



Unit Address:	
Unit Legal Description:	
Homeowners Association:	
Seller(s):,	
Title Company:	
	ovided as stated in the contract dated:

- 1. A copy of the bylaws and the rules of the association.
- 2. A copy of the declaration of Covenants, Conditions and Restrictions ("CC&Rs").
- 3. A dated statement containing:
  - (a) The telephone number and address of a principal contact for the association, which may be an association manager, an association management company, an officer of the association or any other person designated by the board of directors.
  - (b) The amount of the common regular assessment and the unpaid common regular assessment, special assessment or other assessment, fee or charge currently due and payable from the Seller.
  - (c) A statement as to whether a portion of the unit is covered by insurance maintained by the association.
  - (d) The total amount of money held by the association as reserves.
  - (e) If the statement is being furnished by the association, a statement as to whether the records of the association reflect any alterations or improvements to the unit that violate the declarations. The association is not obligated to provide information regarding alterations or improvements to the Premises that violate the declaration. The association may take action against the buyer for violations apparent at the time of purchase that are not reflected in the association's records.
  - (f) If the statement is being furnished by the Seller, a statement as to whether the Seller has any knowledge of any alterations or improvements to the unit that violate the declaration.
  - (g) A statement of case names and case numbers of pending litigation with respect to the Premises or the association.
- 4. A copy of the current operating budget of the association.
- 5. A copy of the most recent annual financial report of the association. If the report is more than ten pages, the association may provide a summary of the report in lieu of the entire report.
- 6. A copy of the most recent reserve study of the association, if any.
- 7. Any other information required by law.
- 8. A statement for Buyer acknowledgement and signature as required by Arizona Law.

Buyer must mark one box and sign/date below:

I/We acknowledge the receipt of the above and the opportunity to read thoroughly and hereby accept them. I/we wish to proceed with closing of escrow.

I/We have not yet received the above and hereby issue a cure period notice effective immediately. See attached Cure Period Notice.

I/We have NOT received the above, but wish to proceed with closing of escrow. Buyer specifically releases, holds harmless and indemnifies Broker(s) and agents from any liability for anything that could have been disclosed by obtaining the above information.

Buyer	Date	Buyer	Date
©Tucson Association of REALTORS®, Inc.			Reviewed 02/2010
Keller Williams 1849 N Kolb Rd Ste 101 Tucson AZ 85715			



**BUYER'S WALK THROUGH/FINAL INSPECTION** 



#### 1. PROPERTY:

#### 2. THE BUYER MUST CHECK ONE OF THE THREE FOLLOWING SECTIONS AND SIGN BELOW:

- 6. **I**. The Buyer finds the property to be as represented at the time the Purchase Contract was accepted by the parties. Any subsequent repairs that were agreed to have been completed to the reasonable satisfaction of the Buyer.

#### 8. **OR**

9. II. The Buyer finds the property to be as represented at the time the Purchase Contract was accepted by the parties with 10. the following exceptions:

11.	NOTE: THE ITEMS LISTED BELOW NEED TO BE RESOLVED TO THE
12.	SATISFACTION OF THE BUYER PRIOR TO CLOSE OF ESCROW.

13.	
16.	
17.	
18.	
19.	
24.	
- ••	

### 25. OR

26. III. Buyer acknowledges that the Buyer has the right to, and was advised to, conduct a Final Walk Through/Final
27. Inspection (as described in the Contract) and the Buyer declined. By acting against the Broker's advice by not conducting a
28. Final Walk Through/Final Inspection, Buyer accepts responsibility and hereby releases, indemnifies and holds harmless

29. Broker from any and all liability for all matters which a Final Walk Through/Final Inspection could have revealed.

#### 30. BUYER'S INITIALS REQUIRED IF BUYER DECLINED FINAL WALK THROUGH/FINAL INSPECTION

2	1	
2	I	٠

# BUYER INITIALS

32.

BUYER SIGNATURE

MO/DA/YR

BUYER SIGNATURE

MO/DA/YR

For Broker Use Only:			
Broker File/Log No.	Manager's Initials	Broker's Initials	

MO/DA/YR	1

BUYER INITIALS

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## **DISCLOSURE / NOTIFICATION**



2.	Buyer Seller.	Print Name	
3.	Regarding the Premises (address or description):		
4. 5.	Disclosure/Notification:		
5. 7.			
3.			
ə. 10.			
10. 11.			
12.			
13. 14.			
14. 15.			
16.			
17. 18.			
19.			
20.			
21.	A total of page(s) is attached and is a p	art of this Disclosure/Notifi	ication.
		art of this Disclosure/Notifi	ication. ENT OF THE BUYER
21. 22.	A total of page(s) is attached and is a p DELIVERY OF THIS DISCLOSURE/NOTIF	art of this Disclosure/Notifi	ication. ENT OF THE BUYER
21. 22. 23. 24. 25.	A total of page(s) is attached and is a p DELIVERY OF THIS DISCLOSURE/NOTIF OR SELLER SHALL BE DEEMED NOTIFICA	art of this Disclosure/Notifi ICATION TO THE AG TION TO THAT AGEN	ication. ENT OF THE BUYER
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## **ESTIMATED COST SHEET**

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Property Address: \_\_\_\_\_ Estimate Prepared By: \_

\_ Buyer: \_\_\_

Purchase Price: \$

Date:

\$ Denotes party usually paying costs. Mark in both columns indicates Buyer and Seller normally split costs.

ITEM	OCO CY	TSKY (	°∕? \^	HANA C	ONL	SELLER	BUYER
1. Down Payment		•	•	•	•		\$
2. Escrow Fee (VA-Buyer cannot pay)	•	•	•	•	•	\$	\$
3. New Loan Escrow Fee (VA-Buyer cannot pay)	•			•	•	\$	\$
4. Owner's Title Policy	•	•	•	•	•	\$	
5. ALTA Loan Policy	•			•	•		\$
6. ALTA Loan Endorsements (i.e. 8.1, PUD, etc.)	•			•	•		\$
7. Recording Fees	•	•	•	•	•	\$	\$
8. Account Servicing Setup Fee	•					\$	\$
9. Interest Adjustment (existing loans)	•	•	•	•	•	\$	
10. Payoff Statement Fee	•	•		•	•	\$	
11. Payoff Penalty - Existing Loan(s)	•	•		•	•	\$	
12. Reconveyance/Satisfaction Fee		•		•	•	\$	
13. Tracking Fee	•	•		•	•	\$	
14. Appraisal	?	?	?	•	•		
15. Application Fee (i.e. credit report, etc.)	•		•	•	•		\$
16. Origination Fee				•	•		
17. VA Funding Fee				•			\$
18. Loan Discount Points				•	•		
19. FHA/VA Loan Costs				•		\$	Buyer cannot pay
20. Miscellaneous Loan Costs				•	•		
21. Flood Certification	?	?	?	•	•		\$
22. Prepaid Interest ( days)	•			•	•		\$
23. Tax Impound (see chart)	•			•	•		\$
24. Hazard Insurance (1st year+ 2 mo. impound)	•	?	•	•	•		\$
25. MIP/PMI Premium (1st year + 2 mo. impound)				•	•		\$
26. Fire Protection Proration (if not incl. in taxes)	•	•	•	•	•		\$
27. Flood Insurance (1st year + 2 mo. impound)	?	?	?	•	•		\$
28. Assumption Processing/Transfer Fee(s)			•			\$	\$
29. Loan Payment Due (existing loans)	•	•	•	•	•		
30. Brokerage Fee	•	•	•	•	•	\$	
31. Home Warranty Policy	•	•	•	•	•		
32. Property Inspection Fee(s)	•	•	•	•	•		\$
33. Wood Infestation Report	•	•	•	•	•		\$
34. Environmental Inspection Fee(s)	•	•	•	•	•		\$
35. Homeowner's Association Proration	•	•	•	•	•		\$
36. HOA Transfer Fee(s)	•	•	•	•	•		
37. HOA Inspection/Certification Fee(s)	•	•	•	•	•	\$	
38. Express and/or Courier Fee(s)	•	•	•	•	•		
39. Real Estate Tax Proration	•	•	•	•	•	\$	
40. Septic Certification/Dye Test	•	•	•	•	•	\$	
41. Perc Test	•	•	•	•	•		
42. Survey	•	•	•	•	•		
43. Assessments	•	•	•	•	•	\$	
44.							
45.							
	ΤΟΤΑ	L EST	IMATE	D COS	STS		

 ESTIMATED PROCEEDS DUE SELLER

 Purchase Price
 \$

 Less Present Loan Balance(s)
 -\$

 Less Estimated Costs
 -\$

 ESTIMATED NET AMOUNT
 \$

 Less Owner Financing
 -\$

 ESTIMATED PROCEEDS AT COE \$
 Proceeds do not include refunds of impounds, insurance prorations, required repairs, appraisal reinspection, termite treatment or repairs.

 Proceeds shall be paid after recordation.

BUYER'S ESTIMATE	D MONTHLY PAYMENT	
Loan Amount:	Type of Loan:	
Term of Loan:	Interest Rate:	%
Principal & Interest	\$	
Taxes	\$	
Insurance	\$	
MIP/PMI	\$	
HOA and/or P & I (2nd Loan)	\$	
ESTIMATED MONTHLY PAYN	MENT \$	
This is an estimate on	y. Exact payment may vary.	

SELLER(S)

MO/DA/YR BUYER(S)



THIS INFORMATION IS PREPARED AS AN ESTIMATE ONLY AND SHOULD NOT BE CONSIDERED AN ALL INCLUSIVE LIST OF COSTS. THIS IS NOT A GUARANTEE OF FINAL COSTS OR PROCEEDS. 12/2000 ©Tucson Association of REALTORS®, Inc. SEE REVERSE FOR EXPLANATIONS



## ESTIMATED COSTS EXPLANATION

1.	DOWN PAYMENT	The difference between the purchase price and that portion of the purchase price being financed. Most lenders require the down payment to be paid from the buyer's own funds.
2.	ESCROW FEE	A fee charged by the escrow company as a neutral third party to carry out the procedures necessary to transfer ownership of property.
3.	NEW LOAN ESCROW FEE	A fee charged by the escrow company to carry out the additional procedures necessary when a new loan is created by a lender in connection with a purchase.
4.	OWNER'S TITLE POLICY	An insurance premium charged by the title company to insure the buyer that the title is free from defects up to the date the conveying instrument is recorded. Buyer is the insured.
5.	ALTA LOAN POLICY	An insurance premium charged by the title company to insure lender that encumbrance is a first lien on the property. Fee based on loan amount, refer to rate charge. "Combination ALTA Rate". Lender is the insured.
6.	ALTA LOAN ENDORSEMENTS	Additional insurance premium(s) charged by the title company to provide additional coverage(s) as required by lender. Most common are the 8.1 (Environmental protection liens), PUD (certain violations of HOA covenants & encroachments), 102.5 (Foundation), 103.5 (Water rights) and 6.0 (variable interest rate mortgage).
7. 8.	RECORDING FEES ACCOUNT SERVICING SETUP FEE	Fees charged by the County Recorder's Office for recordation of appropriate instrument(s). A one-time fee charged by a company acting on behalf of the lender and borrower to setup the servicing of the
0.		loan according to the Note and mutual written instructions. May also be setup to impound for taxes/insurance. NOTE: Collection setup fees do not include monthly service fees or close-out costs.
9.		An estimated amount of interest due at closing. Interest is collected in arrears and therefore must be collected from the last monthly loan payment to closing or payoff.
		A fee charged by the lender or collection company for payoff information. A prepayment penalty under a Promissory Note imposed by the lender when the loan is paid off before it is
12.	RECONVEYANCE/ SATISFACTION FEE	due. A fee charged by the lender/trustee to execute the Deed of Reconveyance, or Satisfaction, when the existing note is paid off.
13.	TRACKING FEE	A fee charged by the escrow company to ensure that the releases of the seller's existing liens are recorded.
		A fee charged by an appraiser to render an opinion of value as of a specific date. Required by most lenders to obtain a loan.
		A fee charged by the lender to start the formal loan application. This may include charges such as a credit report, submission fee, etc.
16. 17		A loan processing fee charged by the lender for originating a new loan. A fee charged by the Veteran's Administration to guarantee the loan of a qualified veteran.
18.	LOAN DISCOUNT POINTS.	A fee charged by the lender to make a loan at a given interest rate. One point equals one percent of the total
19.	FHA/VA LOAN COSTS	loan amount and fluctuates depending on the interest rate and availability of money for loans. To be used <b>only</b> in conjunction with the lines in the Financing area of the Contract under "Other Loan Costs".
		Fees charged by the lender that <u>cannot</u> be paid by the buyer to process an FHA/VA loan. These costs could include, but are not limited to: tax service, document preparation, underwriting, bringdown endorsement,
20	MISCELLANEOUS LOAN COSTS	warehousing, assignment fees, etc. VERIFY COSTS WITH LENDER. Fees charged by the lender to process the loan. See #19 above for examples.
		A fee charged by the lender to certify the flood plain status of the property. Normally, this report will determine
າາ		if the lender will require flood insurance to obtain a loan on the property. The amount of interest to cover the period from close of escrow until the beginning of the first payment.
22. 23.	TAX IMPOUND	An amount for taxes required and collected by the lender/account servicing agent and held in the impound
		account to ensure adequate funds are available to pay the taxes. The amount varies according to the closing month.
		BELOW IS A GUIDELINE, BUT CHECK WITH YOUR LENDER FOR EXACT NUMBER.
		JAN & JUL - 4 MONTHS FEB & AUG - 5 MONTHS MAR & SEP - 0 MONTHS APR & OCT- 1 MONTH MAY & NOV - 2 MONTHS JUN & DEC - 3 MONTHS
24.	HAZARD INSURANCE	The first annual premium, plus 2 months, for fire and extended coverage insurance to cover loss of the property. Usually called Homeowner's Insurance. In the event of a condominium property, coverage for
		personal property (contents) may also be needed.
25.	MIP/PMI PREMIUM	An insurance premium to protect the lender against loss incurred by loan default, thus enabling the lender to lend a higher percentage of the sale price. This is NOT life insurance that pays off the loan in case of death.
26.	FIRE PROTECTION PRORATION	An insurance premium to provide subscribers whose property is not located within a fire protection service area paid through the property taxes. This annual premium is normally paid in advance and therefore usually a
27.	FLOOD INSURANCE	charge to the buyer to reimburse the seller to continue coverage for the remaining period. The first annual premium, plus 2 months, for a form of hazard insurance that may be required by the lender as
00		a condition of making the loan. NOTE: Does NOT cover personal property — additional coverage is usually available.
	TRANSFER FEE(S)	All fees, including any assumption, transfer and/or processing fees charged by the lender to process the records of the existing loan into the buyer's name.
	LOAN PAYMENT DUE	The payment amount due from the seller at close of escrow and/or in the case of an assumption of the existing loan, the next payment due from the buyer.
30. 31.	BROKERAGE FEE HOME WARRANTY POLICY	A fee paid to a real estate broker as compensation for services rendered. A fee charged by a private company to cover specified defects. Coverage and deductibles vary with the
32.	PROPERTY INSPECTION FEE(S)	provider and plan. Both new and resale homes may be warranted. Fee(s) charged by a private company(s) or individual(s) to examine and report on the condition of a property.
33.	WOOD INFESTATION REPORT	A fee for a wood infestation report.
	FEE(S)	Fee(s) charged by a qualified entity to inspect and tender a report addressing potential environmental issues, i.e. lead-based paint, water quality, hazardous waste, radon, asbestos, etc.
		The amount at close of escrow that is due in payment of the Homeowner's Association Fee. Fee(s) charged by the HOA to transfer ownership records and/or bond.
		Any inspection and/or certification fee(s). Normally paid by the seller.
38.	EXPRÉSS AND/OR	Fee(s) charged for the mailing and/or distribution of documents by express delivery system, i.e. Federal
39.	COURIER FEE(S) REAL ESTATE TAX PRORATION	Express, Express Mail, or other overnight or local service. An amount due for taxes accrued but not yet due and payable. Taxes are generally prorated to the day of
		closing. Verification for paid/unpaid taxes can be made through the County Treasurer's Office. A fee charged to have a septic system certified that it is in good working order as required by local ordinance.
	DYE TEST	The cost of dye test performed to verify sewer connection.
41. 42	PERC TEST	A fee charged for a test, required by local ordinance, to determine the soil's ability to facilitate a septic system. A fee charged by a surveyor to define property boundaries.
		A lien on a property securing payment, i.e. public improvements, delinquent homeowner's association fees.

DENDUM						Document June	t upda 1993
ARIZONA association of REALTORS realtor® success	Any change in t No representation including tax con	portion of this form has been the pre-printed language of t ns are made as to the legal nsequences thereof. If you de rney, tax advisor or profession	this form must be validity, adequacy sire legal, tax or o	e made in a pror and/or effects of	minent manner. any provision,		EDUAL
		□ Seller □ Buyer □			between the	following	
		ted			_ between the	IOIIOWING	ј Ра
Seller/Landlord:	<u>/</u>						
Premises:							
The following additional te	erms and conditions ar	re hereby included as a part o	f the Contract betw	een Seller and Bu	yer for the above	referenced	l Prei
The undersigned agre	es to the additiona	al terms and conditions an	d acknowledges	receipt of a co	py hereof.		
Seller Buy		MO/DA/YR		Buyer		MO/	DA/YI
Landlord 🗌 Ten	ant		Landlord	Tenant			
				<b>D</b> D		MO	
☐ Seller ☐ Buy ☐ Landlord ☐ Ten		MO/DA/YR	<ul><li>Seller</li><li>Landlord</li></ul>	Buyer		IVIO/	DA/YI
For Broker Use Onl	y:						
		Manager's Initials	Bro	ker's Initials	Date	•	
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Fax:	520-721-524	0	Arthur Lambert				
	Desidence et autoritie	7 - F		Mile Deed	<b>F</b>	A	40000

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# TO ENSURE THAT YOU HAVE THE MOST UP-TO-DATE AFFIDAVIT OF DISCLOSURE, PLEASE CHECK HTTP://WWW.AARONLINE.COM

## Affidavit of Disclosure

Pursuant to A.R.S. §33-422, a seller of five or fewer parcels of land, other than subdivided land, in an unincorporated area of a county, and any subsequent seller of such a parcel, shall furnish a written affidavit of disclosure, in substantially the same form set forth in the statute, to the buyer at least seven days before the transfer of the property. The buyer shall acknowledge receipt of the affidavit. The buyer has the right to rescind the sales transaction for a period of five days after receipt of the affidavit of disclosure. The seller must record the executed affidavit of disclosure at the same time that the deed is recorded.

Various statutes are referred to in the Affidavit of Disclosure. The seller should review these statutes before completing the Affidavit. Arizona statutes are available at <a href="https://www.azleg.state.az.us/ArizonaRevisedStatutes.asp">www.azleg.state.az.us/ArizonaRevisedStatutes.asp</a>.

The Affidavit of Disclosure also refers to various maps and information available on the State Real Estate Department's ("ADRE") website at <u>www.azre.gov/</u>.

The Affidavit of Disclosure should be used in conjunction with any other appropriate seller's property disclosure statement or other seller disclosure documentation.

No representation is made as to the legal validity or adequacy of the following Affidavit of Disclosure or the consequences thereof. If you desire legal advice, tax or other professional advice, please contact your attorney, tax advisor or other professional consultant.

The Legislature frequently adds to the Affidavit of Disclosure. The following Affidavit of Disclosure form may not be updated or revised for accuracy as statutory or case law changes. **Review the statutory requirements for the Affidavit at** <u>www.azleg.state.az.us/FormatDocument.asp?inDoc=/ars/33/00422.htm&Title=33&DocType</u> =ARS

You should not act upon this information without seeking independent legal counsel.



WHEN RECORDED MAIL TO:

## AFFIDAVIT OF DISCLOSURE PURSUANT TO A.R.S. §33-422

I, \_\_\_\_\_ ("Seller(s)") being duly sworn, hereby make this Affidavit of Disclosure relating to the real property situated in the unincorporated area of: \_\_\_\_\_\_ County, State of Arizona, located at:

legally described as:

(Legal Description attached hereto as Exhibit "A")

("Property").

1. There is is not... legal access to the Property, as defined in A.R.S. §11-809. Unknown Explain:

2. There is is not...physical access to the Property. Unknown Explain:

3. There is is not...a statement from a licensed surveyor or engineer available stating whether the Property has physical access that is traversable by a two-wheel drive passenger motor vehicle.

4.	The legal and physical access to the Property 🗌 is 🔲 is not the same. 🗌 Unknown 🔲 Not applicable
Explain	



and

If access to the parcel is not traversable by emergency vehicles, the county and emergency service providers may not be held liable for any damages resulting from the inability to traverse the access to provide needed services.

5. The road(s) is/are publicly maintained privately maintained not maintained not applicable. If applicable, there is is not...a recorded road maintenance agreement.

If the roads are not publicly maintained, it is the responsibility of the Property owner(s) to maintain the roads and roads that are not improved to county standards and accepted for maintenance are not the county's responsibility.

6. A portion or all of the Property  $\Box$  is  $\Box$  is not...located in a FEMA designated regulatory floodplain. If the property is in a floodplain, it may be subject to floodplain regulation.

7.	The Property is is notsubject to Fissures or Expansive Soils Unknown	
Explain	n:	

8.	he following services are currently provided to the Property: 🗌 water 🗌 sewer 🗌 electric 🗌 natura	ıl
gas 🗌	ngle party telephone 🔲 cable television services.	

9. The Property  $\Box$  is  $\Box$  is not...served by a water supply that requires the transportation of water to the Property.

10. The Property is served by  $\Box$  a private water company  $\Box$  a municipal water provider  $\Box$  a private well  $\Box$  a shared well  $\Box$  no well. If served by a shared well, the shared well  $\Box$  is  $\Box$  is not...a public water system, as defined by the Safe Drinking Water Act (42 United States Code §300f).

Notice to buyer: if the property is served by a well, private water company or a municipal water provider the Arizona Department of Water Resources may not have made a water supply determination. For more information about water supply, contact the water provider.

11. The Property does does not ...have an on-site wastewater treatment facility (i.e., standard septic or alternative system to treat and dispose of wastewater). Unknown. If applicable: a) the Property will will not...require installation of an on-site wastewater treatment facility; b) The on-site wastewater treatment facility has has not... been inspected.

12. The Property has has not ... been subject to a percolation test. Unknown

13. The Property  $\Box$  does  $\Box$  does not...meet the minimum applicable county zoning requirements of the applicable zoning designation.



14.	The sale of the Property does does not meet the requirements of A.R.S. §11-809 regarding land
division	s. If those requirements are not met, the property owner may not be able to obtain a building permit.
The sell	ler or property owner shall disclose each of the deficiencies to the buyer.
Explain	

15. The Property  $\Box$  is  $\Box$  is not located in the clear zone of a military airport or ancillary military facility, as defined in A.R.S. §28-8461. (Maps are available at the State Real Estate Department's website.)

16.	The Property is is not located in the high noise or accident potential zone of a military airport or
ancilla	y military facility, as defined in A.R.S. §28-8461. (Maps are available at the State Real Estate
Depart	ment's website.)

17. Notice: If the Property is located within the territory in the vicinity of a military airport or ancillary military facility the Property is required to comply with sound attenuation standards as prescribed by A.R.S. §28-8482. (Maps are available at the State Real Estate Department's website.)

18.	The Property $\square$ is $\square$ is not located under military restricted airspace.	Unknown.
(Maps	are available at the State Real Estate Department's website.)	

19. The Property □ is □ is not located in a military electronics range as defined in A.R.S. §9-500.28 and A.R.S. §11-812. □ Unknown. (Maps are available at the State Real Estate Department's website.)

20. Use of the Property $\Box$ is $\Box$ is not limited in any way relating to an encumbrance of title due to a lis
pendens, a court order or a state real estate department order of a pending legal action. If the use of the property
is limited due to an encumbrance of title, the seller or property owner shall disclose the limitations to the buyer
Explain:



This Affidavit of Disclosure supersedes any previously recorded Affidavit of Disclosure.

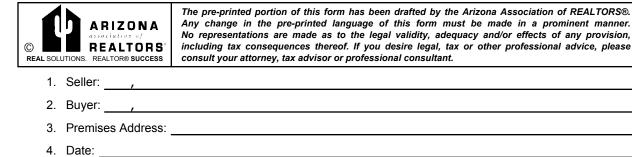
I certify under penalty of perjury that the information contained in this affidavit is true, complete and correct according to my best belief and knowledge.

