

Know Your Numbers Apr-09	Single Family Homes	Condominiums	Total
Active Listings All Areas	3327	548	3875
Short Sale Listings	1235	152	1387
Bank Owned REO Listings	659	118	777
Regular Listings	1429	278	1707
In Contract	1310	132	1442
Short Sale Contracts	650	58	708
Bank Owned Contracts	380	40	420
Regular Sale Contracts	280	32	312
Sold Listings 04/01/2009-04/30/2009	379	56	435
Short Sales Closed	74	2	76
Bank Owned Closed	198	30	228
Regular Closed	107	24	131
Total Months Inventory (Absorption Rate)	8 months 23 days	9 months 24 days	8 months 27 days

Notes:

39 % of properties are in Contract
52% of SF sold were REO
57% of SF listings are SS or REO
12% increase in Sales from March 09
17% increase in Sales from April 08

Single Family Homes Year to Year

2008 vs 2009	Average Sale Price	Average List Price/Sold	DOM/Sold	\$per sf
4/1/08-4/30/08	\$322,157	\$335,326	147	\$157
4/1/09-4/30/09	\$228,995	\$236,499	135	\$109
% change	<29>	<29.5>		<31>
Median Price 08 vs 09	\$272,000	\$187,750		