237 Ottawa
5	Mike Clarke Group	MC 777 Toronto	18	The Cleeves Team	MC 571 Kitchener
6	Mulholland and Ross	MC 837 Toronto	19	The Oakes Home Team	MC 237 Ottawa
7	Jim Reitzel	MC 571 Kitchener	20	Eric & Juliana Vallee Team	MC 936 Burnaby
8	The Mitchell Team	MC 848 Newmarket/Aurora	21	The Dekker Team	MC 425 Ottawa
9	The Best Team	MC 838 Whitby/Oshawa	22	The McSporrans Team	MC 904 Burlington
10	The Shawn Lepp Team	MC 838 Whitby/Oshawa	23	The Coxworth & Winch Team	MC 392 Ottawa
11	The Home Team	MC 237 Ottawa	24	The Doug Coulter Team	MC 571 Kitchener
12	Hooper Home Team	MC 237 Ottawa	25	Farquhar Advantage Team	MC 927 Toronto
13	The Mullin Lloyd Team	MC 838 Whitby/Oshawa			

KW Canada Top 25 Producer Units

All numbers reflect YTD production 8.31.13

Individual

Associate	Market Centre	Associate	Market Centre
1 Marvin Alexander	MC 848 Newmarket/Aurora	T14 Trent Gustus	MC 269 Calgary
2 Trevor Street	MC 833 Port Coquitlam	T14 Matt Bastien	MC 833 Port Coquitlam
3 Mark Loeffler	MC 904 Burlington	16 Kevin Stacey	MC 873 Halifax
4 Larry Allen	MC 873 Halifax	T17 Jeffrey Lyons	MC 425 Ottawa
5 Brenda Kielbratowski	MC 873 Halifax	T17 Chris Scott	MC 392 Ottawa
6 Jenna Swinwood	MC 425 Ottawa	19 Paul Allan	MC 571 Kitchener
7 Anne Marie McGinley	MC 941 Fredericton	T20 Max Vanderheide	MC 838 Whitby/Oshawa
8 Stewart Madden	MC 848 Newmarket/Aurora	T20 Suzanne Mills	MC 838 Whitby/Oshawa
T9 Jean Richer	MC 237 Ottawa	T20 Josh and Richelle West	MC 392 Ottawa
T9 Guy Cooley	MC 269 Calgary	T23 Michelle Kupe	MC 237 Ottawa
11 Haris Yusufzai	MC 237 Ottawa	T23 Karina Sunderji	MC 269 Calgary
12 Randy North	MC 425 Ottawa	T25 GinaRose Cristello	MC 425 Ottawa
13 Lee Lander	MC 848 Newmarket/Aurora	T25 Owen Price	MC 890 London
		T25 Lester Carkner	MC 237 Ottawa

Team (2 Producing Associates)

Associate	Market Centre	Associate	Market Centre
1 Hasyj and Flanagan	MC 571 Kitchener	13 The Poperty Professionals	MC 890 London
2 Ottawa Dream House	MC 237 Ottawa	14 The Smart Move Team	MC 392 Ottawa
3 Jason VanStiphout Team	MC 838 Whitby/Oshawa	15 SuperMario	MC 237 Ottawa
4 The Shulman Team	MC 403 Toronto	16 The Lee Team	MC 837 Toronto
5 Weir Team	MC 777 Toronto	17 The Al-Shaikhly Team	MC 237 Ottawa
6 Papineau/Eyking	MC 237 Ottawa	18 The Priority Team	MC 890 London
T7 The Bilinski Team	MC 237 Ottawa	19 Hanlon Team	MC 929 Mississauga
T7 Ken and Lisa	MC 237 Ottawa	20 The Wanda Clark Team	MC 392 Ottawa
9 The Malec & Moore Team	MC 904 Burlington	21 The Chris & Lisa Team	MC 425 Ottawa
10 Mako Britz Real Estate Team	MC 706 Abbotsford	T22 Josh and Richelle West	MC 392 Ottawa
T11 The Benson Team	MC 237 Ottawa	T22 Beaudry/Klein	MC 237 Ottawa
T11 The Marcus Team	MC 237 Ottawa	T24 The Josh Bath Team	MC 833 Port Coquitlam
		T24 The Signature Team	MC 890 London

