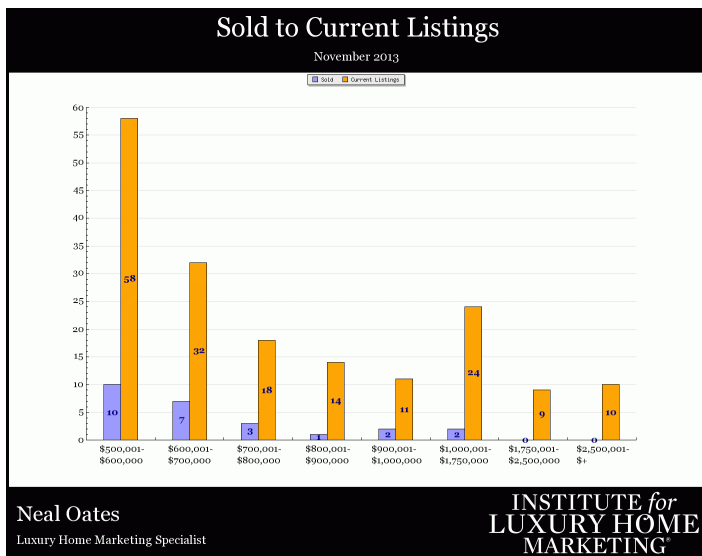




Weston - SFH - Market Report - December '13

The Weston luxury real estate market cooled quite a bit during the month of November as the number of active listings increased, but the amount of real buyers decreased. The most expensive sale last month took place on 11.15.13 when 2683 Rivera Ct closed for 96.6% of its \$1,299,000 list price at \$1,255,000. This property



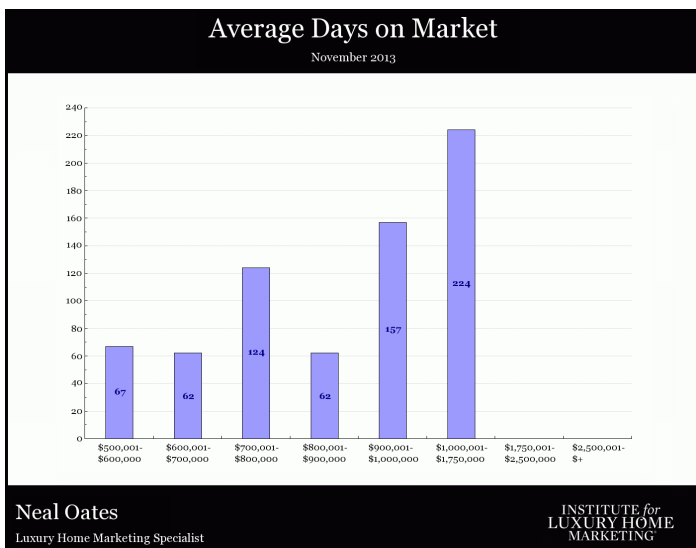
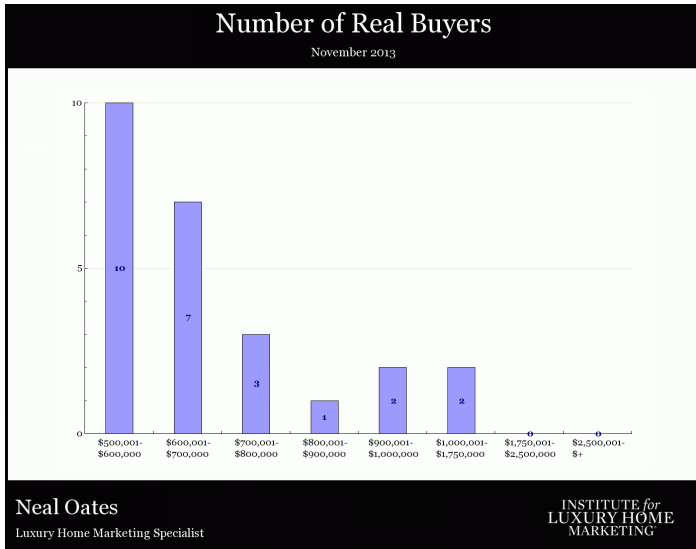
was on the market for 176 days. The most expensive active listing currently on the market is 3220 Hunter Rd which carries a hefty price tag of \$4,599,000. The property came onto the market on July 15, 2013.

To find out what your property is worth in today's market or to receive your custom purchasing power assessment, call me today! We believe in equipping our clients with the knowledge necessary to confidently navigate the luxury real estate market. In an effort to do so, we would like to provide you with a copy of *Getting The Highest Price: Power Marketing for Luxury Homeowners* by David & Linda Michonski. To receive your hardcopy of the book please contact us via phone or email.

This market report has been compiled and designed by a Certified Luxury Home Marketing Specialist who is a member of the most respected luxury organization in the world (The Institute for Luxury Home Marketing).

CLHMS

Certified Luxury Home Marketing Specialist®



Neal Oates - Luxury Home Marketing Specialist
Keller Williams Realty
786.897.4832 Direct NealOates@kw.com



World Renowned
Real Estate

700 NE 90 St, Miami, FL 33138

SERVICE WORTH REFERRING