

- All classes are held at the DGA
- 7920 Sunset Blvd., Los Angeles, CA 90046
- 7AM - 4PM is free street parking on Hayworth
- On Monday Team Meeting Days, free parking across Hayworth at the underground DGA Parking lot

A SPECIAL THANK YOU TO OUR CORE SERVICES



HOLLYWOOD HILLS
ESCROW
9000 Sunset Blvd., Suite 1100, West Hollywood, CA 90069

Frances Sevilla
310.461.1828
FSevilla@HHEscrow.com



skyline
HOME LOANS

Fredrik Megerdichian
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PREMIER
NATURAL HAZARD DISCLOSURES

Stephen Brown
310.433.3860
stephen@PremierNHD.com



OLD REPUBLIC
HOME PROTECTION

Melissa Misner
800.282.7131 X.122
MelissaM@ORHP.com








Advanced Group
PROPERTY INSPECTIONS

Mary Kay
818.247.7771
MaryKay@AGPIC.com



First American
Home Buyers Protection
Corporation

Mary "Stu" Bryan
800.444.9030
MSBryan@FirstAM.com

Monday	Tuesday	Wednesday	Thursday	Friday
30 OFFICE CLOSED FOR MEMORIAL DAY!	31 Broker's Caravan 	1 Listing Presentation with Dominic Pietrangelo 1:30PM - 2:30PM	2 Setting Up Your New KW Website with Joey Lewis 12:15PM - 1:15PM The MLS with Josh Brill 1:30PM - 2:30PM	3
6 Team Meeting 2:30PM - 3:30PM	7 Broker's Caravan 	8 BOLD: STEP 1 8:30AM - 3:30PM ALC Meeting 2:30PM - 4:00PM	9 Smart Farming Tool with Title365 1:30PM - 2:30PM CAREER NIGHT 6:15PM - 7:30PM	10 Contracts, Compliance & Legal Issues with Stephen Lynch 12:15PM - 1:15PM Profit Share with Steven Robbins 1:30PM - 2:30PM
13 Team Meeting 2:30PM - 3:30PM	14 Broker's Caravan 	15 PRE-IGNITE 10:00AM - 12:00PM Home Warranty & Lowering Risk w/ Old Republic Home Protection Mentorship Meeting 3:00PM - 4:00PM	16 Dealing with Disclosures with LaRocca Inspections 12:15PM - 1:15PM	17 Contracts, Compliance & Legal Issues with Stephen Lynch 12:15PM - 1:15PM Negotiation Techniques with Debi Raveh 1:30PM - 2:30PM
20 IGNITE 9:00AM - 12:00PM Team Meeting 2:30PM - 3:30PM	21 Group Broker's Caravan 	22 IGNITE 9:00AM - 12:00PM Networking on Social Media with Dan Steve - RSVP @ Front Desk & Lunch by Old Republic Home Protection 12:15PM - 1:15PM	23 BOLD : STEP 2 8:30AM - 3:30PM MAPS Coach Chris McNamara 12:15PM - 1:15PM CAREER NIGHT 6:15PM - 7:30PM	24 IGNITE 9:00AM - 12:00PM Contracts, Compliance & Legal Issues with Stephen Lynch 12:15PM - 1:15PM Counter Offer & Multiple Counter Offer with Timothy Xu 1:30PM - 2:30PM
27 IGNITE 9:00AM - 12:00PM Team Meeting 2:30PM - 3:30PM	28 Broker's Caravan 	29 BOLD: STEP 3 8:30AM - 3:30PM IGNITE 9:00AM - 12:00PM	30 IGNITE 9:00AM - 12:00PM Michael Lewis 101 with Lisa Gray 12:15PM - 1:15PM	

KWSM'S FREE In-House Marketing
What Services Do We Offer?

- Open House Flyer
- JUST Listed / Sold Postcards
- Business Cards

For More Info Email Lisa M. Gray at LGray@kw.com



Recruiting Bridge
Do you know any Real Estate Agents that might want to join Keller Williams?
If so, please enter their contact info into your RB account. This is a great way to start filling your down line and collecting passive income.

Classes & Events are subject to change.

KW HOLLYWOOD HILLS

KELLERWILLIAMS REALTY

9000 W Sunset Blvd., Suite 1100, West Hollywood, CA 90069
7920 Sunset Blvd., Suite 100, Los Angeles,



Commercial Directors

James Adner &
Andrew Lamberger



Escrow Officer

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Team Leader	Steven Robbins	310.623.1326
Assistant Team Leader	Greg Posada	310.651.1932
Associate Manager	Debi Raveh	323.839.5250
Associate Manager	Susan Chadney	323.422.9449
Compliance Officer	Stephen Lynch	323.428.8787
Market Center Administrator	Carmen Hugo	310.623.1334
Agent Services	Leonardo Riberio	310.623.1374
Marketing Director	Lisa M. Gray	310.623.1328
Technology Director	Joey Lewis	818.432.1596

ALC Members

Dominic Pietrangelo, Nima Tehrany, Peter Mac, David Acosta, Timothy Xu,
Smike Wallen, Aram Gaboudian, Rhonda Scott, Elena Ortiz, Greg Posada



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KW Anniversaries for June

13 Years

Melissa Chaitin
Joan Fitzpatrick
Mark Meyer

9 Years

Mercedeh Javid
Steven Kyle
Paul Cruz

5 Years

Bruce Bartkow

2 Years

Anna Ahn
Eric Caplan
Anthony Gerson

3 Years

Denise Baldwin
Raiko Dai
Stacie Hardway
Lindsay Harrison
Shelli Linza
Michael Neustadt
Christopher Serrato
Derek Sheridan

7 Years

Dale Eleniak
Elena Ortiz

1 Years

Mark Anderson
Michelle Colbert
Nicolaus Getz
Monique Shivers
Karla Smith

10 Years

Joanne Gorby
Leslie Romenesko
Matt Zarley
Jason Woodruff

6 Years

Terry Trousdale

KW Hollywood Hills Birthdays

Stephen Lynch	6.2	Chloe Nowell	6.11
Dominic Pietrangelo	6.5	Haris Ali	6.11
Lori Matson	6.6	Carmela Orti	6.12
Gail Rife	6.6	Jeffrey Malinowski	6.15
Mark Meyer	6.6	Peter Mac	6.18
Andrew Robarge	6.6	Mina Azami	6.18
Thomas Harris	6.7	Stacey Tellez	6.19
Jeanine Del Carlo	6.8	Tony Dagher	6.21
Maisa Faucette	6.9	Hanif Bachmin	6.22
Michelle Nilchian	6.9	Blaine Stevenson	6.24
Rhonda Scott	6.10	Patrick DiCesare	6.26
Christina Mestidio	6.11	Jason Cochran	6.29
Felicia Daffara	6.11		
Kieran Jackson	6.11		