



THE BECHTEL
REAL ESTATE SERVICES **GROUP**

SCOTT BECHTEL & The Bechtel Group
Realtor/Broker GRI, ABR
scott@bechtelhomes.com
217-239-7202



January
2009

Wills Trace Neighborhood Market Update

Wills Trace

Facts and Figures (2008 Year to Date)

Average Days on Market - 30 days
List Price to Sale Price Ratio - 100%
Average Sale Price - \$306,500
Number of Closed Sales - 2
Number of Pending Sales - 1
Number of Active Listings - 3

For statistics on neighboring subdivisions check out the additional south-western subdivisions found at www.BechtelHomes.com, select the "Neighborhoods" tab.

As we start a new year in 2009 and you are thinking of selling your home keep in mind the importance of pricing your home. Remember the location has already been chosen, but you still have power over effective pricing and pristine condition. Call me and we can discuss how most effectively to market your home to bring you the highest price in these current real estate market conditions.



Wills Trace Market Update

Currently on the Market in Wills Trace



5115 Jacks Blvd. - 4 Bdrms -
2246 sq. ft.
Listed at \$322,900



2105 Talans Dr. - 4 Bdrms -
2417 sq. ft.
Listed at \$299,900



5105 Stonebridge - 4 Bdrms -
2648 sq. ft.
Listed at \$329,900

Sold and Closed in Wills Trace - 9/1/2008 to 1/1/2009

As of this January posting there were no Sold and Closed in Wills Trace



Ask about my exclusive
HASSLE FREE HOME SELLING SYSTEM
and how you can put more money
in your pocket when you're ready
to sell your home!