

Know Your Numbers Mar-09	Single Family Homes	Condominiums	Total
Active Listings All Areas	3250	570	3820
Short Sale Listings	1131	132	1263
Bank Owned REO Listings	734	139	873
Regular Listings	1385	299	1684
In Contract	946	106	1052
Short Sale Contracts	473	36	509
Bank Owned Contracts	298	41	339
Regular Sale Contracts	175	31	206
Sold Listings 03/01/09-03/31/09	336	33	369
Short Sales Closed	54	4	58
Bank Owned Closed	188	21	209
Regular Closed	94	8	102
Total Months Inventory (Absorption Rate)	9 months 20 days	17 months 8 days	10 months 11 days

Notes:  
29 % of properties are in Contract  
56% of SF sold were REO  
57% of SF listings are SS or REO  
29% increase in Sales from February 09  
47% increase in Sales from March 08

Single Family Homes Year to Year 2008 vs 2009	Average Sale Price	Average List Price/Sold	DOM/Sold	\$per sf
3/1/08-3/31/08	\$319,706	\$333,224	153	\$159
3/1/09-3/31/09	\$225,708	\$236,767	132	\$110
% change	<29.5>	<29>		<31>