Group (3 or more Producing Associates)

Associate	Market Centre	Associate	Market Centre
1 The Pilon & Hamilton Team	MC 237 Ottawa	14 The Peroff Team	MC 848 Newmarket/Aurora
2 The Peggy Hill Team	MC 926 Barrie	15 The Manian Team	MC 403 Toronto
3 The Lisa Fayle Team	MC 838 Whitby/Oshawa	16 The Mitchell Team	MC 848 Newmarket/Aurora
4 Jim Reitzel	MC 571 Kitchener	17 The Doug Coulter Team	MC 571 Kitchener
5 The Cleeves Team	MC 571 Kitchener	18 Hooper Home Team	MC 237 Ottawa
6 The Shawn Lepp Team	MC 838 Whitby/Oshawa	19 Mulholland and Ross	MC 837 Toronto
7 Mike Clarke Group	MC 777 Toronto	20 Floyd Team	MC 237 Ottawa
8 The Best Team	MC 838 Whitby/Oshawa	T21 Eric & Juliana Vallee Team	MC 936 Burnaby
9 J & A Murphy Team	MC 873 Halifax	T21 Evans-El Attar Property Group	MC 237 Ottawa
10 Kevin Larose Team	MC 929 Mississauga	T21 The Gary Cooke Team	MC 833 Port Coquitlam
T11 The Mullin Lloyd Team	MC 838 Whitby/Oshawa	24 Skaff Home Marketing Group	MC 237 Ottawa
T11 Team Bourgon Boulерice	MC 237 Ottawa	25 Provencher Team	MC 777 Toronto
T11 The Home Team	MC 237 Ottawa		

KW Lifestyles Helps Bring Culture and Pride to Princess Elizabeth Public School with RED Day Project!

“When the day came. the feeling in the school began to change”
Don Duff, Principal of Princess Elizabeth Public School

Keller Williams *Culture*

Our values at Keller Williams Realty are God, family and then business. Our mission is to build careers worth having, businesses worth owning, and lives worth living. We strive to be the real estate company for a new generation of associates and real estate owners. The Keller Williams culture is all about agents helping agents and has been designed to ensure every one of our associates gets a helping hand whenever they need one.

RED Day

RED (Renew, Energize, and Donate) Day is a yearly opportunity for Keller Williams Agents to give back to the communities where they live. Every year in May, a single day is chosen where KW associates across North America do their part to clean up neighborhoods, feed the homeless, donate toys to local orphanages and anything else that their local communities need. Overall, RED Day is our way of saying thank you to the communities where we work.

KW Cares

KW Cares is a public charity supported by all our associates across North America. It's designed to help fellow KW associates in times of need. It is truly the heart of the Keller Williams culture in action.

Agent Leadership Council

Our associates drive the real estate business they are a part of, therefore we believe in giving agents the opportunity to direct decisions on how individual offices operate. Through their local Associate Leadership Council (ALC), agents and management are brought together on a monthly basis to oversee staff training and local marketing, finances, and operations.

Reaching Out In The Communities We Serve

Keller Williams is an active partner in communities across North America. Our involvement includes numerous local charities and a 10% tithe to selected charities by KW Cares.



The timing was perfect when KW lifestyles approached Princess Elizabeth Public school. They were trying to implement cultural change and school pride with challenges such as culture that was confrontational, low academic scores and poverty. On May 9, 2013 about 50 Keller Williams Realty employees stood on their heads on RED day to give the playground at a London school a new lease on life. They gave the school's entranceway a facelift, planted more than 100 trees along the southern edge of the schoolyard, which abuts an industrial area, painted a 40-foot mural, installed basketball nets and painted fresh court lines and other games on the pavement, dug a long jump pit and even created an outdoor classroom. The staff were brought to tears witnessing the act of kindness, something they have not experienced in their 17 years with the school! Keller Williams work also played a part in an incredible academic change. For the first time students of Princess Elizabeth are ahead of the provincial average which has never happened before! KW Lifestyles Realty goal is to raise \$50,000 for 10 smart boards (\$35,000) and a new playground (\$15,000) - if you would like to send a donation, please contact klrw890@kw.com.

