

SHORT SALE QUESTIONNAIRE

- Do you really want / need to sell?
- Are you aware of all the options that MAY be available to you?
 - Refinance
 - Loan Modification
 - Repayment Plan
 - Short – sale
 - Deed in Lieu
 - Bankruptcy
 - Possibility of foreclosure despite putting the property on the market

AS A COMPETENT PROFESSIONAL AGENT I STRONGLY URGE THAT YOU SEEK LEGAL COUNSEL TO ASSIST YOU. LEGAL COUNSEL WILL HELP US ACHIEVE YOUR GOAL OF SELLING YOUR PROPERTY WITH THE LEAST IMPACT TO YOU FINANCIALLY AS POSSIBLE.

- Are you behind on Payments?
- If so, how many months?
- How many mortgages / liens are on the property?
- What is owed to each mortgage company?
- Have taxes and public utilities been paid?
- If not, what is due?
- Do you want to keep the property?
- Have you contacted your lender?