Dated this day of by (YEAR)	r:
Seller's name (print):	Signature:
Seller's name (print):	Signature:
STATE OF ARIZONA ) ) ss. County of) SUBSCRIBED AND SWORN before me this	
SUBSCRIBED AND SWORN before me this(DATE)	day of , , ,
by	
Notary Public	
My commission expires:(	(DATE)
Buyer(s) hereby acknowledges receipt of a copy of this Affidavit	
day of(YEAR)	
Buyer's name (print):	
Signature:	
Buyer's name (print):	
Signature:	



## "AS IS" ADDENDUM

Document updated: August 2009



The following additional terms and conditions are hereby included as a part of the Contract between Seller and Buyer for the
 above referenced Premises. All terms and conditions of the Contract are hereby included herein and delivery of all notices
 and documentation shall be deemed delivered and received when sent as required by Section 8m of the Contract.

8. A. Seller and Buyer agree that the Premises is being sold in its existing condition ("AS IS") and Seller makes no warranty to Buyer, either express or implied, as to the (1) condition of the Premises, including, but not limited to, Seller's Warranties in Lines 166-168 of Section 5a, which Buyer hereby waives; (2) zoning of the Premises; or (3) Premises' fitness for any particular use or purpose. However, Seller warrants and shall maintain and repair the Premises so that, pursuant to lines 169-170, at the earlier of possession or COE, the Premises, including all additional existing personal property included in the sale, will be in substantially the same condition as on the date of Contract acceptance and all personal property not included in the sale and all debris will be removed from the Premises.

- 15. B. Buyer is advised to conduct independent inspection(s) and investigations regarding the Premises within the Inspection Period as specified in Section 6a. Buyer retains the rights pursuant to Section 6j. Seller shall not be obligated to correct any defects that may be discovered during Buyer's inspection(s) and investigations or otherwise.
- Notwithstanding the foregoing, if an On-Site Wastewater Treatment Facility (conventional septic or alternative system) ("Facility") has been installed on the Premises, Seller and Buyer agree to complete and execute the AAR On-Site Wastewater Treatment Facility Addendum and Seller agrees to pay for the Facility inspections, fees or repairs as set forth therein.
- 23. D. Seller acknowledges that selling the Premises "AS IS" does not relieve Seller of the legal obligation to disclose all known material latent defects to Buyer.

25. E. In the event that any provision contained in this Addendum conflicts in whole or in part with any of the terms
 26. contained in the Contract, the provisions of this Addendum shall prevail and the conflicting terms are hereby
 27. considered deleted and expressly waived by both Buyer and Seller.

28. **F.** Other Terms and Conditions:

29. 30.

# 31. BUYER ACKNOWLEDGES THAT BUYER IS HEREBY ADVISED TO SEEK APPROPRIATE COUNSEL REGARDING 32. THE RISKS OF BUYING A PROPERTY IN "AS IS" CONDITION.

33. Buyer recognizes, acknowledges, and agrees that Broker(s) are not gualified, nor licensed, to conduct due diligence with respect 34. to the premises or the surrounding area. Buyer is instructed to consult with gualified licensed professionals to assist in Buyer's due 35. diligence efforts. Because conducting due diligence with respect to the premises and the surrounding area is beyond the scope of 36. the Broker's expertise and licensing, Buyer expressly releases and holds harmless Broker(s) from liability for any defects or conditions 37. that could have been discovered by inspection or investigation. Seller and Buyer hereby expressly release, hold harmless and 38. indemnify Broker(s) in this transaction from any and all liability and responsibility regarding financing, the condition, square footage, lot lines, boundaries, value, rent rolls, environmental problems, sanitation systems, roof, wood infestation, 39 40. building codes, governmental regulations, insurance or any other matter relating to the value or condition of the Premises. 41. A BUYER'S SIGNATURE MO/DA/YR A BUYER'S SIGNATURE MO/DA/YR 42. \* SELLER'S SIGNATURE MO/DA/YR ^ SELLER'S SIGNATURE MO/DA/YR

"As Is" Addendum • Updated: August 2009 • Copyright © 2009 Arizona Association of REALTORS®. All rights reserved.



#### VAAFAIT . - - - -----

Page 1 of 2 Document updated:

BUIEK-BROM	KER EXCLUSIVE EMPLOYMENT AGREEMENT	February 2010
© REAL SOLUTIONS. REALTOR SUCCE	<b>S</b> No representations are made as to the legal validity, adequacy and/or effects of any provision, including tax consequences thereof. If you desire legal, tax or other professional advice, please	REALTOR*
1. Buyer/Tenant:		("Buyer")
	Iliams         Southern         Arizona         Salesperson:         Arthur         Lambert           (FIRM NAME)         (SALESPERSON'S NAME)         (SALESPERSON'S NAME)         (SALESPERSON'S NAME)	("Broker")
3. Term: This Agreement	t shall commence on and expire at 11:59 p.m. on	·
<ol> <li>6. □ Residential □</li> <li>7. b. negotiate at Buyer's</li> </ol>	agrees to: neeting the following general description: ] Land ☐ Commercial ☐ Other: s direction to obtain acceptable terms and conditions for the purchase, exchange, option or le g the transaction within the scope of Broker's expertise and licensing.	("Property") ase of the Property;
	: The agency relationship between Buyer and Broker shall be: e Real Estate Agency Disclosure and Election form.	
<ol> <li>Retainer Fee: Buyer ag</li> <li>consultation and rese</li> <li>Broker as pursuant to L</li> </ol>	agrees to pay Broker a non-refundable fee in the amount of \$, which is earned earch. This fee <b>☐ shall; or ☐ shall not</b> be credited against any other compensatio Lines 27 - 29.	l when paid, for initial n owed by Buyer to
16. If Broker does not acc 17. held by a builder, sell	Buyer agrees to work exclusively with Broker and be accompanied by Broker on Buyer's first ccompany Buyer on the first visit to any Property, including a model home, new home/ ler or other real estate broker, Buyer acknowledges that the builder, seller or seller's b which will eliminate any credit against the compensation owed by Buyer to Broker.	lot or "open house"
	an acceptable Property is located, Buyer agrees to act in good faith to acquire the Propertions of the Property that Buyer deems material and/or important.	rty and conduct any
22. or has been: (1) the sit 23. exposed to HIV, or dia	dges that pursuant to Arizona law, Sellers, Lessors and Brokers are not obligated to disclo ite of a natural death, suicide, homicide, or any crime classified as a felony; (2) owned or o agnosed as having AIDS or any other disease not known to be transmitted through commo n the vicinity of a sex offender.	ccupied by a person
	nsult the Arizona Department of Real Estate Buyer Advisory provided by the Ariz <i>A</i> .aaronline.com to assist in Buyer's inspections and investigations.	ona Association of
27. Compensation: Buyer	r agrees to compensate Broker as follows:	
30. compensation from sel	ensation shall be: roker receives from seller or seller's broker, whichever is greater. In either event, Buyer author eller or seller's broker, which shall be credited against any compensation owed by Buyer to B compensation shall be paid at the time of and as a condition of closing or as otherwise agree	roker pursuant to this
33. agreement to purchase	uch compensation if within calendar days after the termination of this Agreement, e, exchange, option or lease any Property shown to Buyer or negotiated by Broker on behalf o t, unless Buyer has entered into a subsequent buyer-broker exclusive employment agreement	f the Buyer during the
	ansaction is prevented by Buyer's breach or with the consent of Buyer other than as prov pensation shall be due and payable by Buyer.	ided in the purchase
	YABLE ARE NOT SET BY ANY BOARD OR ASSOCIATION OF REALTORS OR IN ANY MANNER OTHER THAN AS NEGOTIATED BETWEEN BROK	
		>>



Buyer-Broker Exclusive Employment Agreement • Updated: February 2010 Copyright © 2010 Arizona Association of REALTORS®. All rights reserved.

39.	Additional Terms:
41.	
42.	
43.	
44.	
45.	
46.	

47.

48. **Equal Housing Opportunity:** Broker's policy is to abide by all local, state, and federal laws prohibiting discrimination against any 49. individual or group of individuals. Broker has no duty to disclose the racial, ethnic, or religious composition of any neighborhood, 50. community, or building, nor whether persons with disabilities are housed in any home or facility, except that the Broker may identify 51. housing facilities meeting the needs of a disabled buyer.

52. **Other Potential Buyers:** Buyer consents and acknowledges that other potential buyers represented by Broker may consider, make 53. offers on, or acquire an interest in the same or similar properties as Buyer is seeking.

54. **Alternative Dispute Resolution ("ADR"):** Buyer and Broker agree to mediate any dispute or claim arising out of or relating to this 55. Agreement in accordance with the mediation procedures of the applicable state or local REALTOR® association or as otherwise 56. agreed. All mediation costs shall be paid equally by the parties. In the event that mediation does not resolve all disputes or claims, 57. the unresolved disputes or claims shall be submitted for binding arbitration. In such event, the parties shall agree upon an arbitrator 58. and cooperate in the scheduling of an arbitration hearing. If the parties are unable to agree on an arbitrator, the dispute shall be 59. submitted to the American Arbitration Association ("AAA") in accordance with the AAA Arbitration Rules for the Real Estate Industry. 60. The decision of the arbitrator shall be final and nonappealable. Judgment on the award rendered by the arbitrator may be entered in 61. any court of competent jurisdiction.

62. Attorney Fees and Costs: In any non-REALTOR® association proceeding to enforce the compensation due to Broker pursuant to 63. this Agreement, the prevailing party shall be awarded their reasonable attorney fees and arbitration costs.

64. Arizona Law: This Agreement shall be governed by Arizona law and jurisdiction is exclusively conferred on the State of Arizona.

65. **Copies and Counterparts:** This Agreement may be executed by facsimile or other electronic means and in any number of 66. counterparts. A fully executed facsimile or electronic copy of the Agreement shall be treated as an original Agreement.

67. Entire Agreement: This Agreement, and any addenda and attachments, shall constitute the entire agreement between Buyer and 68. Broker, shall supersede any other written or oral agreements between Buyer and Broker and can be modified only by a writing 69. signed by Buyer and Broker.

70. **Capacity:** Buyer warrants that Buyer has the legal capacity, full power and authority to enter into this Agreement and consummate 71. the transaction contemplated hereby on Buyer's own behalf or on behalf of the party Buyer represents, as appropriate.

72. Acceptance: Buyer hereby agrees to all of the terms and conditions herein and acknowledges receipt of a copy of this Agreement.

73.						
	^ BUYER'S SIGNATURE	MO/DA/YR	^ BUYER'S SIG	NATURE		MO/DA/YR
74.						
	STREET			CITY	STATE	ZIP CODE
75.						
	TELEPHONE		FAX			
76.	Keller Williams Southern Arizon	na				
	FIRM NAME		^ SALESPERSO	ON SIGNATURE		MO/DA/YR
			Arthur	Lambert		
	For Broker Use Only					
	Brokerage File/Log No.	Manager's	Initials	Broker's Initials	Date	
						MO/DA/YR
		Broker Exclusive Employment Ag ght © 2010 Arizona Association o				
		Page 2	of 2			BANK 344



COU	ITER O	FFER				Document updated
	ARIZONA association of REALTORS S. REALTOR® SUCCESS	Any change No represe including ta	e in the pre-printed lang ntations are made as to	has been drafted by the Arizona As guage of this form must be made the legal validity, adequacy and/o . If you desire legal, tax or other p professional consultant.	e in a prominent manner. r effects of any provision,	REALTOR®
			the: ☐ Seller ☐ Dffer ☐ Counter Of	Buyer Landlord Ter	nant. _ between the following I	<sup>D</sup> arties:
. Seller/L	andlord:,					
	enant:, s Address:					
		e Offer and/o	r Counter Offer is con	tingent upon agreement to the	e following:	
·					-	
3 ).						
2						
•						
·						
•						
<ol> <li>to Section</li> <li>by</li> <li>Except</li> <li>counter</li> <li>can be</li> <li>acknow</li> </ol>	on 8m of the C as otherwise pro offer. Until this (	ontract and at ovided in this Counter Offer someone el	received by the origi a.m p.m., N Gounter Offer, the F has been accepted se or either Party ma	ter Offer is signed by all part nating party's Broker named lountain Standard Time, this C Parties accept and agree to a in the manner described abov by withdraw the offer to buy, so	in Contract Section 8 of counter Offer shall be cor Il terms and conditions e, the Parties understan ell, or lease the Premise	or 9a as applicat nsidered withdraw of the above offe d that the Premise
2. 3. 🔲 Selle	Buyer	Landlord	Tenant	Date:	Time:	
I. Doene				Data:	Time:	
5. <b>∏</b> Selle	Buyer	Landlord	Tenant	Date:	mine	
	ESPONSE	_				
		)ffor is attach	and is incorporat	ed by reference. If there is a	conflict botwoon this Co	unter Offer and th
				unter offer shall be controlling.		
)		•		Date:	Time:	
).	Buyer [	Landlord	Tenant			
				Date:	Time:	
2.  Selle	-		Tenant			
	CCEPTANC					
The und	ersigned agrees	to the terms	and conditions of this	s Counter Offer and acknowled Date:		ereof.
6. 🔲 Selle	Buyer	Landlord	Tenant		_	
′			_	Date:	Time:	
3. Selle	•		☐ Tenant			
С	ounter Offer • Upda	ated: Februaty	2011 • Copyright © 201	1 Arizona Association of REALTO	RS®. All rights reserved.	k°£
or Williama 1840	N Kolb Rd Ste 101 Tucson	A7 85715		Phone: (520)235-	Eax: 520-721-5240	



ARIZONA

REALTORS

REAL SOLUTIONS. REALTOR® SUCCESS

## DISCLOSURE OF BUYER AGENCY AND SELLER WAIVER AND CONFIRMATION (This is NOT an employment agreement)

attorney, tax advisor or professional consultant.

Document updated: August 2005



Seller(s):,		
Buyer(s):,		
Property:		
Firm Name ("Buyer's Broker"):	Keller Williams Southern Arizona	
acting through	Arthur Lambert	_(Licensee's Name)

The pre-printed portion of this form has been drafted by the Arizona Association of REALTORS®. Any change in the pre-printed language of this form must be made in a prominent manner. No

representations are made as to the legal validity, adequacy and/or effects of any provision, including

tax consequences thereof. If you desire legal, tax or other professional advice, please consult your

Arizona Department of Real Estate Rule R4-28-1102 requires that all negotiations be conducted exclusively through the Seller's broker or the Seller's broker's representative unless the Seller waives this requirement in writing and no licensed representative of the Seller's broker is available for 24 hours.

## SELLER WAIVER AND CONFIRMATION

Seller has entered into an employment (listing) agreement with another broker pursuant to which the Seller's broker will not be present to negotiate the offer, and agrees that all offers will be presented and negotiated by the Buyer's Broker directly with Seller.

Seller waives the requirement that all negotiations be conducted exclusively through the Seller's broker or the Seller's broker's representative. Seller confirms that no licensed representative of Seller's broker will be available for 24 hours based on the Seller's agreement with the Seller's broker.

## DISCLOSURE OF BUYER AGENCY

Seller acknowledges that Buyer's Broker is acting solely as Buyer's agent and Buyer's Broker is NOT representing Seller in regard to the Property. As Buyer's agent, Buyer's Broker has the fiduciary duties of loyalty, obedience, disclosure, confidentiality, and accounting to Buyer. These duties require that all information given to Buyer's Broker by Seller regarding the Property and the transaction must be disclosed to Buyer. Further, all acts of Buyer's Broker are exclusively for the Buyer's benefit.

The undersigned Seller(s) hereby agrees to the terms and conditions herein and acknowledges receipt of a copy hereof.

^ SELLER'S SIGNATURE

MO/DA/YR

^ SELLER'S SIGNATURE

STATE

MO/DA/YR

STREET ADDRESS

CITY

ZIP CODE

Disclosure of Buyer Agency and Seller Waiver and Confirmation • Updated: August 2005 Copyright © 2005 Arizona Association of REALTORS®. All rights reserved.



Sales Forms 2011

## H.O.A. CONDOMINIUM / PI ANNED COMMUNITY ADDENDUM

Document updated: February 2007

T

			February 2007
© REAL :	ARIZONA association of REALTORS solutions. REALTORS success	The pre-printed portion of this form has been drafted by the Arizona Association of REALTORS®. Any change in the pre-printed language of this form must be made in a prominent manner. No representations are made as to the legal validity, adequacy and/or effects of any provision, including tax consequences thereof. If you desire legal, tax or other professional advice, please consult your attorney, tax advisor or professional consultant.	REALTOR*
	1. Seller:	/	
		I	
	-	:	
	4 Date		
		al terms and conditions are hereby included as a part of the Contract between Seller and B	
6.	referenced Premises.		uyer for the above
		cated within a homeowner's association or a condominium/planned community:	
8.	Dues and Fees: The	current regular association dues are: \$ monthly, or \$	/;
9.	Additional homeown	current regular association dues are: \$ monthly, or \$         ver's association fees are: \$ monthly, or \$	/ ;
10. 11.	Any current homeow	ner's association assessment which is a lien as of Close of Escrow to be: ☐ prorated and assumed by Buyer. becomes a lien after the Close of Escrow is the Buyer's responsibility.	
13.	Any transfer fees cha	arged by a homeowner's association(s) shall be paid by 🔲 Seller 🔲 Buyer 🗋 Other _	
		tification or resale disclosure statement fee charged by the HOA for the cost of pro- y law shall be paid by Seller.	oviding the resale
17. 18.	labeled as community fees, payments, depo	owner's association may require fees, deposits or other payment at COE. These charges reserve, asset preservation, capital reserve, working capital, community enhancement or fursits or otherwise. Any of these fees or deposits or similar payment required by conveyance of the Premises shall be paid by CSIE Buyer Cother	a homeowner's
20.	If the homeowner's a	association has less than 50 units, no later than ten (10) days after Contract acceptance uver the information described below as required by Arizona law.	
24. 25. 26.	the Contract has instru- to provide the informat <b>Buyer is allowed</b> five to Seller of any items of		ed by Arizona law
28.	* BUYER'S SIGNATURE	MO/DA/YR A BUYER'S SIGNATURE	MO/DA/YR
29.			
23.	^ SELLER'S SIGNATURE	MO/DA/YR ^ SELLER'S SIGNATURE	MO/DA/YR
30.	Information required	by law to be provided:	]
31.		nd the rules of the association.	
32.	2. A copy of the declaration	on of Covenants, Conditions and Restrictions ("CC&Rs").	
33.	3. A dated statement con	taining: number and address of a principal contact for the association, which may be an association manager, an ass	posistion management
34. 35.	()	ficer of the association or any other person designated by the board of directors.	ociation management
36.	(b) The amount of	the common regular assessment and the unpaid common regular assessment, special assessment or other asses	ssment, fee or charge
37. 38.	,	nd payable from the Seller. to whether a portion of the unit is covered by insurance maintained by the association.	
39.	. ,	to meneral portion of the drift's covered by insurance maintained by the association.	
40.		t is being furnished by the association, a statement as to whether the records of the association reflect any alteration	
41. 42.		late the declaration. The association is not obligated to provide information regarding alterations or improvements th e the proposed sale. Seller remains obligated to disclose alterations or improvements to the Premises that violat	
43.	association may	y take action against the Buyer for violations apparent at the time of purchase that are not reflected in the association's	records.
44. 45	.,	is being furnished by the Seller, a statement as to whether the Seller has any knowledge of any alterations or improv	ements to the unit that
45. 46.	violate the decla (q) A statement of c	aration. case names and case numbers for pending litigation with respect to the Premises or the association.	
47.	(0)	perating budget of the association.	
48.	5. A copy of the most rec	cent annual financial report of the association. If the report is more than ten pages, the association may provide a su	mmary of the report in
49.	lieu of the entire report		
50. 51.	<ol> <li>A copy of the most rec</li> <li>Any other information r</li> </ol>	ent reserve study of the association, if any.	<b>_</b>
51. 52.		equired by law. acknowledgment and signature as required by Arizona Law.	Ľ 748
			══┎╇┋
Keller V	A. Condominium / Planned Co Williams 1849 N Kolb Rd Ste 101 Tuc Lambert	community Addendum • Updated: February 2007 • Copyright © 2007 Arizona Association of REALTORS®. All rights rest son, AZ 85715 Phone: (520)235-1370 Fax: 520-721-5240 Produced with ZipForm® by zipLogix 18070 Fifteen Mile Road. Fraser. Michigan 48026 www.zipLogix.com Sales Forms 2	

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Document updated:

## DISCLOSURE OF INFORMATION ON LEAD-BASED PAINT AND LEAD-BASED PAINT HAZARDS (SALES)

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Lead poisoning also poses a particular risk to pregnant women. The seller of any interest in residential real property is required to provide the buyer with any information on lead-based paint hazards from risk 4. 5. 6. assessments or inspections in the seller's possession and to notify the buyer of any known lead-based paint hazards. A risk assessment or 7. 8 inspection for possible lead-based paint or lead-based paint hazards is recommended prior to purchase. SELLER'S DISCLOSURE (Seller must complete and initial sections a, b and c below) 9 (a) Lead-based paint and/or lead-based paint hazards (check either 1 or 2 below): 10. 1. 🔲 Seller is aware that lead-based paint and/or lead-based paint hazards are present in the residence(s) and/or building(s) included 11 in this sale. (Explain) 2. Seller has no knowledge of any lead-based paint and/or lead-based paint hazards in the residence(s) and building(s) included 12. 13. in this sale. 14 (SELLER'S INITIALS REQUIRED) SELLER SELLER 15. (b) Records and reports available to the seller (check either 1 or 2 below): 16. 1. 🔲 Seller has provided the buyer with all available records and reports relating to lead-based paint and/or lead-based paint hazards in the residence(s) and building(s) included in the sale. (List documents) 17 18 2. Seller has no reports or records relating to lead-based paint and/or lead-based paint hazards in the residence(s) and building(s) 19 included in this sale. (SELLER'S INITIALS REQUIRED) 20. SELLER SELLER (c) Seller acknowledges Seller's obligation to disclose to any real estate agent(s) to whom the seller directly or indirectly is to pay compensation 21 22 with regard to the transaction contemplated by this disclosure any known lead-based paint or lead-based paint hazards in the premises to be sold, as well as the existence of any reports or records relating to lead-based paint or lead-based paint hazards in the premises to be sold. Seller 23. further acknowledges that this disclosure accurately reflects the entirety of the information provided by the seller to the agent(s) with regard to 24 lead-based paint, lead-based paint hazards, and lead-based paint risk-assessment or inspection reports and records. 25. 26. (SELLER'S INITIALS REQUIRED) SELLER SELLER 2. BUYER'S ACKNOWLEDGMENT (Buyer must complete and initial sections a, b and c below) 27 (a) Buyer has read the information set forth above, and has received copies of the reports, records, or other materials listed above, if any. 28. (BUYER'S INITIALS REQUIRED) BUYER BUYER 29. (b) Buyer has received the pamphlet Protect Your Family From Lead in Your Home. 30. (BUYER'S INITIALS REQUIRED) BUYER BUYER 31. (c) Buyer has (check one): E Received a 10-day opportunity (or mutually agreed upon period) to conduct a risk assessment or inspection for the 32 presence of lead-based paint and/or lead-based paint hazards; or 33. Waived the opportunity to conduct a risk assessment or inspection for the presence of lead-based 34. paint and/or lead-based paint hazards. 35. 36. (BUYER'S INITIALS REQUIRED) BUYER BUYER 3. AGENT'S ACKNOWLEDGMENT (Any real estate agent who is to receive compensation from the seller or the listing agent with regard to the transaction contemplated in this disclosure must initial below.) The agent(s) whose initials appear below has (have) ensured the seller's compliance under the Residential Resale Lead-Based Paint Hazard 37 38. Reduction Act of 1992 by the seller's use and completion of this disclosure form. 39. (AGENT'S INITIALS REQUIRED) COOPERATING AGENT LISTING AGENT 40 Certification of Accuracy: By signing below, each signatory acknowledges that he or she has reviewed the above information, and 41. certifies that, to the best of his or her knowledge, the information provided by the signatory is true and accurate. 42. ^ SELLER'S SIGNATURE MO/DA/YR BUYER'S SIGNATURE MO/DA/YR 43. SELLER'S SIGNATURE MO/DA/YR ۸ BUYER'S SIGNATURE MO/DA/YR 44. LISTING AGENT'S SIGNATURE MO/DA/YR COOPERATING AGENT'S SIGNATURE MO/DA/YR Arthur Lambert Disclosure of Information on Lead-Based Paint and Lead-Based Paint Hazards (Sales) • Updated: January 2009 • Copyright © 2009 Arizona Association of REALTORS®. All rights reserved. Keller Williams 1849 N Kolb Rd Ste 101 Tucson, AZ 85715 Phone: (520)235-1370 Fax: 520-721-5240

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Arthur Lambert

4.

