

# THE SMART SELLER PROGRAM

## With Flexible Commissions

### **Sell the Property Yourself While it is Listed, and Pay No Commission**

Have the ability to contribute and get compensated for your efforts. You can run ads and hold open houses if you wish. This, of course, does not apply to a buyer exposed to the property by my office or another agent.

### **Cancel this Listing at Any Time**

If for some reason, we do not provide 100% satisfactory service, just let us know. We promise to remedy the situation within 24 hours. If you are still not satisfied, we will release you unconditionally, from the listing agreement with no further obligation.

### **No Advance Fees of Any Kind**

You only pay a commission if I procure an offer that is acceptable to you.

### **No Pressure Presentation**

I will never allow you to be pressured by the buyer's agent. All offers will be emailed, faxed or delivered to my office and will be presented to you by phone and fax with our recommendations, so you can make your decisions privately.

### **Flexible Commission Schedule**

Many realtors have a very rigid commission schedule that is not in touch with today's fast-paced market. The Smart Seller's Program offers flexibility. The commission varies depending on when the house is sold, who sells the house and whether or not we are selling your next home.



276-B Dilworthtown Rd, West Chester PA 19382

P: 610-399-5100 M: 484-474-0247

E: admin@mikekoperna.com

