



Clients Testimonials

.... We have known Judy Cooley for twenty years and have had the pleasure of working with her on three real estate transactions (one home purchase and two home sales). Judy is very smart and a person of the highest integrity Her pricing strategy on our last home sale brought in multiple offers (some at full price) in the first two days. From the start of the buying or selling process until closing, things go smoothly because Judy is so organized and detail oriented. It is obvious from her interaction with title agents, appraisers, inspectors and other agents that she is respected and well liked. Judy is always honest and frank. You never feel like you are dealing with a "salesperson" when you are working with her. If I could, I would use Judy as my agent to purchase my next home in Georgia. There is no one that I would trust more to help me make such an important financial decision..

Don and Jeanine Thomas, Plano

Judy is the full package. She took us from start to finish, selling one house and helping us buy another, in as painless a manner as the circumstances would allow. We put the house on the market after the peak buying season, but Judy still managed to get the job done at an excellent price. We was relentless in her search for a new house that would meet our whole family's needs, even when we doubted that such a house existed. Judy is the utmost professional and is knowledgeable in every aspect of the real estate business. She never stops working to swing every detail in your favor and is always three steps ahead of the other side of the equation. My husband nicknamed her the Velvet Hammer for her smooth negotiating skills! On top of it all, Judy is just a great person to be around and makes a usually tedious process bearable.

Phil and Jana Fowler, Allen

..... Thank you, thank you, thank you for making this buying experience GREAT!! You told me our house was out there and you were right! We walked into a wonderful person that day we walked into the open house! Just because the house sold does not mean we need to be done! Thank you again.

Mark and Lisa Hauger, Plano

.....Now that we have gotten settled in our new home we wanted to drop you a note and thank you for everything you did to make buying our new home and selling our previous home a seamless process. You were a joy to work with. . We took our time and when we found the home we wanted, you handled all of the negotiations and always had our best interests in mind. Never once did you push us to go in one direction or the other. Judy, we were very fortunate to have had you represent us on both the purchase of our new home and the sale of our existing home. You were a true professional in every sense of the word. We do not intend to move again anytime soon but if we did you would be the first person we would call. Please feel free to use us as a reference at any time. You are the BEST!!!!!!

Doug and Carol Gockel, Plano

We choose Judy Cooley to sell our Plano home and we also used her for the home we purchased. We are very pleased with all aspects of the job she did. She acted in a highly professional manner and was extremely knowledgeable of market conditions. She made a number of suggestions and recommendations to prepare our home prior to listing it on the market. These definitely helped to expedite the sale of the home especially during difficult market conditions.

Tom and Marianne Pignone, Plano

....Judy represented us with both the sell and purchase of our homes. Our home sold in record time because she gave us honest advice on staging and items to correct before listing. The key to a successful sale is listening to your agent! The purchase of our new home was as smooth too. She is professional, knowledgeable and clearly guides her client through the process. Judy is one of the best in the business!

Joe and Sue Reeves, Plano

.....Judy Cooley has worked with us on three real estate transactions in the past two years. I can honestly say, without reservation, she is the finest residential real estate professional that we have ever had the occasion to deal with. Her knowledge of the market is encyclopedic including comparable sales, tax valuations, etc. Her willingness to dive into the most difficult transaction and detailed of transactions is amazing. And lastly, her commitment to get the job done is second to none. As she's said to us "real estate is not just a job to me, it's my vocation" She loves what she does and it shows. If you choose Judy for your partner for any real state transaction, you won't be disappointed!

Patrick and Mary Doyle, Dallas & Frisco

Thank you so much, Judy!! You have been absolutely wonderful to work with and we couldn't have asked for a better home buying experience!!

Jay and Anne Rieman, Plano

.....A friend promised that Judy would walk me through the process of deciding to sell my house, getting ready for the sale, and through the final steps of closing the deal. I not only had an amazing agent, but have gained a friend. Judy helped me determine that I was ready to put my home on the market and did everything within her ability to help me get my home ready to show. From decluttering, to some needed fixes, to staging for showings, Judy was a wonderful teacher. Her passion for home sales was evident with her attention to detail and constant checking on the market in my area. She assisted me with estimating costs to get the house ready for sale and also the transition to an apartment. Judy also gave me a recommendation for an apartment locator who helped me find a new home after the sale. I know that Judy cares about her clients and her wish is to get the best price for her client's property. I believe that at a difficult time in the housing market, my house was sold when and for what it did because of her. I would recommend Judy to anyone I know considering selling or buying a home.

Dana Bilbray, Plano

.....Judy Cooley assisted my husband and me in locating a rental home and subsequently a home that we purchased in Dallas. I have maintained a real estate broker's license for more than 25 years (I work in Tampa, commuting to Dallas on weekends) and facilitated many commercial and residential transactions. Judy Cooley's professionalism, knowledge of the market and inventory, understanding of forms, contracts, laws and regulations was apparent and appreciated. I observed Judy's professional and respectful interaction with other licensees, homeowners, inspectors, title and escrow agents, among others, during our home rental and buying processes. Judy is organized, prepared and followed up very promptly to any questions and concerns that arose. As a real estate broker, my expectations and standards are high and Judy Cooley is an asset to our business!

Rosamond Appelbe Moore and John Moore, Dallas

Purchasing your first home with no prior exposure or experience to the process, can be daunting to say the least. Judy made it as painless as possible, by spending countless hours explaining and going over the in's, out's, do's and don't's of buying a house. She genuinely had our best interest at heart, and graciously pointed out where our lack of experience might have led us in the wrong direction. Once we found the house for us, Judy worked diligently to help us out bid other buyers who had already put in an offer. From being there for the inspection, to going over HOA paper work with us line by line, it's no wonder her day is never truly "9-5". The extra time and effort really helped, and it was an immeasurable relief to know we had her in our corner. We've been in our new home for about 3 months now, and we couldn't be happier! I know that in a few years our family will have grown, and we will look to Judy for guidance and representation when we begin the home buying process once more.

Brandie and Gregg Espy, McKinney

....We had the joy of working with Judy Cooley who without question is one of the most dedicated, reliable and, research oriented brokers that we have ever been in contact with. She was very attentive to what our likes and dislikes were in the McKinney, TX area. Because of her ability to listen and her personal way of dealing we were able to find a home that best suited all of our needs. We have worked with several brokers in the past and we can truly say that no other comes close to the professionalism we found while working with Judy Cooley. We highly recommend her to anyone that is looking for a broker to assist in the purchase of a new home.

Roger and Dulce Chafin, McKinney

Judy knows the North Dallas area very well and was able to provide locations and areas that met our criteria. In a fast paced market she was in constant contact with us and would always share her thoughts on new houses that hit the market. We, being first time home buyers, knew very little about the home buying process and she was able to walk us through each step of the process. She was also very patient with us as some of our decisions changed requiring us to put the house hunt on hold for several months. I highly recommend Judy as a Real Estate Agent!

Tommy and Erin Pepe, Plano

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