



CERTIFIED INVESTOR
AGENT SPECIALIST™



CERTIFIED DISTRESSED
PROPERTY EXPERT™



by KELLER WILLIAMS®

office: (410) 342-4444 | fax: (410) 342-0873 | Roxanne: (410) 808-2974 | Bob: (410) 961-3610

www.WeSellBaltimoreMDHomes.com

21224 BALTIMORE CITY LUXURY MARKET UPDATE REPORT FOR THE 4th QUARTER OF 2011

Properly-priced properties which show well are selling !!!!

In Baltimore City luxury home is generally priced at \$500,000 and above. In the 4th quarter of 2011 there were 9 active listings and the Average Days on the Market has slightly risen to 187 days.

The interest rates are still low and jumbo loans are available. Add the fact that there are still resale homes to choose from and you have an attractive buyers' market.

If you are a seller, don't despair, there are 3 secrets to ensuring that your home is on the list of successful sales:

1. realistic pricing,
2. effective "staging" which shows the home to advantage
3. and creative marketing.

There are good opportunities in today's market for both buyers and sellers. If you'd like a professional assessment of your home's current worth, or are interested in seeing some of the wonderful properties available (or both!), please contact us. You can be successful in today's real estate market and WE CAN HELP !!!!!

You can also go online to:

www.WeSellBaltimoreMDHomes.com - to receive a FREE report on your home's current value or to search for homes!
CHECK IT OUT!!

Sincerely,

Roxanne & Bob Wiley

