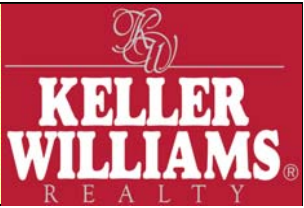








www.KWNYhomes.com
www.QueensNYrentals.com
www.KWconnect.com

Bayside Events & Training Calendar January 2011

32-55 Francis
Lewis Blvd.
Flushing, NY 11358
Office 718.475.2700
Fax 718.475.2986



Mon	Tue	Wed	Thu	Fri
<p>3 CALL-A-THON</p> <p>10:00 New Agent Training—Laura</p>	<p>4 11:00 Put Together your Economic Model & Business Plan</p>	<p>5 10:00 MREA Series 3</p> 	<p>6 11:00 Office Meeting VOICE PAD LAUNCH!!!</p>	<p>7 1:00 Basic Website-George</p>
<p>10</p> <p>11:00 The Art of the Sale 3—Steve</p> <p>1:00 What's the 4-1-1? - George</p>	<p>11 11:00 Listing Presentations & Objections Panel Holly Park / Helen Keit</p>	<p>12 10:00 ALC Meeting 1:00 MREA Series 4</p> 	<p>13 11:00 Committee's Mtg. 1:00 MC Orientation—Laura</p>	<p>14 10:00 Database Training—e-edge—David Legaz</p>
<p>17</p> <p>10:00 Profit Share—Allison 1:00 Intranet 101—George 4:11—411 Meet</p>	 <p>10am—4pm \$70.00</p> <p>Holiday Inn Harmon Meadow 300 Plaza Dr, Secaucus, NJ</p>	<p>19 10:00 MREA Series 5</p> 	<p>20 11:00 Office Meeting 12:30 New Agents—Welcome Aboard Lunch with Sunny Chi—intro to Wells Fargo</p>	<p>21 11:00 Q&A in Chinese by Alex</p>
<p>24</p> <p>10:00New Agent Q & A—Laura 1:00 Advanced Website-George 4:11—411 Meet</p>	<p>25 10:00 Zillow for Free—Michael Botefuhr</p>	<p>26 10:00 MREA Series 6</p> 	<p>27 1:00 MC Orientation—Laura</p>	<p>28 11:00 Team Rainmakers Mastermind</p>
<p>31 11:00 FSBO / Expired Lead Gen. 4:11—411 Meet</p>	 <p>Keller Williams International Speaker— Todd Butzer will be speaking on 1—Bargains for Buyers 2— Smart Seller Strategies 3—Action for Agents</p>		<p>Jan. 18th Holiday Inn Harmon Meadow 300 Plaza Dr. Secaucus, NJ 07094 Time: 10 am—4 pm Cost: \$70</p>	<p>MLS Training needs to be registered in advanced Call LIBOR at 631-661-4800 x21</p>

SEE ATTACHED COPY AT THE FRONT
DESK FOR YOUR NEEDS

ACCOUNTANTS
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ARCHITECTS
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CONTRACTORS
ELDER LAW ATTORNEYS
ELECTRICIANS
EXPEDITORS
FINANCIAL PLANNER/
LONG TERM CARE INSURANCE
GIFTS
HANDYMAN
HOME WARRANTY
INSURANCE
LOCKSMITH
MORTGAGE
MOVERS
PEST CONTROL
PLUMBERS
PROMOTIONAL ADVERTISING
PROPERTY RESTORATION
PROPERTY INSPECTION SERVICE
REAL ESTATE MAGAZINE
RESTAURANTS
TAG SALE
TITLE COMPANY

HAPPY BIRTHDAY

Peng Huang	1/1
Helen Keit	1/3
Alberto Reyes	1/6
John (Hwi Sup) Moon	1/6
Md Talukder	1/7
Alisa Henderson	1/8
Sang Mo (Antonio) Lee	1/8
Won Lee	1/9
Siu Ling (Sandy) Tsang	1/10
Joseph Turowski	1/10
Veronica Rojas	1/15
Jocelyn Tesson	1/19
Dale Rose	1/20
Jackeline Almonte	1/21
Mui Kay (Joe) Cheung	1/21
Orietta Ibarra	1/21
Julia K. Im	1/22
Blanca Montalvo	1/23
Jason Chung Duk Lee	1/25
Kathleen Murphy	1/29
Laura Mulhearn-Campus	1/30
Meiyu Li	1/30

Happy Anniversary

Alex Choong
Alfonso Martinez
Alisa Henderson
Bernadette Crowley
Cristina Rosario
David Legaz
Delbis Caba
Eunsun (Sunny) Chi
Hayley Cho
Holly Park
Hyunsook Kang
Jason Chung Duk Lee
Jenny (Junghwa) Lee
Joon Sik Lee
Judy Pedreros
Kimon Psaltakis
Lemuel Sager
Louis Cardenas
Manuel Vargas
Nancy Legaz
Nory Venegas
Olga Torres
Peng Huang
Sheryl Winn



CLASS INFORMATION

What's the 411?—ALL AGENTS—Learn what a 411 is, and how to setup it up. This is a powerful way to set goals and achieve them.

New Agent Training—NEW AGENTS—This is a must for all new agents. Learn how to do paper work, open houses, and more.

Put Together Your Economic Model & Business Plan—ALL AGENTS—Get the year started right with your business plan in order.

Listing Presentations & Objections—ALL AGENTS—Back by popular demand.

You need to be here to learn how to do a professional Listing Presentation that works.

Database Training—ALL AGENTS—Learn how to setup a database with Top Producer, Red Tools, and Outlook.

Intranet 101—NEW AGENTS—Learn how to get around in the KW websites.

Website Training—NEW AGENTS—Learn how to do your website. There are lots of templates to help you.

New Agent Welcome—NEW AGENTS—Join Sunny Chu while she teaches you how to work with Wells Fargo.

MREA Series—ALL AGENTS—Learn the Models of the MREA book. This is an 8 session class going into each model.

All guests are welcome in our training and events.