

Know Your Numbers	Single Family Homes	Condominiums	Total
Oct-09			
Active Listings All Areas	3409	595	4004
Short Sale Listings	1659	267	1926
Bank Owned/REO Listings	529	129	658
Regular Listings	1221	199	1420
In Contract	1749	203	1952
Short Sale Contracts	1151	126	1277
Bank Owned/REO Contracts	324	57	381
Regular Sale Contracts	270	20	290
Sold Listings 10/01/2009-10/31/2009	551	55	606
Short Sales Closed	134	5	139
Bank Owned/REO Closed	214	35	249
Regular Closed	203	15	218
Total Months Inventory (Absorption Rate)	6 months 13 days	10 months 24 days	6 months 26 days
New Listings 10/1/09-10/31/09	697	124	821
Notes: 51 % of properties are in Contract 39% of SF sold were REO 64% of SF listings are SS or REO 6.4% increase in Sales from September 09 54% increase in Sales from October 08 65% of in contract are SS			
Single Family Homes Year to Year 2008 vs 2009	Average Sale Price	Average List Price/Sold	DOM/Sold
10/1/08-10/31/08	\$268,289	\$281,157	133
10/1/09-10/31/09	\$217,846	\$224,859	126
% change	<19.3>	<20>	<20>
Median Price 08 vs 09	\$230,000	\$180,000	