

Buyers - Choosing Your Realtor – Questions to Ask

Interviewing a Realtor

Before you choose a real estate professional, it is important to know certain things about the person you select to help you purchase your home. Consider these questions to help you select the best Realtor to represent you.

1. Are you a Realtor? (not just a real estate agent)
2. How many years have you been in the business?
3. Do you sell real estate full time?
4. Are you a member of the Multiple Listing Service?
5. What professional designations do you have? (This is an indication of the education accomplished)
6. Do you have any references?
7. How many homes have you sold in this year?
8. How many homes have you sold in your career?
9. Do you have a support team or someone to assist me with the closing details?
10. What is your commitment of communicating with me?