Lender:

# LOAN STATUS UPDATE (LSU)

Document updated: February 2011

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- 1. Pursuant to Section 2e of the Contract Buyer shall deliver to Seller the AAR Loan Status Update ("LSU") describing the current
- 2. status of the Buyer's proposed loan within five (5) days after Contract acceptance and hereby instructs lender to provide an updated
- 3. LSU to Broker(s) and Seller upon request. "Lender" is indicated on lines 4 and 5.

_	COMPANY			ARIZONA L	ICENSE #
5.	LOAN OFFICER			NMLS #	
6.	ADDRESS	TY		STATE	ZIP
7. 8.	EMAIL PH Closing Loan Documents Delivery Date:			AX	
9. 10.	Buyer(s): Seller(s):	, ,			
11.	Premises Address: City:			Zip Code	:
	PRE-QUALIFICATION INFORMATION				
14.	Buyer       is       is not relying on the sale or lease of le	ssions for Buy fees. (Note: Th	qualify for this loan. 'er's loan costs ir e amount that the S	eller agrees	-
19.	Property Type: Single Family Residence Condomini	□ Non-O um □ Planne		t 🗌 Mai	nufactured Home
22. 23. 24.	Lender has provided Buyer with the HUD form         Lender has completed a verbal discussion w         Lender has obtained a Tri-Merged Residential (	vith Buyer inclu Credit Report	iding a discussion	of income	e, assets and debts.
25.	Based on the information provided, Buyer can pre-qualify for a	a loan amount	of: \$		
20.	provided that the total monthly housing payment does not exc	eeu. a			
	*This amount includes estimates for principal, interest, mortgage in	surance, prope	rty taxes, property	insurance,	HOA fees, and flood
	insurance, if applicable. Interest rate not to exceed%				
	Initial Requested Documentation: Lender has received the follow	ing information	from the Duwer:		
	(Additional documentation may be required).	ing intornation	nom me buyer.		
<ol> <li>32.</li> <li>33.</li> <li>34.</li> <li>35.</li> <li>36.</li> </ol>	YES     NO     N/A     YES       Image: Descent of the system       Image: Descent of the system     Image: Descent of the system     Image: Descent of the system     Image: Descent of the system       Image: Descent of the system     Image: Descent of the system     Image: Descent of the system     Image: Descent of the system       Image: Descent of the system     Image: Descent of the system     Image: Descent of the system     Image: Descent of the system       Image: Descent of the system     Image: Descent of the system     Image: Descent of the system     Image: Descent of the system       Image: Descent of the system     Image: Descent of the system     Image: Descent of the system     Image: Descent of the system       Image: Descent of the system     Image: Descent of the system     Image: Descent of the system     Image: Descent of the system       Image: Descent of the system     Image: Descent of the system     Image: Descent of the system     Image: Descent of the system       Image: Descent of the system     Image: Descent of the system     Image: Descent of the system     Image: Descent of the system       Image: Descent of the system     Image: Descent of the system     Image: Descent of the system     Image: Descent of the system       Image: Descent of the system     Image: Descent of the system     Image: Descent of the system	NO N/A	Down Payment/Re Gift Documentation Credit/Liability Doc Other:	n	
37.	Buyer has instructed, and Lender agrees to provide loan status upo	tates on this AA	R Loan Status Und	ate form to	Seller and Broker(s)
38.					
39. 40.	Buyer intends to proceed with the above referenced Lender on the te				eipt of a copy hereof.
	^ BUYER'S SIGNATURE MO/DA/YR	^ BUYER'S SIGNA	TURE		MO/DA/YR
					>>

Loan Status Update • Updated: February 2011 • Copyright © 2011 Arizona Association of REALTORS®. All rights reserved. PAGE 1 of 2



### Loan Status Update (LSU) >>

#### Premises Address:

		DOCUMENTATION		
-	YES	NO	DATE COMPLETED	LENDER INITIALS
41.		Lender has received the Contract and all Addenda		
42.		Lender has sent initial Good Faith Estimate and Truth in Lending (TIL) Disclosures		
43.		Lender has received a signed Application/1003 and disclosures		
44.		Lender has identified down payment source		
45.		Lender has received and reviewed the Title Commitment		
46.		Payment for the appraisal has been received		
47.		Lender has ordered the appraisal		
48.		Buyer has locked the interest rate and points with Lender		
49.		Lock expiration date		
50.		Lender has received the Initial Requested Documentation listed on lines 32-35		
51.		Appraisal received and the Premises appraised for at least the purchase price		
		UNDERWRITING AND APPROVAL		
-				
52.		Lender has submitted the loan package to the Underwriter		
53.		Lender has obtained loan approval with Prior to Document ("PTD") Conditions		
54.		Appraisal conditions have been met		
55.		Buyer has loan approval without PTD Conditions		
		CLOSING		
-				
56.		Lender has ordered the Closing Loan Documents ("DOCs") and Instructions		
57.		Lender has sent the DOCs to the Escrow Company		
58.		Lender has received the pre-audit from Escrow Company		
59.		Lender has approved the pre-audit from Escrow Company		
60.		Lender has received signed DOCs from all parties		
61. 00		All lender Quality Control Reviews have been completed		
62.		All Prior to Funding ("PTF") Conditions have been met and buyer has obtained		
63.		loan approval without conditions		
64.		Funds have been ordered		
65. 00		All funds have been received by Escrow Company		
66.		Close of escrow occurs when the deed has been recorded at the appropriate co	unty recorder's of	lice.
07				
67.				

^ LOAN OFFICER'S SIGNATURE

MO/DA/YR

### **MOLD DISCLOSURE**

STREET



Address of Premises:

CITY STATE ZIP

Recently, substantial attention has been given to the possible health effects of mold in homes, apartments and commercial buildings. Mold found inside such buildings is referred to as indoor mold and is categorized as being either toxic or nontoxic. Certain types of toxic indoor molds may cause health problems in some people while triggering only common allergic responses in others. Non-toxic indoor molds are ordinarily no more than a common nuisance.

The existence of indoor mold is often not detectable by a visual inspection and therefore can go undetected by Real Estate Agents, Sellers/Landlords and even Professional Home Inspectors. The only certain way to determine if the premises you are purchasing/or leasing contains harmful or toxic indoor mold or other airborne health hazards is to retain an environmental expert to perform an indoor air quality test. If past or present existence of any toxic or non-toxic mold, water intrusion or moisture has been disclosed to you, or discovered by you, you should have that condition professionally evaluated.

The Broker(s) recommends that every Buyer/Tenant should consider having an indoor air quality test and/or other health hazard test performed by an environmental expert as part of their inspection rights under their Purchase Contract/ or prior to signing their Lease. This is particularly important if any of the inspection reports or disclosure documents indicate the existence of past or present moisture, standing water, visible water stains, or water intrusion in the Premises.

All inspections, including those to detect the existence of indoor mold or other health hazards, should be completed within the time provided for inspections in the Purchase Contract/or prior to signing the Lease. Any waiver or failure on the part of the Buyer/Tenant to complete all desired inspections and tests within the time provided in the Contract/Lease, including those for indoor mold or other health hazards, is contrary to the advice and recommendations of the Broker(s) and Agent(s).

The Broker(s) and Agent(s) have no knowledge of whether the Premises may have either toxic or non-toxic indoor mold and they hereby acknowledge that they have not been informed of the existence of any indoor mold problems by the Seller/Landlord or any other individual. Also, the Broker(s) and Agent(s) have not and cannot verify, unless the existence of mold is plainly visible, whether or not there is now or ever has been any indication of indoor mold in the Premises. If mold is visible inside the Premises, it is hereby acknowledged by Buyer/Tenant that Broker(s) and Agent(s) are not qualified to verify or identify whether the visible mold is toxic or non-toxic or whether or not there is any existing health risk that may be associated with such mold in or on the Premises.

If you have any questions about indoor mold in or about the Premises, or about potential health problems which may result from toxic and non-toxic mold, the Broker(s) and Agent(s) strongly recommend seeking advice from an environmental expert.

Buyer/Tenant acknowledges having received and read a copy of the foregoing information pertaining to mold. Buyer/Tenant agrees that if there are any questions pertaining to same, the Buyer/Tenant will seek professional advice in a timely manner. The Buyer/Tenant has not and will not rely on the Broker(s) and/or Agent(s) to furnish such advice. The Buyer/Tenant acknowledges that Buyer/Tenant has received no advice and/or information other than this form, pertaining to mold from either the Broker(s), Agent(s), and/or Seller/Landlord.

# BUYER/TENANT SPECIFICALLY RELEASES, HOLDS HARMLESS AND INDEMNIFIES BROKER(S) AND AGENT(S) FROM ANY LIABILITY FOR ANY MOLD FOUND ON THE PREMISES WHICH COULD HAVE BEEN DISCOVERED BY SUCH INSPECTIONS.

Initials Required:

BUYER/TENANT

BUYER/TENANT SIGNATURE

MO/DA/YR

BUYER/TENANT SIGNATURE

MO/DA/YR

BUYER/TENANT

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## ON-SITE WASTEWATER TREATMENT FACILITY ADDENDUM

Document updated: October 2006



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- 1. Seller:
- 2. Buyer: \_\_\_\_\_,
- 3. Premises Address:
- 4. Date: \_

5. The following additional terms and conditions are hereby included as a part of the Contract between Seller and Buyer for the above 6. referenced Premises.

7. An On-Site Wastewater Treatment Facility (conventional septic or alternative system) ("Facility") has been installed on the 8. Premises/Property. The Arizona Department of Environmental Quality ("ADEQ") rules require a pre-transfer inspection and transfer 9. of ownership of the Facility whenever a Premise/Property is sold or otherwise transferred.

10. **Facility Documents:** Seller shall deliver to Buyer copies of all documents pertaining to the Facility in Seller's possession within five (5) 11. days after Contract acceptance. Buyer shall provide notice of any items disapproved within the Inspection Period or five (5) days after 12. receipt of the documents, whichever is later.

13. Facility Inspection: Seller shall have the Facility inspected at Seller's expense within six (6) months prior to Close of Escrow, but in no <sup>14</sup>. event later than three (3) days prior to Close of Escrow, by an inspector recognized by the applicable governmental authority as qualified 15. to inspect the type of Facility installed on the Premises. Seller shall deliver the completed report of inspection to the Buyer upon receipt.

16. **Repair Costs:** Seller shall pay for repairs to correct physical or operational deficiencies in the Facility identified by the Facility 17. inspector, provided that such repairs do not exceed one percent (1%) of the purchase price or  $\[mu]\]$  \$\_\_\_\_\_\_\_.

18. If repair costs exceed the amount that the Seller agrees to pay: (i) Buyer may immediately cancel this Contract or (ii) Seller may cancel 19. this Contract unless Buyer agrees in writing to pay such costs in excess of the amount that the Seller is obligated to pay.

20. **Notice of Transfer:** Buyer shall deliver to Escrow Company a completed Arizona Department of Environmental Quality Notice of 21. Transfer of Ownership of an On-Site Wastewater Treatment Facility form ("Notice of Transfer") prior to Close of Escrow. Escrow 22. Company is instructed to file the Notice of Transfer and the filing fee(s) with the applicable governmental authority **at Close of Escrow**.

23. Notice of Transfer Filing Fee: The Notice of Transfer Filing Fee and any other Facility transfer of ownership fees shall be paid by: 24. Buyer Seller

25. <b>/</b>	Additional Terms:			
26.				
27.				
28.				
29.				
30.				
31.				
32. 7	BUYER'S SIGNATURE	MO/DA/YR	A BUYER'S SIGNATURE	MO/DA/YR
33				
7	SELLER'S SIGNATURE	MO/DA/YR	SELLER'S SIGNATURE	MO/DA/YR
		Wastewater Treatment Facility Addendum		— •****
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	er Williams 1849 N Kolb Rd Ste 101 Tucson, AZ ne: (520)235-1370 Fax: 520-721-5240	Arthur Lambert	Sales Forms 2011	
	Produced with ZipForm® by zipLog	ix, 18070 Fifteen Mile Road, Fraser, Mich	nigan 48026 <u>www.zipLogix.com</u>	

## Keller Williams **PRE-QUALIFICATION FORM**

Document updated:	
February 2011	

A RIZONA association of REALTORS <sup>®</sup> 5. REALTORS SUCCESS	The pre-printed portion of this form has been drafted by the Arizona Association of REALTORS®. Any change in the pre-printed language of this form must be made in a prominent manner. No representations are made as to the legal validity, adequacy and/or effects of any provision, including tax consequences thereof. If you desire legal, tax or other professional advice, please consult your attorney, tax advisor or professional consultant.	
ALIFICATION	INFORMATION	
This Pre-Qualifi	ication Form is to be used in conjunction with an AAR Residential Resale Real Estate Pu	Jrc
") and is to be co	amplated by the Londor as indicated on lines 34 and 35	

## PRE-QUALIF

C REAL SOLUTIONS. REAL

1. Purpose: This chase Contract 2. ("Contract") and is to be completed by the Lender as indicated on lines 34 and 35.

3.	Lender has consulted with	,		("	Buyer") and s	submits the	following:
4.	Buyer is: Married	Unmarried	Legally Se	eparated			
5.	Buyer is is not relying of	on the sale or lease of	f a property to	o qualify for this loa	in.		
6.	Buyer is is not relying	g on Seller conces	sions for B	uyer's loan costs	including p	ore-paids, ir	mpounds,
7.	appraisal fees and Bu	yer's title and escrow	fees. (Note:	The amount that the	e Seller agree	s to contribu	ute, if any,
8.	shall be established i	n the Contract).			-		
9.	Type of Loan: Conventional	HA 🗌 VA 🗌 US	SDA 🗌 Otl	her:			
10.	Occupancy Type: Primary	Secondary	Non-	-Owner Occupied			
11.	Property Type: Single Family Reside	ence 🔲 Condominiu	um 🔲 Plan	ned Unit Developm	ient 🗌 Ma	nufactured H	Home
12.	Mobile Home	Other:					
10	YES NO N/A	we with the LILID form	"For Vour Dr	atastian: Cat a Ua	ma Inanastia	р" (ГЦА I ос	
13.	Lender has provided Buye				-	-	
14.	Lender has completed a		-	-	on or income	e, assets ar	na aebis.
15.	L Lender has obtained a Tri-	-	-				
	Based on the information provided, Buyer					,	
	assuming a monthly principal and interest loar			,			
	housing payment (which includes principal,	interest, mortgage ins	surance, prop	perty taxes, homeo	wner's insura	ance, HOA, a	and flood
	insurance, if applicable) does not exceed: \$			_			
	Interest rate not to exceed	%					
	Initial Requested Documentation: Lender ha	as received the following	ing informatio	on from the Buyer:			
22.	(Additional documentation may be required).						
	YES NO N/A	YES	NO N/A				
23.	Paystubs			Down Payment/		cumentation	I
24.	U U W-2s			Gift Documentat			
25.	Personal Tax Returns			Credit/Liability D	ocumentation	n	
26.	Corporate Tax Returns			Other:			
27.	Additional comments:						
28.	Buyer has instructed, and Lender agrees to pr	ovide loan status upd	lates on this <i>i</i>	AAR Loan Status U	pdate form to	Seller and	Broker(s)
29.	within five (5) days of Contract acceptance pur	suant to Section 2e or	of the Contrac	t and upon request	thereafter.		
	LENDER INFORMATION						
30.	The lender identified below has prepared the	information listed abo	ove with the	Buyer(s) and has	completed the	e above acti	ion points
	noted. This information does not constitute lo						
	material change in the Buyer's credit or financi						-
33.	The above pre-qualification expires on						
		DATE					
34.	Lender:						
35.	C	COMPANY			ARIZONA	LICENSE #	
55.	LOAN OF	FICER		•	NMLS #		
36.		IOLIX			THEO #		
	ADDRESS	CIT	ΓY		STATE	ZIP	
37.							
	EMAIL	PH	ONE		FAX		
38.							
	^ LOAN OFFICER'S SIGNATURE	MO/DA/YR					
39	Buyer acknowledges receipt of a copy hereof	and grante normical	ion to Broker	r to submit this Dr	e-Qualification	n form with	Contract
	buyer acknowledges receipt of a copy neleon	and grains permissi					oontract.
40.							MOIDANC
	^ BUYER'S SIGNATURE	MO/DA/YR	^ BUYER'S SIG	NAIURE			MO/DA/YR
			044 4			<b> </b>	
<i>v</i> .	Pre-Qualification Form • Updated: Feb	oruary 2011 • Copyright © 20			5		_~~~
Ke	ller Williams 1849 N Kolb Rd Ste 101 Tucson, AZ 85715			Phone: (520)235-1370	Fax: 520-721-524	iU Forma 2011	

## Keller Williams **REAL ESTATE AGENCY DISCLOSURE AND ELECTION**

Arthur Lambert

LICENSEE'S NAME

Document updated: January 2009

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REA	L SOLUTIONS. REALTOR® SUCCESS

1. Firm Name ("Broker")

2. acting through

The pre-printed portion of this form has been drafted by the Arizona Association of REALTORS®. Any change in the pre-printed language of this form must be made in a prominent manner. No representations are made as to the legal validity, adequacy and/or effects of any provision, including tax consequences thereof. If you desire legal, tax or other professional advice, please consult your attorney, tax advisor or professional consultant.

Keller Williams Southern Arizona



hereby makes the following disclosure.

	DISCLOSURE
3. 4. 5.	Before a Seller or Landlord (hereinafter referred to as "Seller") or a Buyer or Tenant (hereinafter referred to as "Buyer") enters into a discussion with a real estate broker or licensee affiliated with a broker, the Seller and the Buyer should understand what type of agency relationship or representation they will have with the broker in the transaction.
6. 7. 8. 9. 10. 11.	<ul> <li>I. Buyer's Broker: A broker other than the Seller's broker can agree with the Buyer to act as the broker for the Buyer. In these situations, the Buyer's broker is not representing the Seller, even if the Buyer's broker is receiving compensation for services rendered, either in full or in part, from the Seller or through the Seller's broker:</li> <li>a) A Buyer's broker has the fiduciary duties of loyalty, obedience, disclosure, confidentiality, and accounting in dealings with the Buyer.</li> <li>b) Other potential Buyers represented by broker may consider, make offers on, or acquire an interest in the same or similar properties as Buyer is seeking.</li> </ul>
12. 13. 14.	<ul> <li>II. Seller's Broker: A broker under a listing agreement with the Seller acts as the broker for the Seller only:</li> <li>a) A Seller's broker has the fiduciary duties of loyalty, obedience, disclosure, confidentiality, and accounting in dealings with the Seller.</li> <li>b) Other potential Sellers represented by broker may list properties that are similar to the property that Seller is selling.</li> </ul>
	Broker's duties and shall be truthful and honest to both the Buyer and Seller and shall disclose all known facts which materially and adversely affect the consideration to be paid by any party. Pursuant to A.R.S. §32-2156, Sellers, Lessors and Brokers are not obligated to disclose that a property is or has been: (1) the site of a natural death, suicide, homicide, or any crime classified as a felony; (2) owned or occupied by a person exposed to HIV, or diagnosed as having AIDS or any other disease not known to be transmitted through common occupancy of real estate; or (3) located in the vicinity of a sex offender. Sellers or Sellers' representatives may not treat the existence, terms, or conditions of offers as confidential unless there is a confidentiality agreement between the parties. THE DUTIES OF THE BROKER IN A REAL ESTATE TRANSACTION DO NOT RELIEVE THE SELLER OR THE BUYER FROM THE
	RESPONSIBILITY TO PROTECT THEIR OWN INTERESTS. THE SELLER AND THE BUYER SHOULD CAREFULLY READ ALL AGREEMENTS TO INSURE THAT THE DOCUMENTS ADEQUATELY EXPRESS THEIR UNDERSTANDING OF THE TRANSACTION.
33. 34. 35. 36. 37. 38.	
39. 40. 41. 42. 43. 44.	<ul> <li>Seller or Landlord Election (Complete this section only if you are the Seller.) The undersigned elects to have the Broker (check any that apply):</li> <li>represent the Buyer as Buyer's Broker.</li> <li>show Seller's property to Buyers represented by Broker's firm and Seller agrees that Broker shall act as agent for both Seller and Buyer provided that Buyer consents to the limited representation. In the event of a purchase, Buyer's and Seller's informed consent should be acknowledged in a separate writing other than the purchase contract.</li> </ul>

The undersigned 🔲 Buyer(s) or 🔲 Seller(s) acknowledge that this document is a disclosure of duties. This document is not an employment agreement. 45.

I/WE ACKNOWLEDGE RECEIPT OF A COPY OF THIS DISCLOSURE. 46.

PRINT NAME ^

^ PRINT NAME

48.				
^ SIGNED	MO/DA/YR ^ SIGNED			MO/DA/Y
Real Estate A	gency Disclosure and Election • Updated: January 2009 • Copyright © 2009 Arizona Associa	ation of REALTORS®.	All rights reserved.	╚┠┍╧╝
Keller Williams 1849 N Kolb Rd Ste	101 Tucson, AZ 85715 P	Phone: (520)235-1370	Fax: 520-721-5240	E a te -
Arthur Lambert	Produced with ZipForm® by zipLogix 18070 Fifteen Mile Road, Fraser, Michigan 48026	www.zipLogix.com	Sales Forms 2011	



## **REQUEST FOR LOAN INFORMATION**



#### Keller Williams

We have recently listed our property for sale with the Broker named below. We hereby request and authorize you to furnish our Broker with the requested information concerning our loan. This information is necessary to determine our equity and to provide other pertinent information necessary to consummate a sale. We understand this information is to be used only in connection with the listing for sale of our property and that it does not constitute an assumption or payoff statement or a loan commitment for a Buyer. This is not a request for a credit rating. Please consider this as our notice of intent to prepay.

