

Winter 2011

HOME of the MONTH



FABULOUS VIEWS!

Located north of Route 6A in Yarmouthport, you'll find this true nature-lovers's paradise!

Offered at \$514,900

[Click here](#) to see more photos and details. To view all homes for sale on Cape Cod, and for other market info, visit our website at [www.BeattyMcGovern.com!](http://www.BeattyMcGovern.com)

Foreclosures at Rock-Bottom Prices

Opportunity knocks for buyers who aren't put off by legal squabbles and potential delays. Before the robo-signers and foreclosure-gate hit last fall, bank-owned properties sold for an average discount of nearly 41% off of "normal" homes for sale... [read more here.](#)

(Originally appeared in Kiplinger's February 2011 issue.)

MARKET UPDATE

There were 276 single-family homes sold through the Cape & Islands MLS in December in Barnstable County, down just 2 units from December 2009. The median sale price of \$381,382 was **UP 3.1%** from the previous December.

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The number of homes placed under agreement in Barnstable County went **UP 8.42%** from December of 2009, standing at 103 for the month. The median asking price of those homes was **DOWN 10.3%** from December 2009.

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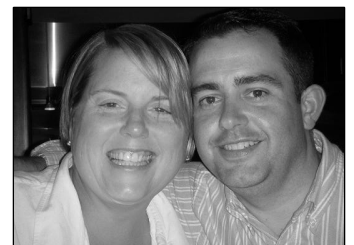
The were 496 homes removed from the market unsold, **UP 18.4%** from December 2009

All data provided by the Cape Cod & Islands MLS.

STAGED TO SELL

With lots of competition for buyer's attention, what can you do to make sure your house has the best chance to be sold?

[Click here](#) for a clip from **EXPERT REAL ESTATE TIPS.**



Dacey McGovern
& Paul Beatty