

News Release FOR IMMEDIATE RELEASE CONTACT: Stephanie Hawkins Office: 512/439-8708 stephanie.hawkins@kw.com

Keller Williams Realty Associates and Teams Shine On *REAL Trends/Wall Street Journal* List of Top Performers

AUSTIN, TEXAS (June 28, 2013) — Keller Williams Realty, the largest real estate franchise company in the United States, announced today that its associates and teams have once again made an impressive showing on the annual *REAL Trends/Wall Street Journal* "The Thousand" report.

The 2013 report shows Keller Williams associates representing approximately 11 percent of the Top 1,000 agents, including nearly 25 percent of the Top Teams ranked by Transaction Sides – more than any other franchise's teams. Collectively, Keller Williams Realty teams also closed more units than the combined teams from any other franchise on the list.

REAL Trends, Inc., a leading source of analysis on the real estate industry, partners with the *Wall Street Journal* each year to compile an industry summary of the Top 1,000 real estate agents and teams in the United States. The report categorizes rankings by Top 250 Real Estate Professionals by Transaction Sides, Top 250 Real Estate Professionals by Transaction Volume, Top 250 Teams by Transaction Sides and Top 250 Teams by Transaction Volume.

"These results prove once again that, whether you're an individual or part of a team, we have the systems and models in place to empower you to accomplish all of your growth goals," Keller Williams Realty CEO Mark Willis said. "We are honored to be in business with so many of the country's top performing agents and teams. Congratulations to each of the winners for the strong businesses they've built and the extraordinary success they've achieved."

Last month, *REAL Trends* released its annual list of the industry's Top 500 brokerages. Keller Williams Realty brokerages represented 23 percent (116 offices) of the Top 500 by closed volume and 22 percent (111 offices) of the Top 500 brokerages ranked by closed transactions. The Keller Williams Realty offices included in the Top 500 handled approximately \$67 billion in sales and more than 289,000 transactions. For more details, full reports are available on the REAL Trends Website: <u>http://www.realtrends.com/products/rt1000</u>.

###

About Keller Williams Realty, Inc.:

Keller Williams Realty Inc. is the largest real estate franchise company in the United States, with approximately 700 offices and 85,000 associates around the world. The company has grown exponentially since the opening of the first Keller Williams Realty office in 1983, and continues to cultivate an agent-centric, education-based, technology-driven culture that rewards associates as stakeholders. The company also provides specialized agents in luxury homes and commercial real estate properties. For more information or to search for homes for sale visit Keller Williams Realty online at (www.kw.com)