TO       Inark you,         TO       STREET ADDRESS         CITY       STATE         OTO       STREET ADDRESS         CITY       STATE         CITY       STATE         Property Address:       City         ALL QUESTIONS TO BE ANSWERED BY LENDER         TYPE OF LOAN:       ALL QUESTIONS TO BE ANSWERED BY LENDER         TYPE OF LOAN:       ALL QUESTIONS TO BE ANSWERED BY LENDER         3.       FHA         4.       Other:         5.       Statis Loan assumable?         No       Yes         5.       (fi adjustable, please send statement showing schedules, cap rates and cellings)         COTHER REQUIRED INFORMATION:       10.         C. Current Balance \$       10.         S. Monthly Payment Amount \$       PI         S. Monthly Payment Amount \$       PI         S. Monthly Payment Amount \$       NO         S. Monthly Payment Amount \$       MODAVR         MODAVR       MODAVR         MODAVR       MODAVR         MODAVR       MODAVR         MODAVR       MODAVR         S. Monthly Payment Amount \$       PI         S. Monthly Payment Amount \$       PI         S. Monthly Paymen		LOAN SERVICING DEPARTMENT		
LENDER       STREET ADDRESS         CITY       STATE         Date:       MODAYR         Borrower Name:       Can Number:         Property Address:       City:         ALL QUESTIONS TO BE ANSWERED BY LENDER         TYPE OF LOAN:       ASSUMABILITY:         1       Fixed Rate Conventional       Adjustable Conventional         2       Is this Loan assumable?       No         3       FHA       HLMC         4       Other:       15.         5       (if adjustable, please send statement showing schedules, cap rates and cellings)       16.         COURDENDER       MODAYR         10       Orbiginal Loan Amount \$       17.         11.       Prepayment penalty?       No       Yes.         12.       Is this loan assumable?       No       Yes.         13.       If yes, new rate will be       %s.       7%.         14.       MODAYR       16.       If a new loan is financed through your lending institution, will there strate menalty be waived?       Yes.         16.       If yes, new rate will be       No       Yes.         17.       Prepayment penalty?       No       Yes.         18.       If a new loan is financed through your lending insti				Thank you,
LENDER       STREET ADDRESS         CITY       STATE         Date:       MODAYR         Borrower Name:       Can Number:         Property Address:       City:         ALL QUESTIONS TO BE ANSWERED BY LENDER         TYPE OF LOAN:       ASSUMABILITY:         1       Fixed Rate Conventional       Adjustable Conventional         2       Is this Loan assumable?       No         3       FHA       HLMC         4       Other:       15.         5       (if adjustable, please send statement showing schedules, cap rates and cellings)       16.         COURDENDER       MODAYR         10       Orbiginal Loan Amount \$       17.         11.       Prepayment penalty?       No       Yes.         12.       Is this loan assumable?       No       Yes.         13.       If yes, new rate will be       %s.       7%.         14.       MODAYR       16.       If a new loan is financed through your lending institution, will there strate menalty be waived?       Yes.         16.       If yes, new rate will be       No       Yes.         17.       Prepayment penalty?       No       Yes.         18.       If a new loan is financed through your lending insti	то	FIRM NAME		X OWNER/BORROWER (SIGNATURE)
CITY       STATE       ZIP       Date:       MODDAYR         Borrower Name:				
Borrower Name:		STREET ADDRESS		
Borrower Name:		CITY STATE ZIP	—	Date:
ALL QUESTIONS TO BE ANSWERED BY LENDER         TYPE OF LOAN:       Adjustable Conventional       ASUMABILIT:         1       Fixed Rate Conventional       Adjustable Conventional       12       Is this Loan assumable?       No       Yes         2       Is this Loan?       FNMA       FHLMC       13       If yes, transfer fee:       13       If yes, transfer fee:       14       Must Buyer qualify for assumption?       Yes       No       Yes       No </td <td></td> <td></td> <td></td> <td></td>				
ALL QUESTIONS TO BE ANSWERED BY LENDER         TYPE OF LOAN:       Adjustable Conventional       ASUMABILIT:         1       Fixed Rate Conventional       Adjustable Conventional       12       Is this Loan assumable?       No       Yes         2       Is this Loan?       FNMA       FHLMC       13       If yes, transfer fee:       13       If yes, transfer fee:       14       Must Buyer qualify for assumption?       Yes       No       Yes       No </td <td>Borrower</td> <td>Name:</td> <td></td> <td>Loan Number:</td>	Borrower	Name:		Loan Number:
TYPE OF LOAN:       ASSUMABILITY:         1.       Fixed Rate Conventional Adjustable Conventional       Adjustable Conventional       12. Is this Loan?       No       Yes         2.       Is this Loan?       FNMA       FHLMC       13. If yes, transfer fee:       14. Must Buyer qualify for assumption?       Yes       No       Yes         3.       FFHA       VA       14. Must Buyer qualify for assumption?       Yes       No       Yes         4.       Other:       Statement showing schedules, cap rates and cellings)       Yes       No       Yes       No       Yes         6.       Original Loan Amount \$       T.       Prepayment penalty?       No       Yes       No       Yes       No         7.       Current Balance \$       MoltAVR       MolDAVR       No       Yes       No	Property /	Address:		City: AZ., ZIP
1.       Fixed Rate Conventional       Adjustable Conventional         2.       Is this Loan?       FNLMA       FHLMC         3.       FHA       VA       13.       If yes, transfer fee:       14.         4.       Other:       0.       VA       15.       Will interest rate escalate at close?       No       Yes         5.       (If adjustable, please send statement showing schedules, cap rates and ceilings)       No       Yes       No       Yes         Other:       No       Yes       No       Yes       No       Yes         Concern the statement showing schedules, cap rates and ceilings)         Other:       No       Yes       No       Yes <t< td=""><td></td><td>ALL QUESTIONS TO B</td><td>E ANS</td><td>SWERED BY LENDER</td></t<>		ALL QUESTIONS TO B	E ANS	SWERED BY LENDER
2.       Is this Loan?       FNMA       FHIMC         3.       IFHA       VA         4.       Other:       VA         5.       (If adjustable, please send statement showing schedules, cap rates and ceilings)       13.       If yes, transfer fee:       14.         VA       13.       If yes, transfer fee:       14.       Must Buyer qualify for assumption?       Ves       No         S.       (If adjustable, please send statement showing schedules, cap rates and ceilings)         Other:       No       Yes         Current Balance \$       17.       Prepayment penalty?       No       Yes       No         8.       Loan Origination Date:       Maturity Date::       19.       Is fload insurance required       No       Yes       No         9.       Monthily Payment Amount \$       PI       PITI       10.       Is Loan current?       Yes       No       Yes, due on       MOIDAYR         NOIDAYR         MOIDAYR         9.       Monthily Payment Amount \$       PI       PITI       11.       Impound Account Balance: \$       No       Yes, due on       MOIDAYR         NO       Yes       No       Yes, due on       MOIDA	TYPE OF	LOAN:	ASS	SUMABILITY:
3.       FHA       VA       14. Must Buyer qualify for assumption?       Yes       No         4.       Other:       No       Yes       No       Yes         5.       (If adjustable, please send statement showing schedules, cap rates and ceilings)       If yes, new rate will be       %.       No       Yes         OTHER REQUIRED INFORMATION:         6.       Origination Date:       Maturity Date:       No       Yes       No       Yes         7.       Current Balance \$       18.       If a new loan is finance through your lending institution, will the prepayment penalty?       No       Yes       No       Yes         9.       Monthly Payment Amount \$       PI       PII       11.       Impound Account Balance: \$	1. 🗌	Fixed Rate Conventional 🗌 Adjustable Conventional	12.	Is this Loan assumable? 🛛 No 🗌 Yes
<ul> <li>4. Other:</li></ul>	2. ls t	his Loan? 🗌 FNMA 🗌 FHLMC		
5. (If adjustable, please send statement showing schedules, cap rates and ceilings)       16. If yes, new rate will be%.         OTHER REQUIRED INFORMATION:         LOAN AMOUNT:         6. Original Loan Amount \$	3.	FHA 🖸 VA		
Cap rates and ceilings)  OTHER REQUIRED INFORMATION:  I.OAN AMOUNT:  6. Original Loan Amount \$				
LOAN AMOUNT:       17. Prepayment penalty?       No       Yes,			16.	If yes, new rate will be %.
6.       Original Loan Amount \$			оті	HER REQUIRED INFORMATION:
7.       Current Balance \$	LOAN AN	MOUNT:	17.	Prepayment penalty? 🗌 No 🛛 Yes,
8. Loan Origination Date:       Maturity Date:       19. Is flood insurance required □ No □ Yes         MO/DA/YR       MO/DA/YR       19. Is flood insurance required □ No □ Yes         PAYMENT INFORMATION:       0       No □ Yes,	6. Ori	ginal Loan Amount \$		
MO/DAYR       MO/DAYR       20.       Are there any Blended or Preferred rates available?         PAYMENT INFORMATION:	7. Cu	rrent Balance \$		the prepayment penalty be waived?  Yes No
PAYMENT INFORMATION:	8. Loa	an Origination Date: Maturity Date:	19.	Is flood insurance required 🔲 No 📋 Yes
9. Monthly Payment Amount \$ PI _ PIT1       21. Impound Account Balance: \$         10. Is Loan current? _ Yes _ No, paid to       22. Is there Balloon Payment? _ No _ Yes, due on         10. Is Loan current? _ Yes _ No, paid to       22. Is there a Call Option? _ No _ Yes, due on         11. Current interest rate:%       25. Is there a buydown or subsidy in effect? _ Yes _ No         11. Current interest rate:%       25. Is there a buydown or subsidy in effect? _ Yes _ No         The information on this form is not a statement of policy nor a payoff quotation and applies only to the loan described as of the date indicated below:         Name of Lender's Agent (please print or type) Ext FAX No.() MO/DAYR         Phone No. () RETURN COMPLETED COPY TO:         RETURN COMPLETED COPY TO:         A Stamped, Self-Addressed Envelope is Enclosed.         FIRM NAME         STREET ADDRESS         CITY       STATE ZIP	PAYMEN		20.	-
INTEREST RATE:       23. Is there a Call Option?       No       Yes, due of MO/DA/YR         11. Current interest rate:       %       25. Is there a buydown or subsidy in effect?       Yes       No         11. Current interest rate:       %       25. Is there a buydown or subsidy in effect?       Yes       No         The information on this form is not a statement of policy nor a payoff quotation and applies only to the loan described as of the date indicated below:         Name of Lender's Agent       (please print or type)	9. Mo	nthly Payment Amount \$	21.	Impound Account Balance: \$
INTEREST RATE:       23. Is there a Call Option?       No       Yes, due of MO/DA/YR         11. Current interest rate:       %       25. Is there a buydown or subsidy in effect?       Yes       No         11. Current interest rate:       %       25. Is there a buydown or subsidy in effect?       Yes       No         The information on this form is not a statement of policy nor a payoff quotation and applies only to the loan described as of the date indicated below:         Name of Lender's Agent       (please print or type)		oan current?  Yes No, paid to	22.	Is there Balloon Payment?  No Yes, due on
INTERESTIRATE:       24. Can this loan be wrapped? Yes No         11. Current interest rate:       25. Is there a buydown or subsidy in effect? Yes No         The information on this form is not a statement of policy nor a payoff quotation and applies only to the loan described as of the date indicated below:         Name of Lender's Agent (please print or type)       Date         Phone No. ()       Ext.         RETURN COMPLETED COPY TO:       A Stamped, Self-Addressed Envelope is Enclosed.         AGENT'S NAME       FIRM NAME         FIRM NAME       Phone No.         STREET ADDRESS       FAX No.         CITY       STATE		MO/DA/YR	23.	IS THEFE A CALL ONTON?
The information on this form is not a statement of policy nor a payoff quotation and applies only to the loan described as of the date indicated below:         Name of Lender's Agent (please print or type)	INTERES	ST RATE:	24.	Can this loan be wrapped?  Yes No MO/DA/YR
date indicated below:       Date         Name of Lender's Agent (please print or type)       Date         Phone No. ()       Ext.         FAX No.()       MO/DA/YR         RETURN COMPLETED COPY TO:       A Stamped, Self-Addressed Envelope is Enclosed.         TO       AGENT'S NAME         FIRM NAME       Phone No.         STREET ADDRESS       Phone No.         CITY       STATE	11. Cu	rrent interest rate: %	25.	Is there a buydown or subsidy in effect?  Yes No
TO AGENT'S NAME   FIRM NAME FIRM NAME   STREET ADDRESS Phone No.   CITY STATE   FAX No.			a payo	off quotation and applies only to the loan described as of the
TO AGENT'S NAME   FIRM NAME FIRM NAME   STREET ADDRESS Phone No.   CITY STATE   FAX No.	Name of	Lender's Agent (please print or type)		Date
TO       AGENT'S NAME         BROKER       FIRM NAME         FIRM NAME       Phone No.         STREET ADDRESS       FAX No.	Phone No	p. ()Ext		FAX No.()MO/DA/YR
TO     AGENT'S NAME       BROKER     FIRM NAME       STREET ADDRESS     Phone No.       CITY     STATE		RETURN COMPLETED COPY TO:		
BROKER     FIRM NAME       STREET ADDRESS     Phone No.       CITY     STATE				A Stamped, Self-Addressed Envelope is Enclosed.
FIRM NAME       Phone No.         STREET ADDRESS       FAX No.         CITY       STATE       ZIP				
STREET ADDRESS FAX No	BROKER			
STREET ADDRESS FAX No				Phone No.
CITY STATE ZIP		STREET ADDRESS		
CITY STATE ZIP				FAX No.
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## **RESIDENTIAL BUYER'S INSPECTION NOTICE** AND SELLER'S RESPONSE

Document updated: February 2011



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- , 20 TAY , 20

- Seller: ,
   Buyer: ,
- 4. Premises Address:

## BUYER INSPECTIONS AND INVESTIGATIONS COMPLETED

#### (See Section 6j)

#### Buyer has completed all desired Inspection Period items, such as:

- (a) physical, environmental, and other inspections and investigations;
- (b) inquiries and consultations with government agencies, lenders, insurance agents, architects, and other persons and entities;
- (c) investigations of applicable building, zoning, fire, health, and safety codes;
- (d) inquiries regarding sex offenders and the occurrence of a disease, natural death, suicide, homicide or other crime on the Premises or in the vicinity
- (e) inspections and investigations pertaining to square footage, wood-destroying organisms or insects, sewer, flood hazard, swimming pool barriers, and insurance; and
- (f) inspections and investigations of any other items important to the Buyer.

#### Buyer has verified all information deemed important including:

- (a) MLS or listing information; and
- (b) all other information obtained regarding the Premises.

#### Buyer acknowledges that:

- (a) All desired Inspection Period inspections and investigations must be completed prior to delivering this notice to Seller;
- (b) All Inspection Period items disapproved must be provided in this notice;
- (c) Items disapproved shall not include warranted items (see page 2 regarding notice of non-working warranted items);
- (d) Buyer's election is limited to the options specified below;
- (e) Buyer is not entitled to change or modify Buyer's election after this notice is delivered to Seller.

#### Buyer elects as follows:

- Premises Accepted No corrections requested. Buyer accepts the Premises in its present condition and no corrections or repairs are requested.
- Premises Rejected Buyer disapproves of the items listed below and elects to immediately cancel the Contract.
- Buyer elects to provide Seller an opportunity to correct the disapproved items listed below.

Items disapproved: \_

#### Notice of non-working warranted items: See page 2

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PAGE 1 of 3

#### Premises Address:

Buyer acknowledges that the Broker(s): (1) make no representations concerning the competency of any inspectors, contractors and/or repair persons and assume no responsibility for any deficiencies or errors made; and (2) neither the Seller nor Broker(s) are experts at detecting or repairing physical defects in the Premises. The undersigned agrees to the modified or additional terms and conditions, if any and acknowledges receipt of a copy hereof.

\* BUYER'S SIGNATURE

MO/DA/YR

\* BUYER'S SIGNATURE

MO/DA/YR

## NOTICE OF NON-WORKING WARRANTED ITEMS

Pursuant to Section 5a of the Contract the Seller is obligated to maintain and repair the Premises so that at the earlier of possession or COE all warranted items will be in working condition. To comply with Section 6k of the Contract, Buyer provides Seller with notice of the following non-working warranted item(s) of which Buyer has become aware during the Inspection Period.

A BUYER'S SIGNATURE	MO/DA/YR	^ BUYER'S SIGNATURE	MO/DA/YR
<b>BUYER'S WAIVER OF INSP</b>	ECTIONS		

BUYER ACKNOWLEDGES THAT BUYER WAS ADVISED TO OBTAIN INSPECTIONS OF THE PREMISES BY QUALIFIED INSPECTOR(S) AND BUYER DECLINED. By acting against the Broker's advice, Buyer accepts responsibility and hereby releases, indemnifies and holds harmless Brokers from any and all liability for all matters that professional inspections could have revealed.

٨	BUYER'S SIGNATURE	MO/DA/YR	^ BUYE	ER'S SIGNATURE		MO/DA/YR
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		PAGE 2 of 3				<b>₩</b> . •%
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Premises Address:

SELLER'S RESPONSE TO BE COMPLETED ONLY IF BUYER PROVIDES SELLER AN OPPORTUNITY TO CORRECT ITEMS DISAPPROVED ON PAGE 1. (See Section 6j)
If Buyer provides Seller an opportunity to correct items disapproved, Seller shall respond within five (5) days or otherwise specified days after delivery of this notice.
<ul> <li>Seller responds as follows:</li> <li>Seller agrees to correct the items disapproved by Buyer pursuant to terms set forth herein and Section 6j of the Contract.</li> <li>Seller is unwilling or unable to correct any of the items disapproved by Buyer.</li> <li>Seller's response to Buyer's Notice is as follows:</li> </ul>
The undersigned agrees to the modified or additional terms and conditions, if any, and acknowledges receipt of a copy hereof.
SELLER'S SIGNATURE     MO/DA/YR     SELLER'S SIGNATURE     MO/DA/YR
BUYER'S ELECTION
TO BE COMPLETED ONLY IF SELLER HAS NOT AGREED TO CORRECT ALL ITEMS DISAPPROVED (See Section 6j)
Buyer elects to cancel this Contract.
Buyer accepts the Seller's response to Buyer's Notice and agrees to close escrow without correction of those items Seller has not agreed in writing to correct.
The undersigned agrees to the modified or additional terms and conditions, if any, and acknowledges receipt of a copy hereof.
^ BUYER'S SIGNATURE         MO/DA/YR         ^ BUYER'S SIGNATURE         MO/DA/YR
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# ARIZONA REGIONAL MULTIPLE LISTING SERVICE INC. SOLD/CHANGE FORM

	<u>C</u>	OMPLETE THIS SEC	CTION FOR A	LL CHANGES	
<sup>R</sup> Listing Number:		RLis	sting Office Code:		
R : House/Street Number	R : Compass Pt	R: Street Name			
R ST/RD/LN/ETC	Building Number	Unit Number			
Have the changes on this	form been entered	into the MLS system?	YES No	By Whom:	Date:
C		ECTION TO REPOR (See Page 2 For Entry of Pe			PRICE CHANGES
Back On The Market:	R: Back On Market Date(	Month / Day / Year)	Temporari	ly-Off-Market:	R: Off-Market Date (Month/Day/Year)
Cancellation:	R: Off-Market Date (Month	ı/Day/Year)	Extend Ex	piration Date:	R: New Expiration Date (Month/Day/Year)
Reduce List Price	R: Enter Reduced List Price	e (Whole Dollars)	Raise List	Price:	R: New List Price (Whole Dollars)
THIS DOCUMENT, WH		OMES AN EXTENSI BETWEEN OWNER			HE ORIGINAL LISTING AGREEMENT
Owner's	Signature			Da	ate
	(Br	oker's Signature Req	uired On Botto	om of This Page)	
Under "Keyword/Feature Nar Information", enter the compl	ne", enter the keyword ete corrected informatio ) write TX as the "Keyw	or feature abbreviation, n. For example, assume ord/Feature Name" and v	from the profile that taxes and fi vrite 1500 as the	sheet, for each fie replace informatior "New Information".	<b>ON</b> (Status Change Name = UPDL) Id that needs to be changed. Under "Enter New is incorrect for a residential (Class 1) listing. To If the correct fireplace information should be one field.
Keyword/Feature Name	e: Enter Ne	w Information			
	:				
	:				
	:				
	:				
	COMPLETE THIS	SECTION TO CHAN	IGE DIRECTIO	ONS (Status Char	nge Name = UPDL)
Cross Street:	Nov 20 -h()				
Directions:	ctions - Max 39 characters)				
(Max 120 characters)					
Broker's Signature			C	)ate	

	COMPLETE THIS SECTION TO MAKE CHANGES TO REMARKS LINES
Public Remarks:	
(Max 480 charac	ters)
Realtor Remarks:	
(Max 80 characte	rs)

#### COMPLETE THIS SECTION TO CHANGE THE STATUS OF THE LISTING TO SALE PENDING (PND) OR ACTIVE WITH CONTINGENCIES (AWC) OR Sold (SLD) R R R RSTATUS: (PND=Change to Pending) Contract Date (Month/Day/Year) Close of Escrow Date (Month/Day/Year) Sales Price (Whole Dollars) (AWC-C = Active with Contingency (Purchase is contingent on the sale of the buyer's property); AWC-I = Active with Contingency (Seller has instructed the Listing Agent to continue to market the property for back up offers); AWC-O = Active with Contingency (There is an existing option to purchase the property). (SLD=Change to Sold) R R R R Selling Office Broker Code Loan Type Loan Years Payment Type R R R R Selling Agent ID Number **Closing Cost Split** Points Paid By Buyer Points Paid By Seller

COMPLETE THIS SECTION TO CH	IANGE THE STATUS OF A LISTING TO LEA	SED (Status Change = LEA)
R	R	R
Contract Date (Month/Day/Year)	Date Lease Signed (Month/Day/Year)	Lease Price (Whole Dollars)
R	R	
Leasing Office Broker Code	Leasing Agent ID Number	

# **BUYER ATTACHMENT**



This attachment should be given to the Buyer prior to the submission of any offer and is not part of the Residential Resale Real Estate Purchase Contract's terms.



Document updated:

# ATTENTION BUYER!

# You are entering into a legally binding agreement.

## 1. Read the entire contract before you sign it.

## 2. Review the Residential Seller's Property Disclosure Statement (See Section 4a).

- This information comes directly from the Seller.
- Investigate any blank spaces, unclear answers or any other information that is important to you.

## 3. Review the Inspection Paragraph (see Section 6a).

If important to you, hire a qualified:

- Mold inspector
- Roof inspector
- Pest inspector
- Pool inspector
- Heating/cooling inspector

Verify square footage (see Section 6b) Verify the property is on sewer or septic (see Section 6f)

- 4. Confirm your ability to obtain insurance and insurability of the property during the inspection period with your insurance agent (see Sections 6a and 6e).
- 5. Apply for your home loan now, if you have not done so already, and provide your lender with all requested information (see Section 2f).

It is your responsibility to make sure that you and your lender deliver the necessary funds to escrow in sufficient time to allow escrow to close on the agreed upon date. Otherwise, the Seller may cancel the contract.

- 6. Read the title commitment within five days of receipt (see Section 3c).
  - 7. Read the CC&R's and all other governing documents within five days of receipt (see Section 3c), especially if the home is in a homeowner's association.
- 8. Conduct a thorough final walkthrough (see Section 6m). If the property is unacceptable, speak up. After the closing may be too late.

You can obtain information through the Buyer's Advisory at http://www.aaronline.com.

Remember, you are urged to consult with an attorney, inspectors, and experts of your choice in any area of interest or concern in the transaction. Be cautious about verbal representations, advertising claims, and information contained in a listing. Verify anything important to you.





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# **RESIDENTIAL RESALE REAL ESTATE PURCHASE CONTRACT**

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# 1. PROPERTY

1a.	1.	BUYER: ,			BUYER'S	NAME(S)				
	2	SELLER:						or⊓a	s identified	in section 9c.
	3.	Buyer agrees to	buy and Seller ag to, plus the personal	rees to sell	the real prope					
1b	. 5.	Premises Address				-	Assessor's	#:		
	6.	City:		County:			AZ, Zip	Code:		
1c.	8.	\$	Full Purcl	hase Price, p	aid as outlined b	below				
	9.	\$	Earnest r	noney						
	10.									
	11.	\$								
	12.									
	13.	·								
	14.									
1d	16. 17. 18.	and Seller shall co and perform all ot	Close of Escrow (" omply with all terms her acts necessary ir TH — — on the next day that b	and conditior n sufficient tir , 20 	ns of this Contra ne to allow COE ("COE Dat	ct, execute and delive to occur on	ver to Escre	ow Compar	ny all closing	g documents,
1e	21. 22. 23.	payment, addition Escrow Company <b>Possession:</b> Sel	er to Escrow Comp al deposits or Buyer , in a sufficient amou ler shall deliver po id all common area f	's closing co int and in suf	sts, and instruct ficient time to all ccupancy, existi	the lender, if applic ow COE to occur on ng keys and/or mo	able, to de COE Date eans to op	eliver immed e. perate all	diately avail locks, mail	able funds to box, security
	25.	Broker(s) recomm	nd all common area f nend that the parties ssession or post-pos	seek appro	priate counsel f	rom insurance, lega	l, tax, and	accounting	profession	als regarding
1f.	28.	H.O.A. Lead	d-Based Paint Disclo	sure 🔲 On-	site Wastewater	Treatment Facility	Buyer Co	ontingency ale	Domesti	c Water Well
1g	31. 32.	specified herein, s • free-standing n • ceiling fans • attached floor • window and do • garage door o • outdoor landso • pellet, wood-b	coverings por screens, sun scre peners and controls caping, fountains, an urning or gas-log sto	nis sale, inclu eens d lighting	ding the followir light fixtures towel, curtair flush-mounte storm window attached mer satellite dish	g: n and drapery rods ed speakers ws and doors dia antennas/	<ul> <li>drape</li> <li>shutt</li> <li>wate</li> <li>solar</li> <li>mailk</li> <li>centr</li> </ul>	eries and of ers and aw r-misting sy systems pox	ther window nings vstems hose, and a	
			Residential Res	ale Real Estate F	Purchase Contract •	Updated: February 2011				
		].	Copyright © 2			RS®. All rights reserved.	[			<b>∖₿````````````````````````````````````</b>
	SELL		nitials		Page 1 of 9		Initials>	BUYER	BUYER	╵╏╹┱┱╸

Document updated: February 2011



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Res	sidential Resale Real Estate Purchase Contract >> Page 2 of 9
40 41 42 43 44	<ul> <li>security and/or fire systems and/or alarms</li> <li>water softeners</li> </ul>
	. Additional existing personal property included in this sale (if checked):
	Other:
49	
	. Additional existing personal property included shall not be considered part of the Premises and shall be transferred with no monetary . value, and free and clear of all liens or encumbrances.
52	. Fixtures and leased items NOT included:
53	. IF THIS IS AN ALL CASH SALE, GO TO SECTION 3.
	2. FINANCING
54	. <b>Pre-Qualification:</b> A completed AAR Pre-Qualification Form 🔲 is 🔲 is not attached hereto and incorporated herein by reference.
56 57	<ul> <li>Loan Contingency: Buyer's obligation to complete this sale is contingent upon Buyer obtaining loan approval for the loan described.</li> <li>in the AAR Loan Status Update ("LSU") form without Prior to Document ("PTD") conditions no later than three (3) days prior to the COE Date. If Buyer is unable to obtain loan approval without PTD conditions, Buyer shall deliver a notice of the inability to obtain.</li> <li>loan approval without PTD conditions to Seller or Escrow Company no later than three (3) days prior to the COE Date.</li> </ul>
60	. <b>Unfulfilled Loan Contingency:</b> This Contract shall be cancelled and Buyer shall be entitled to a return of the earnest money if afte . diligent and good faith effort, Buyer is unable to obtain loan approval without PTD conditions no later than three (3) days prior to the . COE Date. Buyer acknowledges that prepaid items paid separately from earnest money are not refundable.
63 64	. Interest Rate / Necessary Funds: Buyer agrees that (i) the inability to obtain loan approval due to the failure to lock the interes . rate and "points" by separate written agreement with the lender during the Inspection Period or (ii) the failure to have the down . payment or other funds due from Buyer necessary to obtain the loan approval without conditions and close this transaction is no , an unfulfilled loan contingency.

