



As Featured in Top Agent Magazine:

With seemingly boundless energy, Kami Pyvand with Keller Williams in Atlanta, Georgia has relentlessly pursued the highest levels of service in his career. His work ethic is unparalleled and his sharp, honest approach has earned him an ever-increasing bounty of referrals. He is consistently a top producer currently ranked as number 15 in the United States, South East Region.

Kami has a passion for sales that began very early in his life. “My father’s theory was that you need to learn a skill, above and beyond your education, so that no matter where you landed in the world you would be able to thrive,” Kami explains. “For me that skill was ales. I started fixing bicycles and selling them to my friends at 13 and I’ve been building on those sales skills ever since.”When he was getting ready to open a restaurant in Atlanta in 2004, a friend asked him to sell a house for him, despite the fact that Kami had never been in real estate before. His sales skills proved incredibly sharp and he managed to sell the house in a single day, brokering the deal on his own. Soon after, he quit his restaurant job and dedicated his time entirely to real estate. “I did not know many people in the city then,” he recalls “and I must have been in the office from 5:30 in the morning until 1 the next morning, many, many times. My broker thought I was going to burn out and no one thought I would last, but I sold 16 houses the first year, and have been growing ever since.”

Kami takes this same sense of determination with him into every aspect of the transaction. “If you’re going to do something, you should do it right,” he says adamantly. He is a proactive agent who seeks out buyers for his listings and works closely with other local agents to move his listings to sale quickly. “The key is paying attention to the details and getting things done,” he says. “My listings are only on the market for an average of 12 days, well below the local average.” His precision has allowed him to pull off what, for many agents, would be nearly impossible: holding back to back closings for his clients, closing their old house in the morning and closing on their new one in the afternoon. He always stays one step ahead of his clients navigating the process for them and interceding before problems arise, leading to a smooth, efficient closing.’

At the same time, Kami never sacrifices personal service for efficiency. “I am very focused and very straight forward with my clients,” he says. “I answer their questions and their phone calls within minutes rather than hours or days and they know that if they list with me, their house will sell.” When working with buyers he is direct and honest with the potential issues with a home. “When I go into a house with a buyer I want to make sure the house is not just a good idea now, but also when they call me years later when they’re ready to sell it, that it will still be a good investment,” he says.

Customer satisfaction in the long-run is the mark of success for Kami, and he treats his clients well long after the end of the transaction. “Each year I throw a client appreciation party,” he says. “This year I’m throwing two for nearly 500 people. I plan it on my own and it’s the kind of party people remember. This year I’m also in the process of sending a special gift to 500 of my clients.” Kami relishes in giving back to his clients and his efforts have earned him a loyal following. “I love what I do,” he says. “In real estate, I never have a Monday; I look forward to coming to work every morning.”

Working just with a closing coordinator and an assistant, Kami has his hands full managing his long list of clients, but he is always sure to find time for his family, his wife Ela of 21 years and his 13 year old son Alex. “They keep me going every day,” he says. “I look forward to coming home every night and watching a movie with them and talk.” While he has his sights set on climbing to number 5 in the rankings for the South East region in the coming year, numbers will never come before service and a balanced life.

2013

- #15 in the United States, South East Region in sales. **#15**
- Helping more clients buy or sell their houses.
- Featured in Top Agent Magazine.
- Was interviewed on the radio. 106.7
- This means: Extensive Networking, more Education, more exposure, better professional service and better results for his clients.
- Graduated from several sales and other business

2012



- Joined the #1 Office in the State of Georgia among all Keller Williams offices as well all other Realty companies.
- This office was also named “Top 10 Places to work. The only Realty company to ever achieve this.
- Attended several sales seminars, sales consulting classes to further assist my clients
- Joined “Professional Metro Atlanta Local Stats”. A great tool to help sellers and buyers decide wisely

TOP 10

- Top 10 in the entire company, assisting his clients buy or sell houses
- Graduated from “Communication Course”, Landmark Education
- Joined Andy Griffin Success Coaching



- Top 10 in the Entire Company in Atlanta
- Featured as “One of the “Fastest selling Real Estate agents in a bad market”
- Joined a coaching group as a coach
- Attended the “Productivity Program”

2010

2011

- #2 in sales in the entire company of Coldwell Banker for most of the year, able to assist his clients sell their houses and/or buy their new homes.
- Attended “Communication Course” from Landmark Education” along with several other sales consulting classes

2009

- Graduated from “Leadership Program” from “Landmark Education”.
- President’s Circle
- Helping Sellers. Advanced
- Helping buyers. Advanced
- Completed Landmark Curriculum



2008

2007

- 2007 Top 30 in the Entire Company in Atlanta
- Featured in Web Wire, News from Industry for “An agent who knows how to get things done”!
- Top 30 in the company
- NLP

2006

- Chosen to attend Coldwell Banker’s “Leadership Program” to be a broker only after 1 1/2 in the real estate industry

2005

- 2007 Top 30 in the Entire Company in Atlanta
- Featured in Web Wire, News from Industry for “An agent who knows how to get things done”!
- Top 30 in the company
- Most Outstanding Performance Award
- Mastered “Representing Sellers” how to sell faster and for more money

2004

- Joined Coldwell Banker
- Sold 16 houses first year in business.

Up to 2004

- Started sales at an early age of 13
- B.A. in English Literature
- M.S. in Computer Science
- Work for CIM, Center for Irradiation of Materials, Physics Department. Huntsville. Alabama
- Co-Owned a convenience store– one year
- Co-owned a DQ
- Moved to Atlanta to expand business
- M.S. in Computer Science
- B.A. in English literature

Cities Kami has helped “buyers” and “sellers” the most

East Cobb	Sandy Springs	Alpharetta
Marietta	Buckhead	Johns Creek
Roswell	Dunwoody	Suwanee
Woodstock	Brookhaven	Cumming
Smyrna	Atlanta	Duluth
Woodstock	Chamblee	Milton

Use Kami’s knowledge covering **all metro Atlanta** and his **31 year experience** in sales skills which is, naturally, far more extensive *and* more valuable than just knowing a city!

Helping Buyers and Sellers achieve their residential dreams. **one family** at a time.