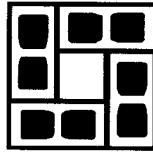




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Carolinan  
Concrete  
Masonry  
Association

February 18, 2009

To Whom It May Concern:

It is with great pleasure that I have been asked to write about a former member, Kathy Rauschenbach, of the Carolinas Concrete Masonry Association. Kathy as President of Zupan & Smith was an active member of CCMA from 1992 to 2002. During this time Kathy served on the Executive Committee as well as active member of the Board of Directors.

In addition to her leadership role as a Board Member, Kathy was Chairperson of the CCMA Residential Committee. During her tenure as chair, Kathy spearheaded the Residential Promotion efforts as our industry broke new ground promoting the use of concrete block to frame single family homes, much like they have successfully done for years in Florida. Kathy and her company took the lead in introducing builders to the block frame system as our association sponsored several builder tours to various parts of Florida, where builders saw first hand how this system is used and how relatively simple it is.

When Zupan & Smith was sold, our association lost a member that was not only a leader by example but was a sincere and dedicated individual in her business practices. We know that as she continues to pursue this new career in the real estate field that she will continue to exemplify her highly regarded professional standards.

Sincerely,

Paul LaVene  
President, CCMA