2e.	66. Loan Status Update: Buyer shall deliver to Seller the LSU with at a minimum lines 1-40 completed describing the current status
	67. of the Buyer's proposed loan within five (5) days after Contract acceptance and instruct lender to provide an updated LSU to
	68. Broker(s) and Seller upon request.

2f.	69. Loan Application: Unless previously completed, during the Inspection Period, Buyer shall (i) complete, sign and deliver to the
	70. lender a loan application and grant lender permission to access Buyer's Trimerged Residential Credit Report; and (ii) provide
	71. to lender all initial requested signed disclosures and Initial Requested Documentation listed in the LSU on lines 32-35.

	Loan Processing During Escrow: Buyer agrees to diligently work to obtain the loan and will promptly provide the lender with a	II
73.	additional documentation required. Buyer shall sign all loan documents no later than three (3) days prior to the COE Date.	

2h.	74.	Type of Financing: Conventional FHA VA USDA Ssumption Seller Carryback
	75.	(If financing is to be other than new financing, see attached addendum.)

2i.	76. Loan Costs: All costs of	f obtaining the loan shall be	e paid by the Buyer, unless	otherwise provided for herein.
-----	------------------------------	-------------------------------	-----------------------------	--------------------------------

- 2j. 77. Seller Concessions (if any): In addition to the other costs Seller has agreed to pay herein, Seller agrees to pay up to \_\_\_\_\_\_%
   78. of the Purchase Price or \$\_\_\_\_\_\_ for Buyer's loan costs including pre-paids, impounds and Buyer's title / escrow closing costs.
- 2k. 79. VA Loan Costs: In the event of a VA loan, Seller agrees to pay the escrow fee and up to \$\_\_\_\_\_\_\_ of loan costs not 80. permitted to be paid by the Buyer, in addition to the other costs Seller has agreed to pay herein, including Seller's concessions.
- 81. Changes: Buyer shall immediately notify Seller of any changes in the loan program, financing terms, or lender described in the 82. Pre-Qualification Form if attached hereto or LSU provided within five (5) days after Contract acceptance and shall only make any 83. such changes without the prior written consent of Seller if such changes do not adversely affect Buyer's ability to obtain loan 84. approval without PTD conditions, increase Seller's closing costs, or delay COE.
- 2m. 85. Appraisal Contingency: Buyer's obligation to complete this sale is contingent upon an appraisal of the Premises acceptable to 86. lender for at least the purchase price. If the Premises fails to appraise for the purchase price in any appraisal required by lender, 87. Buyer has five (5) days after notice of the appraised value to cancel this Contract and receive a refund of the Earnest Money or the 88. appraisal contingency shall be waived.
- 2n. 89. Appraisal Fee(s): Appraisal Fee(s), when required by lender, shall be paid by □Buyer □Seller □Other \_\_\_\_\_
   90. Appraisal Fee(s) □ are □ are not included in Seller's Concessions, if applicable.

		<initials< th=""><th>Residential Resale Real Estate Purchase Contract • Updated: February 2011 Copyright © 2011 Arizona Association of REALTORS®. All rights reserved.</th><th>Initials&gt;</th><th></th><th>1</th><th></th></initials<>	Residential Resale Real Estate Purchase Contract • Updated: February 2011 Copyright © 2011 Arizona Association of REALTORS®. All rights reserved.	Initials>		1	
SELLER	SELLER		Page 2 of 9		BUYER	BUYER	



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>>

3a. 91. Escrow: This Contract shall be used as escrow instructions. The Escrow Company employed by the parties to carry out the 92. terms of this Contract shall be:

93. "ESCROW/TITLE COMPANY"			
94. ADDRESS	CITY		
	GIT	STATE ZIF	
95. EMAIL	PHONE	FAX	

- 3b. 96. Title and Vesting: Buyer will take title as determined before COE. Taking title may have significant legal, estate planning and tax 97. consequences. Buyer should obtain legal and tax advice.
- 3c. 98. Title Commitment and Title Insurance: Escrow Company is hereby instructed to obtain and deliver to Buyer and Seller directly, 99. addressed pursuant to 8t and 9c or as otherwise provided, a Commitment for Title Insurance together with complete and legible copies 100. of all documents that will remain as exceptions to Buyer's policy of Title Insurance ("Title Commitment"), including but not limited to 101. Conditions, Covenants and Restrictions ("CC&Rs"); deed restrictions; and easements. Buyer shall have five (5) days after receipt of the 102. Title Commitment and after receipt of notice of any subsequent exceptions to provide notice to Seller of any items disapproved. Seller 103. shall convey title by warranty deed, subject to existing taxes, assessments, covenants, conditions, restrictions, rights of way, easements 104. and all other matters of record. Buyer shall be provided at Seller's expense an American Land Title Association ("ALTA") Homeowner's 105. Title Insurance Policy, or if not available, an ALTA Residential Title Insurance Policy ("Plain Language"/"1-4 units") or, if not available, a 106. Standard Owner's Title Insurance Policy, showing title vested in Buyer. Buyer may acquire extended coverage at Buyer's own additional 107. expense. If applicable, Buyer shall pay the cost of obtaining the ALTA Lender Title Insurance Policy.
- 3d. 108. Additional Instructions: (i) Escrow Company shall promptly furnish notice of pending sale that contains the name and address of the 109. Buyer to any homeowner's association in which the Premises is located. (ii) If the Escrow Company is also acting as the title agency 110, but is not the title insurer issuing the title insurance policy. Escrow Company shall deliver to the Buyer and Seller, upon deposit of 111. funds, a closing protection letter from the title insurer indemnifying the Buyer and Seller for any losses due to fraudulent acts or breach 112. of escrow instructions by the Escrow Company. (iii) All documents necessary to close this transaction shall be executed promptly by 113. Seller and Buyer in the standard form used by Escrow Company. Escrow Company shall modify such documents to the extent 114. necessary to be consistent with this Contract. (iv) Escrow Company fees, unless otherwise stated herein, shall be allocated equally 115. between Seller and Buyer. (v) Escrow Company shall send to all parties and Broker(s) copies of all notices and communications 116. directed to Seller, Buyer and Broker(s). (vi) Escrow Company shall provide Broker(s) access to escrowed materials and information 117. regarding the escrow. (vii) If an Affidavit of Disclosure is provided, Escrow Company shall record the Affidavit at COE.

3e. 118. Tax Prorations: Real property taxes payable by the Seller shall be prorated to COE based upon the latest tax information available.

- 3f. 119. Release of Earnest Money: In the event of a dispute between Buyer and Seller regarding any Earnest Money deposited with 120. Escrow Company, Buyer and Seller authorize Escrow Company to release Earnest Money pursuant to the terms and conditions of 121. this Contract in its sole and absolute discretion. Buyer and Seller agree to hold harmless and indemnify Escrow Company against 122. any claim, action or lawsuit of any kind, and from any loss, judgment, or expense, including costs and attorney fees, arising from or 123. relating in any way to the release of Earnest Money.
- 3g. 124. Prorations of Assessments and Fees: All assessments and fees that are not a lien as of the COE, including homeowner's 125. association fees, rents, irrigation fees, and, if assumed, insurance premiums, interest on assessments, interest on encumbrances, 126. and service contracts, shall be prorated as of COE or Other:
- 3h. 127. Assessment Liens: The amount of any assessment, other than homeowner's association assessments, that is a lien as of the 128. COE, shall be prior full by Seller prorated and assumed by Buyer. Any assessment that becomes a lien after COE is 129. the Buyer's responsibility.
- 3i. 130. IRS and FIRPTA Reporting: Seller agrees to comply with IRS reporting requirements. If applicable, Seller agrees to complete, sign, 131, and deliver to Escrow Company a certificate indicating whether Seller is a foreign person or a non-resident alien pursuant to the 132. Foreign Investment in Real Property Tax Act ("FIRPTA"). Buyer and Seller acknowledge that if the Seller is a foreign person, the 133. Buyer must withhold a tax equal to 10% of the purchase price, unless an exemption applies.

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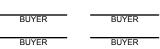
## 4. DISCLOSURE

- 4a. 134. Seller Property Disclosure Statement ("SPDS"): Seller shall deliver a completed AAR Residential SPDS form to the Buyer within 135. five (5) days after Contract acceptance. Buyer shall provide notice of any SPDS items disapproved within the Inspection Period or 136. five (5) days after receipt of the SPDS, whichever is later.
- **4b.** 137. **Insurance Claims History:** Seller shall deliver to Buyer a written five-year insurance claims history regarding Premises (or a claims 138. history for the length of time Seller has owned the Premises if less than five years) from Seller's insurance company or an insurance 139. support organization or consumer reporting agency, or if unavailable from these sources, from Seller, within five (5) days after Contract 140. acceptance. (Seller may obscure any reference to date of birth or social security number from the document). Buyer shall provide 141. notice of any items disapproved within the Inspection Period or five (5) days after receipt of the claims history, whichever is later.
- 4c. 142. Lead-Based Paint Disclosure: If the Premises were built prior to 1978, the Seller shall: (i) notify the Buyer of any known lead-based 143. paint ("LBP") or LBP hazards in the Premises; (ii) provide the Buyer with any LBP risk assessments or inspections of the Premises in 144. the Seller's possession; (iii) provide the Buyer with the Disclosure of Information on Lead-based Paint and Lead-based Paint 145. Hazards, and any report, records, pamphlets, and/or other materials referenced therein, including the pamphlet "Protect Your Family 146. from Lead in Your Home" (collectively "LBP Information"). Buyer shall return a signed copy of the Disclosure of Information on Lead-147. Based Paint and Lead-Based Paint Hazards to Seller prior to COE.
  - 148. LBP Information was provided prior to Contract acceptance and Buyer acknowledges the opportunity to conduct LBP risk 149. assessments or inspections during Inspection Period.
  - 150. Seller shall provide LBP Information within five (5) days after Contract acceptance. Buyer may within ten (10) days
  - 151. or \_\_\_\_\_\_ days after receipt of the LBP Information conduct or obtain a risk assessment or inspection of the Premises for the
  - 152. presence of LBP or LBP hazards ("Assessment Period"). Buyer may within five (5) days after receipt of the LBP Information or five
  - 153. (5) days after expiration of the Assessment Period cancel this Contract.
  - 154. Buyer is further advised to use certified contractors to perform renovation, repair or painting projects that disturb lead-based paint in 155. residential properties built before 1978 and to follow specific work practices to prevent lead contamination.
  - 156.

If Premises were constructed prior to 1978, (BUYER'S INITIALS REQUIRED)

157.

If Premises were constructed in 1978 or later, (BUYER'S INITIALS REQUIRED)



- **4d.** 158. **Affidavit of Disclosure:** If the Premises is located in an unincorporated area of the county, and five or fewer parcels of property 159. other than subdivided property are being transferred, the Seller shall deliver a completed Affidavit of Disclosure in the form required 160. by law to the Buyer within five (5) days after Contract acceptance. Buyer shall provide notice of any Affidavit of Disclosure items 161. disapproved within the Inspection Period or five (5) days after receipt of the Affidavit of Disclosure, whichever is later.
- 4e. 162. Changes During Escrow: Seller shall immediately notify Buyer of any changes in the Premises or disclosures made herein, in 163, the SPDS, or otherwise, Such notice shall be considered an undate of the SPDS. Unless Seller is already obligated by Section 5a.
  - 163. the SPDS, or otherwise. Such notice shall be considered an update of the SPDS. Unless Seller is already obligated by Section 5a 164. or otherwise by this Contract or any amendments hereto, to correct or repair the changed item disclosed, Buyer shall be allowed 165. five (5) days after delivery of such notice to provide notice of disapproval to Seller.

## **5. WARRANTIES**

- **5a.** 166. **Seller Warranties:** Seller warrants and shall maintain and repair the Premises so that at the earlier of possession or COE: (i) all 167. heating, cooling, mechanical, plumbing, and electrical systems (including swimming pool and/or spa, motors, filter systems, cleaning 168. systems, and heaters, if any), free-standing range/oven, and built-in appliances will be in working condition; (ii) all other agreed upon 169. repairs and corrections will be completed pursuant to Section 6j; (iii) the Premises, including all additional existing personal property 170. included in the sale, will be in substantially the same condition as on the date of Contract acceptance; and (iv) all personal property 171. not included in the sale and all debris will be removed from the Premises.
- **5b.** 172. **Warranties that Survive Closing:** Seller warrants that Seller has disclosed to Buyer and Broker(s) all material latent defects and 173. any information concerning the Premises known to Seller, excluding opinions of value, which materially and adversely affect the 174. consideration to be paid by Buyer. Prior to the COE, Seller warrants that payment in full will have been made for all labor, 175. professional services, materials, machinery, fixtures, or tools furnished within the 150 days immediately preceding the COE in 176. connection with the construction, alteration, or repair of any structure on or improvement to the Premises. Seller warrants that the 177. information regarding connection to a sewer system or on-site wastewater treatment facility (conventional septic or alternative) is 178. correct to the best of Seller's knowledge.
- 5c. 179. Buyer Warranties: Buyer warrants that Buyer has disclosed to Seller any information that may materially and adversely affect the 180. Buyer's ability to close escrow or complete the obligations of this Contract. At the earlier of possession of the Premises or COE, 181. Buyer warrants to Seller that Buyer has conducted all desired independent inspections and investigations and accepts the Premises.
  - 182. Buyer warrants that Buyer is not relying on any verbal representations concerning the Premises except disclosed as follows:
  - 183.

184.							
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## 6. DUE DILIGENCE

- **6a.** 185. **Inspection Period:** Buyer's Inspection Period shall be ten (10) days or days after Contract acceptance. During the 186. Inspection Period Buyer, at Buyer's expense, shall: (i) conduct all desired physical, environmental, and other types of inspections 187, and investigations to determine the value and condition of the Premises; (ii) make inquiries and consult government agencies, 188. lenders, insurance agents, architects, and other appropriate persons and entities concerning the suitability of the Premises and the 189. surrounding area; (iii) investigate applicable building, zoning, fire, health, and safety codes to determine any potential hazards, 190. violations or defects in the Premises; and (iv) verify any material multiple listing service ("MLS") information. If the presence of sex 191. offenders in the vicinity or the occurrence of a disease, natural death, suicide, homicide or other crime on or in the vicinity is a 192. material matter to the Buyer, it must be investigated by the Buyer during the Inspection Period. Buyer shall keep the Premises free 193. and clear of liens, shall indemnify and hold Seller harmless from all liability, claims, demands, damages, and costs, and shall repair 194. all damages arising from the inspections. Buyer shall provide Seller and Broker(s) upon receipt, at no cost, copies of all inspection 195. reports concerning the Premises obtained by Buyer. Buyer is advised to consult the Arizona Department of Real Estate Buyer 196. Advisory provided by AAR to assist in Buyer's due diligence inspections and investigations.
- 6b. 197. Square Footage: BUYER IS AWARE THAT ANY REFERENCE TO THE SQUARE FOOTAGE OF THE PREMISES, BOTH THE 198. REAL PROPERTY (LAND) AND IMPROVEMENTS THEREON, IS APPROXIMATE. IF SQUARE FOOTAGE IS A MATERIAL 199. MATTER TO THE BUYER, IT MUST BE INVESTIGATED DURING THE INSPECTION PERIOD.
- 6c. 200. Wood-Destroying Organism or Insect Inspection: IF CURRENT OR PAST WOOD-DESTROYING ORGANISMS OR INSECTS 201. (SUCH AS TERMITES) ARE A MATERIAL MATTER TO THE BUYER, THESE ISSUES MUST BE INVESTIGATED DURING THE 202. INSPECTION PERIOD. The Buyer shall order and pay for all wood-destroying organism or insect inspections performed during the 203. Inspection Period. If the lender requires an updated Wood-Destroying Organism or Insect Inspection Report prior to COE, it will be 204. performed at Buyer's expense.
- 6d. 205. Flood Hazard: Flood hazard designations or the cost of flood hazard insurance shall be determined by Buyer during the 206. Inspection Period. If the Premises are situated in an area identified as having any special flood hazards by any governmental 207. entity, the lender may require the purchase of flood hazard insurance. Special flood hazards may also affect the ability to 208. encumber or improve the Premises.
- 6e. 209. Insurance: IF HOMEOWNER'S INSURANCE IS A MATERIAL MATTER TO THE BUYER, BUYER SHALL APPLY FOR AND 210. OBTAIN WRITTEN CONFIRMATION OF THE AVAILABILITY AND COST OF HOMEOWNER'S INSURANCE FOR THE 211. PREMISES FROM BUYER'S INSURANCE COMPANY DURING THE INSPECTION PERIOD. Buyer understands that any 212. homeowner's, fire, casualty, or other insurance desired by Buyer or required by lender should be in place at COE.
- 6f. 213. Sewer or On-site Wastewater Treatment System: The Premises are connected to a: 214. Sewer system septic system alternative system

215. IF A SEWER CONNECTION IS A MATERIAL MATTER TO THE BUYER, IT MUST BE INVESTIGATED DURING THE 216. INSPECTION PERIOD. If the Premises are served by a septic or alternative system, the AAR On-site Wastewater Treatment 217. Facility Addendum is incorporated herein by reference. 218.

(BUYER'S INITIALS REQUIRED)

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6g. 219. Swimming Pool Barrier Regulations: During the Inspection Period, Buyer agrees to investigate all applicable state, county, and 220. municipal Swimming Pool barrier regulations and agrees to comply with and pay all costs of compliance with said regulations prior to 221. occupying the Premises, unless otherwise agreed in writing. If the Premises contains a Swimming Pool, Buyer acknowledges receipt 222. of the Arizona Department of Health Services approved private pool safety notice.

223.

#### (BUYER'S INITIALS REQUIRED)

6h. 224. BUYER ACKNOWLEDGMENT: BUYER RECOGNIZES, ACKNOWLEDGES, AND AGREES THAT BROKER(S) ARE NOT 225. QUALIFIED, NOR LICENSED, TO CONDUCT DUE DILIGENCE WITH RESPECT TO THE PREMISES OR THE SURROUNDING 226. AREA. BUYER IS INSTRUCTED TO CONSULT WITH QUALIFIED LICENSED PROFESSIONALS TO ASSIST IN BUYER'S DUE 227. DILIGENCE EFFORTS. BECAUSE CONDUCTING DUE DILIGENCE WITH RESPECT TO THE PREMISES AND THE 228. SURROUNDING AREA IS BEYOND THE SCOPE OF THE BROKER'S EXPERTISE AND LICENSING, BUYER EXPRESSLY 229. RELEASES AND HOLDS HARMLESS BROKER(S) FROM LIABILITY FOR ANY DEFECTS OR CONDITIONS THAT COULD 230. HAVE BEEN DISCOVERED BY INSPECTION OR INVESTIGATION.

231.

#### (BUYER'S INITIALS REQUIRED)

BUYER

BUYER

6i. 232. Inspection Period Notice: Prior to expiration of the Inspection Period, Buyer shall deliver to Seller a signed notice of any items 233. disapproved. AAR's Buyer's Inspection Notice and Seller's Response form is available for this purpose. Buyer shall conduct all 234. desired inspections and investigations prior to delivering such notice to Seller and all Inspection Period items disapproved shall be 235. provided in a single notice.

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- **6j.** 236. **Buyer Disapproval:** If Buyer, in Buyer's sole discretion, disapproves of items as allowed herein, Buyer shall deliver to Seller notice 237. of the items disapproved and state in the notice that Buyer elects to either:
  - 238. (1) immediately cancel this Contract and all Earnest Money shall be released to Buyer, or
  - 239. (2) provide the Seller an opportunity to correct the items disapproved, in which case:
  - 240. (a) Seller shall respond in writing within five (5) days or \_\_\_\_\_\_ days after delivery to Seller of Buyer's notice of items
     241. disapproved. Seller's failure to respond to Buyer in writing within the specified time period shall conclusively be deemed
     242. Seller's refusal to correct any of the items disapproved.
  - (b) If Seller agrees in writing to correct items disapproved, Seller shall correct the items, complete any repairs in a workmanlike manner and deliver any paid receipts evidencing the corrections and repairs to Buyer three (3) days or \_\_\_\_\_ days prior to COE Date.
  - (c) If Seller is unwilling or unable to correct any of the items disapproved, Buyer may cancel this Contract within five (5) days after delivery of Seller's response or after expiration of the time for Seller's response, whichever occurs first, and all Earnest Money shall be released to Buyer. If Buyer does not cancel this Contract within the five (5) days as provided, Buyer shall close escrow without correction of those items that Seller has not agreed in writing to correct.
  - 250. VERBAL DISCUSSIONS WILL NOT EXTEND THESE TIME PERIODS. Only a written agreement signed by both parties will extend 251. response times or cancellation rights.

252. BUYER'S FAILURE TO GIVE NOTICE OF DISAPPROVAL OF ITEMS OR CANCELLATION OF THIS CONTRACT WITHIN THE 253. SPECIFIED TIME PERIOD SHALL CONCLUSIVELY BE DEEMED BUYER'S ELECTION TO PROCEED WITH THE 254. TRANSACTION WITHOUT CORRECTION OF ANY DISAPPROVED ITEMS.

- 6k. 255. Notice of Non-Working Warranted Items: Buyer shall provide Seller with notice of any non-working warranted item(s) of which 256. Buyer becomes aware during the Inspection Period or the Seller warranty for that item(s) shall be waived. Delivery of such notice 257. shall not affect Seller's obligation to maintain or repair the warranted item(s).
- **61.** 258. **Home Warranty Plan:** Buyer and Seller are advised to investigate the various home warranty plans available for purchase. The 259. parties acknowledge that different home warranty plans have different coverage options, exclusions, limitations, service fees and 260. most plans exclude pre-existing conditions.
  - 261. A Home Warranty Plan will be ordered by Buyer or Seller with the following optional coverage

262. \_\_\_\_\_\_, to be issued by \_\_\_\_\_\_

at a cost not

- 263. to exceed \$ \_\_\_\_\_\_, to be paid for by Duyer Seller
- 264. Buyer declines the purchase of a Home Warranty Plan.
- 6m. 265. Walkthrough(s): Seller grants Buyer and Buyer's inspector(s) reasonable access to conduct walkthrough(s) of the Premises for the 266. purpose of satisfying Buyer that any corrections or repairs agreed to by the Seller have been completed, warranted items are in 267. working condition and that the Premises is in substantially the same condition as of the date of Contract acceptance. If Buyer does 268. not conduct such walkthrough(s), Buyer releases Seller and Broker(s) from liability for any defects that could have been discovered.
- 6n. 269. Seller's Responsibility Regarding Inspections and Walkthrough(s): Seller shall make the Premises available for all inspections 270. and walkthrough(s) upon reasonable notice by Buyer. Seller shall, at Seller's expense, have all utilities on, including any propane, 271. until COE to enable Buyer to conduct these inspections and walkthrough(s).