Keller Williams *Giving Back*



Kevin Kingma and Carol Koepke with KW Lifestyles Realty raised \$7000 for a splash pad for their community. Kevin put on a concert for a friend called **rock n'wheel** for a friend that was in an accident and is now a paraplegic.



KW Energy Real Estate - Ann Pritchard's small team with BIG Hearts contacted **Hearthplace Cancer Centre** to see how they could help!

Ann's team with the help of Dave Widdifield of Nuvision who donated the paint, equipment and some of his time gave the Cancer Centre a fresh new look!

YOU make a difference!





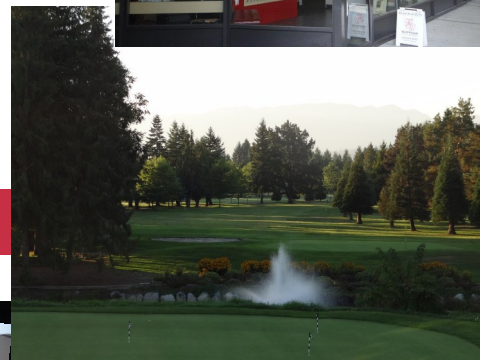
Keller Williams

Market Centre News

KW Elite Realty, Port Coquitlam BC



KW Valley Realty, Abbotsford BC



Vancouver Real Estate Board - Golf Tournament—Sept 2013



Upcoming Events - Mark your Calendar!

September

Austin- Mega Camp - **KW Canada Reception**

Canada- Mega Recruit Select, Toronto w/Diane Mitchell

Canada- Mega Recruit Select, London w/Diane Mitchell

Canada- Mega Recruit Select, Kitchener w/Diane Mitchell

Austin-4th Annual KW Commercial Retreat

September 18

September 25

September 26

September 27

September 20 -22

October

Canada- Mega Recruit Select, Winnipeg w/Diane Mitchell

Canada- Business Planning, Ottawa w/Antoinette Perez

Canada- Business Planning, Halifax w/Antoinette Perez

Canada- Business Planning, Cambridge w/Antoinette Perez

Canada- Business Planning, Toronto w/Antoinette Perez

Canada- Business Planning, Vancouver w/Paul Morris

Canada- Business Planning, Calgary w/Paul Morris

Austin- Franchise Systems Orientation

Canada- First Step to BOLD, GTA

Canada- First Step to BOLD, Cambridge

Austin- Team Leader Boot Camp

Austin- Retention: Keeping Agents First

Austin- OP Boot Camp

Austin- MCA Success In The Office

October 3

October 3

October 4

October 7

October 8

October 8

October 9

October 16-18

October 21

October 22

October 21-22

October 23

October 24-25

October 24-25

November

Canada- Mega Recruit Select, Halifax w/Diane Mitchell

Austin- Fall Masterminds

Canada- Canadian Leadership Summit

Canada- Retention Keeping Agents First w/Bev Steiner

Canada- Leadership Summit + LORE/Consulting Clinic w/Mike Bastian

Canada- Market Centre Financials/2014 Forecast and Goals w/ Mike Bastian

Canada- Inspirational Breakfast

Canada- DRIVE with Patrick McCowan

November 6

November 11-14

November 18-22

November 18

November 19

November 20

November 21

November 22

Upcoming Events - Mark your Calendar!

