#### **OUR CORE DISCIPLINES**

- INDUSTRIAL
- OFFICE
- RETAIL
- MULTI-FAMILY
- Design and construction
- EDUCATION & MUNICIPAL SERVICES
- INVESTMENT SALES
- LAND BROKERAGE
- DEVELOPMENT MANAGEMENT

KW Commercial's commitment to excellence has been proven time and time again by the results that our agents produce for their clients.

When you engage KW Commercial, you aren't simply hiring a broker; you're hiring an entire company and a network of professionals across North America.





## GARY BECKER, DIRECTOR KW COMMERCIAL

9121 Anson Way Suite 100 Raleigh, NC 27615

Phone: (919) 882-5663 Fax: (919) 256-7688 E-mail: gbecker@kw.com



LOCAL EXPERTISE...INTERNATIONAL REACH

# KW COMMERCIAL OVERVIEW

Whether it is leasing in a retail strip center or office building, finding a new facility for the office, retail or industrial tenant, or representing buyers and sellers of investment real estate, speed to market and economic performance are as important to us as they are to our clients.

#### **TENANTS & BUYERS**

Tenant and Buyer representation demands, knowledge of local market conditions and trends, as well as a keen set of negotiating skills to successfully structure a client's lease document or purchase contract.

#### LANDLORDS & SELLERS

Commercial Landlords and Sellers can rely on our associates to have intimate knowledge of the local market and existing tenant base, allowing us to lease projects at their highest rental rates and maximize a Seller's return on investment.



### PHILOSOPHY AND BELIEFS

At KW Commercial, we believe that you are only as good as the people you are in business with. That's why we make it a priority to be in business with the best.

The KW Philosophy of success through people and of seeking out win-win partnership has fueled our company's growth to the third largest real estate company in North America.

## **OUR BELIEF SYSTEM:**

Win-Win Or no deal

Integrity Do the right thing

Customers Always come first

Commitment In all things

Communication Seek first to understand

Creativity Ideas before results

Teamwork Together everyone achieves

more

Trust Starts with honesty

Success Results through people

#### **BROKER PROFILE**

## GARY BECKER

After graduating with his MBA, Gary enjoyed a distinguished Marketing career that culminated with his position of VP



Marketing for the Ertl Toy Company. Gary's business experience and customer service training helped pave the way for a successful transition into the commercial real estate business in 2002, and he has since compiled extensive experience with Landlord/Owner and Tenant/Buyer Representation. In 2009, Gary qualified for membership in the Million Dollar Retail Leasing Club awarded by the Triangle Commercial Association of Realtors.

A Representative List of Gary's clients include:

Which Wich Sandwiches
Dunkin Donuts
Precision Auto Tune
Vision Martial Arts
Trinity Community Church
China Buffet and Hibachi Grill
Allstate Insurance
Monkey Joe's
Road Trip Transportation



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