## 7. REMEDIES

- 7a. 272. Cure Period: A party shall have an opportunity to cure a potential breach of this Contract. If a party fails to comply with any provision 273. of this Contract, the other party shall deliver a notice to the non-complying party specifying the non-compliance. If the non-274. compliance is not cured within three (3) days after delivery of such notice ("Cure Period"), the failure to comply shall become a 275. breach of Contract.
- 7b. 276. Breach: In the event of a breach of Contract, the non-breaching party may cancel this Contract and/or proceed against the breaching 277. party in any claim or remedy that the non-breaching party may have in law or equity, subject to the Alternative Dispute Resolution 278. obligations set forth herein. In the case of the Seller, because it would be difficult to fix actual damages in the event of Buyer's 279. breach, the Earnest Money may be deemed a reasonable estimate of damages and Seller may, at Seller's option, accept the 280. Earnest Money as Seller's sole right to damages; and in the event of Buyer's breach arising from Buyer's failure to deliver the notice 281. required by Section 2b, or Buyer's inability to obtain loan approval due to the waiver of the appraisal contingency pursuant to Section 282. 2m, Seller shall exercise this option and accept the Earnest Money as Seller's sole right to damages. An unfulfilled contingency is not 283. a breach of Contract. The parties expressly agree that the failure of any party to comply with the terms and conditions of Section 1d 284. to allow COE to occur on the COE Date, if not cured after a cure notice is delivered pursuant to Section 7a, will constitute a material 285. breach of this Contract rendering the Contract subject to cancellation.
  - 285. breach of this Contract, rendering the Contract subject to cancellation.

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7c. 286. Alternative Dispute Resolution ("ADR"): Buyer and Seller agree to mediate any dispute or claim arising out of or relating to this 287. Contract in accordance with the REALTORS® Dispute Resolution System, or as otherwise agreed. All mediation costs shall be paid 288. equally by the parties. In the event that mediation does not resolve all disputes or claims, the unresolved disputes or claims shall be 289. submitted for binding arbitration. In such event, the parties shall agree upon an arbitrator and cooperate in the scheduling of an 290. arbitration hearing. If the parties are unable to agree on an arbitrator, the dispute shall be submitted to the American Arbitration 291. Association ("AAA") in accordance with the AAA Arbitration Rules for the Real Estate Industry. The decision of the arbitrator shall be 292. final and nonappealable. Judgment on the award rendered by the arbitrator may be entered in any court of competent jurisdiction. 293. Notwithstanding the foregoing, either party may opt out of binding arbitration within thirty (30) days after the conclusion of the 294. mediation conference by notice to the other and in such event either party shall have the right to resort to court action.

7d. 295. Exclusions from ADR: The following matters are excluded from the requirement for ADR hereunder: (i) any action brought in the 296. Small Claims Division of an Arizona Justice Court (up to \$2,500) so long as the matter is not thereafter transferred or removed from 297. the small claims division; (ii) judicial or nonjudicial foreclosure or other action or proceeding to enforce a deed of trust, mortgage, or 298. agreement for sale; (iii) an unlawful entry or detainer action; (iv) the filing or enforcement of a mechanic's lien; or (v) any matter that is 299. within the jurisdiction of a probate court. Further, the filing of a judicial action to enable the recording of a notice of pending action ("lis 300. pendens"), or order of attachment, receivership, injunction, or other provisional remedies shall not constitute a waiver of the 301. obligation to submit the claim to ADR, nor shall such action constitute a breach of the duty to mediate or arbitrate.

7e. 302. Attorney Fees and Costs: The prevailing party in any dispute or claim between Buyer and Seller arising out of or relating to this 303. Contract shall be awarded their reasonable attorney fees and costs. Costs shall include, without limitation, attorney fees, expert 304. witness fees, fees paid to investigators, and arbitration costs.

## 8. ADDITIONAL TERMS AND CONDITIONS

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- **8b.** 335. **Risk of Loss:** If there is any loss or damage to the Premises between the date of Contract acceptance and COE or possession. 336. whichever is earlier, by reason of fire, vandalism, flood, earthquake, or act of God, the risk of loss shall be on the Seller, provided, 337. however, that if the cost of repairing such loss or damage would exceed ten percent (10%) of the purchase price, either Seller or
  - 338. Buyer may elect to cancel the Contract.
- 8c. 339. Permission: Buyer and Seller grant Broker(s) permission to advise the public of this Contract.
- 8d. 340. Arizona Law: This Contract shall be governed by Arizona law and jurisdiction is exclusively conferred on the State of Arizona.
- 8e. 341. Time is of the Essence: The parties acknowledge that time is of the essence in the performance of the obligations described herein.
- 342. Compensation: Seller and Buyer acknowledge that Broker(s) shall be compensated for services rendered as previously agreed by 8f. 343. separate written agreement(s), which shall be delivered by Broker(s) to Escrow Company for payment at COE, if not previously paid. 344. If Seller is obligated to pay Broker(s), this Contract shall constitute an irrevocable assignment of Seller's proceeds at COE. If Buyer is 345. obligated to pay Broker(s), payment shall be collected from Buyer as a condition of COE. COMMISSIONS PAYABLE FOR THE 346. SALE, LEASING, OR MANAGEMENT OF PROPERTY ARE NOT SET BY ANY BOARD OR ASSOCIATION OF REALTORS®, OR 347. MULTIPLE LISTING SERVICE, OR IN ANY MANNER OTHER THAN BETWEEN THE BROKER AND CLIENT.
- 8g. 348. Copies and Counterparts: A fully executed facsimile or electronic copy of the Contract shall be treated as an original Contract. This 349. Contract and any other documents required by this Contract may be executed by facsimile or other electronic means and in any 350. number of counterparts, which shall become effective upon delivery as provided for herein, except that the Lead-Based Paint 351. Disclosure Statement may not be signed in counterpart. All counterparts shall be deemed to constitute one instrument, and each 352. counterpart shall be deemed an original.
- 8h. 353. Days: All references to days in this Contract shall be construed as calendar days and a day shall begin at 12:00 a.m. and 354. end at 11:59 p.m.
- 8i. 355. Calculating Time Periods: In computing any time period prescribed or allowed by this Contract, the day of the act or event from 356. which the time period begins to run is not included and the last day of the time period is included. Contract acceptance occurs on the 357. date that the signed Contract (and any incorporated counter offer) is delivered to and received by the appropriate Broker. Acts that 358. must be performed three days prior to the COE Date must be performed three full days prior (i.e., if COE Date is Friday the act must 359. be performed by 11:59 p.m. on Monday).
- 8i, 360. Entire Agreement: This Contract, and any addenda and attachments, shall constitute the entire agreement between Seller and 361. Buver, shall supersede any other written or oral agreements between Seller and Buver and can be modified only by a writing signed 362. by Seller and Buyer. The failure to initial any page of this Contract shall not affect the validity or terms of this Contract.
- 8k, 363, Subsequent Offers: Buyer acknowledges that Seller has the right to accept subsequent offers until COE. Seller understands that 364, any subsequent offer accepted by the Seller must be a backup offer contingent on the cancellation of this Contract.
- 81. 365. Cancellation: A party who wishes to exercise the right of cancellation as allowed herein may cancel this Contract by delivering 366. notice stating the reason for cancellation to the other party or to the Escrow Company. Cancellation shall become effective 367. immediately upon delivery of the cancellation notice.
- 8m. 368. Notice: Unless otherwise provided, delivery of all notices and documentation required or permitted hereunder shall be in writing and 369. deemed delivered and received when: (i) hand-delivered; (ii) sent via facsimile transmission; (iii) sent via electronic mail, if email 370, addresses are provided herein: or (iv) sent by recognized overnight courier service, and addressed to Buver as indicated in Section 371. 8r, to Seller as indicated in Section 9a and to the Escrow Company indicated in Section 3a.
- **8n.** 372. **Earnest Money:** Earnest Money is in the form of: Personal Check Other:
  - 373. If applicable, Earnest Money has been received by Broker named in Section 8r and upon acceptance of this offer will be deposited 374. with: 🛛 Escrow Company 🗍 Broker's Trust Account. Buyer acknowledges that failure to pay the required closing funds by the 375. scheduled Close of Escrow, if not cured after a cure notice is delivered pursuant to Section 7a, shall be construed as a material 376. breach of this contract and all earnest money shall be subject to forfeiture.
- 80, 377, Release of Broker(s); Seller and Buyer hereby expressly release, hold harmless and indemnify Broker(s) in this transaction 378. from any and all liability and responsibility regarding financing, the condition, square footage, lot lines, boundaries, value, 379. rent rolls, environmental problems, sanitation systems, roof, wood infestation, building codes, governmental regulations, 380. insurance, price and terms of sale, return on investment or any other matter relating to the value or condition of the 381. Premises. The parties understand and agree that the Broker(s) do not provide advice on property as an investment and are 382. not gualified to provide financial, legal, or tax advice regarding this real estate transaction.

	383.	(SELLER'S INITIALS REQUIRED)			(BUYER'S INITIALS REQUIRED	))	
			SELLER	SELLER		BUYER	BUYER
8p.	384.	Terms of Acceptance: This offer wi	ill become a bi	inding Contrac	t when acceptance is signed by Sell	ler and a signed	copy delivered
	385.	in person, by mail, facsimile or electr	onically, and re	eceived by Bro	oker named in Section 8r		

386. by,	, at			Standard Time.
387. Buyer may withdraw this offer at any time prior to rec	ceipt of Seller's signed acceptance.	If no signed	acceptance is	received by this
388. date and time, this offer shall be deemed withdrawn a	and the Buyer's Earnest Money sha	Il be returned	d.	>>

	1	<initials< th=""><th>Residential Resale Real Estate Purchase Contract • Updated: February 2011 Copyright © 2011 Arizona Association of REALTORS®. All rights reserved.</th><th>Initials&gt;</th><th></th><th> </th><th></th></initials<>	Residential Resale Real Estate Purchase Contract • Updated: February 2011 Copyright © 2011 Arizona Association of REALTORS®. All rights reserved.	Initials>			
SELLER	SELLER		Page 8 of 9		BUYER	BUYER	
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#### 8q. 389. THIS CONTRACT CONTAINS NINE PAGES EXCLUSIVE OF ANY ADDENDA AND ATTACHMENTS. PLEASE ENSURE THAT 390. YOU HAVE RECEIVED AND READ ALL NINE PAGES OF THIS OFFER AS WELL AS ANY ADDENDA AND ATTACHMENTS.

8r. 391. Broker on behalf of Buyer:

392.	Arthur Lamb		#4060 AGENT CODE	Keller Williams Souther	n Arizona	#4783
393.		Kolb Road		Tucson Az		85715
394.	(520)235-1370	FIRM (520)721-52	M ADDRESS 40	arthurlambert@co	STATE <b>DX.net</b>	ZIP CODE
-	PREFERRED TELEPHONE	FAX		EMAIL		

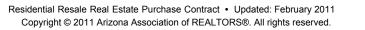
**<sup>8</sup>s.** 395. **Agency Confirmation:** The Broker named in Section 8r above is the agent of (check one): 396. The Buyer; The Seller; or both the Buyer and Seller

8t. 397. The undersigned agree to purchase the Premises on the terms and conditions herein stated and acknowledge receipt of 398. a copy hereof including the Buyer Attachment.

399.				
	A BUYER'S SIGNATURE	MO/DA/YR	A BUYER'S SIGNATURE	MO/DA/YR
400				
400.				
	ADDRESS		ADDRESS	
401.				
	CITY, STATE, ZIP CODE		CITY, STATE, ZIP CODE	

## 9. SELLER ACCEPTANCE

<b>a.</b> 402	Broker on behalf of Seller:			
403	PRINT SALESPERSON'S NAME AGENT CODE	PRINT FIRM NAME		FIRM CODE
404				T INW CODE
405	FIRM ADDRESS		STATE	ZIP CODE
400	PREFERRED TELEPHONE FAX	EMAIL		
	Agency Confirmation: The Broker named in Section 9a above the Seller; or both the Buyer and Seller	e is the agent of (check one):		
2. 408 409	The undersigned agree to sell the Premises on the term copy hereof and grant permission to Broker named on Sec	ns and conditions herein state tion 9a to deliver a copy to Buye	ed, acknowledı er.	ge receipt of a
410 411	· · · · · · · · · · · · · · · · · · ·			
412	SELLER'S SIGNATURE     MO/DA/YR	SELLER'S SIGNATURE		MO/DA/Y
413				
	SELLER'S NAME PRINTED	SELLER'S NAME PRINTED		
414	ADDRESS	ADDRESS		
415				
	CITY, STATE, ZIP CODE	CITY, STATE, ZIP CODE		
416		,		
	MONTH	DAY YEAR	(SELLER'S	INITIALS)
	For Broker Use Only:			
	Brokerage File/Log No Manager's	Initials Broker's Initials	Date _	MO/DA/YR





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## **STATUS REPORT FORM**

flexm	s
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To avoid having input of this info	ormation delayed, fil	l in or check ALL areas. Items den	oted by an asterisk/star* are	e required fields.
*Listing #:	*Address:			
*L.A. ID:	*L.A. Name:			
*L.O. ID:	*L.O. Name:			
Extend Expiration Date of Seller Signat	Employment		ion Date (mm/dd/yy)	
Price Change: Seller Signat	ure Required	*New Listing Price	*Cash to Available Fina	ncing
	ure Required	*Releasing Office ID	*Releasing Agent I	D
New Listing Brol	ker Signature	*New Offic	e ID *Nev	w Agent ID
Withdraw Listing TEMPOR Seller Signature Reco		active Date (mm/dd/yy)		
Withdraw Release Listing Seller Signature Reco		LY: active Date (mm/dd/yy)		
Active Contingent:				
*Continge	ent Date (mm/dd/yy)	*Est'd Selling Date (mm/dd/yy)	*Selling Agent ID	*Selling Office ID
Active Capa:				
*Contingent (Cap	a) Date (mm/dd/yy)	*Est'd Selling Date (mm/dd/yy)	*Selling Agent ID	*Selling Office ID
Remove Contingency or C	apa: *Active Da	ate (mm/dd/yy)		
Back on Market: (Not for C	ontingent/Ca	pa) *Active Date (mm/dd/yy)		
Pending Closing: [ (Taken off the Market) *Pendi	ng Date (mm/dd/yy)	*Est'd Selling Date (mm/dd/yy)	*Selling Agent ID	*Selling Office ID
Status Comme	nts:		(20 Charac	ters Max.)
Sold - Escrow Has Closed	*Sold Date (mm/	/dd/yy) *Selling Price	*Type of I	Financing
Selling Comments				
Relo or REO Sale: Seller Paid Point				
Y N Y N	Seller Paid Re	epairs Seller Paid F	in Costs Dow	n Payment
*Selling Agent ID *S	elling Office ID	Selling Co-Agent II	Selling C	o-Office ID
Edit Listing Information - M	Aake sure to i	nclude Field Name and	New Information:	
Seller Signature	Date	Seller Signature	Date	Entered By:
				Date:
Listing Agent Signature	Date	Listing Broker Signature	Date	
	DELITORCE M 1		D : 1 4/2 4/02	

## Keller Williams RESIDENTIAL SELLER ADVISORY

Document updated: August 2010



# WHEN IN DOUBT - DISCLOSE!

Sellers are obligated by law to disclose all known material (important) facts about the property to the buyer. Arizona law requires that you disclose material facts about the property whether or not you are asked by the buyer or a real estate agent, or when asked to complete a disclosure form. There are also some very specific seller disclosures that you are required by statute to make. For example, sellers are required to disclose information on lead based paint in homes built prior to 1978, and if the property is in the vicinity of a military or public airport. You may also be required to complete and record an Affidavit of Disclosure if you are selling property in an unincorporated area of a county.

> "...you have a duty to disclose the information, regardless of whether or not you consider the information material."

If the buyer asks you about an aspect of the property, you have a duty to disclose the information, regardless of whether or not you consider the information material. You also have a legal duty to disclose facts when disclosure is necessary to prevent a previous statement from being misleading or misrepresented: for example, if something changes. However, a seller does not generally have a legal obligation to correct defects in the property, as long as the defects are disclosed. Any correction of the defects is a matter of contract negotiation between you and the buyer.

If you do not make the legally required disclosures, you may be subject to civil liability. Under certain circumstances, nondisclosure of a fact is the same as saying that the fact does not exist. Therefore, nondisclosure may be given the same legal effect as fraud.

#### Association of The Arizona REALTORS® **Residential Seller's Property Disclosure Statement** ("SPDS") is designed to assist you in making these legally required disclosures and to avoid inadvertent nondisclosures of material facts.

You should complete the SPDS by answering all questions as truthfully and as thoroughly as possible. Attach copies of any available invoices, warranties, inspection reports, and leases, to insure that you are disclosing accurate information. Also, use the blank lines to explain your answers. If you do not have the personal knowledge to answer a question, it is important not to guess - use the blank lines to explain the situation.

Phone: (520)235-1370

#### The SPDS is divided into six general sections:

- Ownership and Property: This section asks for general information (1) about the property, such as location, ownership and occupancy. Any seller, whether or not that seller has actually lived in the property, should be able to answer most, if not all, of the questions in this section.
- Building and Safety Information: This section asks for information (2) regarding the physical aspects of the property. You should disclose any past or present problems with the property and any work or improvements made to the property. You are also asked specifically to disclose any knowledge of past or current presence of termites or other wood destroying organisms on the property, and whether scorpions or other possible "pests" have ever been present on the property. Although many sellers will answer affirmatively to these questions, they were necessitated by lawsuits involving the alleged non-disclosure of these natural inhabitants.
- (3) Utilities: You are asked whether the property currently receives the listed utilities, and if so, to identify the provider. The water source and any known information about drinking water problems should also be disclosed.
- Environmental Information: A variety of environmental information is (4) requested. In addition to questions regarding environmental hazards, you are asked to disclose any issues relating to soil settlement/expansion, drainage/grade, or erosion; noise from the surrounding area including airport and traffic noise; and any odors or other nuisances. As a result of recent lawsuits and potential health concerns, you are asked specifically if you are aware of any past or present mold growth on the property. Mold spores are everywhere and when mold spores drop in places where there is water damage or excessive moisture, or where there has been flooding, mold will grow. Thus, you are asked to disclose any conditions conducive to mold growth, such as past or present dampness/moisture, flooding, and water damage or water leaks of any kind.
- Sewer/Waste Water Treatment: There are many questions dealing with (5) the topic of sewer or wastewater treatment as a result of claims involving alleged misrepresentations that the property was connected to a sewer, when in fact it was not. You are asked if the entire property is connected to a sewer and if so, whether the sewer connection has been professionally verified. If the property is served by an on-site wastewater treatment facility, i.e., a septic or alternative wastewater system, a variety of additional information is required.
- Other Conditions and Factors Additional Explanations: These (6) blank lines provide space for you to disclose any other important information concerning the property that might affect the buyer's decision-making process, the value of the property, or its use, and to make any other necessary explanations.

Please note: By law, sellers are not obligated to disclose that the property is or has been: (1) the site of a natural death, suicide, homicide, or any other crime classified as a felony; (2) owned or occupied by a person exposed to HIV, or diagnosed as having AIDS or any other disease not known to be transmitted through common occupancy of real estate; or (3) located in the vicinity of a sex offender. However, the law does not protect a seller who makes an intentional misrepresentation. For example, if you are asked whether there has been a death on the property and you know that there was such a death, you should not answer "no" or "I don't know"; instead you should either answer truthfully or respond that you are not legally required to answer the question.

Residential Seller Advisory • Updated: August 2010

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Keller Williams 1849 N Kolb Rd Ste 101 Tucson, AZ 85715 Fax: 520-721-5240 Arthur Lambert

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# **RESIDENTIAL SELLER'S PROPERTY**

## DISCLOSURE STATEMENT (SPDS) (To be completed by Seller)

ARIZONA REALTORS Ô REAL SOLUTIONS. REALTOR® SUCCESS

The pre-printed portion of this form has been drafted by the Arizona Association of REALTORS®. Any change in the pre-printed language of this form must be made in a prominent manner. No representations are made as to the legal validity, adequacy and/or effects of any provision, including tax consequences thereof. If you desire legal, tax or other professional advice, please consult your attorney, tax advisor or professional consultant.



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Document updated:

August 2010

#### **MESSAGE TO THE SELLER:**

Sellers are obligated by law to disclose all known material (important) facts about the Property to the Buyer. The SPDS is designed to assist you in making these disclosures. If you know something important about the Property that is not addressed on the SPDS, add that information to the form. Prospective Buyers may rely on the information you provide.

INSTRUCTIONS: (1) Complete this form yourself. (2) Answer all questions truthfully and as fully as possible. (3) Attach all available supporting documentation. (4) Use explanation lines as necessary. (5) If you do not have the personal knowledge to answer a question, use the explanation lines to explain. By signing below you acknowledge that the failure to disclose known material information about the Property may result in liability.

#### **MESSAGE TO THE BUYER:**

Although Sellers are obligated to disclose all known material (important) facts about the Property, there are likely facts about the Property that the Sellers do not know. Therefore, it is important that you take an active role in obtaining information about the Property.

INSTRUCTIONS: (1) Review this form and any attachments carefully. (2) Verify all important information. (3) Ask about any incomplete or inadequate responses. (4) Inquire about any concerns not addressed on the SPDS. (5) Review all other applicable documents, such as CC&R's, association bylaws, surveys, rules, and the title report or commitment. (6) Obtain professional inspections of the Property. (7) Investigate the surrounding area.

THE FOLLOWING ARE REPRESENTATIONS OF THE SELLER(S) AND ARE NOT VERIFIED BY THE BROKER(S) OR AGENT(S).

#### **OWNERSHIP AND PROPERTY**

1. As used herein, "Property" shall mean the real property and all fixtures and improvements thereon and appurtenances incidental thereto, 2. plus fixtures and personal property described in the Contract.

