

POND FRONT PERFECTION



Offered at \$599,900

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Enjoy Panoramic Views from almost every room of this beautiful home! Set privately on Lovell's Pond in Cotuit, features include 3BR/2.5BA, gas fireplace, walk-out basement, and central A/C.

Want a Vacation Home?

Been dreaming of a vacation home? Somewhere warm to get away? Maybe a cabin in the woods? Prices are right if you can afford it. The median price for a vacation home in 2010 was down 11.2% from a year earlier... [read more here.](#)

(Originally appeared in CNN/Money.com in April 2011.)

MARKET UPDATE

There were 525 single-family homes sold in Barnstable County in the 1st Quarter of 2011, **down 5.4%** from 555 in 2010. Surprisingly, the number of homes placed under agreement in the 1st Quarter was **UP 1.6%**, suggesting that a smaller percentage of signed agreements were reaching the closing table.

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After 3 straight months of gains, the median sale price for March in Barnstable County **FELL 8.42%** from March of 2010.

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The number of homes entering the market were **DOWN 14.1%** for the 1st Quarter, a positive sign as the glut of inventory is diminished.

All data provided by the Cape Cod & Islands MLS.

DON'T MAKE THESE REAL ESTATE MISTAKES!

Barbara Corcoran, a real estate contributor to *The Today Show*, and a business investor featured on ABC's *Shark Tank*, offers 4 tips that are critical to selling a home.

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