

News in the Neighborhood



Roma Kalra
Sales Representative



Gary Sandhu
Sales Representative



Our Commitment To You:

As your Real Estate Representatives, we promise to provide you with personal attention and excellent service before, during and after any transactions have been completed.

We are committed to being your real estate agents!

If you, your friends or family members are looking to buy or sell a home, we would be pleased to provide a free, no-obligation market analysis.

*Please call and let us know how we can help!
416.300.6300*

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Not intended to solicit those already under contract with a brokerage

Market Statistics - Positive Start to 2013

Summary of Existing Home Transactions in Peel Region

| | New Listings | Active Listings | Avg. Sold Price | Avg. Days on Market |
|-------------|--------------|-----------------|-----------------|---------------------|
| Peel Region | 2,332 | 3,002 | 97% | 36 |
| Brampton | 1,002 | 1,246 | 97% | 34 |
| Caledon | 114 | 222 | 97% | 52 |
| Mississauga | 1,216 | 1,534 | 97% | 36 |

February 5, 2013 -- Greater Toronto Area REALTORS® reported 4,375 transactions through the Toronto MLS system in January 2013. This number represented a slight decline compared to 4,432 transactions reported in January 2012.

“The January sales figures represent a good start to 2013. While the number of transactions was down slightly compared to last year, the rate of decline was much less than what was experienced in the second half of 2012. This suggests that some buyers, who put their decision to purchase on hold last year due to stricter mortgage lending guidelines, are once again becoming active in the market,” said Toronto Real Estate Board (TREB) President Ann Hannah.

“It is interesting to note that sales were up for many home types in the GTA regions surrounding the City of Toronto. This is due, at least in part, to the additional upfront land transfer tax in the City of Toronto,” added Ms. Hannah.

The average selling price for January 2013 sales was \$482,648 – up by 4.3% compared to \$462,655 in January 2012. The MLS® Home Price Index (HPI) Composite Benchmark price was up by 3.8% over the same period.

“There will be enough competition between buyers in the marketplace to prompt continued growth in home prices in 2013. Expect annual average price growth in the three to five per cent range this year,” said Jason Mercer, TREB’s Senior Manager of Market Analysis.

Thinking of Moving – We Are Professional REALTORS Who Can Help

As REALTORS it is our goal to provide you with the best service, giving you the experience of selling your home in a positive and stress free process. Call to book an appointment for a current market value of your home. **416.300.6300** or **416.219.3201**

7 Energy Saving Tips for Winter

Saving money on energy costs is always a good investment. With winter now upon us, it is that time of year when families must determine how much they want to spend on energy costs. There are, however, some simple tricks to cut costs while turning up the heat.

1. Turn off unused electronics: Everyone has heard our Mom or Dad tell us to turn off something when we are done with it. This still holds true today. When you leave a room, turn off the light. When you go to bed, close your laptop. If you go on vacation, it might be a good idea to disconnect the garage door opener.
2. Use power strips: Simply having appliances plugged in drains energy, so when possible, plug as many electronics into power strips as you can. When those items are not in use, easily switch them off by using the switch on the power strip.
3. Unplug chargers: Many houses have multiple devices that require charging. From laptops to tablets to smart phones, chances are that on any given day one could have a few items charging at once. When the device is fully charged, unplug it. Even though it is charged it still uses energy from the outlet.
4. Invest in a power monitor: Having a power monitor is a good idea for any home. It tells you how much energy you are using, and which household items are draining the most power. By knowing where large amounts of your bill are going, you can adjust your usage accordingly.
5. Use appliance programs: A lot of new household items have self-regulation options. Take advantage of them. This can range from power management options on a computer to programming setting for heat or air conditioning. Many appliances have some form of power-saving settings, and it is beneficial to utilize them.
6. Be smart in choosing light bulbs: Light bulbs have changed a lot the past few years. LED bulbs and compact fluorescents are much easier on power than older bulbs. They are also inexpensive, so there are multiple benefits to updating your light bulb inventory.
7. Use cold water in washing machines: A cold wash will keep clothes just as clean and uses less energy than hot water. Another fun fact: Hot water can make colors run and helps stains set, crises avoided!



Source www.realtor.com

**For more information on this please feel free to contact us
at the numbers or emails below.**



Roma Kalra
Sales Representative
416.300.6300
romakalra@live.ca



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Gary Sandhu
Sales Representative
416.219.3201
gurpagesandhu@yahoo.ca