#### 3. PROPERTY ADDRESS:

			(STREET ADDRESS)	(CITY)	(STATE)	(ZIP)
4. 5.	ls the l land a	Propert re beir	y located in an unincorporated area of the county? $\Box$ Yes $\Box$ No $\Box$ is transferred, the Seller must furnish the Buyer with a written A	f yes, and five or fewer parcel ffidavit of Disclosure in the forr	s of land othe n required by la	r than subdivided aw.
6.	LEGA	LOWN	IER(S) OF PROPERTY:	Date Purchased:		
			owner(s) of the Property a foreign person or a non-resider			in Real Property
8.	Tax Ac	ct (FIRF	PTA)? 🛛 Yes 🗆 No 🛛 If yes, consult a tax advisor; mandatory wi	thholding may apply.		
9.	Is the p	propert	y located in a community defined by the fair housing laws as housing	for older persons?  Yes  No	)	
11.	Approx	ximate	year built: If Property was built prior to 1978, Seller m	ust furnish the Buyer with a lea	d-based paint o	lisclosure form.
13.	MATIC	on ab	BUYER: IF THE PROPERTY IS IN A SUBDIVISION, A SUBDIVISIO OUT THE SUBDIVISION AT THE TIME THE SUBDIVISION WA PARTMENT OF REAL ESTATE OR THE HOMEBUILDER. THE PL	AS APPROVED, MAY BE AVA	ILABLE BY C	ONTACTING THE
16. 17.	lf a rer	ntal pro refunda	is currently:  Owner-occupied  Leased  Estate  Fore perty, how long?Expiration date of current le ble deposits or prepaid rents are being held, by whom and how much	ase: (Atta	ich a copy of the	e lease if available.)
	YES	NO				
19. 20.			Have you entered into any agreement to transfer your interest in th or options to purchase? Explain:	e Property in any way, including i	ental renewals	
21.			Are you aware if there are any association(s) governing this Prope	rtv?		
22.					one #:	
23.			If yes, provide contact(s) information: Name:	How often?		
24. 25			Are you aware of any transfer fees or other fees due upon transfer	of the Property? Explain:		

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	Fage 1010				
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Arthur I amhert	Produced with ZinForm® by zinLogix 18070 Fifteen Mile Road Fraser Mic			Sales Forms 2011	1

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26. 27.	YES □	NO □	Are you aware of any proposed or existing association assessment(s)? Explain:
27. 28. 29.			Are you aware of any pending or anticipated disputes or litigation regarding the Property or the association(s)?
30. 31.			Explain: Are you aware of any of the following recorded against the Property? (Check all that apply):
<ol> <li>32.</li> <li>33.</li> <li>34.</li> <li>35.</li> <li>36.</li> <li>37.</li> <li>38.</li> </ol>			Explain: Are you aware of any assessments affecting this Property? (Check all that apply):
			Explain:
39. 40.			Explain: Are you aware of any public or private use paths or roadways on or across this Property?
41. 42.			Explain: Are you aware of any problems with legal or physical access to the Property? Explain:
<ul> <li>42.</li> <li>43.</li> <li>44.</li> <li>45.</li> <li>46.</li> <li>47.</li> <li>48.</li> <li>49.</li> </ul>			The road/street access to the Property is maintained by the County City Homeowners' Association Privately If privately maintained, is there a recorded road maintenance agreement? Explain: Are you aware of any violation(s) of any of the following? (Check all that apply):
			□ Zoning □ Building Codes □ Utility Service □ Sanitary health regulations □ Covenants, Conditions, Restrictions (CC&R's) □ Other(Attach a copy of notice(s) of violation if available.) Explain:
50.			Are you aware of any homeowner's insurance claims having been filed against the Property? Explain:
51. 52. 53. 54. 55.			NOTICE TO BUYER: YOUR CLAIMS HISTORY, YOUR CREDIT REPORT, THE PROPERTY'S CLAIMS HISTORY AND OTHER FACTORS MAY AFFECT THE INSURABILITY OF THE PROPERTY AND AT WHAT COST. UNDER ARIZONA LAW, YOUR INSURANCE COMPANY MAY CANCEL YOUR HOMEOWNER'S INSURANCE WITHIN 60 DAYS AFTER THE EFFECTIVE DATE. CONTACT YOUR INSURANCE COMPANY.
	BUIL	.DING	AND SAFETY INFORMATION
50	YES	NO	
56. 57. 58.			STRUCTURAL: Are you aware of any past or present roof leaks? Explain:
50. 59. 60.			Are you aware of any other past or present roof problems? Explain:
60. 61. 62.			Are you aware of any roof repairs? Explain:
63. 64.			Is there a roof warranty? (Attach a copy of warranty if available.) If yes, is the roof warranty transferable? Cost to transfer
65. 66.			NOTICE TO BUYER: CONTACT A PROFESSIONAL TO VERIFY THE CONDITION OF THE ROOF. Are you aware of any interior wall/ceiling/door/window/floor problems? Explain:
67.			
68. 69.			Are you aware of any cracks or settling involving the foundation, exterior walls or slab? Explain:
70. 71.			Are you aware of any chimney or fireplace problems, if applicable? Explain:
			>>

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72. 73. 74.	YES	NO □	Are you aware of any damage to any structure on the Property by any of the following? (Check all that apply): Flood Fire Wind Expansive soil(s) Water Hail Other Explain:
<ol> <li>75.</li> <li>76.</li> <li>77.</li> <li>78.</li> <li>79.</li> <li>80.</li> <li>81.</li> </ol>			WOOD INFESTATION: Are you aware of any of the following: Past presence of termites or other wood destroying organisms on the Property? Current presence of termites or other wood destroying organisms on the Property? Past or present damage to the Property by termites or other wood destroying organisms? Explain:
82. 83. 84. 85. 86.			Are you aware of past or present treatment of the Property for termites or other wood destroying organisms? If yes, date last treatment was performed:
87. 88.			NOTICE TO BUYER: CONTACT STATE OF ARIZONA STRUCTURAL PEST CONTROL COMMISSION FOR PAST TERMITE REPORTS OR TREATMENT HISTORY.
89. 90. 91. 92. 93.			HEATING & COOLING: Heating: Type(s) Cooling: Type(s) Are you aware of any past or present problems with the heating or cooling system(s)? Explain:
94. 95. 96.			PLUMBING: Are you aware of the type of water pipes, such as galvanized, copper, PVC, CPVC or polybutylene? If yes, identify:
97. 98.			Are you aware of any past or present plumbing problems? Explain:
99. 100.			Are you aware of any water pressure problems? Explain:
101. 102.			Are you aware of any past or present water heater problems? Explain:
102. 103. 104. 105.			Is there a landscape watering system? If yes, type:  automatic timer  manual  both If yes, are you aware of any past or present problems with the landscape watering system? Explain:
106. 107. 108.			Are there any water treatment systems? (Check all that apply):  water filtration reverse osmosis water softener Other Is water treatment system(s) water compared (Attach a copy of lease if available.)
100. 109. 110.			Are you aware of any past or present problems with the water treatment system(s)? Explain:
111. 112. 113. 114. 115. 116.			SWIMMING POOL/SPA/HOT TUB/SAUNA/WATER FEATURE:         Does the Property contain any of the following? (Check all that apply):         Swimming pool       Spa         Hot tub       Sauna         Water feature         If yes, are either of the following heated?       Swimming pool         Are you aware of any past or present problems relating to the swimming pool, spa, hot tub, sauna or water feature?         Explain:
			>> Residential Seller's Property Disclosure Statement (SPDS)

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	YES	NO	
117.	_	_	ELECTRICAL AND OTHER RELATED SYSTEMS:
118. 119.			Are you aware of any past or present problems with the electrical system? Explain:
120. 121.			Is there a security system? If yes, is it (Check all that apply):
122.			Are you aware of any past or present problems with the security system? Explain:
123.			· · · · · · · · · · · · · · · · · · ·
124. 125. 126. 127.			Does the Property contain any of the following systems or detectors?(Check all that apply): Smoke/fire detection Fire suppression (sprinklers) Carbon monoxide detector If yes, are you aware of any past or present problems with the above systems? Explain:
128.			MISCELLANEOUS:
129. 130. 131.			Are you aware of or have you observed any of the following on the Property? (Check all that apply):
132.			Explain:
133.			Name of service provider: Date of last service:
134. 135. 136.			Are you aware of any work done on the Property, such as building, plumbing, electrical or other improvements? (If no, skip to line 144.) Explain:
137.			Are you aware of any rooms added to the Property or converted to bedrooms?
138.			Were permits for the work required? Explain:
139.			If yes, were permits for the work obtained? Explain:
140.			Was the work performed by a person licensed to perform the work? Explain:
141.			Was approval for the work required by any association governing the property? Explain:
142.			If yes, was approval granted by the association? Explain:
143.	_	_	Was the work completed? Explain:
144.			Are there any security bars or other obstructions to door or window openings? Explain:
145. 146.			Are you aware of any past or present problems with any built-in appliances? Explain:
140.			Are there any leased propane tanks, equipment or other systems on the Property? Explain:
148.	-		

#### UTILITIES

149.	DOES YES	the Pr No	ROPERTY CURRENTLY RECEIVE THE FOLLOWING SERVICES?	PROVIDER
150. 151. 152.			Electricity:	
153. 154. 155.			Telephone:	
156. 157. 158.	—		Irrigation:	te well  Shared well  Hauled water DOMESTIC WATER WELL/WATER USE ADDENDUM.
<ol> <li>159.</li> <li>160.</li> <li>161.</li> <li>162.</li> <li>163.</li> </ol>			If source is public, a private water company, or hauled water, Provide NOTICE TO BUYER: IF THE PROPERTY IS SERVED BY MUNICIPAL WATER PROVIDER, THE ARIZONA DEPAR HAVE MADE A WATER SUPPLY DETERMINATION. FOR CONTACT THE WATER PROVIDER.	Y A WELL, PRIVATE WATER COMPANY OR A RIMENT OF WATER RESOURCES MAY NOT
				~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~

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164.	YES	NO □	Are you aware of any past or present drinking water problems? Explain:
165. 166. 167. 168.			Are there any alternate power systems serving the Property? If yes, indicate type (Check all that apply):          Solar       Wind       Generator       Other         If yes, are you aware of any past or present problems with the alternate power system(s)? Explain:
169.			
			MENTAL INFORMATION
170. 171. 172.	YES □	NO □	Are you aware of any past or present issues or problems with any of the following on the Property? (Check all that apply): Soil settlement/expansion Drainage/grade Erosion Fissures Dampness/moisture Other Explain:
173. 174. 175. 176.			Are you aware of any past or present issues or problems in close proximity to the Property related to any of the following? (Check all that apply):  Soil settlement/expansion Drainage/grade Erosion Fissures Other  Explain:  NOTICE TO BUYER: THE ARIZONA DEPARTMENT OF REAL ESTATE PROVIDES EARTH FISSURE MAPS TO
177. 178. 179.			ANY MEMBER OF THE PUBLIC IN PRINTED OR ELECTRONIC FORMAT UPON REQUEST AND ON ITS WEBSITE AT www.azre.gov.
180. 181. 182. 183.			Are you aware if the Property is subject to any present or proposed effects of any of the following? (Check all that apply):          Airport noise       Traffic noise       Rail line noise       Neighborhood noise       Landfill       Toxic waste disposal         Odors       Nuisances       Sand/gravel operations       Other
184. 185.			Are you aware if any portion of the Property has ever been used as a "Clandestine drug laboratory" (manufacture of, or storage of, chemicals or equipment used in manufacturing methamphetamine, ecstasy or LSD)?
186. 187. 188.			NOTICE TO BUYER: THE ARIZONA BOARD OF TECHNICAL REGISTRATION (BTR) MAINTAINS A LIST OF UNREMEDIATED SITES AT www.azbtr.gov. TO DETERMINE IF THE PROPERTY WAS ONCE ON THE LIST BUT HAS BEEN REMEDIATED, CONTACT THE BTR AT 602-364-4948.
189. 190.			Are you aware if the Property is located in the vicinity of an airport (military, public, or private)? Explain:
191. 192. 193. 194. 195. 196.			NOTICE TO SELLER AND BUYER: PURSUANT TO ARIZONA LAW A SELLER SHALL PROVIDE A WRITTEN DISCLOSURE TO THE BUYER IF THE PROPERTY IS LOCATED IN TERRITORY IN THE VICINITY OF A MILITARY AIRPORT OR ANCILLARY MILITARY FACILITY AS DELINEATED ON A MAP PREPARED BY THE STATE LAND DEPARTMENT. THE DEPARTMENT OF REAL ESTATE ALSO IS OBLIGATED TO RECORD A DOCUMENT AT THE COUNTY RECORDER'S OFFICE DISCLOSING IF THE PROPERTY IS UNDER RESTRICTED AIR SPACE AND TO MAINTAIN THE STATE LAND DEPARTMENT MILITARY AIRPORT MAP ON ITS WEBSITE AT www.azre.gov.
197. 198. 199.			Are you aware of the presence of any of the following on the Property, past or present? (Check all that apply): Asbestos Adon gas Lead-based paint Pesticides Underground storage tanks Fuel/chemical storage Explain:
200. 201.			Are you aware if the Property is located within any of the following? (Check all that apply):
202. 203.			Are you aware of any open mine shafts/tunnels or abandoned wells on the Property? If yes, describe location:
204.			Are you aware if any portion of the Property is in a flood plain/way? Explain:
205. 206. 207.			Are you aware of any portion of the Property ever having been flooded? Explain:
207. 208. 209.			Are you aware of any water damage or water leaks of any kind on the Property? Explain:
203. 210. 211.			Are you aware of any past or present mold growth on the Property? If yes, explain:
			Residential Seller's Property Disclosure Statement (SPDS) Updated: August 2010 • Copyright © 2010 Arizona Association of REALTORS®. All rights reserved. Initials>

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236. 237.

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	SEWER/WASTEWATER TREATMENT					
	YES	NO				
212.			Is the entire Property connected to a sewer? Explain:			
213.			If yes, has a professional verified the sewer connection? If yes, how and when:			
214. 215. 216.	NOTICE TO BUYER: CONTACT A PROFESSIONAL TO CONDUCT A SEWER VERIFICATION TEST.         15.       Type of sewer:       Public       Private       Planned and approved sewer system, but not connected					
217.			Are you aware of any past or present problems with the sewer? Explain:			
218. 219.			Is the Property served by an On-Site Wastewater Treatment Facility? (If no, skip to line 226.) If yes, the Facility is: Conventional septic system Alternative system; type:			
220. 221.			If the Facility is an alternative system, is it currently being serviced under a maintenance contract? If yes, name of contractor: Phone #:			
222.			Approximate year Facility installed: (Attach copy of permit if available.)			
223. 224. 225.			Are you aware of any repairs or alterations made to this Facility since original installation? Explain:			
226.			Approximate date of last Facility inspection and/or pumping of septic tank:			
227. 228.			Are you aware of any past or present problems with the Facility? Explain:			
229. 230.	229. NOTICE TO SELLER AND BUYER: THE ARIZONA DEPARTMENT OF ENVIRONMENTAL QUALITY REQUIR					
	отні	ER CO	NDITIONS AND FACTORS			
232.	What proces	other s, the v	material (important) information are you aware of concerning the Property that might affect the buyer's decision-making alue of the Property, or its use? Explain:			
	ADD		AL EXPLANATIONS			
235.						

238. **SELLER CERTIFICATION:** Seller certifies that the information contained herein is true and complete to the best of Seller's 239. knowledge as of the date signed. Seller agrees that any changes in the information contained herein will be disclosed in writing by Seller 240. to Buyer prior to Close of Escrow, including any information that may be revealed by subsequent inspections.

<b>ZT</b> I.							
	SELLER'S SIGNATURE			MO/DA/YR	SELLER'S SIGNATURE	MO/	DA/YR
242.	Reviewed and updated:	Initials:		l			
			SELLER	SELLER	MO/DA/YR		

243. **BUYER'S ACKNOWLEDGMENT:** Buyer acknowledges that the information contained herein is based only on the Seller's actual 244. knowledge and is not a warranty of any kind. Buyer acknowledges Buyer's obligation to investigate any material (important) facts in 245. regard to the Property. Buyer is encouraged to obtain Property inspections by professional independent third parties and to 246. consider obtaining a home warranty protection plan.

247. **NOTICE:** Buyer acknowledges that by law, Sellers, Lessors and Brokers are not obligated to disclose that the Property is or has been: (1) the site 248. of a natural death, suicide, homicide, or any other crime classified as a felony; (2) owned or occupied by a person exposed to HIV, diagnosed as 249. having AIDS or any other disease not known to be transmitted through common occupancy of real estate; or (3) located in the vicinity of a sex offender.

250. By signing below, Buyer acknowledges receipt only of this SPDS. If Buyer disapproves of any items provided herein, Buyer 251. shall deliver to Seller written notice of the items disapproved as provided in the Contract.

252.	A BUYER'S SIGNATURE	MO/DA/YR	BUYER'S SIGNATURE				MO/DA/YR
		Residential Seller's Property Disclosure S Updated: August 2010 • Copyright © 2010 Arizona All rights reserved.	. ,	Initials>			]Ю. Ю
		Page 6 of 6			BUYER	BUYER	▕▎╈╋┻╩
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#### Keller Williams

## DOMESTIC WATER WELL ADDENDUM

D	DN	MESTIC WAT	ER WELL ADDENDUM		Document updated: May 2005
© RI	AL SO	ARIZONA association of REALTORS DUUTIONS. REALTOR® SUCCESS	The pre-printed portion of this form has been drafted by the Arizona Associati Any change in the pre-printed language of this form must be made in a No representations are made as to the legal validity, adequacy and/or effect: including tax consequences thereof. If you desire legal, tax or other professi consult your attorney, tax advisor or professional consultant.	prominent manner. s of any provision,	
	1.	Seller:,			
	2.	Buyer:,			
	3.	Premises Address:			
	4.	Date:			
		ne following additional t ferenced Premises.	erms and conditions are hereby included as a part of the Contract be	tween Seller and B	uyer for the above
7.	A	domestic water well is	ocated on the Premises or the Premises is served by a domestic water	well.	
8. 9. 10. 11.		completed AAR DWW	Water Use Addendum to Seller Property Disclosure Statement ("I A SPDS to the Buyer and Escrow Company within five (5) days af DWWA SPDS items disapproved within the Inspection Period or five ter.	ter Contract accep	tance. Buyer shall
12. 13. 14. 15.		well in Seller's posses provide notice of any i	shall deliver to Buyer, copies of all Arizona Department of Water Resolution or notice that Seller has no such documents within five (5) days attems disapproved within Inspection Period or five (5) days after receipt arrant the information as reflected in the ADWR records.	after contract accep	otance. Buyer shall
16. 17.		-	ell performance or water quality is a material matter to the Buyer, Buye /recharge rate through a certified flow test during Inspection Period.	r shall inspect well	and verify volume
18. 19.		Change of Well Form form and transfer fee a	: Escrow Company is hereby instructed to send to the ADWR a complete to COE.	change of well info	ormation/ownership
20.		Well Transfer Fee: W	ell transfer fee shall be paid by : 🔲 Buyer 🔲 Seller 🔲 Other _		
21.	<u>^</u>	BUYER'S SIGNATURE	MO/DA/YR * BUYER'S SIGNATURE		MO/DA/YR
22.	<u>^</u>	SELLER'S SIGNATURE	MO/DA/YR		MO/DA/YR



## PLEASE BE ADVISED THAT THE LINKS IN THIS ADVISORY ARE NOT LIVE LINKS.

## TO ENSURE THAT YOU HAVE THE MOST UP-TO-DATE BUYER ADVISORY, PLEASE CHECK <u>HTTP://WWW.AARONLINE.COM/DOCUMENTS/BUYER\_ADVISORY.ASPX</u>

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## Arizona Department of Real Estate BUYER ADVISORY

A resource for real estate consumers provided by

## Arizona Association of REALTORS®

A real estate agent is vital to the purchase of real property and can provide a variety of services in locating a property, negotiating the sale, and advising the buyer. A real estate agent is generally not qualified to discover defects or evaluate the physical condition of property; however, a real estate agent can assist a buyer in finding qualified inspectors and provide the buyer with documents and other resources containing vital information about a prospective property.

This advisory is designed to make the purchase of real property as smooth as possible. Some of the more common issues that a buyer may decide to investigate or verify concerning a property purchase are summarized in this Advisory. Included in this Advisory are: (1) common documents a buyer should review; (2) physical conditions in the property the buyer should investigate; and (3) conditions affecting the surrounding area that the buyer should investigate. In addition, a buyer must communicate to the real estate agents in the transaction any special concerns the buyer may have about the property or surrounding area, whether or not those issues are addressed in this Advisory.

**<u>REMEMBER</u>**: This Advisory is supplemental to obtaining professional property inspections. Professional property inspections are absolutely essential: there is no practical substitute for a professional inspection as a measure to discover and investigate defects or shortcomings in a property.

## **COMMON DOCUMENTS A BUYER SHOULD REVIEW**

The documents listed below may not be relevant in every transaction, nor is the list exhaustive. Unless otherwise stated, the real estate agent has not independently verified the information contained in these documents.

#### **Purchase Contract**

Buyers should protect themselves by taking the time to read the real estate purchase contract and understand their legal rights and obligations before they submit an offer to buy a property. Sample AAR forms are at www.aaronline.com/ForRealtors/Forms/.

### **MLS Printout**

A listing is an agreement between the seller and the listing broker and may authorize the broker to submit information to the Multiple Listing Service ("MLS"). The MLS printout is similar to an advertisement. Neither the listing agreement nor the printout is a part of the purchase contract between the buyer and seller. The information in the MLS printout was probably secured from the seller, the builder, or a governmental agency, and could be inaccurate, incomplete or an approximation. Therefore, the buyer should verify any important information contained in the MLS.

### The Subdivision Disclosure Report (Public Report)

A Subdivision Disclosure Report (Public Report) is intended to point out material information about a subdivision. Subdividers (any person who offers for sale or lease six or more lots in a subdivision or who causes land to be divided into a subdivision) are required to give buyers an ADRE Public Report. Read the Public Report before signing any contract to purchase property in a subdivision. Although some of the information may become outdated, subsequent buyers can also benefit from reviewing the Public Report. Public Reports dating from January 1, 1997, are available on the ADRE website at

http://services.azre.gov/publicdatabase/SearchDevelopments.aspx. The ADRE does not verify the information in the Public Report therefore the Report could be inaccurate so it should be verified. For additional information, go to www.azre.gov/PublicInfo/PropertyBuyerChecklist.aspx

May 2011

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#### Seller's Property Disclosure Statement ("SPDS")

Most sellers provide a SPDS. This document poses a variety of questions for the seller to answer about the property and its condition. The real estate broker is not responsible for verifying the accuracy of the items on the SPDS; therefore, a buyer should carefully review the SPDS and verify those statements of concern. View sample SPDS forms at <u>www.aaronline.com/ForRealtors/Forms/</u>. Also review <u>www.azre.gov/PublicInfo/PropertyBuyerChecklist.aspx</u>

## Covenants, Conditions and Restrictions ("CC&Rs")

The CC&Rs are recorded against the property and generally empower a homeowner's association to control certain aspects of property use within the development. By purchasing a property in such a development, the buyer agrees to be bound by the CC&Rs. The association, the property owners as a whole, and individual property owners can enforce the contract. It is essential that the buyer review and agree to these restrictions prior to purchasing a property. See <u>www.realtor.com/BASICS/condos/ccr.asp</u>. The ADRE advises: "Read the deed restrictions, also called CC&Rs (covenants, conditions and restrictions). You might find some of the CC&Rs are very strict."

<u>www.azre.gov/PublicInfo/PropertyBuyerChecklist.aspx</u>. Buyers should consult legal counsel if uncertain of the application of particular provisions in the CC&Rs.

### Homeowner's Association ("HOA") Governing Documents

In addition to CC&Rs, HOAs may be governed by Articles of Incorporation, Bylaws, Rules and Regulations, and often architectural control standards. Read and understand these documents. Also, be aware that some HOAs impose fees that must be paid when the property is sold, so ask if the purchase of the property will result in any fees. Condominium and planned community HOAs are regulated by Arizona statutes; however, they are not under the jurisdiction of the Department of Real Estate. If you have questions about your rights and remedies regarding homeowner's associations or community associations, read the information provided at

www.azre.gov/PublicInfo/RealEstateResearchTopics.aspx#LINK11 or Chapter 16 and 18 of the Arizona Revised Statutes - Title 33 www.azleg.state.az.us/ArizonaRevisedStatutes.asp?Title=33

## **HOA Disclosures**

If purchasing a resale home in a condominium or planned community, the seller (if fewer than 50 units in the community) or the HOA (if there are 50 or more units) must provide the buyer with a disclosure containing a variety of information. See <u>www.azleg.state.az.us/ars/33/01260.htm</u> and <u>www.azleg.state.az.us/ars/33/01806.htm</u> for the laws detailing these requirements.

#### **Title Report or Title Commitment**

The title report or commitment contains important information and is provided to the buyer by the title/escrow company or agent. This report or commitment lists documents that are exceptions to the title insurance (Schedule B Exceptions). Schedule B Exceptions may include encumbrances, easements, and liens against the property, some of which may affect the use of the property, such as a future addition or swimming pool. Make sure you receive and review all of the listed documents.

Questions about the title commitment and Schedule B documents may be answered by the title or escrow officer, legal counsel, or a surveyor. General information regarding title issues may be found at <u>www.alta.org/consumer/questions.cfm</u>. For information on title insurance, visit the Arizona Department of Insurance website at <u>www.id.state.az.us/consumerautohome.html#titleresource</u>.

