

Know Your Numbers Jun-09	Single Family Homes	Condominiums	Total	
Active Listings All Areas	3333	566	3899	
Short Sale Listings	1419	181	1600	
Bank Owned REO Listings	516	96	612	
Regular Listings	1394	287	1681	
In Contract	1495	153	1648	
Short Sale Contracts	882	76	958	
Bank Owned Contracts	298	29	327	
Regular Sale Contracts	315	47	362	
Sold Listings 06/01/2009-06/30/2009	518	66	584	
Short Sales Closed	101	9	110	
Bank Owned Closed	214	34	248	
Regular Closed	203	23	226	
Total Months Inventory (Absorption Rate)	6 months 13 days	8 months 17 days	6 months 20 days	
New Listings 6/1/09-6/30/09	670	92		
Notes:				
45 % of properties are in Contract				
41% of SF sold were REO				
58% of SF listings are SS or REO				
22% increase in Sales from May 09				
49% increase in Sales from June 08				
Single Family Homes Year to Year 2008 vs 2009	Average Sale Price	Average List Price/Sold	DOM/Sold	\$per sf
6/1/08-6/30/08	\$329,589	\$354,344	136	\$155
6/1/09-6/30/09	\$226,346	\$238,543	128	\$110
% change	<31>	<33>		<29>
Median Price 08 vs 09	\$258,000	\$180,750		