

12 Suggestions on How to Sell Your Home

The Basics on How to Show Your Home to Sell:

1. Daily make up beds with attractive spreads.
2. Wash dishes, put away clothes, and straighten up newspapers, magazines, etc.
3. If any redecorating is needed (especially the kitchen), do it now! \$100.00 worth of paint may help you avoid \$1000.00's in price cuts. Bathrooms help sell homes. Make this room sparkle. Updating the light fixtures, plumbing fixtures and mirror gives a fresh look to the whole bath!
4. Keep pets out of the way when showing. They annoy many Buyers and distract their attention.
5. Pre-pack collectables so the Buyer will not be distracted from seeing your home.
6. Store extra furniture to emphasize the square footage of your home.
7. Do not be home for the showings. The potential Buyer may feel like an intruder and will hurry through the house. If you must be home, do not tag along or allow children to tag along with potential Buyers viewing your home.
8. Replace missing or burned-out light bulbs. Illumination is like a welcome sign. The potential Buyer will feel a glowing warmth when you turn on all your lights for their visit.
9. Dress up windows in freshly laundered curtains and wash your windows to allow the light to be maximized.
10. Your front door gives a vital first impression while the Realtor opens the door. Scrub it clean, repainting if necessary. Replacing exterior light fixtures goes a long way in persuading them to view the inside of your home.
11. Mow the lawn, trim overgrown shrubs, and clean up debris from your yard.
12. Pre-pack all personal family pictures and replace with generic artwork as you want the Buyer to picture their family living in your home.