#### **Loan Documents**

Unless a buyer is paying cash, the buyer must qualify for a loan in order to complete the purchase. A buyer should complete a loan application with a lender before making an offer on a property if at all possible and, if not, immediately after making an offer. It will be the buyer's responsibility to deposit any down payment and insure that the buyer's lender deposits the remainder of the purchase price into escrow prior to the close of escrow date. Therefore, make sure you get all requested documentation to your lender as soon as possible. For information on loans and the lending process, visit the following websites:

Ginnie Mae: <u>www.ginniemae.gov/ypth/index.asp?Section=YPTH</u> HUD: <u>www.hud.gov/</u>

Mortgage Bankers Assoc.: <a href="http://www.homeloanlearningcenter.com/default.htm">www.homeloanlearningcenter.com/default.htm</a> National Assoc. of Mortgage Brokers:

www.namb.org/namb/Home\_Buyers\_Home.asp?SnID=382338594

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## **Home Warranty Policy**

A home warranty may be part of the sale of the home. Buyers should read the home warranty document for coverage and limitation information. Be aware that pre-existing property conditions are generally not covered under these policies.

## Affidavit of Disclosure

If the buyer is purchasing five or fewer parcels of land (whether improved or vacant), other than subdivided land, in an unincorporated area of a county, the seller must furnish the buyer with an Affidavit of Disclosure. A sample form is located at <u>www.aaronline.com/documents/affidavit.aspx</u>.

### Lead-Based Paint Disclosure Form

If the home was built prior to 1978, the seller must provide the buyer with a lead-based paint disclosure form. Information about lead-based paint may be obtained at <u>www.azre.gov/PublicInfo/RealEstateResearchTopics.aspx#LINK11</u> or <u>www.epa.gov/lead/</u>. Buyer is further advised to use certified contractors to perform renovation, repair or painting projects that disturb lead-based paint in residential properties built before 1978 and to follow specific work practices to prevent lead contamination. For more information on this new rule, visit <u>www.epa.gov/lead/pubs/lscp-press.htm</u>.

### **Professional Inspection Report**

The importance of having a property inspected by a professional inspector cannot be over-emphasized. An inspection is a visual physical examination, performed for a fee, designed to identify material defects in the property. The inspector will generally provide the buyer with a report detailing information about the property's condition. The buyer should carefully review this report with the inspector and ask the inspector about any item of concern. Pay attention to the scope of the inspection and any portions of the property excluded from the inspection. A list of certified home inspectors may be found at the Arizona Board of Technical Registration website, www.btr.state.az.us. Additional information on inspections may be found at www.realtor.com/basics/buy/inspnegot/hire.asp?gate=realtor&poe=property\_store

## **County Assessors/Tax Records**

The county assessor's records contain a variety of valuable information, including the assessed value of the property for tax purposes and some of the physical aspects of the property, such as the reported square footage. The date built information in the assessor's records can be either the actual or effective/weighted age if the residence has been remodeled. All information on the site should be verified for accuracy. Information is available on county websites: **Coconino:** www.coconino.az.gov/ **Maricopa:** www.maricopa.gov/assessor or http://treasurer.maricopa.gov/parcels/ **Pima:** www.asr.pima.gov/ **Yavapai:** www.co.yavapai.az.us/

Other counties: www.az.gov/webapp/portal

#### Termites and Other Wood Destroying Insects and Organisms

Termites are commonly found in some parts of Arizona. The Office of Pest Management (OPM) regulates pest inspectors and can provide the buyer with information regarding past termite treatments on a property. To obtain a termite history report on a property, visit the OPM website at <u>http://tarf.sb.state.az.us/ or call 1-800-223-0618</u>. The OPM publication, *What You Should Know About Wood-Destroying Insect Inspection Reports*, can be found at <u>www.sb.state.az.us/TermiteInsp.php</u>. Additional information may be obtained at the OPM website at <u>www.sb.state.az.us/index.php</u>.

## <u>COMMON PHYSICAL CONDITIONS IN THE PROPERTY A</u> <u>BUYER SHOULD INVESTIGATE</u>

*Every buyer and every property is different, so the physical property conditions requiring investigation will vary.* 

### **Repairs and New Construction**

The seller may have made repairs or added a room to the property. The buyer should feel comfortable that the work was properly done or have an expert evaluate the work. Request copies of permits, invoices or other documentation regarding the work performed. The Registrar of Contractors' ("ROC") publication, *Hiring a Licensed Contractor*, is available on the ROC website, <u>www.rc.state.az.us/Consumer\_menu.html</u>. The Arizona chapters of the National Association of the Remodeling Industry may be contacted at <u>www.greaterphoenixnari.org/</u> for the Phoenix area and <u>www.nariofsouthernarizona.memberlodge.com/</u> for Southern Arizona/Tucson. For information regarding permits, contact the city or county building department.

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#### **Square Footage**

Square footage on the MLS printout or as listed by the county assessor's records is often only an estimate and generally should not be relied upon for the exact square footage in a property. An appraiser or architect can measure the property's size to verify the square footage. If the square footage is important, you should have it confirmed by one of these experts during the inspection period in a resale transaction and prior to executing a contract in a new home transaction. A list of appraisers may be found at the Arizona Board of Appraisal, <u>www.appraisal.state.az.us/directory/Default.aspx</u>. A list of architects may be found at the Board of Technical Registration, <u>www.btr.state.az.us</u>.

#### Roof

If the roof is 10 years old or older, a roof inspection by a licensed roofer is highly recommended. See the ROC information on hiring a licensed contractor online at <u>www.rc.state.az.us/Consumer\_menu.html</u> or the Arizona Roofing Contractors Association at <u>www.azroofing.org</u>.

#### **Swimming Pools and Spas**

If the property has a pool or a spa, the home inspector may exclude the pool or spa from the general inspection so an inspection by a pool or spa company may be necessary.

**Barriers**: Further, each city and county has its own swimming pool barrier ordinance. Pool barrier contact information for Arizona cities and counties may be found at <u>www.aaronline.com/documents/pool\_contacts.aspx</u>. The Arizona Department of Health Services Private Pool Safety notice may be found at <u>http://azdhs.gov/phs/oeh/pool\_rules.htm</u>. The state law on swimming pools is located at <u>www.azleg.state.az.us/ars/36/01681.htm</u>.

#### Septic and Other On-Site Wastewater Treatment Facilities

If the home is not connected to a public sewer, it is probably served by an on-site wastewater treatment facility (septic or alternative system). A qualified inspector must inspect any such facility within six months prior to transfer of ownership. For information on current inspection and transfer of ownership requirements, contact the specific county environmental/health agency where the property is located or the Arizona Department of Environmental Quality at

www.azdeq.gov/environ/water/permits/download/septictank.pdf. To file for a Notice of Transfer online go to https://az.gov/app/own/home.xhtml

#### May 2011

Sewer

Even if the listing or SPDS indicates that the property is connected to the city sewer, a plumber, home inspector, or other professional should verify it. Some counties and cities can perform this test as well.

#### Water/Well Issues

You should investigate the availability and quality of the water to the property. For information on wells and assured/adequate water, go to www.azwater.gov/AzDWR/WaterManagement/Wells/default.htm or www.azwater.gov/WaterManagement\_2005/Content/OAAWS/default.asp.

Adjudications: Arizona is undertaking several General Stream Adjudications, which are court proceedings to determine the extent and priority of water rights in an entire river system. For information regarding water uses and watersheds affected by these adjudications, and the forms upon sale of the property, contact the Department of Water Resources at <u>www.azwater.gov/dwr/Content/Find\_by\_Program/Adjudications/default.htm</u> Additionally, the Verde Valley Water Users assists members in matters pertaining to the Gila River System Adjudication. www.verdevalleywaterusers.org/homepage.htm

<u>CAGRDs</u>: The Central Arizona Groundwater Replenishment District (CAGRD) functions to replenish groundwater used by its members, individual subdivisions ("member lands") and service areas of member water providers ("member service areas"). Homeowners in a CAGRD pay an annual assessment fee which is collected through the county property tax process based on the amount of groundwater served to member homes. To learn more about CAGRD, membership visit <u>www.cagrd.com</u>.

#### **Soil Problems**

The soil in some areas of Arizona has "clay-like" tendencies, sometimes referred to as "expansive soil." To investigate areas in Arizona where expansive soils exist, go to <u>www.az.nrcs.usda.gov</u> (search "shrink/swell") or <u>www.azgs.az.gov</u> ("Geologic Hazards") and the direct link to the Study Area Maps is <u>www.azgs.az.gov/efmaps.shtml</u>. Other areas are subject to fissures, subsidence and other soil conditions. For information on earth fissures, visit <u>www.azwater.gov/AzDWR/Hydrology/Geophysics/LandSubsidenceIn</u> Arizona.htm. Properties built on such soils may experience significant movement causing a major problem. If it has been disclosed that the property

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is subject to any such soil conditions or if the buyer has any concerns about the soil condition or observes evidence of cracking, the buyer should secure an independent assessment of the property and its structural integrity by a licensed, bonded, and insured professional engineer. A list of state certified professional engineers and firms can be found at www.btr.state.az.us.

#### **Previous Fire/Flood**

If it is disclosed there has been a fire or flood on the property, a qualified inspector should be hired to advise you regarding any possible future problems as a result of the fire or flood damage and/or any subsequent repairs. For example, if the property was not properly cleaned after a flood, mold issues may result. Your insurance agent may be able to assist you in obtaining information regarding fire, flood, or other past damage to the property.

#### Pests

Cockroaches, rattlesnakes, black widow spiders, scorpions, termites and other pests are common in parts of Arizona. Fortunately, most pests can be controlled with pesticides.

**Scorpions**: Scorpions, on the other hand, may be difficult to eliminate. If the buyer has any concerns or if the SPDS indicates the seller has seen scorpions or other pests on the property, seek the advice of a pest control company. A source of information on scorpions may be found at www.desertusa.com/oct96/du\_scorpion.html.

**Bed Bugs**: Bed bug infestations are on the rise in Arizona and nationally, for more information visit the following websites:

www.azdhs.gov/phs/oids/vector/bedbugs/files/Bed-Bug\_FAQs.pdf www.cdc.gov/parasites/bedbugs/

www.epa.gov/bedbugs/

**Roof Rats**: For information on roof rats, which have been reported in some areas, <u>www.maricopa.gov/EnvSvc/VectorControl/RR/RRInfo.aspx</u>.

**Termites and bark beetles**: For information on termites or bark beetles, which have been reported in some forested areas, see <u>www.sb.state.az.us/</u>.

### **Endangered and Threatened Species**

Certain areas in the state may have issues related to federally listed endangered or threatened species that may affect land uses. Further information may be obtained by going to the following U.S. Fish and Wildlife website, <u>www.fws.gov/southwest/es/arizona/</u>, or contact the appropriate planning/development service department. Deaths and Felonies on the Property

An Arizona law states that sellers and real estate licensees have no liability for failure to disclose to a buyer that the property was ever the site of a natural death, suicide, murder or felony,

<u>www.azleg.state.az.us/ars/32/02156.htm</u>. This information is often difficult to uncover; however, the local law enforcement agency may be able to identify calls made to the property address.

#### **Indoor Environmental Concerns**

**Mold**: Mold has always been with us, and it is a rare property that does not have some mold. However, over the past few years a certain kind of mold has been identified as a possible contributor to illnesses. Allergic individuals may experience symptoms related to mold. The Arizona Department of Health Services, Office of Environmental Health, states: "If you can see mold, or if there is an earthy or musty odor, you can assume you have a mold problem." <u>www.hs.state.az.us/phs/oeh/invsurv/air\_qual/mold\_contents.htm</u> The Environmental Protection Agency (EPA) and Centers for Disease Control and Prevention websites also contain valuable information: <u>www.epa.gov/mold/</u> and <u>www.cdc.gov/mold/default.htm</u>.

<u>**Chinese Drywall</u></u>: There have been a few reports of Chinese Drywall used in Arizona homes, see <u>www.cpsc.gov/info/drywall/where.html</u> for more information.</u>** 

**Radon gas and carbon monoxide**: Radon gas and carbon monoxide poisoning are two of the more common and potentially serious indoor air quality ("IAQ") concerns. Both of these concerns can be addressed by the home inspector, usually for an additional fee. For information on radon levels in the state, go to the Arizona Radiation Regulatory Agency's website www.azrra.gov/radon/index.html.

**Drug labs**: Unremediated meth labs and other dangerous drug labs must be disclosed to buyers/tenants by Arizona law. A list of unremediated properties and a list of the registered drug laboratory site remediation firms can be found at <u>www.azbtr.gov/listings/drug\_lab\_site\_clean\_up.asp</u>.

**Other**: For information on other indoor environmental concerns, the EPA has a host of resource materials and pamphlets available at www.epa.gov/iaq/iaqinfo.html **and** www.epa.gov/iaq/pubs/index.html.

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### **Property Boundaries**

If the property boundaries are of concern, a survey may be warranted. For example, a survey may be advisable if there is an obvious use of property by others (i.e., a well-worn path across a property and/or parked cars on the property) or fences or structures of adjacent property owners that appear to be built on the property. For more information, visit the Arizona Professional Land Surveyors website at <u>www.azpls.org</u>. A list of surveyors may be obtained from the Board of Technical Registration at <u>www.btr.state.az.us</u>.

#### **Flood Plain Status**

If the property is in a flood zone, an additional annual insurance premium of several hundred dollars may be required (check with your insurance agent about cost and coverage). If the property is in an area deemed high risk, the buyer may be required by the lender to obtain flood hazard insurance through the National Flood Insurance Program. Find details on flood plain status at: **Maricopa County:** www.fcd.maricopa.gov/

Coconino County: <u>www.coconino.az.gov/information.aspx?id=23077</u>

Emergency Preparedness Information <u>www.readycoconino.az.gov/</u>

Pima County: www.rfcd.pima.gov

Phoenix: www.phoenix.gov/devpro/floodpl.html

Tucson:

www.tucsonaz.gov/dsd/Site\_Review/Engineer\_\_\_Flood/Status\_Requests/status\_requests.html

Other parts of the state: <a href="http://www.azgs.az.gov/hazards\_floods.shtml">www.azgs.az.gov/hazards\_floods.shtml</a> FEMA Flood Map Service Center: <a href="http://www.fema.gov/hazard/flood/index.shtm">www.azgs.az.gov/hazards\_floods.shtml</a>

## **Insurance (Claims History)**

Many factors affect the availability and cost of homeowner's insurance. Some insurance companies use a database known as the Comprehensive Loss Underwriting Exchange ("C.L.U.E.") in their underwriting practices to track the insurance claim history of a property and of the person applying for insurance coverage. Property owners may request a five year claims history from their insurance agent or purchase a C.L.U.E. report online at https://personalreports.lexisnexis.com/index.jsp or by calling 866-527-2600. For additional insurance information, visit the Arizona Department of Insurance website at <u>www.id.state.az.us/consumer.html</u> and read "*The New Reality of Property Insurance - What You Should Know*" at www.aaronline.com/documents/insurance.pdf.

### **Other Property Conditions**

**<u>Plumbing</u>**: Check functionality.

<u>Cooling/Heating</u>: Make sure the cooling and heating systems are adequate. Arizona State Chapter affiliate of the Air Conditioning Contractors of America: <u>www.acca-az.org/</u>.

Electrical systems: Check for function and safety.

#### **CONDITIONS AFFECTING THE AREA SURROUNDING THE PROPERTY THE BUYER SHOULD INVESTIGATE**

Every property is unique; therefore, important conditions vary.

#### **Environmental Concerns**

It is often very difficult to identify environmental hazards. For environmental information, search the ADEQ website at <u>www.adeq.state.az.us</u>. The ADEQ website contains information regarding the locations of open and closed landfills (Solid Waste Facilities) at

<u>www.azdeq.gov/environ/waste/solid/map.html</u> and wildfire information at <u>www.azdeq.gov/function/programs/wildfire.html</u>, as well as air quality information, water quality information and more.

**Environmentally Sensitive Land Ordinance**: Approximately twothirds of the City of Scottsdale is affected by the Environmentally Sensitive Land Ordinance (ESLO), which requires some areas on private property be retained in their natural state and designated as National Area Open Space (NAOS). For more information about how the ESLO and NAOS may impact affected property, go to <u>www.scottsdaleaz.gov/codes/ESLO</u>.

## **Electromagnetic Fields**

For information on electromagnetic fields, and whether they pose a health risk to you or your family, visit the following websites: www.niehs.nih.gov/health/topics/agents/emf/

## **Superfund Sites**

There are numerous sites in Arizona where the soil and groundwater have been contaminated by improper disposal of contaminants. To check if a property is in an area designated by the ADEQ as requiring cleanup, see <u>www.azdeq.gov/environ/waste/sps/phx.html</u> for available maps to view. The EPA also has information on Federal sites at <u>www.epa.gov/superfund/</u> and in Spanish at <u>www.epa.gov/superfund/spanish/index.htm</u>.

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#### **Freeway Construction and Traffic Conditions**

Although the existence of a freeway near the property may provide highly desirable access, sometimes it contributes to undesirable noise. To search for roadway construction and planning, go to the Arizona Department of Transportation ("ADOT") website at <u>www.azdot.gov/Highways/</u>. Check ADOT maps to find the nearest future freeway routes and roads in the area slated for widening. For traffic conditions, visit <u>www.az511.com/</u>.

#### **Crime Statistics**

Crime statistics, an imperfect measurement at best, provide some indication of the level of criminal activity in an area. To check the crime statistics for the cities of Phoenix, Tempe, Glendale, Mesa, Scottsdale, Chandler, Gilbert and Peoria, go to <u>www.faxnet1.org</u> or the city of Phoenix website <u>http://phoenix.gov/POLICE/crista1.html</u>. A visit or phone call to other law enforcement agencies may be required.

Tucson: http://tpdinternet.tucsonaz.gov/Stats/.

For crime statistics in all Arizona cities go to

www.azleague.org/index.cfm?fuseaction=about.cities click on the city/town and search for "crime statistics."

#### **Sex Offenders**

Since June 1996, Arizona has had a registry and community notification program for convicted sex offenders. This information may be accessed at <u>https://az.gov/webapp/offender/main.do</u>. Prior to June 1996, registration was not required, and only the higher-risk sex offenders are on the website. The presence of a sex offender in the vicinity of the property is not a fact that the seller or real estate agent is required to disclose.

City of Glendale: For more information go to

www.glendaleaz.com/police/sexoffenderinfocenter.cfm.

#### **Forested Areas**

Life in a forested area has unique benefits and concerns. For information on protecting your property from wildfire, go to <u>www.azsf.az.gov/</u> or <u>www.firewise.org/</u>. See also, Arizona Firewise Communities, <u>http://cals.arizona.edu/firewise/</u>. Contact county/city fire authority for information on issues particular to your community.

#### Zoning/Planning/Neighborhood Services

Phoenix: www.phoenix.gov/PLANNING/index.html Scottsdale: www.scottsdaleaz.gov/Topics/Planning Tucson: www.ci.tucson.az.us/planning.html Other cities and towns: www.azleague.org

#### **Military and Public Airports**

The legislature has mandated the identification of areas in the immediate vicinity of military and public airports that are susceptible to a certain level of noise from aircraft. The boundaries of these areas have been plotted on maps that are useful in determining if a property falls within one of these areas. The maps for military airports may be accessed at

<u>www.re.state.az.us/AirportMaps/MilitaryAirports.aspx</u>; view maps for many of the public airports at <u>www.re.state.az.us/AirportMaps/PublicAirports.aspx</u>. These maps are intended to show the areas subject to the preponderance of airport-related noise from a given airport. Periodic over-flights that may contribute to noise cannot usually be determined from these maps.

#### Schools

Although there is no substitute for an on-site visit to the school to talk with principals and teachers, there is a significant amount of information about Arizona's schools on the Internet. Visit <u>www.ade.state.az.us</u> for more information. The ADRE advises: "Call the school district serving the subdivision to determine whether nearby schools are accepting new students. Some school districts, especially in the northwest part of the greater Phoenix area, have placed a cap on enrollment. You may find that your children cannot attend the school nearest you and may even be transported to another community." <u>www.azre.gov/PublicInfo/PropertyBuyerChecklist.aspx</u>

#### **City Profile Report**

Information on demographics, finances and other factors drawn from an array of sources, such as U.S. Census Bureau, Bureau of Labor, Internal Revenue Service, Federal Bureau of Investigation, and the National Oceanic and Atmospheric Administration. <u>www.homefair.com/find\_a\_place/cityprofile/</u>

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### OTHER METHODS OF GETTING INFORMATION ABOUT A PROPERTY

#### Talk to the Neighbors

Neighbors can provide a wealth of information. Buyers should always talk to the surrounding residents about the neighborhood and the history of the property the buyer is considering for purchase.

#### Drive around the Neighborhood

Buyers should always drive around the neighborhood, preferably on different days at several different times of the day and evening, to investigate the surrounding area.

#### **MARKET CONDITIONS ADVISORY**

The real estate market is cyclical and real estate values go up and down. The financial market also changes, affecting the terms on which a lender will agree to loan money on real property. It is impossible to accurately predict what the real estate or financial market conditions will be at any given time.

The ultimate decision on the price a Buyer is willing to pay and the price a Seller is willing to accept for a specific property rests solely with the individual Buyer or Seller. The parties to a real estate transaction must decide on what price and terms they are willing to buy or sell in light of market conditions, their own financial resources and their own unique circumstances.

The parties must, upon careful deliberation, decide how much risk they are willing to assume in a transaction. Any waiver of contingencies, rights or warranties in the Contract may have adverse consequences. Buyer and Seller acknowledge that they understand these risks.

Buyer and Seller assume all responsibility should the return on investment, tax consequences, credit effects, or financing terms not meet their expectations. The parties understand and agree that the Broker(s) do not provide advice on property as an investment. Broker(s) are not qualified to provide financial, legal, or tax advice regarding a real estate transaction. Therefore, Broker(s) make no representation regarding the above items. Buyer and Seller are advised to obtain professional tax and legal advice regarding the advisability of entering into this transaction.

## FAIR HOUSING AND DISABILITY LAWS

The Fair Housing Act prohibits discrimination in the sale, rental, and financing of dwellings based on race, color, national origin, religion, sex, familial status (including children under the age of 18 living with parents or legal custodians, pregnant women, and people securing custody of children under the age of 18), and handicap (disability). Visit HUD's Fair Housing/Equal Opportunity website at <a href="http://portal.hud.gov/portal/page/portal/HUD/program\_offices/fair\_housing\_equal\_opp">http://portal.hud.gov/portal/page/portal/HUD/program\_offices/fair\_housing\_equal\_opp</a>. For information on the Americans with Disabilities Act, visit <a href="http://www.usdoi.gov/crt/ada/adahom1.htm">www.usdoi.gov/crt/ada/adahom1.htm</a>.

### **ADDITIONAL INFORMATION**

#### NATIONAL ASSOCIATION OF REALTORS® (NAR):<u>www.realtor.com</u> NAR's Ten Steps to Homeownership: http://finance.move.com/homefinance/guides/buvers/default.asp?lnksrc=FIN

http://finance.move.com/homefinance/guides/buyers/default.asp?/inksrc=FIN HPGDS002&poe=move&tran=vud Home Closing 101: www.homeclosing101.org/

#### **INFORMATION ABOUT ARIZONA GOVERNMENT**

Links to state agencies, city and county websites: <u>www.az.gov</u> Geographic Information System (GIS) - Maps and information based on a specific address: <u>www.az.gov/webapp/govinfo/main.do</u>

### ARIZONA DEPARTMENT OF REAL ESTATE

Consumer Information: <a href="http://www.azre.gov/InfoFor/Consumers.aspx">www.azre.gov/InfoFor/Consumers.aspx</a>

#### **ARIZONA ASSOCIATION OF REALTORS®**

Consumer Assistance: www.aaronline.com/ConsumerAssistance/Default.aspx Find a REALTOR®: www.aaronline.com/ConsumerAssistance/FindARealtor/



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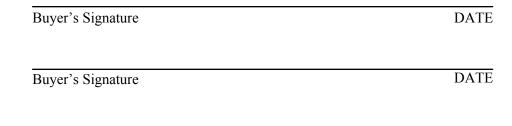
## **BUYER ADVISORY**

A Resource for real estate consumers provided by the *Arizona Association of REALTORS*®

#### **BUYER ACKNOWLEDGMENT**

Buyer acknowledges receipt of all nine pages of this Advisory. Buyer further acknowledges that there may be other disclosure issues of concern not listed in this Advisory. Buyer is responsible for making all necessary inquiries and consulting the appropriate persons or entities prior to the purchase of any property.

The information in this Advisory is provided with the understanding that it is not intended as legal or other professional services or advice. These materials have been prepared for general informational purposes only. The information and links contained herein may not be updated or revised for accuracy. If you have any additional questions or need advice, please contact your own lawyer or other professional representative.







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