

How to Write an Acceptable Offer to Purchase

Get pre-approved for the purchase

This in itself is a great negotiating tool as it shows the Seller that the risk is reduced. Getting pre-approved also helps identify the price range of homes to view. Include a copy of your pre-approval letter with your offer to purchase.

Minimize or eliminate contingencies

The fewer contingencies, the stronger the offer is as there are less unknowns for the seller.

Terms vs. Price

The date of closing can be more important to the Seller than the sales price. Strive to discover what time frame is best for the Seller and be accommodating to it. By doing so, you may be able to accomplish a lower sales price.