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Keller Williams Leads Industry with More Top Agent Teams Ranked by Transactions

2015 REAL Trends "The Thousand" ranks 72 Keller Williams agent teams in Top 250, representing 27,391 transactions

AUSTIN, TEXAS June 26, 2015 — Keller Williams, the world's largest real estate franchise by agent count, has more high-performing agent teams ranked by transaction than any other real estate franchise listed in the 2015 REAL Trends "The Thousand", published in conjunction with The Wall Street Journal. Overall, the company has 120 agent teams recognized in the 10th annual listing of America's top real estate sales professionals and teams.

"Keller Williams' strong showing in this year's 'The Thousand' annual listing comes as no surprise," said Chris Heller, CEO, Keller Williams. "We are extremely honored to be in business with these real estate teams, whose success clearly puts them in the top one percent of real estate professionals nationwide."

The *REAL Trends* "The Thousand" featured 72 Keller Williams' agent teams in its Top 250 ranking of real estate teams by transaction sides; those Keller Williams teams together represent 27,391 transactions. The 2015 listing also featured 36 Keller Williams' agent teams in its Top 250 list of teams by volume, equating to more than \$4.69 billion in sales. An additional twelve Keller Williams agent teams were similarly recognized in the average sales price-listing category for top teams.

"We're in business to fuel productivity and growth for our agent partners; it's why we maintain our strong, unrelenting focus on training," said President John Davis, Keller Williams. "We're excited to congratulate all of the Keller Williams' agents who have achieved this well-deserved recognition."

In February 2015, Keller Williams became the world's leading real estate by agent count. *Training* Magazine also named Keller Williams the #1 training organization across all industries the same month.

For more information and a complete list of agents on the 2015 *REAL Trends* "The Thousand", visit www.realtrends.com.

About Keller Williams Realty, Inc.

Austin-Texas based Keller Williams Realty, Inc. is the largest real estate franchise by agent count in the world, with 700 offices and 120,000 associates in more than a dozen countries worldwide. In 2015, Keller Williams was named the No. 1 training organization across all industries in the world by *Training Magazine*.

Since 1983, Keller Williams has grown exponentially and continues to cultivate an agent-centric, education-based, technology-driven culture that rewards agents as stakeholders. The company provides specialized agents in luxury homes and commercial real estate properties. For more information on Keller Williams Realty, visit www.kw.com.

About REAL Trends, Inc.

REAL Trends has been the trusted source of news, analysis and information on the residential brokerage industry since 1987. The privately held publishing, consulting and communications company is based in Castle Rock, Colorado.

Residential real estate leaders look to REAL Trends for timely and trusted information and analysis through its monthly newsletter, news updates, conferences and publications.

In addition to creating research studies, REAL Trends is a leading provider of high-level business consulting services to the residential real estate industry. The firm provides a wide range of advisory services to international clientele as well as local, regional and national real estate organizations. Areas of expertise include operational analysis, valuations, merger and acquisition advisory services, consumer and business research and strategic planning. For more information, visit www.realtrends.com.