

# 11 Reasons to Sell Your Home During the Holiday Season

11. By selling now, you may have an opportunity to be a non-contingent buyer during the Spring, when many more houses are on the market for less money! This will allow you to sell high and buy low.
  10. You can sell now for more money and we will provide for a delayed closing or extended occupancy until early next year.
  9. Even though your house will be on the market, you still have the option to restrict showings during the six or seven days around the Holidays.
  8. January is traditionally the month for employees to begin new jobs. Since transfers cannot wait until Spring to buy, you need to be on the market during the Holidays to capture the market.
  7. Some people must buy before the end of the year for tax reasons.
  6. Buyers have more time to look for a home during the Holidays than they do during a work week.
  5. Buyers are more emotional during the Holidays, so they are more likely to pay your price.
  4. Houses show better when decorated for the Holidays.
  3. Since the supply of listings will dramatically increase in January, there will be less demand for your particular home.
  2. Serious buyers have fewer houses to choose from during the Holidays
- And the number one reason why your should list during the Holidays ...
1. People who look for homes during the Holidays are more serious buyers!



Copyright 2013 Keller Williams® Realty, Inc. If you have a brokerage relationship with another agency, this is not intended as a solicitation. All information deemed reliable but not guaranteed. Equal Opportunity Housing Provider. Each office is independently owned and operated.



Team Saldivar  
619-840-5762

Keller Williams Realty  
CA BRE# 01786540  
CA BRE# 01752308