December

Austin- Franchise Systems Orientation

December 9-11

Austin- Recruit Select

December 9-10

Austin- Action Training

December 11

Austin- Leadership & Motivation

December 12

Austin- MCA Success In The Office

December 12-13

February 2014

Phoenix- Family Reunion

February 15-19

Register online

Canada- www.millionairesystems.ca

Austin- <http://apps.kw.com/events/austinevents>

Family Reunion- <http://familyreunion.kw.com/>

Mega Camp- <http://mapscoaching.kw.com/mega-camp>

Thank you
to our Sponsors!



<http://www.marketleader.com/>



<http://pillartopost.com/>



<http://www.colourtech.com/>



<http://www.shapirocho.com/>



<http://www.realestatestatistics.com/>



<http://canadajunk.com/>

kw | Canada Market Centres

www.kellerwilliamsrealty.ca/kwca/MCLeadership

Newmarket	kw Canada	416-637-8340	855-637-8340
Abbotsford	Keller Williams Valley Realty	604-852-2234	866-459-2234
Barrie	Keller Williams Experience Realty	705-720-2200	855-520-2200
Burlington	Keller Williams Edge Realty	905-335-8808	
Burnaby	Keller Williams Black Diamond Realty	604-880-6000	
Calgary	Keller Williams Realty South	403-278-6884	
Halifax	Keller Williams Select Realty	902-407-7373	
Kitchener	Keller Williams Golden Triangle Realty	519-570-4447	
London	Keller Williams Lifestyles Realty	519-438-8000	
Mississauga	Keller Williams Real Estate Associates	905-812-8123	
Mississauga	Keller Williams Realty Solutions	905-278-8866	
Montreal	Keller Williams Urbain Agence Immobilière	514-868-1111	
Newmarket	Keller Williams Realty Centres	905-895-5972	
Ottawa	Keller Williams Ottawa Realty	613-236-5959	
Ottawa	Keller Williams VIP Realty	613-829-1818	
Ottawa	Keller Williams Solid Rock Realty	613-733-3434	
Port Coquitlam	Keller Williams Elite Realty	604-468-0010	
Toronto	Keller Williams Referred Realty	416-445-8855	
Toronto	Keller Williams Advantage Realty	416-465-4545	
Toronto	Keller Williams Real Estate Service	416-222-6188	
Toronto	Keller Williams Referred Urban Realty	416-572-1016	
Toronto West	Keller Williams Neighbourhood Realty	416-236-1392	
Whitby/Oshawa	Keller Williams Energy Real Estate	905-430-2320	

It's Time To Plan For The Best Silent Auction Ever!

kw | Canada is hosting a Silent Auction for KW Cares at this year's Canadian Cultural & Leadership Summit.

We are REALLY counting on you to come up with some terrific items! KW Cares has been able to help soooo many families and the auction is one way to ensure that this assistance will not only continue, but increase in 2013. Here's just a few examples of what sells well... Electronics, Cameras, Watches, Jewelry, Purses and briefcases, iPods, iPhones, and iPads...

Contact Stephanie Mulvina for more details:

E: kwrg30@kw.com T: 416.637.8340 TF: 855.637.8340



Take it to heart.®

kw. | WI4C2TS 

THE KELLER WILLIAMS REALTY

— *Belief System* —

Win-Win: or no deal

Integrity: do the right thing

Customers: always come first

Commitment: in all things

Communication: seek first to understand

Creativity: ideas before results

Teamwork: together everyone achieves more

Trust: starts with honesty

Success: results through people

Your News is Important to us!

Everyone at Keller Williams is excited to hear your stories, so please forward your articles to be included in our monthly newsletter and be sure to include photos. Please send your comments and suggestions to us.

Be sure to join the KW Canada Community on Facebook & Twitter

Facebook: www.facebook.com/#!/KWCanada **Twitter:** www.twitter.com/#!/kw_canada

Your Canadian Leadership Team



John Furber
Canadian Director



Diane Mitchell
Canadian Director



Stephanie Mulvina
Operations Manager



Michelle Defazio
Event Coordinator

Keller Williams Canada Tel: 416.637.8340 Toll Free: 855.637.8340 Fax: 905.895.8579

Email: kwrg30@kw.com Website: www.Kellerwilliamsrealty.ca