

## *What to Expect as We Visit Properties*



- I will provide a FMLS Buyer print out for every listing we visit to review and take notes as we go along. It is easy to forget what has been seen, so do make note of features you liked/disliked while the memory is fresh.*
  
- The day will be planned to circle out from our meeting place in an orderly manner. When requested I will have made prior arrangement before our visits. While there is no way I can predict exact time frames I will try to give adequate time at each stop for you to examine the home, but probably not enough time to take photos or see every detail. Return visits to your best choices will be available later in the day if you should choose.*
  
- If you select not to see a pre-planned home, I will still stop and leave my card or call the homeowner to share our change in plans unless the home is vacant. Please understand this is a courtesy to the home owner who has planned for our visit by being away and prepping the home for your showing.*
  
- You are in charge of the temperature of my car, the position of your seat, how often you need to stop for food or comfort breaks. Do not hesitate to suggest a break and I will do so promptly. The pace we choose is entirely up to you. If at any point you feel you have seen enough properties for the day, please let me know. The day is not designed to exhaust you, only to give you as thorough a picture of available real estate as possible.*
  
- When entering a listing, prepare for unexpected situations. We will not visit, even with an appointment, if the home has a distressed dog or any concerns for*

*our safety. I will knock before using the lockbox to announce our arrival in case the homeowner is inside.*

*Please leave all personal belongings in my car as we visit a home. I will make certain the car is locked and it will allow you to have more freedom of movement without purses or cameras.*

*If the home owner is present try not say to anything critical they might hear. I will provide feedback to their agent at a later time. While pleasant conversations are natural, do not ask questions directly of them which might prove to have faulty or incomplete answers. Your questions can best be answered by their agent with a follow up phone call.*

*If your party is made of 2 or more, please try to stay together as we visit each property. This allows me to make certain I turn off lights we have turned on, unlock and relock doors and hear your comments as we go. If children are with you, please be mindful that this is someone's home and their possessions are not for touching or playing with. I will make every effort to leave the home exactly as we found it.*

*Sorry, your pets will not be allowed to accompany us and the homeowner's pets are always suspect until known. Please do not open doors that have a barking dog behind them or play with pets who may not welcome our advances. Please also assist me in making certain pets do not escape the home as we go in and out.*

*A home's Bathrooms should only be used in an emergency if no commercial accommodations have been available. Please also use my car for your trash and do not eat, drink or smoke within a visited home. If you are a smoker, please let me know and I will make regular stops for you to smoke as I do not allow smoking in my car for my other clients' comfort.*

*On occasion we will find a home that does not allow shoes to be worn inside because of cultural custom or perhaps newly installed carpet. We can move on*

*without seeing the home or do as the homeowner requests and remove our shoes. Your comfort is my primary consideration and I will follow your directive.*

- I can learn much about your tastes and requirements for your next home if you remain open and communicate your opinions, likes and dislikes as we go through our day. So please be candid with your feedback and know it is an invaluable tool in finding additional homes that best meet your needs and eliminating properties that will not appeal to you.*
  
- Finally, and most importantly I look forward to a fun and productive time with you. Now let's go find your new home!*



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***I Do "HOUSE" Work!***