

# Is now a good time to sell your house?

As a Texas REALTOR®, I can assist you with this important decision.



There are many reasons people consider selling a home. Whether you're thinking of upgrading, downsizing, or simply making a change, you may be wondering if the timing is right. Here are several reasons why this may be a good time to put your home on the market.

- ❖ Housing prices in Texas have been steadily rising at a moderate pace for many years, even while other states have experienced wild price fluctuations. Chances are that your home is worth more than even a few years ago.
- ❖ First-time buyers have a strong incentive to purchase homes this year, as an \$8,000 tax credit is available to most people who haven't owned a principal residence in the last three years.
- ❖ Record-low interest rates motivate buyers to act on their desire to purchase a home and give them more purchasing power.
- ❖ Unlike several other states that experienced wild price fluctuations and skyrocketing foreclosure rates, Texas does not have a glut of unsold homes. According to the Real Estate Center at Texas A&M, the statewide supply of homes is at a level that leads to a fairly balanced market.
- ❖ Individuals and businesses continue to move to Texas, and this ongoing population growth feeds a strong demand for housing.

**As a Texas REALTOR®, I can show you how our current housing-market conditions factor in to your goal of selling your home. You can count on me to put your interests first while I assist you during this exciting process.**

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 **ASK A TEXAS REALTOR®**