

# THE FINNEY FORECAST

Volume 3 Issue 1

Real Estate News You Can Use!

## Jumpstart January For An Organized Year

### Update The Address Book

Still scribbling and scrawling in a battered old address book? Perhaps this is the year that you invest in a shiny new planner or build a computerized address book for the first time. Schedule an address book update. Sit down with planner, computer, and that big box of holiday greetings. You may read to your heart's content, but you must make note of new addresses. Star any names whose holiday cards that were returned because of an incorrect address. During the year to come, be on the lookout for a new address. Friends are too important to lose for want of an address!



### Keep in Touch

Don't stop there! These are people you love. Christmas cards contain lots of valuable information. Begin a list of "Letters to Send", sparked by those cards or letters that move you to respond as you read. Writing just one letter a week for the next year, you can treat over 50 of your friends and family to a special gift --- an unexpected letter from you, written at leisure and just because you want to! Schedule weekly letter-writing to tighten the ties that bind you to loved ones.



### Paper Pile-Up

Address book buffed? Turn to files and paperwork. For most of us, a bit of preparation in January will save hours of April agony. As you file this month's phone bill, scoop up and sort last year's receipts.

- ◆ Clump them together with a big paperclip, and if you're really motivated, place them in a brand-new file folder, marked 2016 Receipts. Come tax time, you'll be grateful for this bit of sorting. Is this the year you begin managing your money by computer?
- ◆ January 1 is such a nice, round date. Resolve that you'll set up your bank accounts this month, when your bank statements arrive. Somehow, starting to use Quicken or MS Money isn't quite so significant in June or October --- and no month has free time like January. When those bank statements arrive? Take the time to sort them, by year, placing last year's checks in your "Taxes" file, and creating a new place for this year's checks to live.

Source: [organizedhome.com](http://organizedhome.com)

### Visit [www.JeffreyFinney.com](http://www.JeffreyFinney.com)

- ◆ View 1000's of Homes on-line
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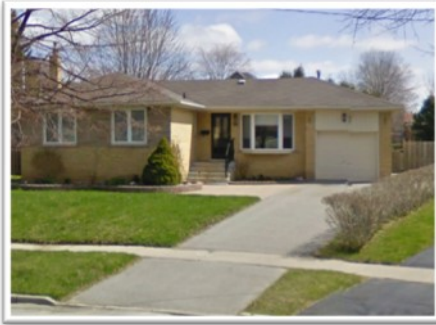
*The kindest  
compliment you can  
give me is the  
referral of your  
family and friends*

*Thank you for  
your trust*



Not intended to solicit those  
already under contract

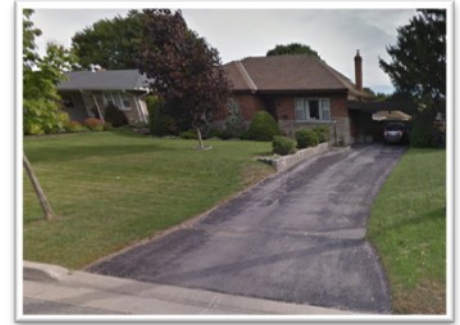
## Coming Soon



99 Ascolda Blvd, Scarborough



748 Krosno Blvd. Pickering



937 Masson St., Oshawa

For more information on these and many other properties, contact Jeffrey at 905.723.5944

## Community Events



### High Tea Party

When: January 29, 2017 from 1:00pm to 3:00pm

Where: Kake Kreations Custom Cakes & Cafe  
116 Dundas Street West, Whitby, ON

### Port Perry Winter Antique Show & Sale

When: Saturday, February 4-5, 2017 10AM - 4PM

Where Scugog Recreation Centre,  
1655 Reach St., Port Perry

## Terminology



### Title:

A freehold title is an interest in land that gives the holder full and exclusive ownership of the land and building for an indefinite period. A leasehold title is an interest in land that gives the holder the right to use and occupy the land and building for a defined period.

## Market Stats

## Record Sales in 2016

- January 5, 2017 -- Toronto Real Estate Board President Larry Cerqua announced that 2016 was a second consecutive record year for home sales. Greater Toronto Area REALTORS® reported 113,133 home sales through TREB's MLS® System – up by 11.8% compared to 2015. The calendar year 2016 result included 5,338 sales in December – an annual increase of 8.6%.
- The strongest annual rate of sales growth in 2016 was experienced for condominium apartments followed by detached homes.

### Summary of Existing Home Transactions in Durham Region

	New Listings	Active Listings	Avg. Sold Price	Avg. Days on Market
Durham Region	411	337	102%	14
Ajax	72	47	102%	14
Brock	5	17	98%	44
Clarington	46	51	102%	13
Oshawa	142	75	104%	12
Pickering	52	49	102%	17
Scugog	9	21	98%	18
Uxbridge	12	31	97%	27
Whitby	73	46	103%	13

To read the full Market Watch Report, visit my website at [www.JeffreyFinney.com](http://www.JeffreyFinney.com)



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